

Nancy E. Hudgins
Mediation Offices of Nancy E. Hudgins
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Mediating and settling thousands of cases in the following substantive areas:

- Medical malpractice
- Elder abuse
- Correctional healthcare
- Product liability
- Personal injury
- Commercial
- Fraud
- Real property
- Probate/guardianship
- Divorce

Mediation and Negotiation Experience

Negotiated and settled more than 10,000 cases
Mediated more than 225 cases

Mediation Training

Kenneth Cloke, Harvard University School of Law, *Mastery for Mediators*
Gary Friedman, Center for Mediation in Law, *Mediator Intensive Training*
Nancy Foster, Northern California Mediation Center, *Divorce Mediation*
Gary Friedman and Norman Fischer, Center for Mediation in Law, *Advanced Mediator Training*
* More than 260 hours of mediation training

Education

University of Virginia School of Law, J.D., 1978
Boston University, B.A., *magna cum laude*, History and Political Science, 1975

Teaching Appointments

Visiting Professor, Mediation, South-West University School of Law, Bulgaria, 2010

Publications

2008 “Winning” at Mediation: A Blueprint for Preparation
2009 “Winning” at Mediation: Reflections on Persuasion
2011 “Winning” at Mediation: Top Ten Basic Mediation Strategies
2011 “Winning” at Mediation: 7 Mistakes Really Good Negotiators Make

Mediation Panels

Mediator, Alameda County Courts
Mediator, Contra Costa County Courts
Mediator, Marin County Courts
Mediator, Medicare Mediation Panel (California)
Mediator, Conflict Resolution Program
Mediator, California Department of Insurance (homeowner's program)

Professional Affiliations

Past President, Association for Dispute Resolution of Northern California
Member, Association for Conflict Resolution
Member, American Bar Association, Section on Dispute Resolution
Member, Association of Family and Conciliation Courts

Legal Positions

Law Offices of Nancy E. Hudgins, principal, 1988-present
Gordon & Rees, partner and associate, 1981-1988
Hassard Bonnington, LLP, associate, 1979-1981

Blog

www.civilnegotiation.com

I meet people where they are. Then I help them to move.