

# *Forward Velocity Webinar*

Presented by Full Sail Partners



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# Agenda

1. WebEx Instructions
2. News & Calendar of Events
3. Presentation on Vision Navigator & Mobile Timesheet App

Keep your business  
on *course*.  
Full Sail Partners



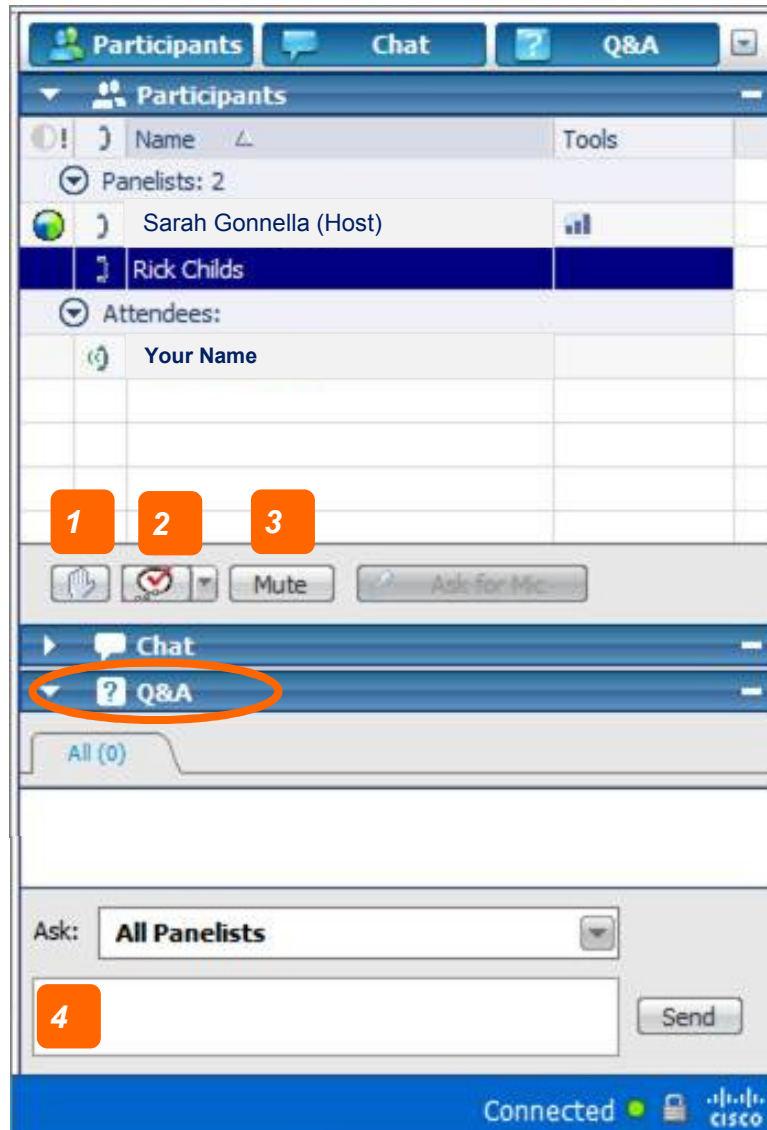
# WebEx Instructions

## Instructions:

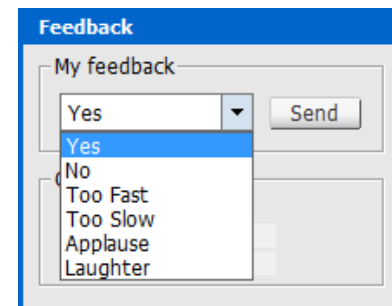
1. **Call 1-650-479-3207**, you will be prompted to enter the meeting number, you will then be prompted to enter your attendee number, **please wait until the you have heard all of the instructions before entering your attendee number.** The meeting number and your attendee number can be found on the **info tab** of the WebEx Event Center screen.
2. **All lines are muted upon entry into the call.**
3. **Once you have called into the meeting, please make sure you have the phone handset symbol next to your name in the WebEx Event Center screen, Participant Panel under Attendees.** If you do not have the symbol, please hang up and call back (you do not need to exit the meeting to do so). Make sure you enter the correct attendee number when calling in, this will allow us to unmute your line should you want to ask a question during the meeting. If you are using VIOP we will not be able to unmute your line.
4. **Event materials will be sent after event.**



# WebEx Instructions



1. **Raise Hand** (be sure to click again to remove raised hand or feedback information)
2. **Feedback Tool** (use for yes/no questions or to provide the speaker feedback).



3. **Mute** (mute yourself when you need to talk to someone in your office or put the line on hold)
4. **Q&A** (Type in the Q&A dialogue box [Not Chat] to ask a question. Be sure to choose All Panelist)



# News & Calendar of Events

## **Maximize. Grow. Plan. Evaluate.**

Our Forward Velocity webinars are focused on topics to move your firm ahead of the competition and provide insight on how to take action at a rapid speed. Be in action with your business and reach full sail!

### *Yearly Schedule:*

**Maximize** | January, February, March

**Grow** | April, May, June

**Plan** | July, August, September

**Evaluate** | October, November, December

*All events are virtual webinars held at 1:30pm ET.*



# News & Calendar of Events

## Failure Happens!

### Is Your Firm Prepared to Recover Your Data?

Of enterprise revenues, IT spends 5% or less (on average). However, the **impact** of IT on revenues is far higher than that. Your business doesn't run much, if at all, without IT.

How confident are you that you'd be back up in less than a day if any of the above items occurred? Could you be up in less than an hour?

*Firms will:*

1. Understand how to identify IT risks
2. Learn from other firm's mistakes
3. Obtain a Deltek Vision backup checklist
4. Discover how firms are being proactive and eliminating preventable failures
5. View solutions to recover quickly when a failure does occur

*Next Webinar:  
08/30/12*



## News & Calendar of Events

**08/30/12 | Failure Happens! Is Your Firm Prepared to Recover Your Data?**

**09/13/12 | Finance Topic (*check back for more details*)**

**09/27/12 | How to Get the Most From a Conference**

**10/25/12 | In Development (*save the date*)**

**11/15/12 | In Development (*save the date*)**

**12/13/12 | In Development (*save the date*)**

***SAVE THE DATE***



# News & Calendar of Events

**10/15-18/12 | Deltek Insight Conference**

**Tell Us Your Story to Enter & Win a Registration to Insight!**

Do you have a story to share about your experience with Deltek Vision or about your consultant or sales person? We want to hear it!

<http://www.fullsailpartners.com/events/deltek-insight-conference/>





# News & Calendar of Events

## Blog Articles ([www.fullsailpartners.com/FSPblog](http://www.fullsailpartners.com/FSPblog))

- Failure Happens! Does Your Firm Have a Backup & Recovery Solution? [Infographs]
- Full Sail Partners and Deltek Take Action with SMPS
- KPI Insight for Project Managers
- Kona: A Free Communication and Collaboration Software Tool
- Take the IT Challenge! Can your firm pass? Check out our blog article to test your firm.
- Who Ya Gonna Call? ...for Deltek Vision Support?
- Mobile App for Deltek Vision Timesheet. Did you know it's available?



# News & Calendar of Events

## Did You Know?

*Looking for keyboard shortcuts to save time?*

To allow quick entry of duplicate transactions, use the following keyboard shortcut to copy the previous Transaction Entry: [CTRL] + D.

## Connect with Full Sail Partners:

 LinkedIn: <http://www.linkedin.com/company/full-sail-partners>

 Twitter: <http://twitter.com/#!/reachfullsail>

 YouTube: <http://www.youtube.com/user/reachfullsail>



***For more information contact:***

**Sarah Gonnella**  
***Director of Marketing***  
**888.552.5535 x102**

**[info@fullsailpartners.com](mailto:info@fullsailpartners.com)**

Hearing what you have to say, whether criticism or praise,  
helps us provide you better information and service.

Please fill out the survey and provide your feedback.



# Vision Navigator & Mobile Timesheet App

Presented by Bret Tushaus, Product Director at Deltek



# Introducing Vision Navigator

# Agenda

What is Navigator?

Technical Considerations

Product Demonstration

Looking Ahead

Q&A


# What is Navigator?

Technical Considerations

Product Demonstration

Looking Ahead

Q&A



Navigator is a revolutionary new tool intended to give **project managers** what they need to **plan, manage, monitor and execute their projects** – in a streamlined and consolidated manner. This is a tool that benefits the project managers by giving them **just what they need to do their job**, while simultaneously benefiting the organization through **facilitating the collection of more accurate and complete project information** and more closely monitored projects.



# Revolutionary New Tool for Project Managers

- Project Manager focused tool giving them everything they need to manage their projects
- Work and think how project managers work and think to empower them to plan, review, analyze and execute
- Streamlined and consolidated
- Information review and data entry
- Visually oriented / inviting interface
- One-stop-shop for all things project management
- Accessible from anywhere

**PLAN | REVIEW | EXECUTE**

# Revolutionary New Tool for Project Managers

- Navigator is included with Vision core
- All data is read from and stored in Vision
- Resource Planning is not required for Navigator – having Resource Planning module will allow for full Resource Management functionality, reporting and more complex Project Plans
- Intent is NOT to entirely recreate/replicate Project Planning with a different interface

**PLAN | REVIEW | EXECUTE**

# Streamlined and Simplified

- Focus on best practices
- Focus on common measures/metrics and performance monitoring
- Minimize configuration and options
- Eliminate the need for project manager to understand the inner workings of Vision
- May not represent exactly the way all organizations work today, but trying to get as broad and as usable of coverage as possible
- Minimize training required
- Let project manager think about the project, not about the tool

**PLAN | REVIEW | EXECUTE**



What is Navigator?

**Technical Considerations**

Product Demonstration

Looking Ahead

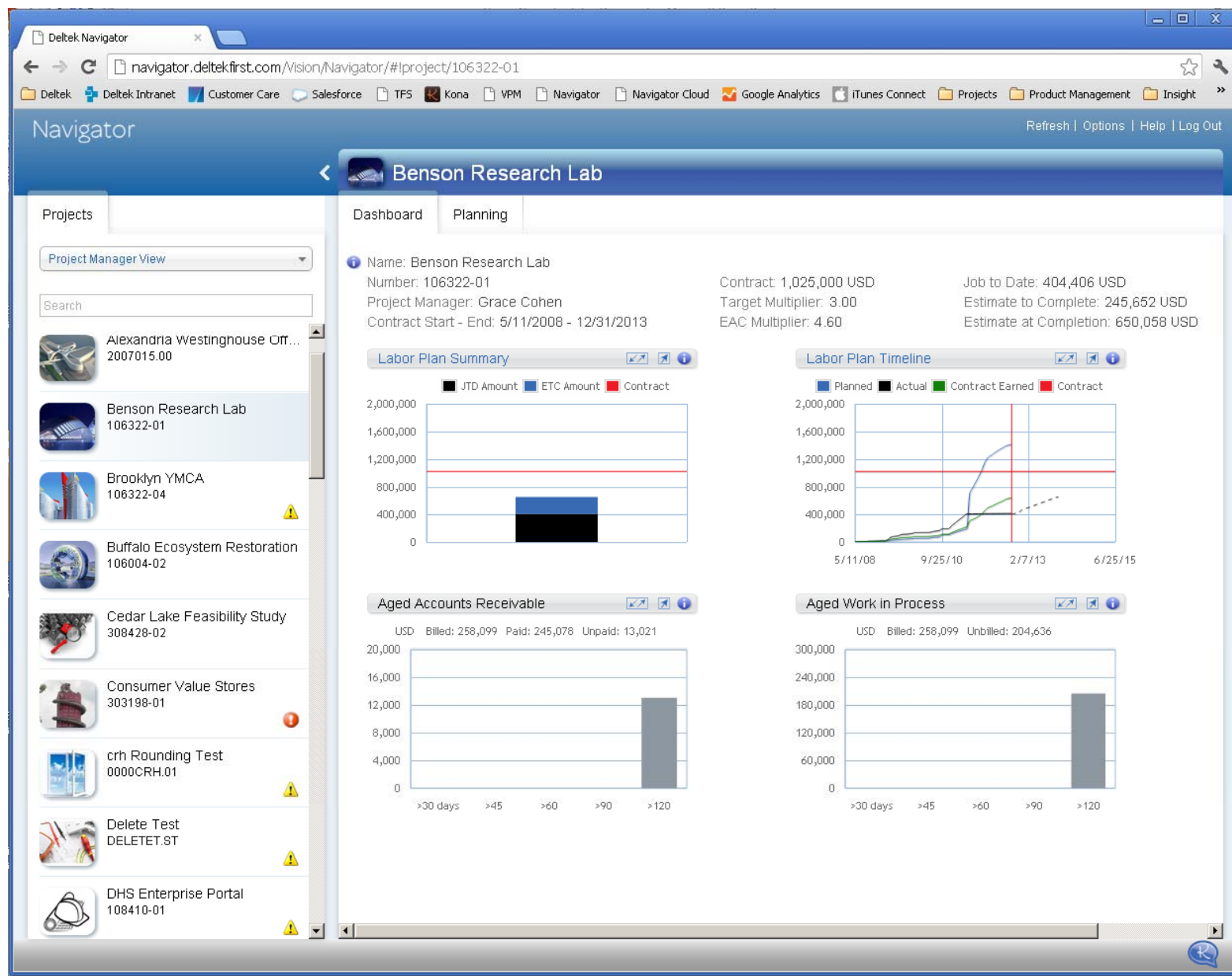
Q&A

# Technical Considerations

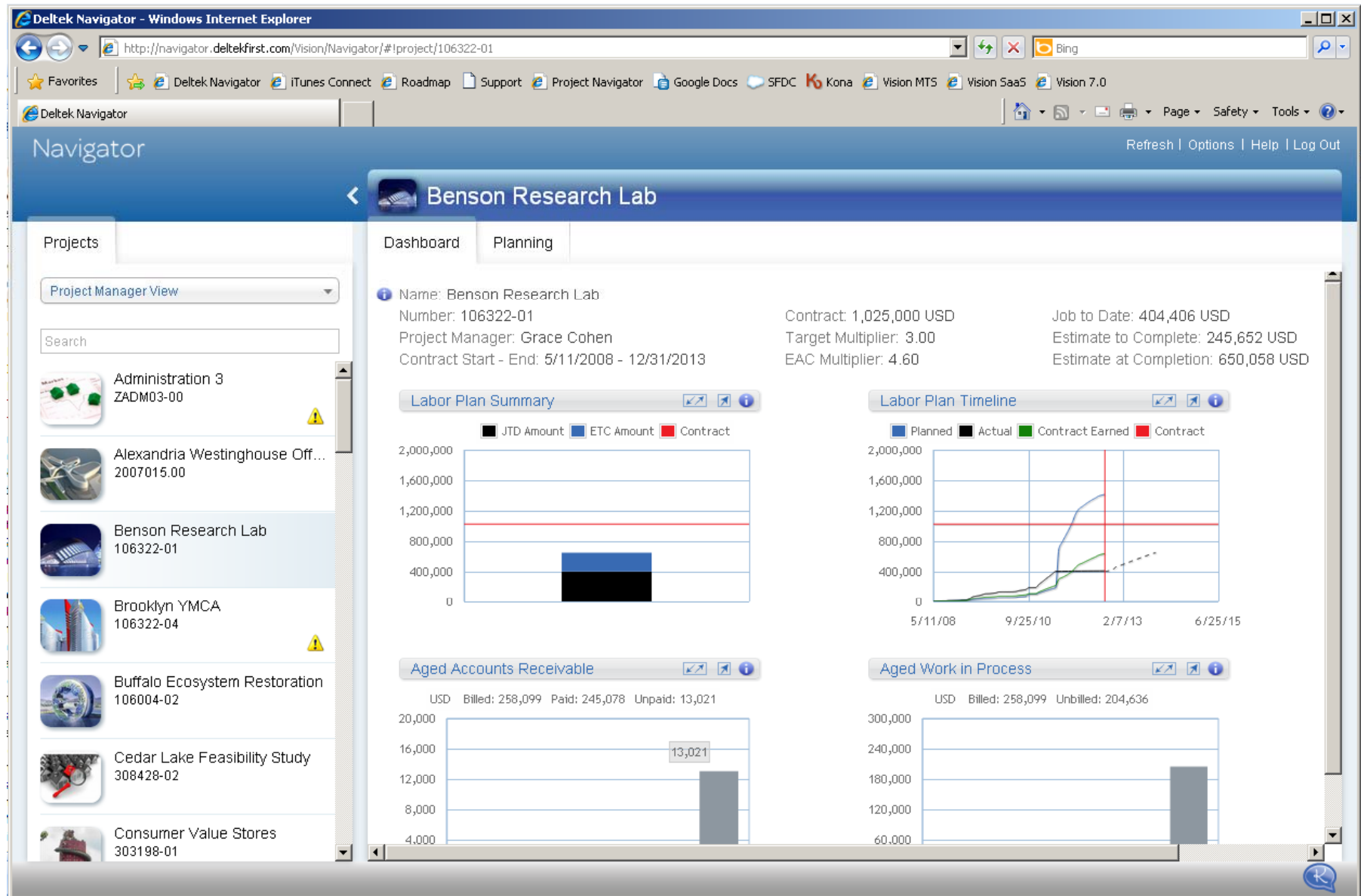
- Vision 6.2 SP2 or later (7.0 GA)
- Server side
  - Same requirements as Vision
  - Can exist on application server or separate server
  - Runs in IIS, communicates via HTTP/HTTPS
  - Supports Windows Authentication
- Browser Support
  - IE8 and above (Chrome frame plug in required for IE8)
  - Chrome (most recent version, cross platform)
  - Safari (most recent version, cross platform)
  - Firefox (most recent version, cross platform)
  - Optimized for 1024 x 768

# Technical Considerations

- Form Factor (for device-based usage)
  - iOS tablets
  - Android tablets
  - No smartphones for complete product (apps may be introduced in later iterations – prototype under development)
- Multi-lingual translatable & localizable – first version is English only
- Multi-currency enabled
- Zero client install

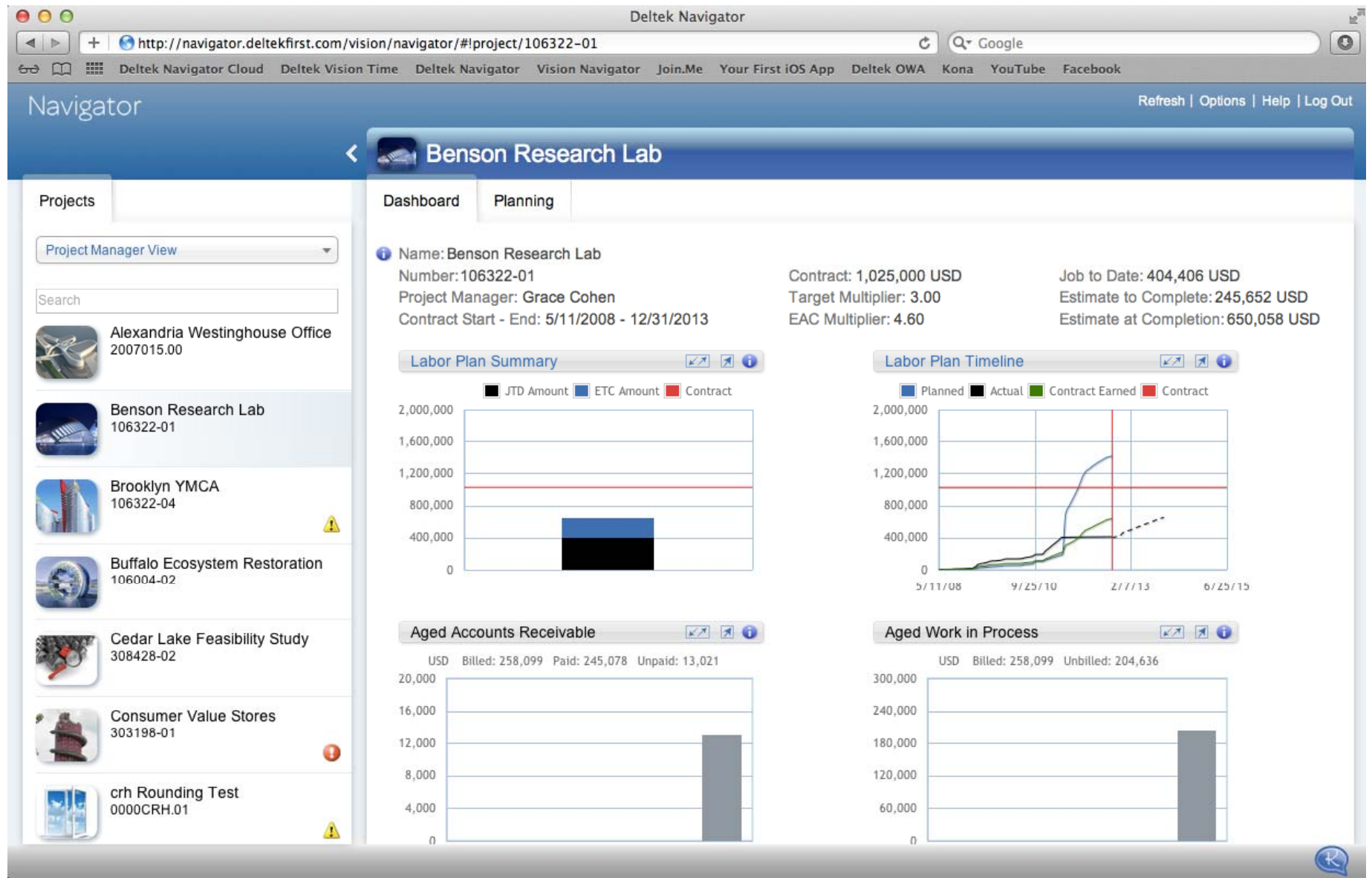


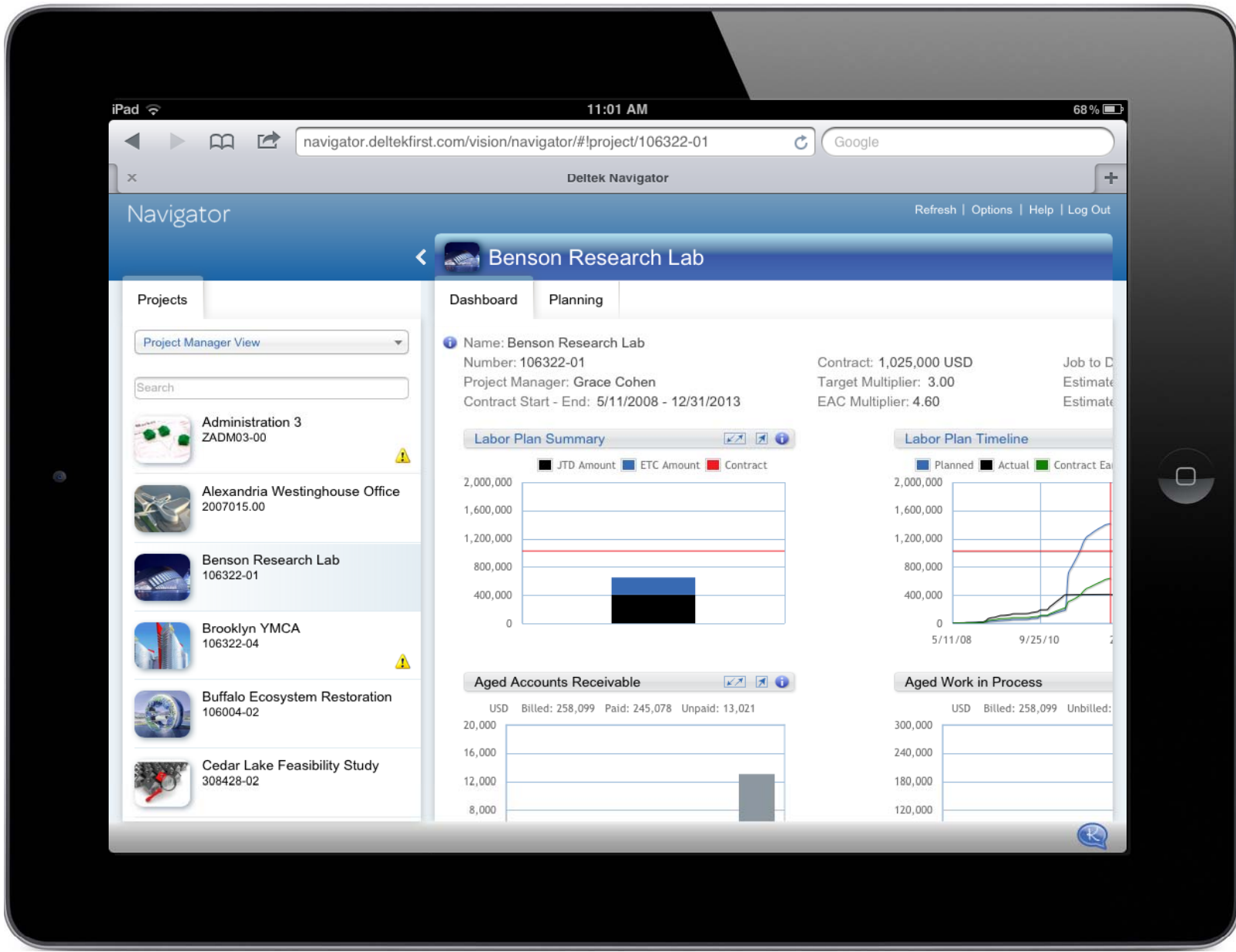
# Internet Explorer





# Safari on a Mac







What is Navigator?

Technical Considerations

**Product Demonstration**

Looking Ahead

Q&A



What is Navigator?

Technical Considerations

Release Timeline and Installation

Looking Ahead

Q&A

# Release Timeline and Themes

- Key Dates
  - May 11th – EA program started
  - September 28th – projected LA
  - Q4 – projected GA
- 1.0 Release (Q42012)
  - Planning and review focused
  - Primarily labor
  - Dashboard with relevant metrics and charts
  - Kona integration
- 1.x Release
  - Consultants and expenses
  - Additional dashparts
  - Kona integration
- 2.x Release
  - Aggregating data – enabling usage amongst organization managers
  - Planning without a project
  - Execution components



What is Navigator?

Technical Considerations

Product Demonstration

Looking Ahead

**Q&A**