



FROST, PLLC
Certified Public Accountants
Relationships backed by performance.

What your auditor needs from you

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What we'll cover today

- Introduction to Frost, PLLC
- Preparing for financial statement audit
- Questions/Discussion



Frost, PLLC

- Founded in 1974
- A major part of our business revolves around the animal agriculture and food processing industries
- Offices in Raleigh, NC, Fayetteville and Little Rock, AR



Specialized Practice Areas

- Food and Agriculture
- Family Businesses
- Construction and Real Estate
- Business Valuation and Litigation Support
- Manufacturing
- Public Companies
- Employee Benefit Plans (ERISA Audits)

Although these industries are highly specialized, Frost is already “up to speed” and requires no industry-specific training prior to adding value. The firm’s professional teams live and work in these industries every day.



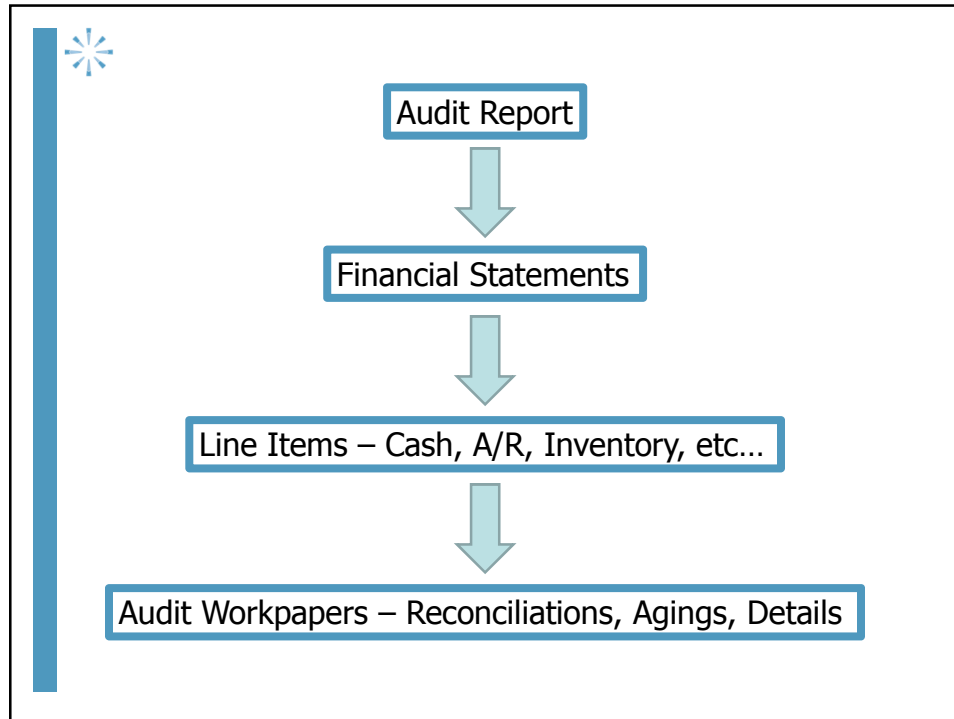
Worldwide Resources

Frost, PLLC is affiliated with Moore Stephens North America, Inc., and Moore Stephens International. This affiliation literally extends our experience and reach around the world.



Keys to a Successful Audit

Proper **planning** and **preparation** are the keys to getting the auditor in and out as rapidly as possible.



Timing of Audit – A balancing act

You don't want the auditor to come before the books have been closed because too many adjustments would be required during the audit.

You don't want the auditor coming too late because your funding sources may begin to think there's a problem.



* Provided by Client Documents –
“PBCs”

Electronic format is best

The original, editable files such as excel

Not copies scanned to us as .pdfs

Saves time, which saves you \$\$\$



* How auditors use “PBCs”

Agree to GL balances

Analyze for unusual items

Select items to perform substantive tests

Read for required footnote disclosures



“Non-dollar” info

On all those details, auditors need “non-dollar” info at the balance sheet date to make audit decisions.

- Names
- Dates
- Unique identifiers (e.g. check numbers)
- Inventory quantities



Some example “PBCs”

- Cash Reconciliations
- Aged Accounts Receivable Details
- Inventory Details
- Depreciation Details
- Aged Accounts Payable Details



Questions/Discussion



Thank you!