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Trade Mission to Baja California, Mexico a Success

October 24, 2014

Seven Southern California-based companies participated in the **North America Manufacturing Partnership Trade Mission to Baja California, Mexico**, organized by the San Diego CITD, U.S. Department of Commerce - San Diego Office, California Manufacturing Technology Consulting (CMTC), U.S. - Mexico Chamber of Commerce - California Pacific Chapter, and the Tijuana EDC. The goal of the trade mission, which took place over two days, was to provide participants with an opportunity to tap into the \$11 billion suppliers market within Baja California, Mexico's manufacturing industry.



The first day of the mission consisted of tours of two maquiladora facilities in Tijuana: **ICCNexergy** and **Eaton Aerospace**. ICCNexergy is a leading manufacturer of rechargeable power systems and Eaton Aerospace, a unit of Eaton Corporation, is a leading global supplier of aerospace fuel, hydraulics, and pneumatic systems for commercial and military use. The tours provided the trade mission participants a glimpse into the manufacturing operations of these companies as well as information on current supplier opportunities.

The trade mission package also included booth space at **BajaMak**, a key tradeshow focused on strengthening local, regional, and international supply networks to support Baja California's manufacturing industry. Participants were able to exhibit their products and services and speak directly with buyers and other representatives of international manufacturers with facilities in the Baja California region. Industry sectors that were represented included Aerospace, Automotive, Electronics, Medical, and Metal/Mechanical.

The nearshoring trend among global manufacturers has led to a resurgence in Mexico's manufacturing industry. Baja California in particular is home to more maquiladoras - across various sectors - than any other state in the country. This represents a significant opportunity for suppliers in the Southern California region, and events like these help to highlight that opportunity as well as demystify the process for doing business in another country.

Companies that participated in the trade mission included:

CalPower - Supplier of power generation systems for commercial, industrial, and marine sectors

International Air Tool and Industrial Supply - Supplier of pneumatic tools for manufacturers

COMAUDI - Supplier of hearing protection and other auditory products

Ambrit Engineering - Provides tooling, molding, assembly, and engineering services

Globe Plastics - Specializes in compression and injection molding, custom molding, insert and tool making services

Delgau Spring - Manufacturer and supplier of custom springs, metal stampings, and wire forms

ProChem Specialty Products - Manufacturer and distributor of environmentally friendly cleaning products for industrial and commercial use

[See photos from the trade mission here.](#)

"If it were not for meeting you and building the confidence to actually create an importing business, I probably would not have succeeded and for that I am forever grateful" *Jane Duffy - Brava Gourmet*

