

## **Bernard Health Job Opening**

## **About Bernard Health**

Bernard Health is a fast-growing company solving problems in healthcare, and our mission is to be the world's most trusted advisor when it comes to helping people plan how to pay for both expected and unexpected healthcare expenses. This mission translates into a brand promise of "The best health insurance advice. Guaranteed."

For individuals and families, we deliver on this mission through a network of retail stores where, in exchange for a flat fee, we meet our clients face-to-face to provide the best health insurance advice available. We save our clients money, we save them time, and we give them peace of mind that they have made the best decision in this very complicated area.

## The job

We are in search of highly motivated individuals who want to be passionate about what they do and make a positive contribution to an industry that desperately needs it. The primary responsibility will be to help individuals and families design and implement the best possible health plan strategy, based on their needs. Our advisors primarily meet clients face-to-face in a retail setting, but may also provide advice over the phone and via email.

Joining us during these exciting growth stages promises real hands-on experience as well as opportunities to grow with Bernard.

## **Ideal Candidate**

We are searching for hard-working individuals who:

- 1. Have a strong past record of being self-starters.
- 2. Have the ability to establish relationships with clients (individuals and families) who will return for your guidance whenever they have health insurance questions.
- 3. Have shown the persistence it takes to see a job to its completion.
- 4. Have had leadership roles in the past and are therefore comfortable taking on responsibility and being held accountable for their work.
- 5. Have excellent communication and presentation skills.
- 6. Are detail-oriented and capable of working with numbers.
- 7. Have a bachelor's degree or equivalent healthcare industry experience.