

#### YoChicago online media project has dual objectives

- to drive targeted traffic and exposure to a sponsor through organic search results in the categories where the sponsors' business operates
- to enhance SEO and website traffic by providing quality authoritative inbound links to a client's web site and related web destinations

#### Jump to:

Online media programs | Video | Guide sponsorship | Apartment video | Apartment lists | Apartment Reviews

### Significant web penetration

# YoChicago.com

**Search** accounts for an average 60% of YoChicago web traffic and a steady stream of new visitors who search specific content.

Search traffic – >60% New visitors – 67%

Specialty publications Apartment lists   Apartment profiles Apartment reviews   Rental guides	
Annual unique visitors*	59,264
Annual pageviews*	293,168
Average visit duration	5 min 38 sec
Pages per visit	3.9
% found through search	62.1%

Source: Google Analytics \*8/1/13-7/31/14

unique visitors annually

# YoChicago video

# Chicagoland's #1 real estate video channel

You Tube	5
----------	---

Videos online	2,600+
Video views	3,900,000+
Channel subscribers	3,000+
Videos watched <b>daily</b> on YoChicago	2,000+
Average view duration	> 2 minutes

#### TOP TRAFFIC SOURCES

- View referrals from YouTube 49.2%
- Mobile apps and direct traffic 42.1%
- View referrals from outside YouTube 8.7%

#### Demographics – 67% male, 33% female



#### Source: YouTube analytics

>550,000

#### Monthly online media programs

YoChicago provides editorial, third-party news/blog and video content that delivers traffic based on the content and subject matter of these posts and video.

This is not canned content. YoChicago works with our sponsors to craft the unique message, and then deliver it through media that is optimized for search and brings results.

Our standard program includes blog coverage, a monthly video, and an online press release; all featured on YoChicago, our networking sites, and our social media channels.

The YoChicago staff does all the filming, production and writing. The sponsor's responsibility is only to alert us to newsworthy events.

#### Video

Video is the defining medium for today's consumer.

Shooting an interesting video is one thing – getting views is what YoChicago does best.

YoChicago videos get more views than most for many reasons, among them our informal, conversational style, our frequently-visited high authority YouTube channel, our news and blogging platforms that generate quality search results for the videos they contain and our distribution into targeted social media.

# **Guide sponsorship**

**YoChicago Guides** are designed to highlight an area of interest in sales, rentals or advice, typically in a particular community or neighborhood.

The guides are created to drive traffic to a particular topic and are written to garner search results for a sponsor, but never at the expense of readability and reader interest. Sponsor quotes and video can be featured as well as primary placement in comparative lists.

YoChicago will write a guide specific to a topic or niche that a real estate company, property manager or brokerage can use to target a specific audience.

#### View samples of our online media coverage

· · · · · · · · · · · · · · · · · · ·	
Standard online media program	\$ <b>799</b>
<ul> <li>A monthly video shoot</li> </ul>	month
2-3 monthly posts on our networks	
<ul> <li>Organic search optimization</li> </ul>	
<ul> <li>Social media integration</li> </ul>	
Standard with 2 videos / month	\$ <b>1,199</b> month
Standard with video only	\$ 459
	month
Individual sponsored blog post	\$ 199
Individual <b>video</b>	\$ 399

#### **View latest videos**

The YoChicago YouTube channel is Chicagoland's <u>#1</u> <u>real estate video channel</u>, with nearly 2,400 videos and over 3.1 million views. Our viewers watch up over 15,000 videos in an average week.

Individual <b>video</b>	\$ 399
Volume <b>video</b>	5 <sup>th</sup> video
4 videos in one calendar month	free

Video is included in most online media programs and guide / profile sponsorships

#### View sample guides

Sponsors have the options of top **advertising** and **editorial** positions on the guides that attract their target audience.

#### Exclusive guide sponsors

- All ad positions top & right
- Quoted references in the overview
- Primary video position
- 4 videos

Premium guide sponsor	\$ <b>3,000</b> annually
Standard guide sponsor	\$ <b>1,500</b> annually





# **Apartment video**

View apartment video feature View case studies 1 | 2

YoChicago apartment videos are circulated to our well-trafficked venues

- YoChicago YouTube channel
- Neighborhood apartment roundups
- Neighborhood rental guide
- Apartment lists
- Social media

Include your own site, other sites you advertise on and in your social media efforts.

#### Apartment list sponsorship

**YoChicago's at-a-glance apartment lists** cover apartment availability in key neighborhoods with interactive maps, basic info about each building, links to websites, video and third-party reviews.

Apartment lists	
Visits	24,466
Pageviews	125,503
Pages / visit	5.2
Bounce rate	14%
Average time on site	8 min

Source: Google Analytics 8/1/2012 - 7/31/2013

# **Apartment Review sponsorship**

#### YoChicago's Apartment Reviews include

building facts, history, photography, video and links to current availability.

Apartment Reviews	
Visits	19,564
Pageviews	67,366
Pages / visit	3.4
Bounce rate	49%
Average time on site	4.5 min

Source: Google Analytics 10/1/2012 - 9/29/2013

lists

•

Apartment video feature

Live custom apartment video

YoChicago sponsored post

apartment video roundup

Post / video featured on Neighborhood

Video linked on YoChicago apartment

### Sponsorship includes

Extended social reach

- Premium position on list
- All ad positions top & right
- Apartment video

Apartment list sponsorship \$ 3,0

\$ 3,000 annually

**View apartment lists** 

# View Apartment Reviews

# Sponsorship includes

- Editorial incorporation
  - Ad positions right
- Optional video

Apartment Review	From \$ <b>895</b>
sponsorship	annually
With video	\$1395 annually

I:\DataBasedAds\YoChicago 2011\Yo2011 presentations\Yo-media-kit-Rev080114.docx

\$ **599**