

CARL NEWBERRY  
1417 EDGEWOOD AVE.  
OCEAN, NJ 07712  
DECEMBER 11, 1988

MR. ROY ISKOWE  
E AND K ALSKEY, INC.  
142 HIGHWAY 35  
EATONTOWN, NJ 07724

DEAR MR. ISKOWE:

DEC 13 1988

IT WAS A PLEASURE DOING BUSINESS WITH YOUR ASSOCIATE,  
MR. RICHARD S. AUERBACH. HE GAVE US EXCELLENT SERVICE AND  
SAVED US A SIGNIFICANT SUM OF MONEY. MY WIFE (MARILINE) AND  
I LOOK FORWARD TO DOING BUSINESS WITH YOU FOR MANY YEARS  
TO COME. PLEASE ACCEPT OUR THANKS FOR HAVING MR. AUERBACH  
TAKE CARE OF OUR AUTOMOBILE INSURANCE NEEDS; IN SEPTEMBER,  
WE WILL TRANSFER OUR HOUSE INSURANCE TO YOUR COMPANY.

WE HOPE YOU ARE FEELING BETTER AND ENJOY A HAPPY NEW  
YEAR.

Carl and Mariline Newberry