



flexiant[™]
Cloud Orchestrator

Accelerate Your Launch to the Cloud using Flexiant Quick-Start-Package



Rapid, Proven, Effective Methodology to Launch Your Cloud

Launching cloud services is not just about solving technical problems; it is about delivering business value. Organizations that are unable to offer this business-driven value often face long and expensive projects that ultimately fail to deliver the commercial rewards expected.

Having selected Flexiant Cloud Orchestrator to power your cloud service offerings, avoid wasting valuable time installing, configuring, populating, and learning to manage the investment you have made. Instead, get to market rapidly and confidently by taking advantage of our Flexiant Quick-Start-Packages (QSP).

Unique to the market, Flexiant offers a streamlined approach to launching your cloud services, delivered through our QSP. The QSP helps you reduce the time to market costs while fully empowering you on both the product and go-to-market strategy. Using the QSP, you'll maximize the value of your Flexiant Cloud Orchestrator investment. The QSP is offered as standard and advanced packages with fixed amount of consumable engineering and consultancy resource divided into discrete blocks to assist in software, technical and marketing launch activities.

Benefits Delivered

Flexiant enables your team to deliver your cloud infrastructure using a world-class support team, proven methodology, and sector leading technology, ensuring a rapid launch into the cloud.

The business goals driving your cloud products and pricing strategy is quickly translated into Flexiant Cloud Orchestrator features and functions allowing you to focus on functional familiarity and launch plans. This will help you to increase profit, revenue and growth from cloud services quickly.

What We Do

We help you quickly deploy, configure and fully understand FCO from all perspectives (customers, resellers or administrator). This will instill confidence in the team to be fully up and running independently.

Business Benefits

- Rapid and proven approach to launching in the cloud
- Business goals realized immediately
- Reduced cost for cloud implementation
- Industry leading expertise in enacting your cloud strategy

What we do

- Deliver a complete and straightforward roadmap to launch cloud services
- Build in-house product knowledge from the ground up quicker and at lower cost than alternatives
- Engage with all stakeholders and map specific business requirements to Flexiant Cloud Orchestrator features allowing for a rapid launch
- Receive guidance and support throughout your go live process



Available packages include:

Standard

- Workshops with key stakeholders to confirm the Flexiant Cloud Orchestrator requirements and gather any business and technical goals or restraints
- Design and agreed networking and infrastructure architecture that maps to technical goals
- Flexiant Cloud Orchestrator software installed and configured to facilitate efficient knowledge transfer and team enablement, through delivering training on the product control panel
- Apply personalized branding across all company and customer interaction points
- Build standard product offers that align to business objectives and meets target pricing to allow rapid validation by stakeholders, on Flexiant Cloud Orchestrator features and functions

Advanced

- Configure resellers, apply personalized branding across all company, resellers and customer interaction points
- Build product catalogues and libraries that align to business objectives and meets target pricing to allow rapid validation by stakeholders
- Minimize time to market launch by holding workshops to assist develop and allow for subsequent tuning of product marketing and pricing
- Engage into joint marketing activities, press releases to amplify the message and the market reach



About Flexiant

Flexiant provides cloud orchestration software focused solely to the global service provider market. Flexiant Cloud Orchestrator is a cloud management software suite that arms service providers with a customizable platform to help them turn innovative ideas into revenue generating services quickly and easily. With Flexiant, service providers can generate more revenue and accelerate growth, compete more effectively and lead the market through innovation. Vendor agnostic and supporting multiple hypervisors, Flexiant Cloud

Orchestrator offers a customizable platform, a flexible interface, integrated metering and billing, reseller capabilities and application management. Flexiant gives service providers the ability to develop, launch and bill for new cloud services quickly.

Find Out More

For more information on the Flexiant Quick Start Package, visit docs.flexiant.com. You can also call or email us on +44 1506 606 000 / sales@flexiant.com.