

PAYMENTS CONSULTATION

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GlobalCollect has nearly two decades of experience in the payments industry, and that has given us unparalleled knowledge and expertise in global e-commerce. The GlobalCollect Professional Services team was created from this knowledge base, leveraging a vast pool of experience in all matters related to payments.

Ultimately our focus is to help you achieve an increase in sales while simplifying and reducing payment processing costs. We achieve this through an in-depth analysis and consultation approach to identify the enablers that can turn your vision into an effective payments management strategy.

Whatever your objectives or projects, we take the complexities of payment products, regional knowledge and technical environments, and design effective solutions to ensure that they are implemented effectively.

Aligning Your Payments Strategy Within Your IT Governance

IT Governance affects everything you do within the technical environment. As Payment Experts, our consultants consider the overall IT governance environment surrounding your e-commerce Strategy and walk you through every business process and project to ensure that your e-commerce and payments programmes are on the right path. Where correction is required, we will identify what business enablers must be implemented, and determine how to manage the projects and processes effectively in consultation with you and your team.

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GlobalCollect is active in more than 180 countries

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Go-to-Market Strategy and Planning

Because GlobalCollect is active in more than 180 countries, we can provide you with our deep knowledge and experience in processing payments across all international markets.

Our Professional Services team can identify what key commercial and functional requirements are necessary to successfully plan and execute an effective international go-to-market Strategy for your business.

Utilizing our knowledge of local markets, we can help identify pain points early in the process, such as:

- Repatriation restrictions
- Tax issues
- Commercial entity requirements

In addition to commercial advice, we will ensure that you address your consumer base with the right mix of payment products. This is all achieved with empirical business intelligence to substantiate your payment product mix and increase your sales conversion, all by giving your consumers the relevant payment option that drive purchase completion.

Contact your GlobalCollect Account Manager now to discuss opportunities for your business

www.globalcollect.com/services/payment-knowledge