



Improve your Billing Department Efficiency with RescueNet Billing! Presented by: Stacey Bickford, Billing Product Manager

What will we be discussing today?

- Trip Creation and Import Options
- Trip Attachments
- Default Charges and Automatic Contractual Adjustments
- Forms Verifications and Reducing Rejections
- Schedules & Events
- Scheduled Batch Processing
- Workflow and RescueNet Billing Today (F12)
- Batch Posting
- Notes & Frequent Notes
- Reporting
- Q&A





NOT HARDER

Trip Creation/Import Options

- Many options, whether using ZOLL ePCR or not, to import trips into RescueNet Billing
 - ZOLL ePCR Direct Integration
 - NEMSIS Billing Trip Import
 - Non-Integrated ZOLL ePCR and Billing
 - 3rd party ePCR agencies who can provide a NEMSIS Standard XML
 - Trip Import Agent
 - Clients using Trip Exporter from RescueNet Dispatch-Billing
 - ASCII files from 3rd party ePCR who meet the API requirements
 - Custom Solutions Group
 - Provides custom interfaces for needs outside of the standard





Trip Attachments

- There are numerous ways to attach documents to a trip, no matter the file type
 - Tab 8 Trip Attachment

Z

• Great for PCR's, EOB's, Face sheets, etc.!!

File name:	Browse Cancel Questio Acquire View Ir	nnai Imag mage
	Same for all legs of the trip	Туре
Ī	SBICKFORD [ATTACHMENT] UHC 07-05-13 EOB	

Trip Attachments

- PCR Attachments
 - With direct ePCR integration, the PCR is available from Tab 2 "Field Data" button

Narrative

Trip Attachment Automation Options

Procs & Meds Physical History

- Auto Attach
 - Application that uses file name to attach to a run
- Image Attach
 - Displays the scanned image and run number is entered at the time of scan



Default Charges

- RescueNet Billing has the capability of defaulting charges based on Company, Call Type, Priority and Billing Zone (zone not required)
 - Drastically reduces charge data entry

	Charge	Unit Price	🔺 Qty	Price	HCPCS	Default
0001	BLS Non-Emerg Base Rate	\$500.00	1.0	\$500.00	A0428RH	Yes
0008	MILEAGE	\$10.00	2.0	\$20.00	A0425RH	Yes



Configuring Default Charges through RescueNet Administration

Default charges should be configured for <u>all</u> combinations of Company, Call Type, Priority and Billing Zone if used.



Mileage

- Loaded mileage should *always* reflect the fractional value
- Fractional mileage driven by the Primary payor on Tab 3
- System will use "rounding settings" in Admin for non-fractional mileage payors

🗄 🔄 Advanci	✓ If a Medicare payment was made, add interest charges
	Always set profit center to match the profit center of the original standing order trip.
Bun	Round mileage charge quantity when mileage is greater than: 100
Syst	Mileage charge quantity rounding for primary payors who do not support fractional mileage: up with .5 or higher, else down



Mileage

- MILEAGE charge automatically updated in the bottom example to fractional when changed to Medicare
- This prevents Billers from having to remember which payors are fractional and reduces rejections

× #	Charge	Linit Price	4 Ωhi	Price HCPCS				in collect	ions	
Α. Π	charge	Onicrinee	A GO	THEE	nor co	Add	Zone			_
0001	BLS Non-Emerg Base Rate	\$500.00	1.0	\$500.00	A0428RH					*
0008	MILEAGE	\$10.00	2.0	\$20.00	A0425RH	<u>E</u> dit	V Loaded n	nileage:	2.3	
4					Þ	Delete	Total r	nileage: [0.0	٦

, #	Charge	Unit Price	∡ Qty	Price	HCPCS		Lurrently in collecti	ons
0001	BLS Non-Emerg Base Rate	\$500.00	10	\$500.00	A0428RH	Add		×
0010	MILEAGE	\$10.00	2.3	\$23.00	A0425RH	<u>E</u> dit	V Loaded mileage:	2.3
•					+	Delete	Total mileage:	0.0
Z	OLL _®							

Loaded Mileage Automations

- ZOLL ePCR Direct Integration
 - Loaded Mileage calculated from Odometers
 - Actual captured Odometer Readings
 - Calculation performed in RNDB from this option
- NEMSIS Billing Import or Trip Import Agent
- Rescuenet Navigator
- RescueNet @Work

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Tracks mileage and imports into Trip Notes

En Route:	05/23/2013	•	09:32:32		E	0.0
At Scene:	05/23/2013	•	09:32:34			1.0
Transporting:	05/23/2013	•	09:32:35	×	E	
At Destination:	05/23/2013	•	09:32:37	•	B	3.3

Expected Amounts/Auto Contractual Adjustments

, #	Charge		Unit Price	∡ Qty	P	rice	HCPCS	Default	Who
0001	BLS Non-Emerg Ba	ase Rate	\$500.00	1.0	\$500).00 .	A0428RH	Yes	System
0010	MILEAGE		\$10.00	2.3	\$23	3.00	A0425RH	Yes	System
	_								
<								Þ	
. #	Credit	Payor			Amount	Dep	osit i	Who	Automatic
0005	Contractual Allow-	Medicare			\$278.87	05/2	3/2013 9	Gystem	Yes-1
0006	Contractual Allow-	Medicare			\$6.69	05/2	3/2013 9	System	Yes - 10

- Auto Contractual Adjustments can be configured to accurately predict how much *actual* reimbursement is expected from the payor
- Used when agency has negotiated rates with payors or facilities if meets business needs



Configuration for Automatic Contractual Adjustments is located in the Charge Configuration in RescueNet Administration as shown above.



Built in Verifications to Reduce Rejections

Require Medicare ZIP Code Require Release of Information Signature for Medicare Require Release of Information Signature for non-Medicare Require Assignment of Benefits Signature for Medicare Require Assignment of Benefits Signature for non-Medicare Require signature release date on or before trip date Allow 01/01/1900 release date Do not allow electronic billing when patient has refused assignment of benefits Allow only one company Require at least one complaint and all complaints have ICD-9 codes Require that the ICD-9 code for any complaint selected for a trip be 5 digits Require same pick-up ZIP Code for all legs when billing Medicare If a payor cross-reference is selected, require that the current payor has a cross-reference ID for this receiver Require documentation indicator Require customer payor identifications to match ID mask Require destination address Do not allow 'S' destination modifier Do not allow dual Medicaid or Medicare payors Require either payments for all charges or a claim level payment

Electronic verifications available in the ECM configuration screen under "verifications"

Built in Verifications to Reduce Rejections



- Paper forms verifications available under the "Verifications" button in RescueNet Administration > Billing > Forms & ECM's
- ALL verifications, Paper or Electronic, are processed during both the F10 (verification) process and also during the forms creation process
- See the Verify Failures Report to view any failed trips

Schedules and Events

	Perform this action and	advance	to ever	nt upon suc	cess	Upon arrival	to event, s	et thes	e attributes	
After # of Days	Queue trip for this Form/ECM	Use Override Config	Add Interest Charge	Use this invo	pice message	Event		Reset Aging	Set In Collections	Insert F
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	<none></none>	<u></u>		<u> </u>	-		•			
Days	Next Schedule:	the followi	ng Co	▼ mpanies		L				

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Schedules and Events are utilized to define the claims lifecycle.

 Numerous configurations available to automate schedules and events

Schedules and Events

- Each schedule follows it's own process
 - Example: Medicare should pay within 14 days
 - Setup the schedule to notify billers when payment is not received within 21 days
 - Allows 7 days (including weekends) to get payments posted to prevent unnecessary follow up

	Perform this action and advance to event upon success	Upon arrival to event, set these attributes	
After # of Days	Use Add Override Interest Queue trip for this Form/ECM Config Charge Use this invoice message	Set Reset In Event Aging Collections	Insert Event
0	<none></none>	No Bill Sent 🖃 🗖	Remove Event
0	5010 ECM 🔽 🖳 🗆 💌	Sent to Medicare 🔽 🔽 🗖	
21	<none> 🔽 🔢 🗆</none>	Account Review 💌 🗖	

Important: If Schedules and/or Events are not properly advancing, contact support@zoll.com to confirm proper configuration of your SQL Jobs

Self Pay Schedule Example

Edit Schedu	dit Schedule							8 ×
Descrip	Description: Invoice / Ins Denied I this is a time payment schedule							
	Perform this action and advance to event upon success Upon arrival to event, set these attributes							
After # of Days 0 30 30 15	Queue trip for this Form/ECM <none> Single Trip Invoice Single Trip Invoice Single Trip Invoice <none> <no< th=""><th>Use Add Override Inter Config Char</th><th>est ge Use this invoice messa Insurance Denied 30 Days Old 60 Days Old</th><th>ge</th><th>Event No Bill Sent Sent 1st Invoice Sent 2nd Invoice Sent 3rd Invoice Account Review</th><th>Reset Aging</th><th>Set In Collections</th><th>Insert Event</th></no<></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none></none>	Use Add Override Inter Config Char	est ge Use this invoice messa Insurance Denied 30 Days Old 60 Days Old	ge	Event No Bill Sent Sent 1st Invoice Sent 2nd Invoice Sent 3rd Invoice Account Review	Reset Aging	Set In Collections	Insert Event
Days 15	Next Schedule: Collections		_					

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Invoice Print Services

- ZOLL partners with multiple vendors who provide Invoice Print Services
 - Contact <u>Col-ProviderRelations@zoll.com</u> for more information
- Automates print services to reduce paper output, postage and manual folding/stuffing envelopes
- Single Trip ECM necessary*

* Contact your Sales Representative for Single Trip ECM pricing



Scheduled Batch Processing

- Used to automate batch creation
- Suggested for overnight batch creation
- Prevents the "wait time" billers experience when running batches manually
- Electronic, Paper, or Single Trip ECM batches
 - Note: It is recommended that Printer Settings are configured in the visual form

DATA: Mediana Council DATA: Reserved for Local		Print Setup	
OUTPUT: Paper (Crystal)	stomize Printer Setti	ngs	δ
	- Maraina	Print Setup	J
	Use these custor	Printer	ון
	Left: 0.16	Name: \\printserver.pinpointtech.com\Xerox74351 Properties	
Module description:	Dista 0.19	Status: Ready	ľ
This module provides pape	Right John	Type: Xerox WorkCentre /435 PCL6 Where: 10.100.15.110	ľ
	Current printer setting:	Comment:	
	✓ Override printer s	Paper Orientation	ľ
L L Circle	Printer: \\	Size: Letter (8.5 x 11")	
	Change Ch	Source: Tray 3	



Sc <u>h</u> eduled jot Log Settings	o name: Clearinghouse Batch Schedule Notification	
Form/ECM: Companies: <u>D</u> eselect All	5010 ECM 🗨 ZOLL Test Company	Image: Restrict trips selected to certain criteria: Schedule: 5010 Clearinghouse ECM Event: No Bill Sent Payor:
Date range: From: To:	Billing Go Live • 01/01/2013 • 07/30/2013 •	Include negative balances Exclude trips currently in collections
Generate s	submission batch report	 Use printer settings associated with the form's plug-in configuration Use my printer preference \printserver.pinpointtech.com\Xerox7435 Finance

Configure settings appropriately to select the Form/ECM, specify by Company if necessary, date range options, and trip restrictions if desired. Note: Don't forget to check "Generate submission batch report"!

Log Settings Schedule otification	
Time: 00:00:00	
• Specific <u>d</u> ays in the week	O Specific days of the month
□ <u>M</u> onday	🗌 1st 🔺
☐ <u>T</u> uesday	2nd
☐ Wednesday	1 3rd
Thursday_	□ 5th
🗖 <u>F</u> riday	C 6th
☐ S <u>a</u> turday	□ /th □ 8th
☐ S <u>u</u> nday	🖸 9th 👻

 Set the desired scheduled time and frequency on the "Schedule" tab

 Notifications may be configured to receive failure and success notices

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Workflow

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- RescueNet's interactive paperless reporting module
- Used in conjunction with Schedules/Events to automate the follow up process!
- No longer necessary to print long A/R reports
- No need to "find" trips that need follow up!!
- Now, let's make sure we are using workflow to the best of it's capabilities!

Help

Workflow

- Two default non-configurable Billing Filters
 - <All Trips Pending Verification>
 - <All Verified Trips>
- Helpful Tips:
 - You will not find a "Pending Verification" status
 - Use "complete" to identify trips "Pending Verification"
 - The more you restrict, the better chance of missing trips

Helpful

Ensure you have multiple filters defined if specific to catch all cases



Workflow – Defining Filters

- Filters are used to "filter" down to only the desired trips
 - Example: Mary is only responsible for Medicare trips pending in account review
 - Filters
 - » Schedule = Medicare Electronic
 - » Event = Account Review
 - » Status = <Show All>
 - » This reduces the risk of missing trips potentially in a "Pending Verification" status

Ĩ	🚈 Workflow													
	Billing Filter: Medicare - Account Review, Trip 01/01/2013 - 07/30/2013													
	Company	∡ Run#	Trip Date	Trip#	Customer Nan	ie Status	Primary Payor	Ρ		Schedule	Event	Charges	Credits	Balance
	ZOLL Test Comp	00000008	05/23/2013	0004-A	SMIT ^{LE TOLLM}	Dillad	Madianta	ы	e	Medicare Electro	Account Review	\$515.00	\$0.00	\$515.00
	•				R	evie <u>w</u> in Call	Taking F10							4
	Canad				<u>U</u>	n-Verify	110		ita Marifu			View Problem	Define	otal: \$515.00
					V	ew <u>P</u> roblems			ato-venily					

Configuring and Sharing Workflows

Add Billing Filter					? ×
Show A	l>	Sc <u>h</u> edules:	<show all=""></show>	Å. T	<u>C</u> ancel
Companies: <show a<="" td=""><td>l></td><td>E<u>v</u>ents:</td><td colspan="3">Events: <show all=""></show></td></show>	l>	E <u>v</u> ents:	Events: <show all=""></show>		
Priorities: <show a<="" td=""><td>l></td><td>Pro<u>f</u>it Centers:</td><td><show all=""></show></td><td>Å. </td><td></td></show>	l>	Pro <u>f</u> it Centers:	<show all=""></show>	Å. 	
Call Types: <show a<="" td=""><td>l></td><td><u>B</u>illing Zones:</td><td><show all=""></show></td><td>Å. •</td><td></td></show>	l>	<u>B</u> illing Zones:	<show all=""></show>	Å. •	
Primary Payors: <show a<="" td=""><td>l></td><td>Assigned <u>G</u>roups:</td><td><show all=""></show></td><td>Å.</td><td></td></show>	l>	Assigned <u>G</u> roups:	<show all=""></show>	Å.	
Current Payors: <show a<="" td=""><td>l></td><td>Call Sources:</td><td><show all=""></show></td><td>Å.</td><td></td></show>	l>	Call Sources:	<show all=""></show>	Å.	
Payor <u>Types</u> : <show a<="" td=""><td>l></td><td>Customer <u>N</u>ames:</td><td><show all=""></show></td><td></td><td></td></show>	l>	Customer <u>N</u> ames:	<show all=""></show>		
Standing Orders	: Both Standing Orders and No	on 🔻	Aged: Does	not matter 🔹 🔻	
Has been billed at least once	Does not matter	In De	nied Status: Does	not matter 🔹 👻	
In Collections	: Does not matter 🔹		Pre-billed: Does	not matter 👻	
In Capitation	Does not matter	Field da	ta imported: Does	not matter 👻	
Call back indicated	Does not matter	Customer data to b	e confirmed: Does	not matter 👻	
Sort			Balance	Due	
First: Run Number Yea	r 🔹 🖌	nding ▼ <u>D</u> efault	Sort From:		
Second: Run#	▼ Ascen	nding 🔻	Ter		
Third:	▼ Ascen	nding 🔻	TO.	uda anna h-alanana	
Fourth:	▼ Ascen	nding 💌	Excl	ude zero balances	
📃 Summarize this Billing	Filter on RescueNet Billing Toda	ay 📃 Make t	his Billing Filter visibl	e to <u>e</u> veryone	

Workflow – RescueNet Billing Today (F12)

- Dashboard used to track important filters
- Configurations are by user not system wide
- Each user can select which filters to display in RescueNet Billing Today
- Limit of 16

🔽 Summarize this Billing Filter on RescueNet Billing Today

Make this Billing Filter visible to everyone



Workflow – RescueNet Billing Today (F12)

RescueNet Billing Today			- • •				
Good morning, Stacey. Your billing filters for Wedr Totals Charts	<u>R</u> efresh						
Billing Filter BCBS Account Review Medicare Staceys Group	Service Date Range 05/07/2013 - 05/10/2013 No trips currently found 04/04/2013 - 06/05/2013 05/10/2013 - 05/10/2013 Total as of 06/19 at 12:52	Trips 4 0 9 2 15	Balance \$1,995.00 \$0.00 \$4,324.00 \$515.00 \$6,834.00				
 Chart option also available 							
ZOL	ß						

 List view displays the Date Range of Trips included, count and balance of trips



Batch Posting

- Automate your Remittance Import (835) with our Batch Posting Module!
 - Imports remittances from any payor that can provide an electronic remittance advice (835)
 - Contact your clearinghouse or payor directly to enroll for electronic remittances
 - Imports Denials and automatically associates a \$0.00 payment per charge
 - Audit tools to ensure accurate posting!



Batch Posting – Summary Screen

BP Batch Posting									×	
	Batch Summ	nary				Posting Pro	gress			
Open	Batch: te	stcollection								
	Batch total:				\$100.00					
	Created on:	08	/22/2011	Target total:	\$100.00	\$0.00	82% \$82.00	\$100.00	0	
Transactions	Created by:	R	CHEN	Amount posted:	\$82.00			Development	וו	
	Deposit date	e: 08	/22/2011	Remaining balance	\$18.00	V Print	balance report	Post Batch		
⊕ Posting summary		🤫 Credits	/Payments	enials/Adj. Reason Codes	K Exception	16				
		Entry	Run Number	Customer Name	Date O Service	f	Credit	Payment Amount Cu		
		1	123004	BROWER, DIANNA	06/28/2	2010	Payment-Cash	\$40.00 Bill	F	
		2	112	JUNCO, BARBARA	01/04/2	2010	Payment-Check	\$6.90 Bill	F	
		3	112	JUNCO, BARBARA	01/04/2	2010	Payment-Interest	\$28.10 Bill	F	
		4	1234	JUNCO, BARBARA	01/04/3	2010	Payment - EFT	\$7.00 HU		
		4	m Add	Credit	Edit Credit		Delete Credit	,	•	

Batch Posting – Detail Screen

insaction number	123004 \$	100.00 • Run	numb		Customer name:		(Customer SSN		Modify Custome
Iransactions	Transa Transa S	ction Summary ction amount. Rema 100.00	ining I \$18.0	balance Date 00 Cust	n Summary of service: 01/04/2011 tomer name: JUNCO.	0 Claim total (\$52 BARBARA	00) Batch Summar Batch amount \$82.00	y Remainir \$1	ng balance: 8.00	Existing Credits
un Number	Leg	Payor		Charge Description	Gross Amount	Contractual P Movance C	revious Un redta Ore	associated dts	New Balance	Add Note
2	0027-A	Bill Patient		AMC AMPULAT	. 30.00	21.20	10.00	15.70		-
2	0027-A	Bill Patient		AMON POUNT	13.75	6.85	0.00	0.00		4 >
34	0027-B	HUMANA ECM **		AMC AMBULAT	30.00	21.20	0.00	15.70	-	
34	0027-8	2		AMC AMBULAT	13.75	6.85	0.00	0.00		Save and Continue
										And interest of the state of the local state of the
										Sgve and Exit
										Sgve and Exit
-	Alerts	e.,	Tet	tal Clam Balance C	Dedit				×	Sgve and Exit
	Alerts		Tet	tal Clam Balance C edit agount.	Dedit For Cred	payor		•	, Agply	Sgve and Exit
	Alerts.		Tot	tal Claim Balance C edit aggount	Callgack Date 05/0	payor.	Company	• • Medical Transp	, Agply	Save and Exit
4	Alerts.		Tot	tal Claim Balance C edit amount Giroup	Credit For Credi Callback Date: 05:0	payor:	Company Profit center:	• • •	* Agply ortation Manag	Sgive and Exit Quick Pay
¢.	Alerts Notes:		Tot	tal Qam Balance Q edit agount. Group Next payor.	Cedit For Cred Callgack Date 05/0	payor. 8 type: 9/2011 • •	Company Profit center: Current payor:	Medical Transp Bill Patient	, Agply ortation Manag	Save and Exit
AUTH#010380	Alerts: Notes: ment note 113 FOR (005 11/6/09 F	Tot	tal Clam Balance C edit agount Group Next payor:	Credit For Cred Callback Date: 05:0	payor [8/2011 • •	Company Profit center Current payor Current schedule	Medical Transp Bill Patient Invoice Private	Agply ortation Manag	Sgive and Exit Quick Pay

Notes & Frequent Notes

- Notes and Frequent Note Types can be used for account tracking and easy follow up
- Note types can be customized
 - Except Customer Note Type Will add a note for all customer trips
- Add speed codes in frequent notes to enhance productivity

📋 🛨 🖂 Facilities 🍃		
Groups	Frequent Notes	? <mark>×</mark>
📄 🔄 Notes 👘		
Freque		
Note T	A Note Type Description Speed Code	
	Billing Customer called to give us new insurance information. INS INS	Add
Transport F		
ZIP Codes		Edit
🗄 💼 Dispatching		Delete
🗄 💼 Billing 👘 👘		
🗄 💼 Advanced		Done
🗄 💼 Field Data		

Reporting – Helpful Reports



Note Type Activity

- Used in conjunction with Note types for productivity tracking
- Submission Batch Report
- Submission Batch Report (Current Balance)
- Verify Failures by Batch

* If you do not have these, contact your sales representative for the Professional Reports Pricing

The Idea Exchange - Make sure we get it right.



