

"Winning Strategies for Algae Grants and Guaranteed Loans"

Cindy Thyfault, President Westar Trade Resources Dallas, Texas October 23, 2008



Stages of Development

Research & Development

Pilot Plant

Demonstration Plant

Commercialization



Develop a strategy, capitalizing on your strengths and shoring up your weaknesses—

It is YOUR story.

Make it interesting and allow the reviewers to understand it completely.

Make it balanced.

Write to a 6th grade level.



National Biofuels Action Plan

NBAP action areas include:

Sustainability: A working group led by USDA, DOE, and the Environmental Protection Agency (EPA) is defining science-based national criteria.

Feedstock Production: feedstock availability and cost study and a long

-term integrated feedstock research and development plan.

Feedstock Logistics: develop and deploy logistics systems that can supply cellulosic feedstocks to demonstration facilities.

Conversion Science and Technology: a 10-year federal science and technology research plan

Distribution Infrastructure: studying the feasibility of transporting ethanol in pipelines GIS capabilities across agencies.

Blending: blending ethanol with gasoline in amounts greater than 10 percent (E10)

Environment, Health and Safety: An EPA-led working group in respect to public health, safety, and environmental protection.



DOE Guaranteed Loan Program

Just released June 30, 2008, open until 12/31/08 80% Loan Guarantee

Letters of Commitment for all Equity

New or Significantly Improved Technology, not

commercial

Must have completed pilot plant and demonstration plant

Detailed Engineering

Independent Engineering Report

Must be Creditworthy



DOE Biomass Pilot or Demonstration Plant Program

Will be released 12/1/08

New or Significantly Improved Technology, not commercial

For pilot plant and demonstration plant scale

Detailed Engineering

Independent Engineering Report

40-50% grant



9003 - Biorefinery Assistance Program Loans up to \$250 million and 30% grants Commercial, Pre-Commercial and Demonstrations Plants eligible

Looking for technology that is ready to go and is innovative.



9004 - Repowering Assistance Program

Install new biomass energy systems in existing refineries, or produce energy from biomass for plant operations instead of fossil fuels.



<u>USDA – 2007 Farm Bill Programs</u>

9005 -Bioenergy Program for Advanced Biofuels

Payments to support and expand production of advanced biofuels.

A new product in a new market in a new geographic area.

Priority release for Fall 2008.



9007 -Rural Energy for America Program (REAP) 25% grant up to \$500,000 Up to \$25 million in loan guarantees Commercial technology 25% grant for Feasibility study and energy audit grants

Will open in Spring 2009



9008 -Biomass Research & Development Program
Research and development on feedstock development,
biofuels and biobased products development, and
biofuels development.

About 800 applications annually, 20-30 funded annually.



USDA -Business & Industry Loan Program

Loan guarantees in rural areas with 50,000 population or

less

Guarantee up to \$25 million

Can be used in conjunction with 9007 REAP Program loan

guarantee

Available throughout the year



Cindy Thyfault, President Westar Trade Resources

100 Crescent Court, 7th Floor Dallas, Texas 214-320-0900 www.westartrade.com