VZ GRIPS

Made in the U.S.A., VZ Grips takes pride in manufacturing the finest gun grips on the planet.

THE CHALLENGE

With an expanding network of dealers worldwide along with a growing volume of orders coming through their website, VZ Grips knew they weren't going to last much longer on QuickBooks.

"We were looking to upgrade to **SAP Business One**," recalls Tom Blais of VZ Grips. "But QuickBooks was already integrated with our **Magento E-commerce** platform and we wanted to make sure we weren't taking a step backward with SAP. So finding a way to preserve our Magento shopping cart integration was a critical requirement."

THE SOLUTION

That's when their SAP implementation partner recommended **Fisher Technology** and TaskCentre. TaskCentre is all-in-one 'Swiss Army Knife' technology that offers form-based workflow automation, systems integration, and more in one powerful tool.

"TaskCentre stood out from the other products we looked at because it's so much more than just an integration tool," recalls Tom, "In addition to connecting SAP with Magento without any custom coding or complicated programming, TaskCentre offers so many other functional options that will come in handy down the road as we try and get our products into the mass retailers."

THE RESULTS

TaskCentre easily handled the integration as expected. But perhaps the real story comes as a result of some unexpected benefits. "Fisher Technology configured TaskCentre to our unique business requirements so that it recognizes whether an online order is from a customer or dealer, and then routes it appropriately into SAP," says Tom. "That alone is saving a tremendous amount of time. **What used to take 30 to 45 minutes processing daily deposits now takes just 3 minutes thanks to TaskCentre.**"

TaskCentre also maps over 125,000 different product numbers between Magento and SAP Business One. "Because of limitations in SAP, our item numbers don't match up," explains Tom, "So Fisher Technology set up TaskCentre to map item numbers between the 2 systems - saving us tons of time, hassle and potential errors."

Tom likes that Fisher Technology is flexible and easy to work with. He adds, "I like to pick up the phone when I have a question or need assistance. And that's exactly the way Fisher Technology does business so it's a great fit. Plus the consultants are really knowledgeable and challenge us to think outside the box which ultimately helps us get better and more efficient."

CUSTOMER
VZ Grips

HEADQUARTERS
Tallahassee, FL

COMPANY INFO
- Design & Manufacture Gun Grips
- Sell to Consumers and Dealers Worldwide
- 35% to 40% Sales Online

SYSTEM PROFILE
- SAP Business One
- Magento
- TaskCentre

www.VZGrips.com

FISHER TECHNOLOGY, LLC
"What Do **You** Want to **Automate**?"

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www.Fisher-Technology.com