Change is happening fast

Faster than you think

Healthcare providers need to view patients as consumers—and know all about them before they even arrive

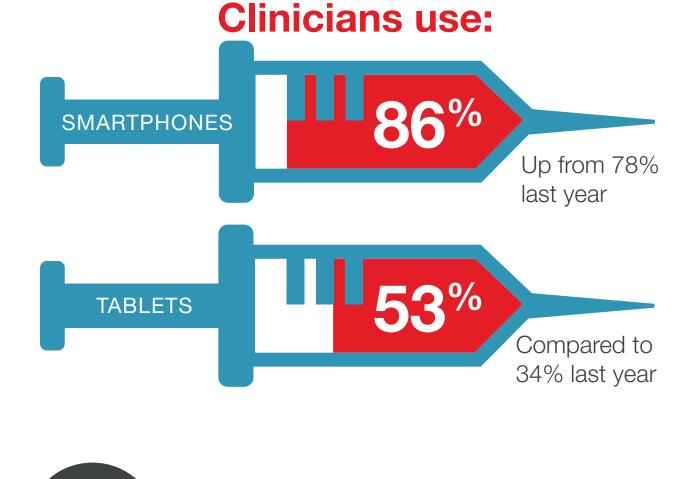
Healthcare
providers must
be prepared for
emerging needs in

Storage/
Vendor-Neutral
Archiving

Healthcare IT /
Disaster
Recovery

Patient
Engagement/
Telehealth

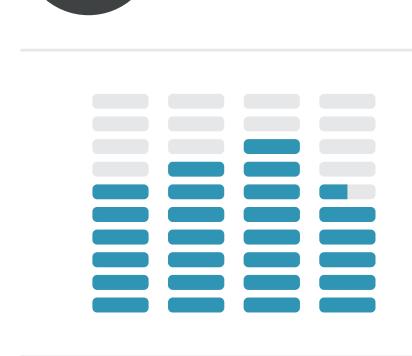
Analytics /
Big Data



47% of doctors use a smartphone, tablet AND PC







future is in analytics
leading to clinically relevant data use for
more effective care

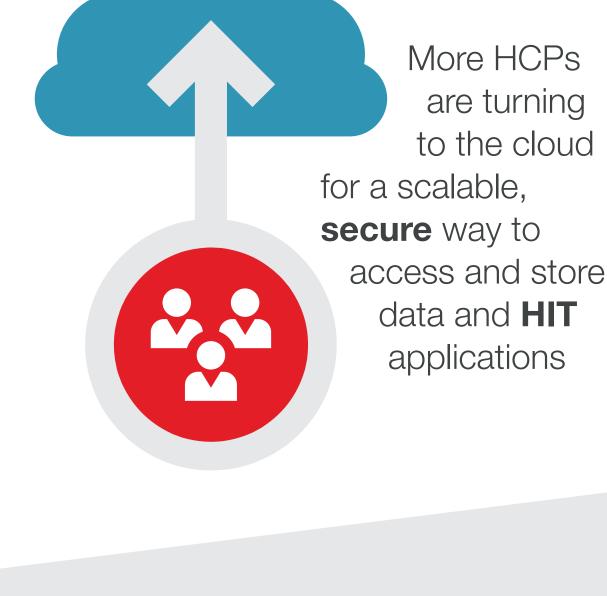
Today we focus on data, but the

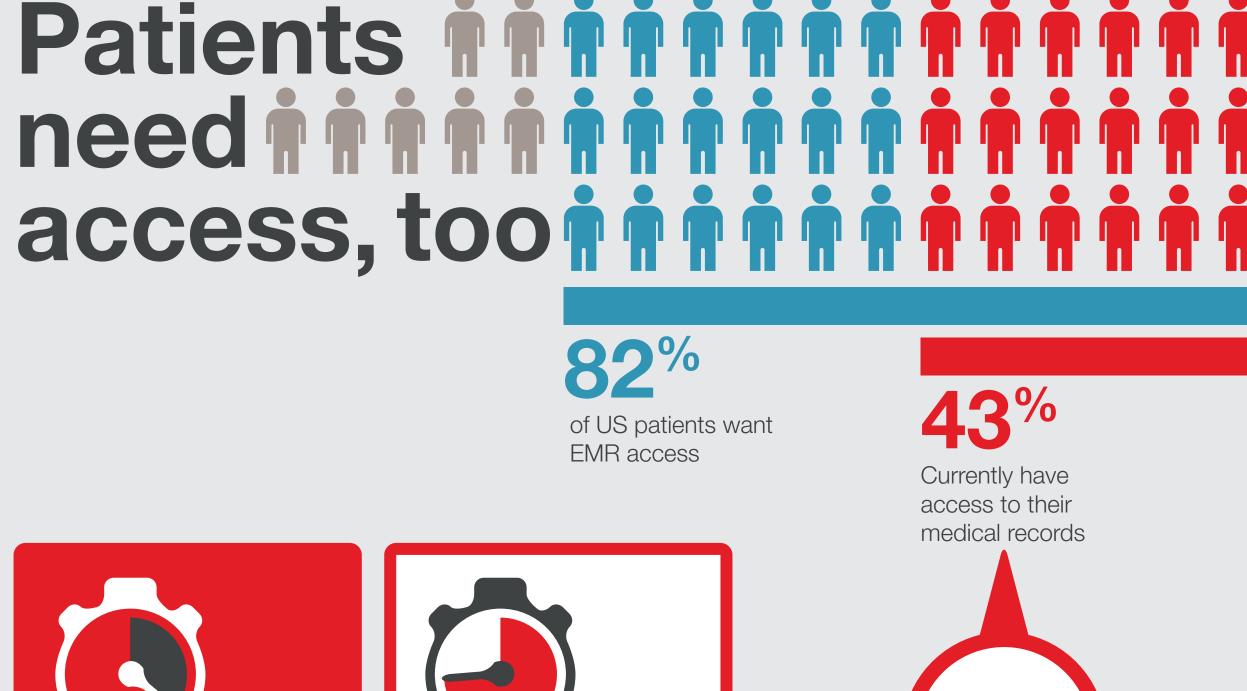
nore effective care





decisions











Even with the progress HIT has already made, accelerated change

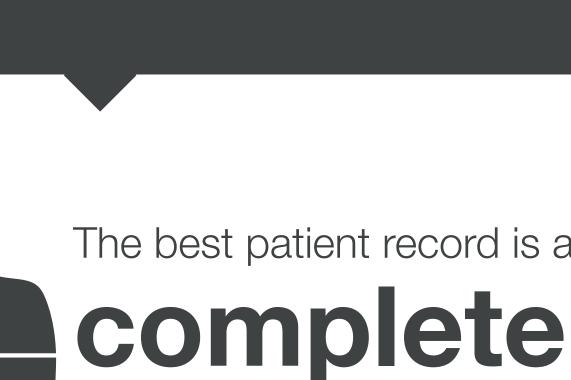
market will reach almost \$900 million by 2017, up from

Frost and Sullivan predicts the patient portal

\$280 million in 2012—a three-fold increase



lies ahead



The best patient record is a

Healthcare providers need a centralized view of EHRs to reduce the risk of missed or duplicated tests

24/7

Clinically useful medical records and diagnostic images need to be available anytime, anywhere

patient record



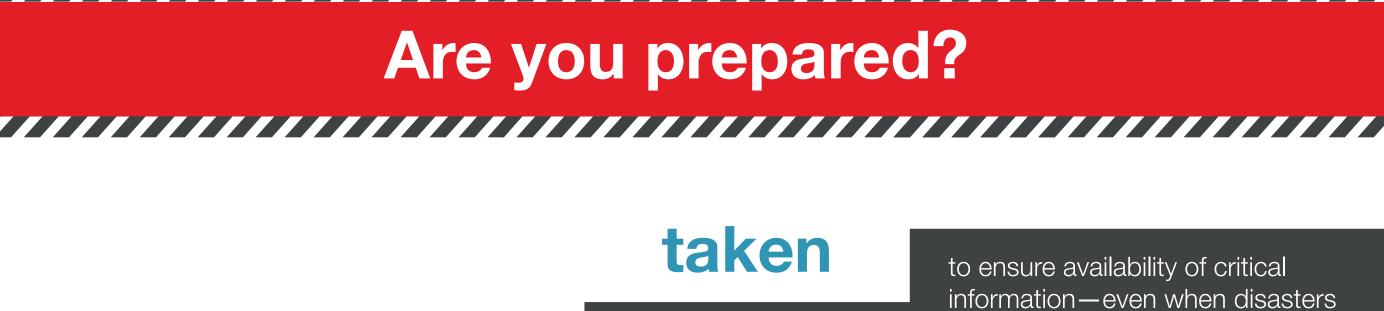
Nearly 1/3 of hospitals

DO NOT have a disaster recovery plan in place

IT systems, information assets and key

must be

functions must be preserved



or catastrophes strike

Steps

The changing face of healthcare demands a real-time, available healthcare system

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