



S P O R T
C O U R T ®

Sport Court Game Court Pricing Guide 2013

**A comprehensive guide to the components that go into the cost of
building and installing a genuine Sport Court game court**

Congratulations!

By downloading this white paper, it shows you've begun to consider a backyard game court for your family to enjoy. When all is said and done, you might find that you've made the best investment you can in your family's health and fitness, not to mention that special bond that's created when families play outdoors together.

If you've already put a lot of research into game courts, you may be confused by the options available and the vast differences in pricing for different types of surfaces.

When you're pricing out a game court, there are several critical areas to consider. In truth, there is more to it than the surface. And, as with so many home improvement projects, that old adage "You get what you pay for" rings true for game court buyers again and again.

Choose your court builder carefully, and they will guide you through the process so you are getting the best value for a game court surface that is safe, strong and secure... and will give your family years of active fun!

What goes into a game court?

To help you understand the game court building process, we've listed the work that must be done before you can enjoy your properly installed game court.

1. SITE PREPARATION AND ACCESS

This may be the largest variable when it comes to game court installation pricing, because cost depends not just on the size of the court you want but also variables in your backyard like:

- access
- pitch
- tree cover
- rock cover
- drainage

The fact to remember is: no two yards are the same. Your game court installation could cost \$5,000 less or \$5,000 more than your neighbor's, simply because of the prep work.

Let's explore these factors and see how they affect game court installation costs.

Drainage

Does your property hold water following rainstorms? Resolving drainage issues could be as simple as adding a few extra inches of crushed stone or as complex as a series of dry wells placed below the surface to capture water that comes off the court. Your town may require a drainage plan; your sport court builder can take care of this.



Pitch

Game courts require a level surface slightly greater than the size of the court. Depending on your yard, this could easily be the most expensive piece of the game court construction process.



Tree removal

If you don't have level land without trees (or roots), add tree removal to the overall costs of the project. The same goes for large rocks that you must pay to move.

Access

Our crews may need access to the site for construction equipment. Creating access and repairing it when finished may add to the cost. Generally, fencing can be removed and replaced easily and without damage. Stone walls require more time and energy.



If a court builder quotes you a very low price, when you know, or suspect, that your yard has issues with drainage, trees or access, ask yourself: Where are they cutting corners?

These shortcuts could cost you more in the end. In an extreme example, you may have to rip out the court and start again with proper drainage. In many cases, the game court simply won't last as long.

Choosing a builder you can trust, who offers fair and honest pricing, means you won't have to worry about ripping up your game court to fix problems in the future.

Average Site Prep (for our customers): \$2,000 - \$5,000

2. BASE SELECTION

Once we have completed the site preparation, our high performance surfacing requires a hard, level base to float on.

There are four basic types of game court bases:

Asphalt

This inexpensive option may deteriorate quickly, but is a good choice for existing game court owners. You can upgrade to a Sport Court game surface without the cost of excavation or site prep, as we can repair the asphalt and cover it with our Sport Court game surface.

Asphalt Court Before Re-surfacing:



Asphalt Court After Re-surfacing:



Compacted base

Using crushed stone and compacting every layer is a good choice to create a hard, level, permeable surface, but will require maintenance.

Concrete

Pricier than the first two choices, a properly built concrete slab can last forever. Post-tensioned concrete is even stronger and more durable. It is not permeable, though, so it may not be permitted in certain backyards.



Sport Court Alternate Base

Sport Court has developed an alternative base that is modular, 100% recycled and offers great permeability. When combined with our patented Power Game surfacing, headfall ratings double for safety. It's also modular and easily removable or moved.



We know. Choosing the surface for your game court sounds complicated. We have summarized what you need to know about each surface in the chart below. Your court builder will work with you to choose the surface that fits your yard and your budget.

Depending on your choice, an average size base layer will cost between \$5,000 and \$15,000.

Base Material Summary:

Game Court Base Material	Price	Durability	Yard Access	Removal	Eco-Friendly	Safety Enhancement	Permeable
Asphalt	\$	Poor	Needs excellent access for heavy equipment	Difficult	No	No	No
Compacted Base	\$\$	Requires maintenance	Moderate	Easy but destroys base	No	No	Yes
Concrete/Post-tension concrete	\$\$\$	Excellent	Needs excellent access for heavy equipment	Very difficult	No	No	No
Sport Court Modular Base	\$\$\$\$	Superior	Low to Moderate	Fully modular, take it with you	Yes	Yes, doubles headfall ratings with SportCourt Game Court	Yes

3. SURFACING

As you can see by now, we are strong advocates for a high quality modular surface. The combination of safety and longevity, along with our network of court builders who are experts in building courts -- not swimming pools, patios or other backyard home improvements -- makes us an industry leader.

Many manufacturers claim to be “just as good as Sport Court but cheaper.” We have a few questions about those other guys. Have they:

...been engineering and building the highest quality products, for indoor or outdoor use, to the highest standards for almost 40 years?

...created the largest group of professional court builders in the world?

...built more than 100,000 courts worldwide?

The answers to these questions (for Sport Court, the answers are “Yes!”) speak to Sport Court's decades of experience in the industry, our superior manufacturing methods and the expertise of our dealers.

Sport Court invented the backyard game court business in 1974. With the finest products, manufactured to the highest standards and delivered by the largest network of court builders in the world, we have been the industry leader ever since.

Average Price for a Sport Court Surface: \$7,000 - \$10,000

Summary

3 Reasons You “Get What You Pay For” in Game Courts

Let's circle back to the beginning, where we reminded you that you get what you pay for. When you consider performance sports surfacing, you have to realize that higher quality costs more.

But what factors go in to making higher quality game courts?

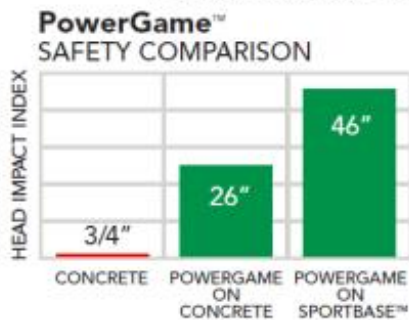
1. Higher quality comes from companies that have been in business for a long time, longer than their warranties, and have been proven to stand behind their products, which have stood the test of time;
2. Companies that have a manufacturing process and controls that ensure any product out-of-spec is never shipped; only the highest quality tiles make it into Sport Court game courts;
3. Products that are distributed by a strong, local network of qualified, trained court builders that can guide you through the entire process. Because Sport Court builders install courts -- and only courts -- for a living, they know how to do it right.

We'd also like to share a few thoughts on our safety standards...

Safety and Performance

"PowerGame™ was found to significantly reduce the shock attenuated by the body."

Steve Swanson, Director of the Biomechanics Lab
The Orthopedic Specialty Hospital (TOSH)



HealthDay referenced in the *US News and World Report* magazine (2009) states long-term health effects resulting from a concussion can show up as much as 30 years after it was suffered.



We're going to go out on a limb and assume that you want a game court to keep your kids safe, and maybe even attract their friends to your backyard (rather than the local schoolyard or park) to play.

You're hoping a game court will raise the health and fitness level of your family, while giving your kids a safe, strong, and secure surface to play a variety of games, from basketball to roller hockey.

Sport Court game courts:

- Have the highest shock absorption of any tile manufactured, thanks to our patents on multiple leg heights
- Offer superior lateral forgiveness thanks to patented designs that protect ankles, knees and other joints
- Use a patented two-level design to help keep debris from getting under the tile

- Design patents that permit us to offer the best traction and lowest abrasion of any tile manufacturer

When we call our courts “safe, strong and secure,” we're not just using a catchy phrase. There's a reason safety comes first. When you choose a Sport Court game court, you are getting the safest game court manufactured (as tested by third party firms), which will last for years and provide a priceless return on your investment.



SPORT COURT EAST

COURT BUILDERS Exclusive Sport Court Provider for New York, New Jersey & Connecticut

Sport Court East is the exclusive licensed Sport Court game court provider for New York, New Jersey and Connecticut.

[Contact Sports Court East](#) to learn more about your next Sport Court game court

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