

THROUGH INTEGRATION, NETWORKING AND KNOWLEDGE.

#### FBS 2014 User Conference

#### What's New, Upcoming and Unexpected...



VERSION 10-4 /8.1

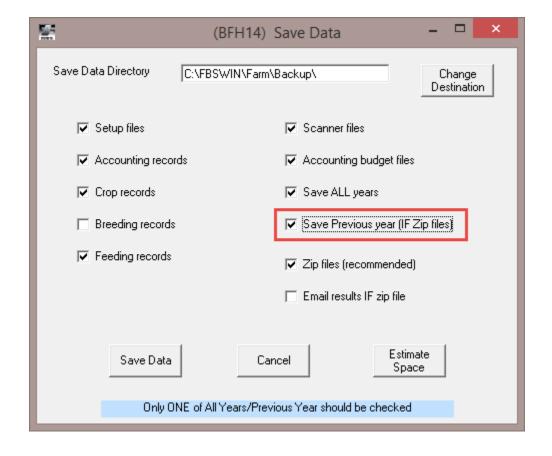
Norm Brown

#### Two Versions. One Future.

	Version 8.15	Version 10.4
Language	VB 6.0	.NET 2010
Recommended	Any Window XP or later computer	Windows 7 or 8 or 8.1
computer		64-bit
		2.5 Ghz, 4GB RAM (8 GB recommended)
64-Bit mode	Runs in WOW-64, 32-Bit emulation	Can address 64-bit memory
Performance	Best performance for 32-bit computers	2-3 X faster on 64-bit computers with
		adequate memory
Database options	Microsoft Access 3.51	Microsoft Access 4.0, but can connect with
		SQL, Oracle, ODBC databases
Support/Updates	Supported with maintenance patches and	Supported and new features and updates
	limited updates through 6/30/15	through 6/30/15
Modules available	All FBS modules	All FBS modules except LifeCycle Budget

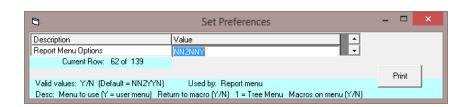
#### General

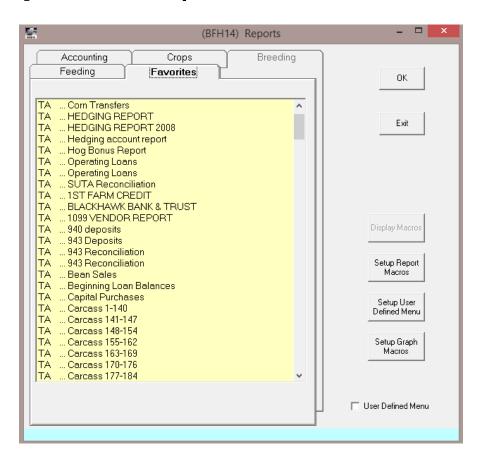
- Change Farm routine now deletes all active tasks if <u>year</u> is changed (previously only <u>file</u> changes)
- Changed Setup User
   Record to better
   select farms (including
   F5 key to refresh farm
   list)
- Save Data can save previous year.



#### General

Added Preferences to list Report Macros under Favorites tab and always send reports to screen.





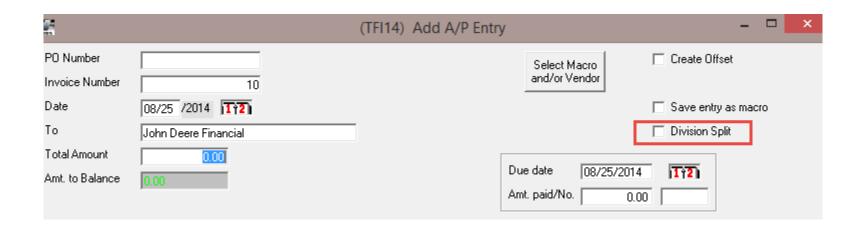
## TransAction Plus Input

 Added display of budget price/value when entering material purchases

Apply	N = No ▼
Seed	
Project	
Field	
Appl. Method	
Acres	
Quantity	50.000
Rate/Acre	
Contract	
ASGROW 2632 GE	69.60 / 3,480.00

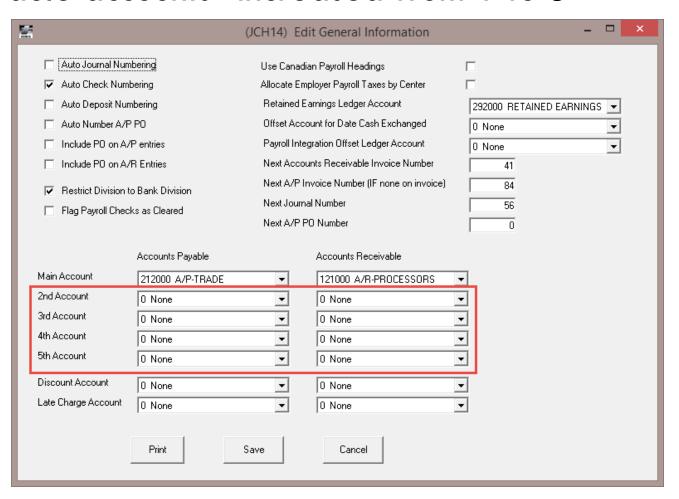
## TransAction Plus Input

- Can edit and change conventional journal entry to reversing entry
- Input macros store reversing entry switch
- □ Option to auto-split A/P or A/R by Division



## Accounts Payable / Receivable

"Module accounts" increased from 1 to 5



## Accounts Payable / Receivable

- □ New invoice lines:
  - Group/Project
  - □ P.O. number
- Added Remittance Report to Reprint Checks
- Checks data directory for blank check forms (Citrix and Terminal Server versions)
- Detail reports gray-out invalid recap options

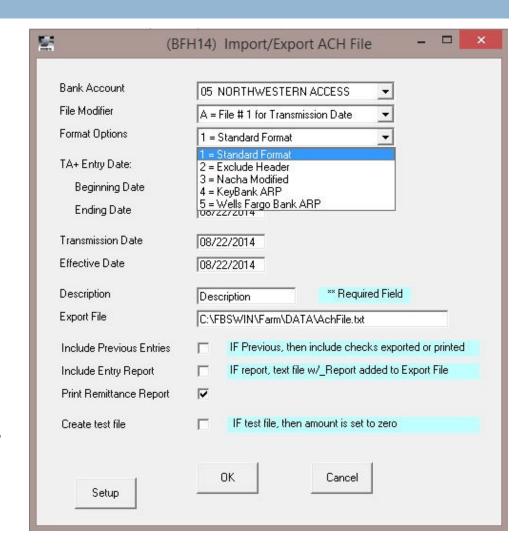
# Accounts Payable / Receivable

#### Added Account Statement Report

5		(BFH14)	Account State	ment	
Vendor	Date	Invoice Description	Debits	Credits	CR Balance
MALDICAT LLC	03/07/2014	2168 1189 Head (Parks)	55,474.04		-55,474.04
WILDICAT LLC	03/10/2014	2169 1185 Head (Parks)	55,296.80		-110,770.84
MALDICAL LLC	03/31/2014	2177		40,124.03	-70,646.81
WILDOW LLC	04/02/2014	2179		40,164.03	-30,482.78
LLC	04/03/2014	2180		40,684.03	10,201.25
MALDICAT LLC	05/21/2014	2203 983 Head		45,866.78	56,068.03
MALDICAT LLC	05/23/2014	2204 988 Head		46,100.08	102,168.11
WILDOW LLC	05/27/2014	2201 987 Head		46,053.42	148,221.53
MALDICAT LLC	04/10/2014	2168	55,474.04		92,747.49
WILDCAT LLC	04/16/2014	2177		40,124.03	132,871.52
LLC LLC	06/11/2014	2201		46,053.42	178,924.94

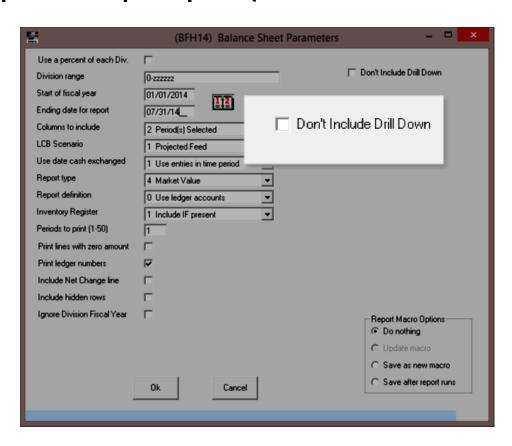
# ACH/ARP Export

- Added RemittanceReport to NACHA file
- Added Positive Pay (ARP) files
  - Key Bank
  - Wells Fargo
  - Uploaded to bank to compare accounting records against checks submitted for payment



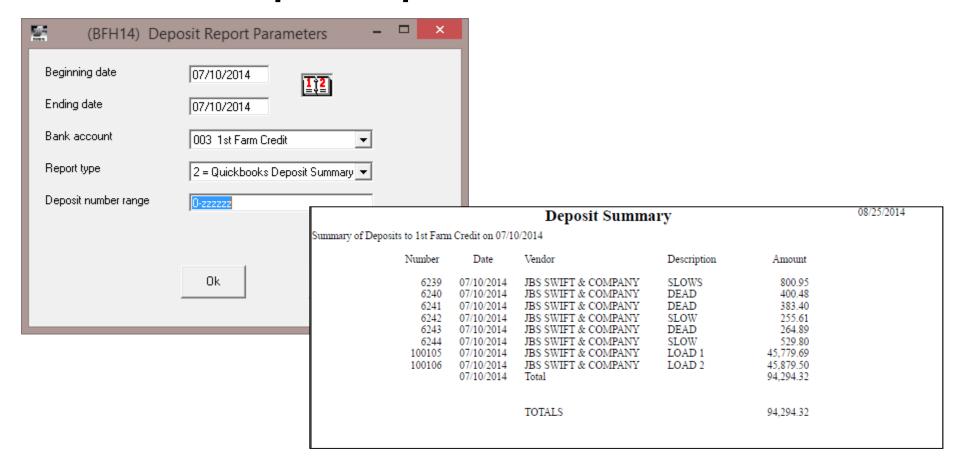
## TransAction Plus Reports

Added check box to turn off **Drill Down** in **Balance Sheet** (speeds up report)



## TransAction Plus Reports

- Added Bank Account Summary by Farm
- Added Deposit Report



## TransAction Plus Reports

Added crop acres/hours column to User-Defined
 Report

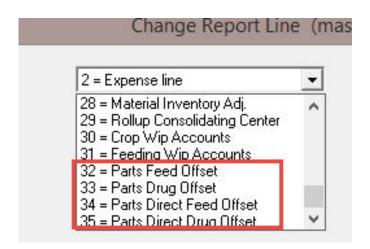
Edit	Acct.	Acct Desc.	Cen.	Cen. Desc.	Amount	Description	Quantity	Acres	Hours
	12000	INDIRECT PAYROLL	P0113	CORN 2013	300.77	Ripping	0.000	0.00	21.20
	2000X	INDIRECT PAYROLL	ABOR	LABOR	-300.77	Reverse Labor	0.000		
	16711	INTERNAL EQUIPMENT EXPENSE	P0113	CORN 2013	927.00	300629	0.000	139.00	20.60
	16711	INTERNAL EQUIPMENT EXPENSE	P0113	CORN 2013	1,442.00	300506	0.000	0.00	20.60

#### TransAction Plus 1099s

- Added option to print Vendor Name or Vendor
   Contact
- Updates in forms
- Optional E-Filing through Web Portal

## Consolidated Cost Analysis

- Added lines for Parts Inventory entries
- Drill-down to unlinked accounts now displays quantities



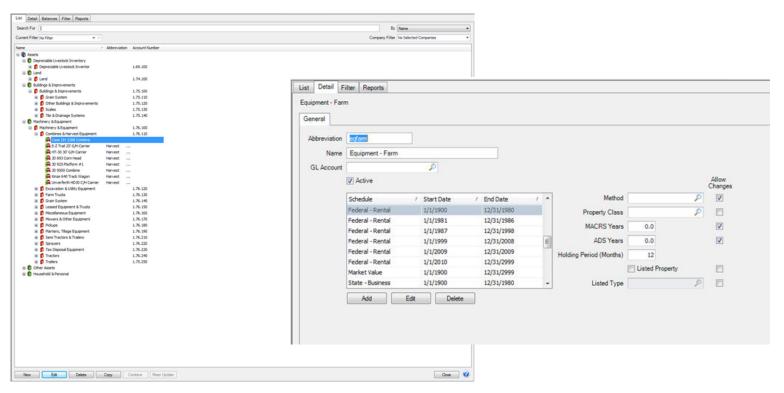
#### Contracts

Added as a stand-alone option if either
 TransAction Plus, Crop
 Audit and/or Smart
 Feeder installed on High
 Security Network

Allow acess to:					
Program	Input/E	dit/Re	ports/:	Setup	
General Setup TransAction Plus	▽	굣	굣		
Crop Audit	✓	✓	✓	✓	
Smart Breeder	<b>~</b>	✓	<b>V</b>	✓	
Smart Feeder	<b>~</b>	✓	<b>V</b>	✓	
Change Directories Accounts Payable Accounts Receivable Farm Feed Mill Commercial Feed Mill Packer Interface Feeding Inventory Valuati Crop Inventory Valuati Standard Cost/Wip Interface Group Open/Closed Report Group Monitor Report Feed Budget/Delivery Contract Module Allow I/S, B/S, Trial B	on ventory ort eports	বেরবররের বর বরর বরব		Inventory Register Scanner Interface Export to ACH File Dashboard Interface Crop Yield Import TA+ Import/Export Pocket PC Interface DTN Interface AP Only Pay Entries Parts Inventory	N

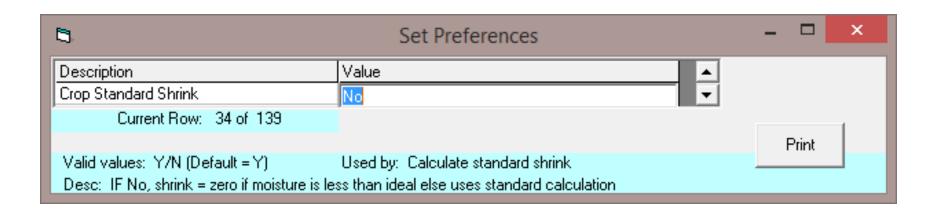
#### Depreciation

- New fixed asset program from Red Wing
- Unlimited concurrent tax/management schedules
- Interface with TransAction Plus



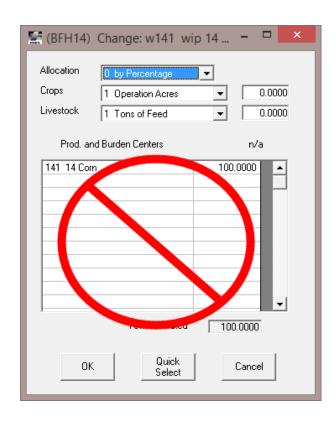
## Crop Audit Input

Preference to keep grain from shrink past IdealMoisture



## Crop Cost Analysis

 No longer need to allocate WIP centers in Overhead Cost Analysis



#### Crop Audit MACH 2

- Translates Conservis Tickets to Crop Audit Macros
- Imports APEX tank mixes
- Recognizes "standard shrink" in batch harvest import
- Added Export and Reset batch buttons

## Crop Inventory Valuation (E.CLIPSE)

Preference to expand Months in Detail up to 72



## Crop Inventory Valuation (E.CLIPSE)

Added Expense Recap tab to Current Detail report

5		(BFH14	4) Inventory Va	luation Deta	il	-	
		Detail	<u> </u>		Expense Recap		
Туре		Ledger Account	Production	Marketing			
Expense		Standard Costs	197,503.82	0.00			
Expense	720	Machine Hire	2,937.82	0.00			
Expense	800	Farm Insurance	18.00	0.00			
Expense	825	Marketing Expense	0.00	1,694.02			
Wip Expense	720	Machine Hire	5,747.12	0.00			
Wip Expense	721	Machine Hire Adj.	-6,551.05	0.00			
Wip Expense	800	Farm Insurance	0.00	0.00			
Wip Expense	825	Marketing Expense	0.00	255.99			
Wip Expense	LAND	Land Assign.	0.00	0.00			
Wip Expense	SHOP	Shop Assign.	0.00	0.00			
Wip Expense	TRANS	Transportation Assig	0.00	0.00			
Wip Expense	CROPIN	Crop Insurance Assig	0.00	0.00			
Wip Expense	CRPHRV	Crop Harv. Assign.	0.00	0.00			
Wip Expense	CRPLAN	Crop Planting	0.00	0.00			
Wip Expense	CRPROD	Crop Prod. Assign.	16,858.00	0.00			
Wip Expense	CRSPRA	Crop Spraying	0.00	0.00			
Wip Expense	GNCROP	Gen. Crop Assign	0.00	0.00			
Wip Expense	HAPROD	Hay Prod. Assign.	0.00	0.00			
Wip Expense	PROCES	Grain Proc. Assign	0.00	0.00			
		Expense Totals	200,459.64	1,694.02			
		Wip Expense Totals	16,054.07	255.99			
		Net Expense Totals	222,260.83	1,950.01			

#### Smart Feeder Setup

- Increased Ration limit from 1,000 to 1,500
- Added active/inactive switch to Rate of Gain setup
- Added check to Save Drug and Group files to prevent user from overwriting another user's changes

## Smart Feeder Input

- Batch Feeding filters out closed grups
- Changed input feeding group to not store group in Ud1/Ud2
- Changed Input Feed by Ticket to not recalculate
   Unit Price if Total Amount not changed

## Smart Feeder Input

Added column for actual feed inventory on Input
 Shrinkage Routine

<b></b>		()(	CH14) Shrink F	eed		
Number	Description	Percent	Actual Inv.	Usage	Purchase	Inventory
101	SOYBEAN MEAL	0.00	440,000.00	4,003,392.72	3,960,060.00	591,123.47
200	WHEAT MIDDS	0.00		373,500.35	409,340.00	138,736.49
301	THREONINE			24,506.84	30,923.00	20,117.15
302	LYSINE 50%			129,686.46	113,808.00	52,658.33

#### Smart Feeder Input

#### Snapshot finished feed inventory by ingredient and ration in Batch Feeding routine

Ē				(JCH14) Batch F	Feeding - Not Fe	d 01/01/2	001 to 08/25/2014	1
Date	Ing. Description	Weight	Ing.	Description	Weight	Ration	Description	Weight
08/15/2014	1 CORN DR	31,283.00	1	CORN DR	1,229,059.00	105000	N5 C/S	1,929.00
08/15/2014	101 SOYBEAN MEAL	5,516.00	30	WHEAT SRW	116,732.00	205000	GEST	36,264.00
08/15/2014	200 WHEAT MIDDS	2,247.00	54	DDGS	79,750.00	250200	Lac 5.0 g10	24,106.48
08/15/2014	30 WHEAT SRW	2,218.00	90	FAT	110,638.25	501000	FH1	293,408.41
08/15/2014	301 THREONINE	32.00	101	SOYBEAN MEAL	338,423.00	504000	FH4	601,236.44
08/15/2014	302 LYSINE 50%	167.00	200	WHEAT MIDDS	68,142.00	505000	FH5	139,720.91
08/15/2014	318 PHYTASE-RONOZYME	12.00	301	THREONINE	1,712.10	507000	FH7	531,178.51
08/15/2014	400 LIMESTONE	385.00	302	LYSINE 50%	10,461.30	509000	FH9	366,601.77
08/15/2014	410 PHOSPHATE DEFLOURINA	135.00	308	MHA	659.10			
08/15/2014	415 SALT	204.00	318	PHYTASE-RONOZYME	666.02		Ration Totals	1,994,445.52
08/15/2014	420 DYNAMATE	11.00	335	ADI-FLOW	61.00			
08/15/2014	436 SELENIUM PMX06%	10.00	400	LIMESTONE	17,358.00			
08/15/2014	456 TM 1.75	22.00	410	PHOSPHATE DEFLOURINA	7,629.00			
08/15/2014	536 G/F 1.5 VIT PX	21.00	415	SALT	9,003.90			
08/15/2014	662 STAFAC 20	6.00	420	DYNAMATE	618.00			
08/15/2014	90 FAT	2,368.00	428	IRON OXIDE	23.75			
08/15/2014	1 CORN DR	37,651.00	430	CUSO4	184.65			
08/15/2014	101 SOYBEAN MEAL	16,624.00	436	SELENIUM PMX06%	260.95			
08/15/2014	200 WHEAT MIDDS	3,606.00	456	TM 1.75	1,346.05			
08/15/2014	30 WHEAT SRW	3,638.00	533	S/P VIT 1.5	46.00			
08/15/2014	301 THREONINE	76.00	536	G/F 1.5 VIT PX	1,148.95			
08/15/2014	302 LYSINE 50%	496.00	575	CHOLINE CHLORIDE 60%	57.10			
08/15/2014	308 MHA	70.00	662	STAFAC 20	465.40			
08/15/2014	318 PHYTASE-RONOZYME	29.00						
08/15/2014	400 LIMESTONE	590.00		Ing. Totals	1,994,445.52			
08/15/2014	410 PHOSPHATE DEFLOURINA	348.00						

## Commercial Feed Input

- Added DeKalb Feed
- Modified Riverland Version 2 to pick up 3rd GMD column
- Added check so that feed sale is saved as unlinked entry

#### Packer Module

- Added standard deviation calculation & account
- Added Clemens Food Group
- Updated Indiana Packers
  - Minimum / maximum carcass weights
  - Match to both Premis ID and settlement number
- Updated Tyson Foods
- Added condemned to Cargill

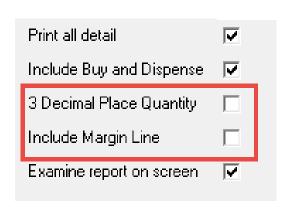
## Smart Feeder Reports

#### Ingredient Summary

- Now includes January 1 inventory in detail
- Added margin line and recap by Feed Class
- Added switch to print to 3 decimal places

#### Detail Inventory

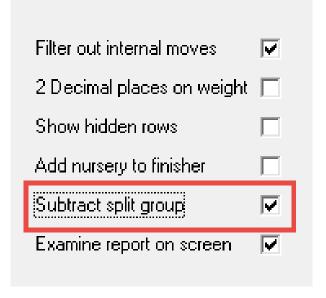
Added new options: detail/total by center/group/Ud1-2



Center range	0-zzzzzz
Locat, range	0-zzzzzz
Type of report	9 = Detail by Group/Location
Columns for report	4 = Cen/Pen/User 1/User 2   ▼
Group range	0-zzzzzz

#### **Smart Feeder Reports**

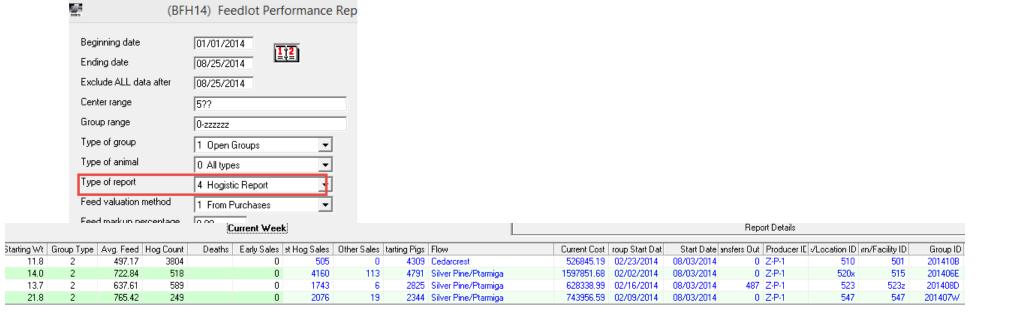
- Closed Group Report
  - Changed ADG 2 to 3 decimal points
- Work Schedule
  - Modified to include Contracts
- User Defined Report
  - Added switch to back out feed when splitting group



## Smart Feeder Reports

#### Feedlot Performance Monitor

Added Zoetis Hogistics option



## Feeding Cost Analysis

- No longer need to allocate WIP centers in Overhead Cost Analysis
- Added 'Current Line' divisor to Total lines
- □ Added divisors to SF Cost report type 6 (NPPC)



#### Feeding Inventory Valuation (E.CLIPSE)

Preference to expand Months in Detail up to 72



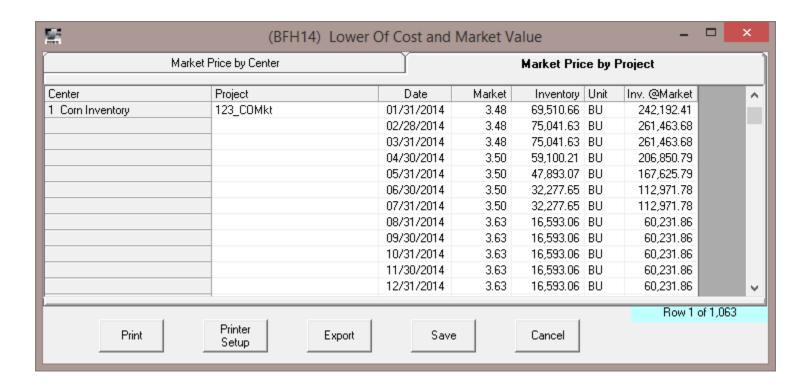
#### Feeding Inventory Valuation (E.CLIPSE)

#### Added Expense Recap tab to Current Detail report

<u>-</u>				(BFH14) In	ventory Valu	ation Detail	
		Detail			Y		Expense Recap
Туре		Ledger Account	Stage 1	Stage 2	Stage 3	Stage 4	
Expense		Standard Costs	1,886.89	0.00	84,007.06	0.00	
Expense	740	Supplies-Livestock	20.00	0.00	0.00	0.00	
Wip Expense	761	Vet. Supplies Adj.	0.00	0.00	2,129.11	0.00	
Wip Expense	765	Veterinary Service	0.00	0.00	329.02	0.00	
Wip Expense	VET	Vet Service Assign.	0.00	0.00	38.02	0.00	
Wip Expense	FINOS	Fin. Overhd/Sup.	0.00	0.00	-2,448.93	0.00	
Wip Expense	NMGNT	Nutrient Mgnt. Assig	0.00	0.00	-1,200.86	0.00	
Wip Expense	FACILE	Finishing Fac. Assig	0.00	0.00	15,438.41	0.00	
Wip Expense	GNPORK	Gen. Pork Assign	0.00	0.00	16.45	0.00	
Total Expense		Standard Costs	1,886.89	0.00	84,007.06	0.00	
Total Expense	740	Supplies-Livestock	20.00	0.00	0.00	0.00	
Total Expense	761	Vet. Supplies Adj.	0.00	0.00	2,129.11	0.00	
Total Expense	765	Veterinary Service	0.00	0.00	329.02	0.00	
Total Expense	VET	Vet Service Assign.	0.00	0.00	38.02	0.00	
Total Expense	FINOS	Fin. Overhd/Sup.	0.00	0.00	-2,448.93	0.00	
Total Expense	NMGNT	Nutrient Mgnt, Assig	0.00	0.00	-1,200.86	0.00	
Total Expense	FACILE	Finishing Fac. Assig	0.00	0.00	15,438.41	0.00	
Total Expense	GNPORK	Gen. Pork Assign	0.00	0.00	16.45	0.00	
		Expense Totals	1,906.89	0.00	84,007.06	0.00	
		Wip Expense Totals	0.00	0.00	14,301.22	0.00	
		Net Expense Totals	1,906.89	0.00	98,637.30	0.00	

#### **DTN** Interface

 Updates market value inventory values by month for Lower of Cost/Market calculations



#### Smart Breeder

- Removed sows that wean zero pigs from weaned/litter on Production Summary, Detail reports and Parity report
- Saves all report tabs in breeding report macros