### **Creating Solutions**

Why Are You Waiting to Increase Your Sales?

"CMTC's exporting services, specifically the EXPORTECH™ Program, was instrumental in helping us to increase sales."
- Richard Brent, CEO, Louroe Electronics

ExporTech is a comprehensive program designed for manufacturers to expand their market. The program brings together all of the elements to assist manufacturers in developing export plans that include assistance with logistics, distribution, country selection, fees, regulations, best products to export and much more.

#### Why is ExporTech Different?



CMTC works with local partners to deliver a comprehensive program that assists manufacturers in their export efforts. Our strategic focus brings everyone together to assist and guide you through the process, creating a plan you can implement successfully.



Partners include but are not limited to:

U.S. Commercial Service FedEx NIST-MEP CIEDC

## EXPORTECH" Inland Empire - Fall Session

Dates: October 7, November 11, December 9 2014

Time: 7:30am - 5:00pm Location: Claremont, CA

Cost: Less than \$1200 per session\* – 3 sessions required. Cost is based on

company, not number of participants

Registration: Sessions limited to 8 manufacturing companies (recommend 2 senior

level executives from each company for a total of 16 participants)

\*You may qualify for offset funding if your company qualifies for state funding.

To register or to inquire about ExporTech contact Elizabeth Glynn at 310.984.0728 or eglynn@cmtc.com

#### **Is This Your Company?**

- You have 20-200 employees
- Your revenues > \$8M
- < 10% of your revenue is generated from exporting

#### What Are the Facts?

- 95% of the world's markets lie outside of the U.S.
- Products made in the U.S are highly regarded outside of the U.S.
- You can increase your sales substantially by exporting

# **ExporTech Provides Executives and Business Owners with:**

- strategic focus
- a structured process
- ability to create and implement actionable export growth plans
- achieve accelerated sales faster, with less risk, and more profitably

For more information on exporting, visit: www.cmtc.com/exporting and www.cmtc.com/exportech

