

Deltek Vision® 7.X

Vision Performance Management Module Content and Functionality Overview

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Overview

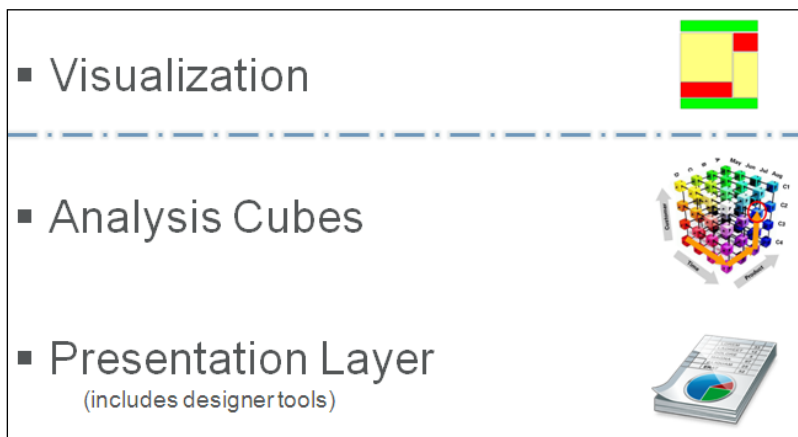
The Vision Performance Management (VPM) module is intended to provide enterprises with a mechanism to consume Vision based organizational performance data in a graphical, easily interpreted, role-appropriate and near real-time way. The principles behind the VPM module are as follows:

- Allow Vision users to spend more time making decisions and less time sorting through and running reports
- Enable role-appropriate consumption of performance data
- Utilize graphical views of data intended for quick interpretation and clear indicators
- Provide analysis against goals that will help drive the decision making process
- Provide for both historical and predictive analysis
- Enable real-time scrutiny to eliminate the need for after-the-fact reactions

It is important to draw a distinction between VPM and Vision’s core reporting capabilities. VPM is not a replacement for Vision’s core reporting functionality. Instead, VPM is a complimentary tool intended to provide convenient visibility into an organization’s performance data with the ultimate goal of cultivating more efficient and more effective decision making.

Components

VPM is made up of three primary components, Visualization, the Vision Analysis Cubes and a presentation layer.



The diagram above includes a visual separation between the Visualization component and the analysis cubes/presentation layer because there is a distinct functional and structural separation.

Visualization is an enhanced reporting-based tool that presents data through heat/tree maps and relies on the Vision transactional database. *Visualization* is integrated into the Vision reporting stack, is configured and utilized much like standard reporting and maintains much of the same functionality as standard reports (Favorites, saved options, placement on dashboards, etc.).

The analysis cubes and the presentation layer components of VPM are structurally and functionally separate from *Visualization*. The analysis cubes act as the primary VPM data source

or analysis layer and the presentation layer is what is used to actually present data to users. For VPM, the presentation layer is powered by the highly robust business intelligence solution from Tableau.

This document focuses on the content and primary functionality that is provided via the VPM module. This includes the types of reports available for *Visualization*, the dashboards available from Tableau and the measures and dimensions included with the analysis cubes.

Standard Reports and Available Measures – Visualization

Out of the box, Visualization includes canned heat map reports for Opportunities, Project Plans and Projects. For further information, please see the Vision help topics, where these reports are documented in more detail. The measures available within each of these Visualization reports are described below.

Project Planning Visualization

The Project Planning Visualization report is intended to provide the ability to compare multiple project plan related measures. For example, a Project Planning heat map could compare Cost Variance with Planned Cost as shown in the example below.

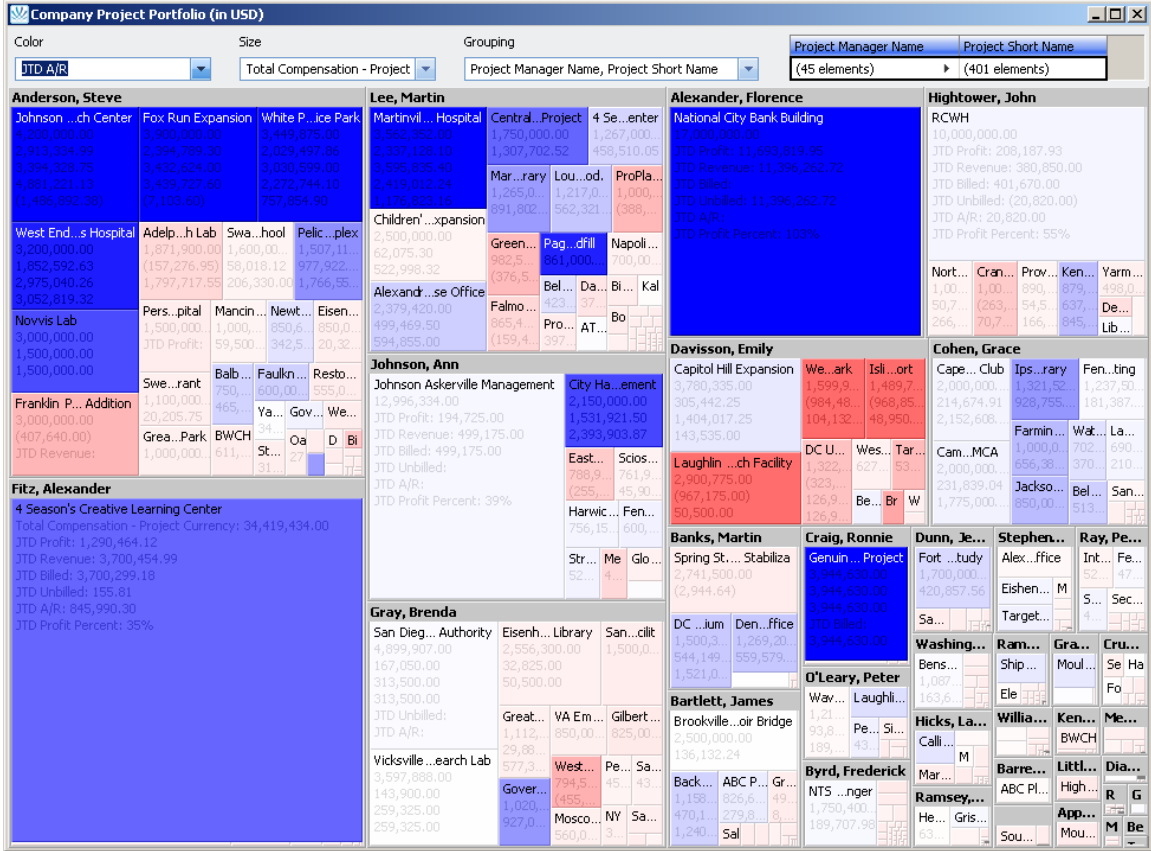


The following measures can be exposed and used for analysis on the Project Planning Visualization report, in addition to calculated measures and Project Planning user defined fields:

Project Planning Visualization Measures		
Baseline Bill	Cost Planned Multiplier	Planned Bill
Baseline Cost	Cost Target Multiplier EAC Bill	Planned Cost
Baseline Hours	EAC Cost	Planned - EAC Bill
Baseline Labor Bill	EAC Hours	Planned - EAC Cost
Baseline Labor Cost	EAC Labor Bill	Planned - EAC Hours
Bill Budget Multiplier	EAC Labor Cost	Planned - EAC Labor Bill
Bill EAC Multiplier	ETC Bill	Planned - EAC Labor Cost
Bill Eff Multiplier	ETC Cost	Planned Hours
Bill Planned Multiplier	ETC Hours	Planned Labor Bill
Bill Target Multiplier	ETC Labor Bill	Planned Labor Cost
Compensation	ETC Labor Cost	Planned Revenue
Compensation Bill	JTD Bill	Reimb Allow
Consultant Fee	JTD Cost	Reimb Allow Bill
Consultant Fee Bill	JTD Hours	Total Comp Bill
Cost Budget Multiplier	JTD Labor Bill	Total Comp Cost
Cost EAC Multiplier	JTD Labor Cost	
Cost Eff Multiplier	JTD Revenue	

Project Visualization

The Project Visualization report is intended to provide the ability to compare multiple project related measures. For example, a Project heat map could compare JTD A/R to Total Compensation as shown in the example below.



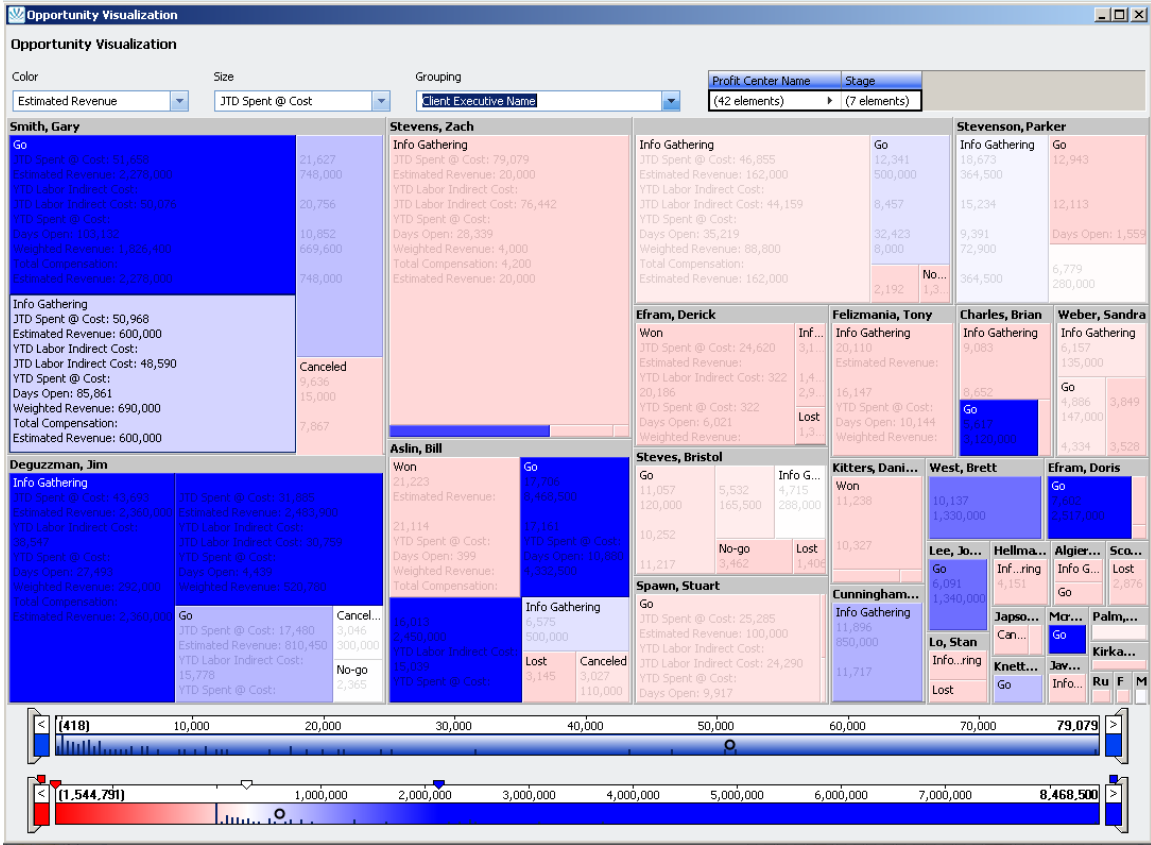
The following measures can be exposed and used for analysis on the Project Visualization report, in addition to calculated measures and Project user defined fields:

Project Visualization Measures		
A/R - Filtered	Final Agreed Fee Value	Reimb Allow - Billing Currency
A/R - JTD	Gross Margin - JTD	Reimb Allow - Functional Currency
Agreed Liability Duration (years)	Gross Margin - YTD	Reimb Allow - Project Currency
Agreed PI Duration (years)	Labor Direct Billing - JTD	Revenue - JTD
Agreed PI Value	Labor Direct Billing - YTD	Revenue - YTD
Backlog - Billing Currency	Labor Direct Cost - JTD	Spent @ Billing - JTD
Backlog - Functional Currency	Labor Direct Cost - YTD	Spent @ Billing - YTD
Backlog - Project Currency	Net Revenue @ Billing - JTD	Spent @ Cost - JTD
Billed - JTD	Net Revenue @ Billing - YTD	Spent @ Cost - YTD
Billed - YTD	Net Revenue @ Cost - JTD	Spent @ Cost Less OH - JTD
Client Satisfaction	Net Revenue @ Cost - YTD	

Project Visualization Measures		
Compensation - Billing Currency	Profit - JTD	Spent @ Cost Less OH - YTD
Compensation - Functional Currency	Profit - YTD	Total Compensation - Billing Currency
Compensation - Project Currency	Profit %	Total Compensation - Functional Currency
Consultant Fee - Billing Currency	Profit Less OH - JTD	Total Compensation - Project Currency
Consultant Fee - Functional Currency	Profit Less OH - YTD	Total Contract
Consultant Fee - Project Currency	Profit Less OH Percent - JTD	Total Contract Value
Discount %	Profit Less OH Percent - YTD	Unbilled - JTD
Effective Multiplier - JTD	Profit Percent - JTD	Unbilled - YTD
Effective Multiplier - YTD	Profit Percent - YTD	Variance - JTD
Final Agreed Contract Value	Realization Ratio - JTD	Variance - YTD
	Realization Ratio - YTD	Variance Percentage - JTD
		Variance Percentage - YTD

Opportunity Visualization

The Opportunity Visualization report is intended to provide the ability to compare opportunity related measures with measures from the associated promotional or regular project. For example, an Opportunity heat map could compare JTD Spent on the associated regular project to the opportunity's Estimated Revenue as shown in the example below.



The following measures can be exposed and used for analysis on the Project Visualization report, in addition to calculated measures and Opportunity user defined fields:

Project Visualization Measures		
Estimated Revenue	Labor Indirect Cost - JTD	Days Open
Total Compensation	Spent @ Cost - YTD	Weighted Revenue
Labor Indirect Cost - YTD	Spent @ Cost - JTD	

Understanding Analysis Cube Structure

An analysis cube is an analytical structure based on online analytical processing (OLAP). The use of an OLAP model for the Vision analysis cubes, enables an analytical efficiency that would be difficult to achieve using the Vision transactional database as the data source for the performance dashboards. This efficiency is achieved in part because the analysis cubes contain a partially pre-calculated data. The data in the analysis cubes uses a very specific structure and it is critical to understand this structure and the related terms in order to work successfully with the analysis cubes.

The structure of a cube is made up of 4 primary components as listed below. These components allow for data to be extracted, pivoted and further analyzed and each of these components is described in more detail below.

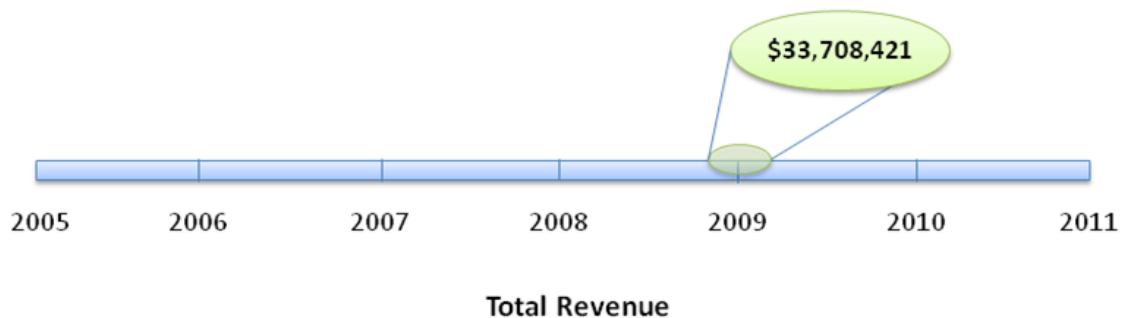
- Measures
- Dimensions
- Hierarchies
- Members

Measures and Dimensions

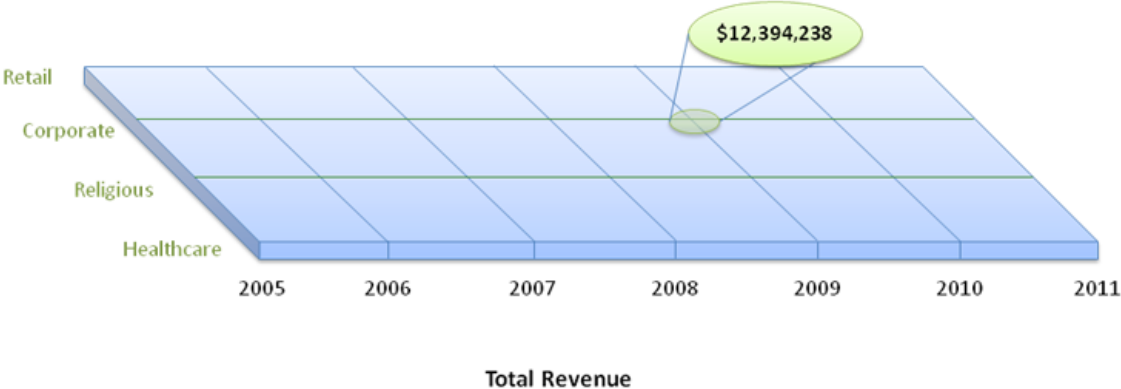
Measures are essentially the facts from the analysis cubes. Each cube contains a collection of measures as described later in this document. An example of a measure would be *Revenue*. However, as a standalone number, a revenue value is not that useful in assessing organizational performance. Without any context, a measure provides very little meaning as shown in the example below where a total revenue of \$145,346,834 is shown.



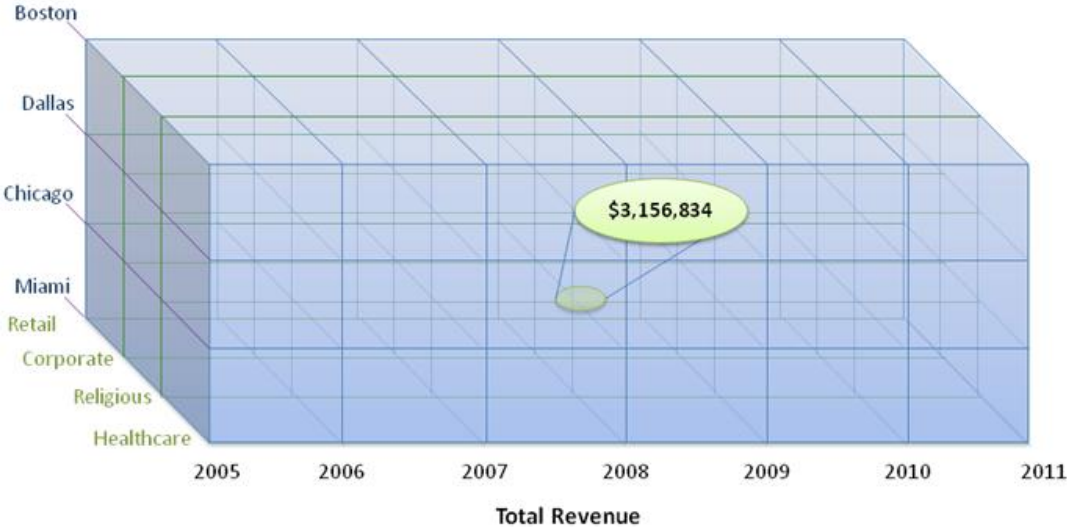
Dimensions are what give measures context and as a result make them useful in assessing the performance of an organization. Every measure has any number of dimensions applicable to it. An example of a dimension would be *Year*. By applying the year dimension to the revenue measure, the measure gains meaning. In the example below, the revenue for the year 2009 was \$33,708,421.



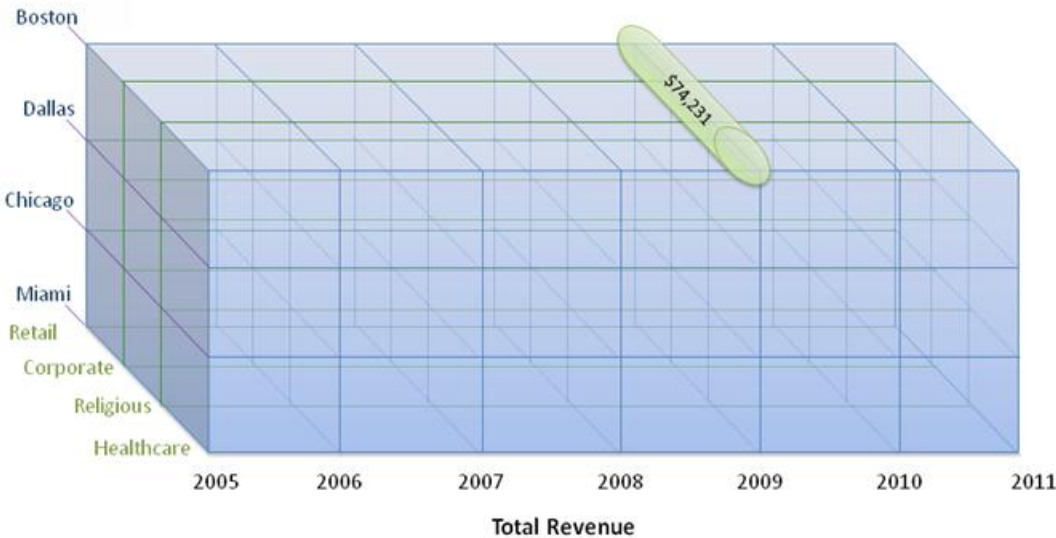
One of the key potent characteristics of analysis cubes is the fact that measures can have multiple dimensions – hence the reason for them being called cubes. While the application of the year dimension to the revenue measure makes the measure much more meaningful, the application of additional dimensions can add even more context and further analysis. In the example below a *Market Type* dimension is added to the pivot and we are now seeing the total revenue amount for the corporate market for the year 2009 – a value of \$12,394,238.



Dimensions can continue to get applied to the measure until the desired level of granularity is achieved. In the example below, the *Office* dimension has been added and we are now seeing a revenue amount for 2008 for the Religious market for the Chicago office.



And lastly, dimension – measure combinations can be represented in a summary format which is what is shown below where the revenue measure is shown for 2009 for the Boston office across all markets.

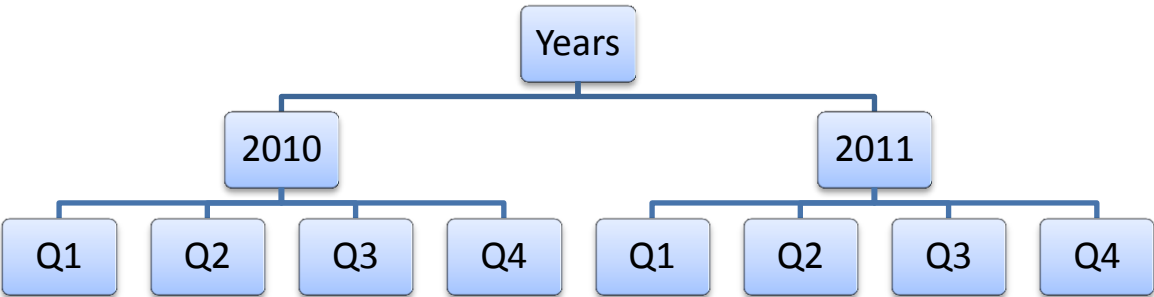


So it can be seen that there is a significant amount of power and flexibility in the structure of the analysis cube structure. It is this power that makes them so well-suited for use within a business intelligence solution.

Hierarchies

Hierarchies within an analysis cube provide the ability to “drilldown” to additional levels of detail within a dimension. The best example of a hierarchy is one that is based on time periods. The example below shows a *Year – Quarter* hierarchy. Additional levels could be added to this hierarchy for months and even down to the week level.

When using a pivot based analysis tool with an analysis cube, hierarchies will typically be able to be expanded and collapsed to expose or hide different levels within the hierarchy. Relevant examples of hierarchies from a typical Vision database would be *Project – Phase – Task* or *Org 1 – Org 2 – Org 3*, etc.



Members

Members are very simply the items included in a dimension. A dimension is the structural component within the cube whereas the member is the data that is populated into that dimension. For example, typical Vision dimension is *Project Type* – the members of that dimension would be something along the lines of *Medical, Office Building, Education, Entertainment, Aviation*, etc.

Project Cube

Available Dimensions

Light Blue Shaded Rows	This indicates that this measure/dimension is included in the standard non-VPM version of the analysis cubes.
Light Orange Shaded Rows	This indicates that the measure/dimension is only available if running the Enterprise Edition of Microsoft SQL Server.

Accounts Group	
Report Type - Account Type - Account Number	This is a collapsed hierarchy that splits data into one of the two basic financial statements-Balance Sheet or Income Statement. Within the Balance Sheet grouping is an Asset and Liability sub-grouping. And individual general ledger accounts are listed within each of these groups. This dimension groups related accounts together and allows a temporary reorder of the chart of accounts for financial reporting purposes.
More Fields Folder	
Account Currency Code	If you use the Multicurrency feature, this is the currency that is used for a general ledger account. It is entered on the General tab in the Accounting Info Center.
Account Number - Name	This is the combination of the number and name of the general ledger account to which a transaction is posted. This is sorted by account number. You can create a Project Expense Detail type report with this dimension.
Account Status	This is the current status of the general ledger account that is entered on the General tab in the Chart of Accounts. Possible values are: Active, Dormant, and Inactive.
Account Type	This is the type of the general ledger account entered on the General tab in the Chart of Accounts. Possible values are: Direct Consultant, Direct Other, Indirect, Other Charges, Reimbursable Consultant, and Reimbursable Other.
Report Type	This displays the financial statement (Balance Sheet or Income Statement) for which a transaction is posted.
Activities Group	
Activity End Date Calendar	Use this dimension to count activities by their end date. When you add this dimension and the Activities Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Activity dimensions as the primary sort for the count. For

	example, you can count the types of activities by their end date year, quarter, and month.
Activity Start Date Calendar	Use this dimension to count activities by their start date. When you add this dimension and the Activities Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Activity dimensions as the primary sort for the count. For example, you can count the types of activities by their start date year, quarter, and month.
Activity Client Folder	
Activity Client City	This is the city of the client who is associated with an activity.
Activity Client Country	This is the country of the client who is associated with an activity.
Activity Client Parent	This is the client associated as the parent to the current client who is associated with an activity.
Activity Client Relationship	This is your relationship with the client who is associated with an activity.
Activity Client State-Province	This is the state or province of the client who is associated with an activity.
Activity Client Status	This is the status (Active, Dormant, or Inactive) of the client who is associated with an activity.
Activity Client Type	This is the type that classifies the client who is associated with an activity.
Activity Client User Defined Currency	This applies if you use the Multicurrency feature and have at least one user-defined currency field in the Client Info Center. It is the currency assigned to the client who is associated with an activity.
Activity Client ZIP-Postcode	This is the ZIP code or postcode of the client who is associated with an activity.
More Fields Folder	
Activity Client Name	This is the client who is associated with an activity.
Activity Contact Name	This is the primary contact who is associated with an activity.
Activity Employee Created By Name	This is the employee who created an activity, as entered in the Created By field on the Details tab of the Activities dialog box.
Activity Employee Owner Name	This is the employee who is the owner of an activity, as entered in the Activity Owner field on the Details tab of the Activities dialog box.
Activity End Date	This is the date that an activity is scheduled to end.
Activity Is All Day Event	This dimension allows you to identify and distinguish the activities that are scheduled for the entire day (Yes) from the activities that are not scheduled for the entire day (No).

Activity Is Completed	This dimension allows you to identify and distinguish the activities that are complete (Yes) from the activities that are not complete (No).
Activity Is From Planning	If you use the Planning module, this dimension allows you to identify and distinguish the activities that are created from the Planning module (Yes) from the activities that are not created from the Planning module (No). You can use this dimension in combination with the Activities Count measure to filter out Planning activities. Select the No filter for the Activity Is From Planning No dimension. This gives you an accurate report of the activities that are create elsewhere in Vision.
Activity Is Private	This dimension allows you to identify and distinguish the activities that are private and can be viewed only by the owner, creator, and attendees of the activity (Yes or No).
Activity Opportunity Name	This is the name of the opportunity associated with an activity.
Activity Priority	This is the priority (High, Medium, or Low) of an activity.
Activity Project Name	This is the name of the project associated with an activity.
Activity Start Date	This is the date on which an activity is scheduled to begin.
Activity Subject	This is the description of an activity.
Activity Type	This is an activity's type (meeting, phone call, and so on).
Billing Status Group	
Billing Status	This is the current status of the transaction. Possible values are: B – Billable D - To be deleted F - Final billed H - Held M – Modified N - Not billable D - Deleted R - Partial Hold/Released T - Transferred W - To be written off X - Written off
Employees Group	
Employee Hire Date Calendar	Use this dimension to group employees by their hire date year, quarter, and month. Hire Date is on the Employee Info Center General tab. When you add this dimension and the Employees Count measure to a report, yearly, quarterly, and monthly counts

	display on the report. Use other Employee dimensions as the primary sort for the count.
Employee Raise Date Calendar	Use this dimension to group employees by their raise date year, quarter, and month. Raise Date is on the Employee Info Center Personal tab. When you add this dimension and the Employees Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Employee dimensions as the primary sort for the count.
Employee Termination Date Calendar	Use this dimension to group employees by their termination date year, quarter, and month. Termination Date is on the Employee Info Center Personal tab. When you add this dimension and the Employees Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Employee dimensions as the primary sort for the count.
Employees by Geography	This is a predefined hierarchy that groups employees by their Employee Country, Employee State, and Employee City, found on the Employee Info Center Personal tab.
Employees by Org	If you use the Organization Reporting feature, this dimension allows you to group employees by their organization. This is the full organization that is comprised of a combination of all the levels that make up an organization. An employee's organization is entered on the General tab in the Employee Info Center.
Employees by Org1	If you use the Organization Reporting feature, this dimension allows you to group employees by the first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their region. In a multicompany environment, this level represents the company level.
Employees by Org2	If you use the Organization Reporting feature and have a level 2 in your organization structure, this dimension allows you to group employees by the second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their division.
Address Folder	
Employee Home City	This is the city entered for an employee.
Employee Home Country	This is the country entered for an employee.
Employee Home State-Province	This is the state entered for an employee.
Employee Home ZIP-Postcode	This is the ZIP code or post code entered for an employee.
More Fields Folder	
Employee Hire Date	This is an employee's hire date that is entered on the General tab in the Employee Info Center.
Employee Labor Category	This is the labor category entered for an employee on the

	Accounting tab in the Employee Info Center.
Employee	The employee's number and name. This is sorted by name. In Vision 7.0, Employee Number - Name replaced Employee from earlier versions.
Employee Name	<Employee First, Middle, and Last names> This is an employee's first, middle, and last names, as entered on the General tab in the Employee Info Center.
Employee Number - Name	<Employee ID> - <Employee First, Middle, and Last names> This is an employee's ID number and name from the Employee Info Center General tab. This grouping is sorted by employee ID. In Vision 7.0, Employee Number - Name replaced Employee from earlier versions.
Employee Org1	If you use the Organization Reporting feature, this dimension allows you to group employees by the first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their region. In a multicompartment environment, this level represents the company level.
Employee Org2	If you use the Organization Reporting feature and have a level 2 in your organization structure, this dimension allows you to group employees by the second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their division.
Employee Org3	If you use the Organization Reporting feature and have a level 3 for your organization structure, this dimension allows you to group employees by the third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their branch.
Employee Org4	If you use the Organization Reporting feature and have a level 4 for your organization structure, this dimension allows you to group employees by the fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their department.
Employee Org5	If you use the Organization Reporting feature and have a level 5 for your organization structure, this dimension allows you to group employees by the fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their principal.
Employee Raise Date	This is an employee's raise date that is entered on the Personal tab in the Employee Info Center.
Employee Status	This is the status entered for an employee on the General tab in the Employee Info Center. The options are: Active, Inactive, and Terminated.

Employee Supervisor	This is the name of an employee's supervisor, as entered on the General tab in the Employee Info Center.
Employee Termination Date	This is an employee's termination date that is entered on the Personal tab in the Employee Info Center.
Employee Title	This is the title entered for an employee on the General tab in the Employee Info Center.
Employee Type	This is the type entered for an employee on the Accounting tab in the Employee Info Center.
Expense Type Group	
Expense Type	This is a subset of Account Types that represents where the majority of the transactions will be explicitly posted. Possible values are: Reimbursable Consultant, Reimbursable Other, Direct Consultant, Direct Other, Indirect, and Other Charges.
Fiscal Period Group	
Fiscal Year - Quarter - Period	This is a predefined, collapsed hierarchy that groups applicable measures by the described time frames.
More Fields Folder	
Fiscal Month	This is the translation of the fiscal period portion into the actual month and year in which the transaction was posted (such as January 2012, February 2012, March 2012, and so on). If the fiscal month represents a calendar month, the name will be displayed for that month (for example, March 2012). If the fiscal month overlaps the calendar months, the beginning and ending dates will be displayed for that period. Example: 2011-01-01 - 2011-02-05
Fiscal Period	This is the accounting period in which a transaction is posted (such as 01/2012, 02/2012, 03/2012 and so on). Most firms have 12 fiscal periods in a fiscal year.
Fiscal Quarter	This is the separation of the fiscal year into 4 equal segments. For firms with 13 fiscal periods, this dimension may not be applicable because the 13th fiscal period appears in an Unknown category on reports.
Fiscal Year	This is the year portion of the accounting period in which the transaction is posted. Most firms are on a calendar fiscal year.
Invoices	
Invoice Number	This is the invoice number for an invoice.

Labor Categories Group	
Labor Categories	This is the labor category referenced for an employee at the time a time sheet is submitted and posted.
Labor Codes Group	
Labor Codes By Labor Code Level 1	This is a predefined, collapsed hierarchy that groups the full labor code by the first level of the labor code structure.
Labor Codes By Labor Code Level 2	If you have two labor code levels, this is a predefined, collapsed hierarchy that groups the full labor code by the second level of the labor code structure.
Labor Code	This is the full labor code (comprised of all levels in the labor code structure) where labor hours are posted.
Labor Code Level 1	This is the first level of the labor code structure where labor hours are posted.
Labor Code Level 2	If you have two or more labor code levels, this is the second level of the labor code where labor hours are posted.
Labor Code Level 3	If you have three or more labor code levels, this is the third level of the labor code where labor hours are posted.
Labor Code Level 4	If you have four or more labor code levels, this is the fourth level of the labor code where labor hours are posted.
Labor Code Level 5	If you have five labor code levels, this is the fifth level of the labor code where labor hours are posted.
Opportunities Group	
Opportunities by Geography	This is a predefined, collapsed hierarchy that groups opportunities by Opportunity Country, Opportunity State, Opportunity City, and Opportunity ZIP-Province.
Opportunity by Organization	This is a collapsed hierarchy that groups opportunities their organization.
Opportunity by Org 1	If you use the Organization Reporting feature, this dimension allows you to group employees by the first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their region. In a multicompny environment, this level represents the company level.

Opportunity by Org 2	If you use the Organization Reporting feature, this dimension allows you to group employees by the second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their division.
Opportunity by Primary Client - Contact	This groups opportunities by their primary client and then primary contact. An opportunity's primary client and contact are entered on the General tab and the Contacts tab of the Client Info Center.
Opportunity Estimated Completion Date Calendar	Use this dimension to count opportunities by their estimated completion date. When you add this dimension and the Opportunities Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Opportunity dimensions as the primary sort for the count. For example, you can count the types of opportunities by their estimated completion date year, quarter, and month.
Opportunity Estimated Start Date Calendar	Use this dimension to count opportunities by their estimated start date. When you add this dimension and the Opportunities Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Opportunity dimensions as the primary sort for the count. For example, you can count the types of opportunities by their estimated start date year, quarter, and month.
Opportunity Opened Date Calendar	Use this dimension to count the number of opportunities by their opened date. When you add this dimension and the Opportunities Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Opportunity dimensions as the primary sort for the count. For example, you can count the types of opportunities by their opened date year, quarter, and month.
Opportunity Closed Date Calendar	Use this dimension to count opportunities by their closed date. When you add this dimension and the Opportunities Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Opportunity dimensions as the primary sort for the count. For example, you can count the types of opportunities by their closed date year, quarter, and month.
Location Address Folder	
Opportunity - Location City	This is the city in which the opportunity is located.
Opportunity - Location Country	This is the country in which the opportunity is located.
Opportunity - Location County	This is the county in which the opportunity is located.
Opportunity - Location State-Province	This is the state or province in which the opportunity is located.
Opportunity - Location ZIP-Postcode	This is the ZIP or postal code for the opportunity's location.
Opportunity Client Folder	
Opportunity Client Name	This is the name of an opportunity's client entered in the Name field on the General tab of the Client Info Center.

Opportunity Client Parent	This is the name of the parent client entered in the Parent field on the General tab of the Client Info Center if an opportunity's client has a parent/subsidiary relationship. If there is no parent client, "<empty>" displays on the report. See Client Hierarchy Overview for more information.
Opportunity Client Primary City	This is the city from the primary address for an opportunity's client as entered in the City field on the General tab of the Client Info Center.
Opportunity Client Primary Country	This is the country from the primary address for an opportunity's client as entered in the Country field on the General tab of the Client Info Center. This displays the country code and description.
Opportunity Client Primary State-Province	This is the state or province from the primary address for an opportunity's client as entered in the State/Province field on the General tab of the Client Info Center. This displays the state or province code and description.
Opportunity Client Primary ZIP-Postcode	This is the ZIP or post code from the primary address for an opportunity's client as entered in the ZIP/Postcode field on the General tab of the Client Info Center.
Opportunity Client Relationship	This is your company's relationship with an opportunity's client as entered in the Relationship field on the General tab of the Client Info Center.
Opportunity Client Status	This is the status (Active, Dormant, or Inactive) of an opportunity's client as entered in the Status field on the General tab of the Client Info Center.
Opportunity Client Type	This is the type of an opportunity's client as entered in the Type field on the General tab of the Client Info Center.
Opportunity Client User Defined Currency Code	If you use the Multicurrency feature, this is the user-defined currency that is entered in the User Defined Currency field on the General tab of the Client Info Center for an opportunity's client.
More Fields Folder	
Opportunity Client	This is the opportunity's primary client that is entered in the Primary Client field.
Opportunity Closed Date	This is the date on which you closed this opportunity. It is entered in the Date Closed field.
Opportunity Estimated Completion Date	This is the date on which you expect to complete the job that is associated with the opportunity. This is entered in the Estimated Completion field.
Opportunity Estimated Start Date	This is the date on which you expect to start the job that is associated with the opportunity. It is entered in the Estimated Start field.
Opportunity Name	This is an opportunity's name that is entered in the Name field.
Opportunity Number-Name	This is a combination of an opportunity's number and name that is

	entered in the Number and Name field.
Opportunity Opened Date	This is the date on which you identified the opportunity and began pursuing it. The date is entered in the Date Opened field.
Opportunity Org	If you use the Organization Reporting feature, this is an opportunity's organization. This is the full organization that is comprised of a combination of all the levels that make up an organization.
Opportunity Org1	If you use the Organization Reporting feature, this is an opportunity's first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is an opportunity's region. In a multicompany environment, this level represents the company level.
Opportunity Org2	If you use the Organization Reporting feature and have two or more levels in your organization structure, this is an opportunity's second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is an opportunity's division.
Opportunity Org3	If you use the Organization Reporting feature and you have three or more levels in your organization structure, this is an opportunity's third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is an opportunity's branch.
Opportunity Org4	If you use the Organization Reporting feature and have four or more levels in your organization structure, this is an opportunity's the fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is an opportunity's department.
Opportunity Org5	If you use the Organization Reporting feature and have five or more levels in your organization structure, this is an opportunity's fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is an opportunity's principal.
Opportunity Primary Client	This is the opportunity's primary client that is entered in the Primary Client field.
Opportunity Primary Contact	This is the opportunity's primary contact that is entered in the Primary Contact field.
Opportunity Principal	This is the employee who is the opportunity's principal in charge entered in the Principal field.
Opportunity Probability	This is the opportunity's probability (percentage) that the opportunity will become a project, as entered in the Probability field.
Opportunity Project Manager	This is the employee who is the opportunity's project manager entered in the Project Manager field.
Opportunity Source	This is the opportunity's source (client referrals, consultant jobs, marketing campaigns, and so on) entered in the Source field. You

	use the Opportunity Source Code Table in Code Table Configuration to define opportunity source options.
Opportunity Stage	This is the opportunity's stage that is entered in the Stage field. You use the Opportunity Stage Code Table in Code Table Configuration to define opportunity stage options.
Opportunity Status	This is the opportunity's status (Active or Inactive) entered in the Status field.
Opportunity Supervisor	This is the employee who is the opportunity's supervisor entered in the Supervisor field.
Opportunity Type	This is the opportunity's type that is entered in the Type field. You use the Opportunity Type Code Table in Code Table Configuration to define opportunity type options.
Opportunity User Defined Currency	This is the user-defined currency that is entered in the User Defined Currency field if you use the Multicurrency feature and you have at least one custom currency field in the Client Info Center.
Plans Group	
Plan End Date Calendar	Use this dimension to display information by a plan's end date-by the end date's year, quarter, and month. For example, you can report on the number of plans that ended during each year, quarter, and month by combining the Plan End Date Calendar dimension and the Plans Count measure on a report. You can also get a list of the types of plans that ended per year, quarter, and month.
Plan Start Date Calendar	Use this dimension to display information by a plan's start date-by the start date's year, quarter, and month. For example, you can report on the number of plans that were started each year, quarter, and month by combining the Plan Start Date Calendar dimension and the Plans Count measure on a report. You can also get a list of the type of plans that started per year, quarter, and month.
Plan Task Tree	This is a multi-string, hierarchical dimension that groups information for a plan down to the Task level. It does not go down to the Assignment level.
Plans by Principal and Project Manager	Use this to group plans by a plan's principal and project manager (entered on the General tab in Project Planning).
Plans by Project Manager	Use this to group plans by a plan's project manager (entered on the General tab in Project Planning).
Plan Client Folder	
Plan Client Name	This is the name of a plan's client as entered in the Name field on the General tab of the Client Info Center.
Plan Client Parent	This is the name of the parent client if a client has a parent/subsidiary relationship. If there is no parent client, "<empty>"

	displays on the report. See Client Hierarchy Overview for more info about the Client Hierarchy feature in Vision.
Plan Client Primary City	This is the city from the primary address for a plan's client, as entered in the City field on the General tab of the Client Info Center.
Plan Client Primary Country	This is the country from the primary address for a plan's client, as entered in the Country field on the General tab of the Client Info Center. This displays the country code and description.
Plan Client Primary State-Province	This is the state or province from the primary address for a plan's client, as entered in the State/Province field on the General tab of the Client Info Center. This displays the state or province code and description.
Plan Client Primary ZIP-Postcode	This is the ZIP or post code from the primary address for a plan's client, as entered in the ZIP/Postcode field on the General tab of the Client Info Center.
Plan Client Relationship	This is your company's relationship with a plan's client, as entered in the Relationship field on the General tab of the Client Info Center. Possible values are defined in the Client Relationship code table in Configuration » General » Code Tables.
Plan Client Status	This is the status (Active, Dormant, or Inactive) of a plan's client, as entered in the Status field on the General tab of the Client Info Center.
Plan Client Type	This is the type of a plan's client as entered in the Type field on the General tab of the Client Info Center. Possible values are defined in the Client Type code table in Configuration » General » Code Tables.
Plan Client User Defined Currency	This is the user-defined currency that is entered in the User Defined Currency field on the General tab of the Client Info Center for an opportunity's client if you use the Multicurrency feature and you have at least one custom currency field in the Client Info Center.
More Fields Folder	
Plan Client	This is the plan's client.
Plan End Date	This is the plan's end date.
Plan Labor Multiplier Type	This is the plan's labor multiplier type that is entered in the Planned Revenue section of the General tab.
Plan Name	This is the plan's name.
Plan Number - Name	This is the plan's number and name. See View Vision Records from a Custom Report for more information about this dimension.
Plan Opportunity	This is the plan's associated opportunity.
Plan Organization	If you use the Organization Reporting feature, this is a plan's organization. This is the full organization that is comprised of a

	combination of all the levels that make up an organization.
Plan Org Level 1	If you use the Organization Reporting feature, this is a plan's first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a plan's region. In a multicompany environment, this level represents the company level.
Plan Org Level 2	If you use the Organization Reporting feature and you have two or more levels in your organization structure, this is a plan's second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a plan's division.
Plan Org Level 3	If you use the Organization Reporting feature and you have three or more levels in your organization structure, this is a plan's third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension is a plan's branch.
Plan Org Level 4	If you use the Organization Reporting feature and you have four or more levels in your organization structure, this is a plan's fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a plan's department.
Plan Org Level 5	If you use the Organization Reporting feature and have five levels in your organization structure, this is a plan's fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a plan's principal.
Plan Percent Complete Formula	This is the formula entered in the % Complete Formula field.
Plan Principal	This is the employee who is the plan's principal.
Plan Probability	This is the plan's estimation of the probability that it will win a contract and become a project.
Plan Project Manager	This is the employee who is the plan's project manager.
Plan Reimbursable Method	This is the plan's reimbursable method entered in the Planned Revenue section of the General tab.
Plan Start Date	This is the plan's start date.
Plan Status	This is the plan's status (Active, Dormant, Inactive, or Purged).
Plan Supervisor	This is the employee who is the plan's supervisor.
Plan Utilization Include Flag	Select this dimension to include plans that have the Include in Utilization and Project Reports check box selected.

Presentation Currency Group	
Currency	If you use the Vision Multicurrency feature, use this dimension to display measures in one or more different currencies. You choose from a list of all currencies that you have enabled for your Vision database.
Project Contracts	
Project Approved Date	
Project Contract Number	
Project Contract Status	
Project Contract Type	
Project Include in Fees check box	
Project Request Date	
Projects Group	
Phases by Organization	This is a predefined, collapsed hierarchy that groups phases by Phase Organization. You can also expand to the task level if you use tasks.
Project Actual Completion Date Calendar	Use this dimension to count the number of projects by their actual completion date, which is entered on the Dates & Costs tab in the Project Info Center. When you add this dimension and the Projects Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Project dimensions as the primary sort for the count. For example, you can count the types of projects per actual completion date by year, quarter, and month.
Project by Principal and Project Manager	This is a predefined, collapsed hierarchy that groups projects by project principal and project manager.
Project Estimated Completion Date Calendar	Use this dimension to count the number of projects by their estimated completion date. When you add this dimension and the Projects Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Project dimensions as the primary sort for the count. For example, you can count the types of projects per estimated completion date by year, quarter, and month.
Project Manager by Project Number	This is a predefined, collapsed hierarchy that groups projects by project manager and project number.

Project Manager from Organization	This is a predefined, collapsed hierarchy that groups project managers by organization.
Project Organization by Project Principal and Project Manager	This is a predefined, collapsed hierarchy that groups projects by project organization level 1, project organization level 2, project principal, and project manager.
Project Organization by Project Type and Project Manager	This is a predefined, collapsed hierarchy that groups projects by project organization level 1, project organization level 2, project type, and project manager.
Project Start Date Calendar	Use this dimension to count the number of projects by their start date. When you add this dimension and the Projects Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Project dimensions as the primary sort for the count. For example you can count the types of projects per start date by year, quarter, and month.
Project Tree by Number	This is a predefined, collapsed hierarchy that groups projects by phase and task levels, if available.
Project Type by Project Organization and Project Manager	This is a predefined, collapsed hierarchy that groups projects by project type, project organization level 1, project organization level 2, and project manager.
Projects by Billing Client - Contact	This is a predefined, collapsed hierarchy that groups projects by Project Billing Client and Project Billing Contact. You can also expand to the phase and task levels, if available.
Projects by Geography	This is a predefined, collapsed hierarchy that groups projects by Project Country, Project State, Project City, and Project ZIP-Province. You can also expand to the phase and task levels, if available.
Projects by Organization	This is a predefined, collapsed hierarchy that groups projects by Project Organization. You can also expand to the phase and task levels, if available.
Projects by Primary Client - Contact	This is a predefined, collapsed hierarchy that groups projects by Project Primary Client and Project Primary Contact. You can also expand to the phase and task levels, if available.
Tasks by Organization	This is a predefined, collapsed hierarchy that groups tasks by Task Organization.
Location Address Folder	
Project Location City	This is the city entered for the project on the Location tab in the Project Info Center.
Project Location Country	This is the country entered for the project on the Location tab in the Project Info Center.
Project Location County	This is the county entered for the project on the Location tab in the Project Info Center.
Project Location State	This is the state entered for the project on the Location tab in the

	Project Info Center.
Project Location Zip-Province Code	This is the ZIP code or province code entered for the project on the Location tab in the Project Info Center.
Phase Folder	
Phase Number – Short Name	This is the number and name of the phase combined. This is sorted by number and then name.
Phase Organization	If you use the Organization Reporting feature, this is a phase's organization. This is the full organization that is comprised of a combination of all the levels that make up an organization.
Phase Org Level 1	If you use the Organization Reporting feature, this is a phase's first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's region. In a multicompany environment, this level represents the company level.
Phase Org Level 2	If you use the Organization Reporting feature and you have two or more levels in your organization structure, this is a phase's second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's division.
Phase Org Level 3	If you use the Organization Reporting feature and you have three or more levels in your organization structure, this is a phase's third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's branch.
Phase Org Level 4	If you use the Organization Reporting feature and you have four or more levels in your organization structure, this is a phase's fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's department.
Phase Org Level 5	If you use the Organization Reporting feature and you have five levels in your organization structure, this is a phase's fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's principal.
Phase Principal	This is the employee entered as the principal-in-charge for the phase on the General tab in the Project Info Center.
Phase Project Manager	This is the employee entered as the project manager for the phase on the General tab in the Project Info Center.
Phase Responsibility	This is the firm's level of accountability for the phase that is entered on the General tab in the Project Info Center. Possible values are defined in the Project Responsibility Code Table.
Phase Revenue Type	This determines how Vision recognizes revenue for the phase. It is entered on the Accounting tab in the Project Info Center. If tasks are enabled, the value here is N/A.

Phase Status	This is the status of the phase record that is entered on the General tab in the Project Info Center. Possible values are: Active, Dormant, Inactive, and Purged.
Phase Supervisor	This is the employee entered as the supervisor for the phase on the General tab in the Project Info Center.
Phase Type	This is the market or type of work for the phase that is entered on the General tab in the Project Info Center. Possible values are defined in the Project Type Code Table.
Phase Biller	The employee who is responsible for creating the Billing invoices for a project. This is entered on the General tab in the Project Info Center.
Project Folder	
Project Actual Completion Date	This is a project's completion date that is entered on the Dates & Costs tab in the Project Info Center.
Project Bid Date	This is a project's bid date that is entered on the Dates & Costs tab in the Project Info Center.
Project Billing Client	This is the client to be billed for a project that is entered in the Billing Client field on the Accounting tab of the Project Info Center. This displays the billing client's number and name <number - name>.
Project Billing Contact	This is the billing contact person that is entered in the Billing Contact field on the Accounting tab of the Project Info Center.
Project Charge Type	This is a project's charge type that is entered in the Charge Type field on the Accounting tab of the Project Info Center. Charge type determines how labor and expense costs are charged to the project. Project charge types are: Overhead, Promotional and Regular.
Project Construction Completion Date	This is a project's construction completion date that is entered on the Dates & Costs tab in the Project Info Center.
Project Contract Date	This is a project's contract date that is entered on the Dates & Costs tab in the Project Info Center.
Project Estimated Completion Date	This is a project's estimated completion date that is entered on the Dates & Costs tab in the Project Info Center.
Project Federal Indicator	This determines whether the project is for an agency or branch of the federal government. Although you can modify this dimension for phases and tasks, for reporting purposes, it is available only at the project level (for performance reasons).
Project Is Referable	This determines whether or not the project can be used as a reference. Although you can modify this dimension for phases and tasks, for reporting purposes, it is available only at the project level (for performance reasons).
Project Number – Short Name	This is the number and name of the project combined, sorted by number and then name. See View Vision Records from a Custom

	Report for more information about this dimension.
Project Opportunity	This is the opportunity that associated with the project, as entered in the Opportunity field on the General tab of the Project Info Center.
Project Organization	If you use the Organization Reporting feature, this is a project's organization. This is the full organization that is comprised of a combination of all the levels that make up an organization.
Project Org Level 1	If you use the Organization Reporting feature, this is a project's first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's region. In a multicompany environment, this level represents the company level.
Project Org Level 2	If you use the Organization Reporting feature and you have two or more levels in your organization structure, this is a project's second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's division.
Project Org Level 3	If you use the Organization Reporting feature and you have three or more levels in your organization structure, this is a project's third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's branch.
Project Org Level 4	If you use the Organization Reporting feature and you have four or more levels in your organization structure, this is a project's fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's department.
Project Org Level 5	If you use the Organization Reporting feature and you have five levels in your organization structure, this is a project's fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's principal.
Project Primary Client	This is the primary client for a project that is entered in the Primary Client field on the General tab of the Project Info Center. You can modify this at the project level only.
Project Primary Contact	This is the project's primary contact that is entered in the Primary Contact field on the General tab of the Project Info Center.
Project Principal	This is the employee who is the principal for the project. This is entered on the General tab of the Project Info Center.
Project Professional Services Completion Date	This is a project's professional services completion date that is entered on the Dates & Costs tab in the Project Info Center.
Project Project Manager	This is the employee that is entered as the project manager for the project in the Project Manager field on the General tab of the Project Info Center.
Project Promotional Project	This is the promotional project that is associated with a project, as

	entered in the Promotional Project field on the General tab of the Project Info Center.
Project Responsibility	This is your company's level of responsibility on a project, as entered in the Responsibility field on the General tab of the Project Info Center. Possible values are defined in the Project Responsibility code table.
Project Revenue Type	This determines how Vision recognizes revenue for a project. It is entered in the Revenue Method field on the Budget & Revenue tab in the Project Info Center. If phases (work breakdown structure 2) are enabled, the value here is N/A.
Project Start Date	This is a project's start date that is entered on the Dates & Costs tab in the Project Info Center.
Project Status	This is the current status of the project that is entered in the Status field on the General tab of the Project Info Center. Possible values are: Active, Dormant, Inactive, and Purged.
Project Supervisor	This is a project's supervisor that is entered on the General tab of the Project Info Center.
Project Type	This is the market or type of work for the project that is entered on the General tab of the Project Info Center. Possible values are defined in the Project Type code table.
Project Biller	The employee who is responsible for creating the Billing invoices for a project. This is entered on the General tab in the Project Info Center.
Project Billing Client Folder	
Project Billing Client Name	This is the name of a project's billing client as entered in the Name field on the General tab of the Client Info Center.
Project Billing Client Parent	This is the name of the parent client if a client has a parent/subsidiary relationship. If there is no parent client, "<empty>" displays on the report. See Client Hierarchy Overview for more information.
Project Billing Client Primary City	This is the city from the primary address for a project's billing client. It is entered in the City field on the General tab of the Client Info Center.
Project Billing Client Primary Country	This is the country from the primary address for project's billing client. It is entered in the Country field on the General tab of the Client Info Center. This displays the country code and country description.
Project Billing Client Primary State-Province	This is the state or province from the primary address for a project's billing client. It is entered in the State/Province field on the General tab of the Client Info Center. This displays the state or province code and its description.
Project Billing Client Primary ZIP-Postcode	This is the ZIP or post code from the primary address for a project's billing client. It is entered in the ZIP/Postcode field on the General

	tab of the Client Info Center.
Project Billing Client Relationship	This is your company's relationship with a project's billing client, as entered in the Relationship field on the General tab of the Client Info Center. Possible values are defined in the Client Relationship code table in Configuration » General » Code Tables.
Project Billing Client Status	This is the status (Active, Dormant, or Inactive) of a project's billing client, as entered in the Status field on the General tab of the Client Info Center.
Project Billing Client Type	This is the client type of a project's billing client, as entered in the Type field on the General tab of the Client Info Center. Possible values are defined in the Client Type code table in Configuration » General » Code Tables.
Project Billing Client User Defined Currency	This is the user-defined currency that is entered in the User Defined Currency field on the General tab of the Client Info Center for a project's billing client if you use the Multicurrency feature and you have at least one custom currency field in the Client Info Center.
Project Primary Client Folder	
Project Primary Client Name	This is the name of a project's primary client as entered in the Name field on the General tab of the Client Info Center.
Project Primary Client Parent	This is the name of the parent client if a client has a parent/subsidiary relationship. If there is no parent client, "<empty>" displays on the report. See Client Hierarchy Overview for more information.
Project Primary Client Primary City	This is the city from the primary address for a project's primary client. It is entered in the City field on the General tab of the Client Info Center.
Project Primary Client Primary Country	This is the country from the primary address for project's primary client. It is entered in the Country field on the General tab of the Client Info Center. This displays the country code and country description.
Project Primary Client Primary State-Province	This is the state or province from the primary address for a project's primary client. It is entered in the State/Province field on the General tab of the Client Info Center. This displays the state or province code and its description.
Project Primary Client Primary ZIP-Postcode	This is the ZIP or post code from the primary address for a project's primary client. It is entered in the ZIP/Postcode field on the General tab of the Client Info Center.
Project Primary Client Relationship	This is your company's relationship with a project's primary client, as entered in the Relationship field on the General tab of the Client Info Center. Possible values are defined in the Client Relationship code table in Configuration » General » Code Tables.
Project Primary Client Status	This is the status (Active, Dormant, or Inactive) of a project's primary client, as entered in the Status field on the General tab of the Client Info Center.

Project Primary Client Type	This is the client type of a project's primary client, as entered in the Type field on the General tab of the Client Info Center. Possible values are defined in the Client Type code table in Configuration » General » Code Tables.
Project Primary Client User Defined Currency	This is the user-defined currency that is entered in the User Defined Currency field on the General tab of the Client Info Center for a project's primary client if you use the Multicurrency feature and you have at least one custom currency field in the Client Info Center.
Task Folder	
Task Number	This is the ID number of the task.
Task Number – Short Name	This is the number and name of the task combined, sorted by number and then name.
Task Organization	If you use the Organization Reporting feature, this dimension allows you to group tasks by their organization. This is the full organization that is comprised of a combination of all the levels that make up an organization.
Task Org Level 1	If you use the Organization Reporting feature, this is a task's first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a task's region. In a multicompany environment, this level represents the company level.
Task Org Level 2	If you use the Organization Reporting feature and you have two or more levels in your organization structure, this is a task's second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a task's division.
Task Org Level 3	If you use the Organization Reporting feature and you have three or more levels in your organization structure, this is a task's third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a task's branch.
Task Org Level 4	If you use the Organization Reporting feature and you have four or more levels in your organization structure, this is a task's fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a task's department.
Task Org Level 5	If you use the Organization Reporting feature and you have five levels in your organization structure, this is a task's fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this us a task's principal.
Task Principal	This is the employee entered as the principal-in-charge for the task on the General tab in the Project Info Center.
Task Project Manager	This is the employee entered as the project manager for the task on the General tab in the Project Info Center.

Task Responsibility	This is the firm's level of accountability for the task that is entered on the General tab in the Project Info Center. Possible values are defined in the Project Responsibility Code Table.
Task Revenue Type	This determines how Vision recognizes revenue for a task and is entered on the Accounting tab in the Project Info Center.
Task Status	This is the status of a task that is entered on the General tab in the Project Info Center. Possible values are: Active, Dormant, Inactive, and Purged.
Task Supervisor-In-Charge	This is the employee entered as the supervisor for a task on the General tab in the Project Info Center.
Task Type	This is the market or type of work for a task entered on the General tab in the Project Info Center. Possible values are defined in the Project Type Code Table.
Task Biller	The employee who is responsible for creating the Billing invoices for a project. This is entered on the General tab in the Project Info Center.
Transaction Dates Group	
Calendar	Use this dimension to group by a transaction date's year, quarter, and month.
More Fields Folder	
Transaction Date	This groups information by the explicitly referenced date on which a transaction is incurred. When you combine the Transaction Date dimension with Employees Contract Credits measures, Vision uses the Approved Date from the Contract tab of the Project Info Center as the transaction date.
Transaction Month	This groups information by the month and year of the transaction date (such as January 2012, February 2012, March 2012, and so on).
Transaction Month of Year	This groups information by the month of a transaction date (such as January, February, March, and so on), without regard to the transaction year.
Transaction Quarter	This groups information by quarter and year for a transaction date (such as Q1 2012, Q2 2012, Q3 2012, Q4 2012, Q1 2013, and so on).
Transaction Quarter of Year	This groups information by a transaction date's quarter (the year divided into four equal segments)-Q1, Q2, Q3, or Q4-without regard to the specific year.
Transaction Year	This groups information by a transaction date's year (such as 2010, 2011, and 2012).

Transaction Types Group	
Transaction Types	This is the two-letter abbreviations and names that describe the transaction processing types available in the Vision Transaction Center.
Units Group	
Unit Billing Currency Code	This is the currency used to bill the units in a unit table that is entered in the Billing Currency field.
Unit Cost Currency Code	This is the currency used for costing the units in a unit table that is entered in the Cost Currency field.
Unit Number-Name	This displays the number and name of the units as entered in the grid on the Units form for a unit table.
Unit Table	This displays a unit table's name from the Units form. Use this dimension as a filter. It does not display meaningful information by itself because within a unit table, you can have a variety of units that have different units of measure.
Unit Table - Number - Name	This displays the unit table name and the number and name of the units in a unit table.
Unit Type	This is the unit type entered in the Unit Type column of the grid on the Units form.
Vendors Group	
Vendors by Geography	This is a predefined hierarchy that groups vendors by their country, state, and city.
Vendors by Org	If you use the Organization Reporting feature, this is a vendor's organization. This is the full organization that is comprised of a combination of all the levels that make up an organization.
Vendors by Org1	If you use the Organization Reporting feature, this is a vendor's first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's region. In a multicompany environment, this level represents the company level.
Vendors by Org2	If you use the Organization Reporting feature and you have two or more levels in your organization structure, this is a vendor's second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's division.

Primary Address Folder	
Vendor Primary City	This is the city from City field for the primary address for a vendor.
Vendor Primary Country	This is the country from the Country field for the primary address for a vendor.
Vendor Primary State-Province	This is the state or province from the State/Province field for the primary address for a vendor.
Vendor Primary ZIP-Postcode	This is the ZIP or post code from the Zip/Postcode field for the primary address for a vendor.
More Fields Folder	
Vendor 1099 Required	This indicates whether or not a vendor has the 1099 Required check box selected on the Accounting tab and requires a 1099.
Vendor is Alaska Native	This indicates whether or not a vendor has the Alaska Native check box selected in the Minority Status section of the Additional Info tab.
Vendor is Disabled Veteran Owned Small Business	This indicates whether or not a vendor has the Disabled Veteran Owned Small Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Disadvantaged Business	This indicates whether or not a vendor has the Disadvantaged Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is HBCU	This indicates whether or not a vendor has the HBCU check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Minority Business	This indicates whether or not a vendor has the Minority Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Small Business	This indicates whether or not a vendor has the Small Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Veteran Owned Small Business	This indicates whether or not a vendor has the Veteran Owned Small Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Woman Owned	This indicates whether or not a vendor has the Woman Owned check box selected in the Minority Status section of the Additional Info tab.
Vendor	The vendor's number and name. This is sorted by name. In Vision 7.0, Vendor Number - Name replaced Vendor from earlier versions.
Vendor Name	This is the vendor's name entered in the Name field on the General tab.
Vendor Number - Name	This is the vendor's number and name entered in the Number and Name fields on the General tab. The list of vendors is sorted by

	vendor number. In Vision 7.0, Vendor Number - Name replaced Vendor from earlier versions.
Vendor Payment Terms	This is the setting for vendor payment terms as entered in the Payment Terms field on the Accounting tab.
Vendor Prior Work	This indicates whether or not a vendor has the Prior Work check box on the General tab is selected. When the check box is selected, the vendor has completed work with your company in the past.
Vendor Recommend	This indicates whether or not a vendor has the Recommended check box selected on the General tab. When the check box is selected, you recommend the vendor for future work with your company.
Vendor Specialty	This is the vendor's specialty entered in the Specialty field on the General tab.
Vendor Status	This is a vendor's status (Active, Dormant, or Inactive) entered in the Status field on the General tab.
Vendor Type	This is the vendor's type (Consultant, Employee, or Trade) entered in the Type field on the Accounting tab.
Vendor User Defined Currency	If you use the Multicurrency feature and you have at least one custom currency field in the Vendor Info Center, this is the user-defined currency for a vendor that is entered in the User Defined Currency field on the General tab.
Vendors by Org3	If you use the Organization Reporting feature and you have three or more levels in your organization structure, this is a vendor's third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's branch.
Vendors by Org4	If you use the Organization Reporting feature and you have four or more levels in your organization structure, this is a vendor's fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's department.
Vendors by Org5	If you use the Organization Reporting feature and you have five levels in your organization structure, this is a vendor's fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's principal.
Vendor Paid Group	
Vendor Paid by Org1	If you use the Organization Reporting feature, this groups vendor paid amounts by the first level of a vendor's organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's region. In a multicurrency environment, this level represents the company level.

Vendor Paid by Geography	This is a predefined hierarchy that groups vendor paid amounts by a vendor's country, state, and city.
Vendor Paid by Org2	If you use the Organization Reporting feature, this groups vendor paid amounts by the second level of a vendor's organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's division. In a multicompany environment, this level represents the company level.
Vendor Paid by Organization	If you use the Organization Reporting feature, this groups vendor paid amounts by a vendor's organization. This is the full organization that is comprised of a combination of all the levels that make up an organization.
Primary Address Folder	
Vendor Paid Primary City	This is the city from City field for the primary address for a vendor.
Vendor Paid Primary Country	This is the country from the Country field for the primary address for a vendor.
Vendor Paid Primary State-Province	This is the state or province from the State/Province field for the primary address for a vendor.
Vendor Paid Primary ZIP-Postcode	This is the ZIP or post code from the Zip/Postcode field for the primary address for a vendor.
More Fields Folder	
Vendor Enabled Company - <company code - company name>	This applies if you use the Multicompany feature. If a vendor has different accounting information for different companies in your enterprise, you see Vendor Enabled Company - <i>company code - company name</i> listed in the PivotTable List for each company that has accounting information for the vendor. This dimension displays for only the vendors that have the Approved for use in processing for Company XX check box on the Accounting tab of the Vendor Info Center selected. This dimension works in combination with the Vendor Paid This Year and Vendor Paid Last Year measures in the Vendor Paid measure group. This dimension allows you to report on the paid-this-year and paid-last-year amounts for a vendor for your different companies.
Vendor Paid 1099 Required	This groups vendor paid amounts based on whether or not a vendor has the 1099 Required check box selected on the Accounting tab and requires a 1099.
Vendor Paid is Alaska Native	This groups vendor paid amounts base on whether or not a vendor has the Alaska Native check box selected in the Minority Status section of the Additional Info tab.
Vendor Paid is Disabled Veteran Owned Small Business	This groups vendor paid amounts base on whether or not a vendor has the Disabled Veteran Owned Small Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Paid Is Disadvantaged Business	This groups vendor paid amounts base on whether or not a vendor has the Disadvantaged Business check box selected in the Minority

	Status section of the Additional Info tab.
Vendor Paid Is HBCU	This groups vendor paid amounts base on whether or not a vendor has the HBCU check box selected in the Minority Status section of the Additional Info tab.
Vendor Paid Is Minority Business	This groups vendor paid amounts base on whether or not a vendor has the Minority Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Paid Is Small Business	This groups vendor paid amounts base on whether or not a vendor has the Small Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Paid Is Veteran Owned Small Business	This groups vendor paid amounts base on whether or not a vendor has the Veteran Owned Small Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Paid Is Woman Owned	This groups vendor paid amounts base on whether or not a vendor has the Woman Owned check box selected in the Minority Status section of the Additional Info tab.
Vendor Paid Name	This is the vendor's name entered in the Name field on the General tab.
Vendor Paid Number - Name	This is the vendor's number and name entered in the Number and Name fields on the General tab. The list of vendors is sorted by vendor number.
Vendor Paid Organization Level 3	If you use the Organization Reporting feature and you have three or more levels in your organization structure, this groups vendor paid amounts by a vendor's third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's branch.
Vendor Paid Organization Level 4	If you use the Organization Reporting feature and you have four or more levels in your organization structure, this groups vendor paid amounts by a vendor's fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's department.
Vendor Paid Organization Level 5	If you use the Organization Reporting feature and you have five levels in your organization structure, this groups vendor paid amounts by a vendor's fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's principal.
Vendor Paid Payment Terms	This is the setting for vendor payment terms as entered in the Payment Terms field on the Accounting tab.
Vendor Paid Prior Work	This indicates whether or not a vendor has the Prior Work check box on the General tab is selected. When the check box is selected, the vendor has completed work with your company in the past.
Vendor Paid Recommend	This indicates whether or not a vendor has the Recommended check box selected on the General tab. When the check box is

	selected, you recommend the vendor for future work with your company.
Vendor Paid Specialty	This is the vendor's specialty entered in the Specialty field on the General tab.
Vendor Paid Status	This is a vendor's status (Active, Dormant, or Inactive) entered in the Status field on the General tab.
Vendor Paid Type	This is the vendor's type (Consultant, Employee, or Trade) entered in the Type field on the Accounting tab.
Vendor Paid User Defined Currency Code	If you use the Multicurrency feature, this is the user-defined currency that is entered for a vendor in the User Defined Currency field on the General tab of the Vendor Info Center.

Available Measures

Multicurrency Measures

Many of the measure groups contained within the Project Cube contain a "Multicurrency Folder" or a subset of Multicurrency measures. These measures represent the value in either project or functional currency. These are not listed below due the fact that the definition of the measure is the same regardless of the currency.

Light Blue Shaded Rows	This indicates that this measure/dimension is included in in the standard non-VPM version of the analysis cubes.
Light Orange Shaded Rows	This indicates that the measure/dimension is only available if running the Enterprise Edition of Microsoft SQL Server.

Values Group	
Earnings Folder	
Backlog	(Total Compensation – Job-to-Date Revenue). This is the monetary amount of work that is under contract but has not yet been earned. It is used as an indicator of a firm's business volume. This measure is not applicable when used in conjunction with any of the fiscal period dimensions because Compensation is not broken out and stored in this way in the Vision PR table. If you use the Multicurrency feature, see the Multicurrency note with the Contract Backlog measure.
Contract Backlog	(Contract Total Compensation – Total Revenue). The Contract Total Compensation amount is from the Total column in the Contract

	Details section of the Contract Management tab in the Project Info Center. Total Revenue can be found on the Vision Project Earnings or Office Earnings report. For promotional and overhead projects, the contract backlog amount is blank.
Effective Multiplier	(Net Revenue/Direct Labor Cost). This is a productivity measure that shows the monetary amount of Net Revenue earned for the monetary amount of Labor Cost expended.
Gross Margin	(Revenue – (Labor Cost + Direct Expense Cost + Reimbursable Expense Cost)). Firms that do not allocate overhead show project results on this basis. In Vision 7.0, Gross Margin replaced Profit Excluding Overhead from earlier versions.
Gross Margin Percent	(Profit Excluding Overhead/Revenue) In Vision 7.0, Gross Margin Percent replaced Profit Percent Excluding Overhead from earlier versions.
Net Revenue	(Revenue – (Non-Labor Direct Expense Cost + Reimbursable Expense Cost)). Net Revenue is used in the Effective Multiplier calculation.
Net Revenue @ Billing	(Revenue – (Non-Labor Direct Expense Billing + Reimbursable Expense Billing)). Net Revenue @ Billing is used in the Realization Ratio Calculation.
Profit	(Revenue – Spent @ Cost). This amount includes actual (not estimated) Overhead.
Profit Excluding Overhead	(Revenue – Spent @ Cost Excluding Overhead). In Vision 7.0, Gross Margin replaced Profit Excluding Overhead from earlier versions.
Profit Percent	(Profit/Revenue). This amount includes actual (not estimated) Overhead.
Profit Percent Excluding Overhead	(Profit Excluding Overhead/Revenue). In Vision 7.0, Gross Margin Percent replaced Profit Excluding Overhead from earlier versions.
Realization Ratio	(Net Revenue @ Billing/Direct Labor Billing). This compares Net Revenue earned to the Labor Billing amount.
Spent @ Billing	(Labor Billing + Expense Billing). For overhead or promotional charge type projects, Direct Expense Billing and Reimbursable Expense Billing are not allowed for this measure. The same is true for regular charge type projects and Indirect Expense Billing.
Spent @ Cost	(Labor Cost + Overhead + Expense Cost). The Overhead amount is actual, not estimated. For overhead or promotional charge type projects, Direct Expense Cost and Reimbursable Expense Cost are not allowed for this measure. The same applies for the regular charge type projects and the Indirect Expense Cost.
Spent @ Cost Excluding Overhead	(Labor Cost + Expense Cost). For overhead or promotional charge type projects, Direct Expense Cost and Reimbursable Expense Cost are not allowed for this measure. The same is true for regular charge type projects and Indirect Expense Cost.

Variance	(Revenue – Spent @ Billing).
Variance Percent	(Variance/Revenue).
Unbilled Folder	
DWO 360	DWO = Days Work-In-Progress Outstanding. (Unbilled Total/(Revenue Total for the last 360 transaction days/360)). This measure is included in the Project data cube only if you use the Microsoft SQL Server™ Enterprise Edition.
DWO 90	DWO = Days Work-In-Progress Outstanding. (Unbilled Total/(Revenue Total for the last 90 transaction days/90)). This measure is included in the Project data cube only if you use the Microsoft SQL Server Enterprise Edition.
Unbilled	If you use revenue categories, this is the grand total monetary amount of unbilled revenue for all revenue categories. If you do not use revenue categories, this is the monetary amount of unbilled revenue.
Unbilled - Consultant <Revenue Category 2>	This is the monetary amount of unbilled revenue for revenue category 2.
Unbilled - Labor <Revenue Category 1>	This is the monetary amount of unbilled revenue for revenue category 1.
Unbilled - Reimb <Revenue Category 3>	This is the monetary amount of unbilled revenue for revenue category 3.
Unbilled - <Revenue Category 4>	This is the monetary amount of unbilled revenue for revenue category 4.
Unbilled - <Revenue Category 5>	This is the monetary amount of unbilled revenue for revenue category 5.
Unbilled - Other	This is the monetary amount of unbilled revenue that is not mapped to a category.
Accounts Receivables Group	
Accounts Receivable Balance	This is the monetary amount that is invoiced or billed (including taxes billed) but not yet received.
Credit Memo Amount	This is the monetary amount of credit memos posted for an invoice.
DSO 90	DSO = Days Sales Outstanding. (Accounts Receivable Balance / (Revenue Total for the last 90 transaction days / 90)). This measure is included in the Project data cube only if you use the Microsoft SQL Server Enterprise Edition.
DSO 360	DSO = Days Sales Outstanding. (Accounts Receivable Balance / (Revenue Total for the last 360 transaction days / 360)). This

	measure is included in the Project data cube only if you use the Microsoft SQL Server Enterprise Edition.
Activities Measures Group	
Activities Count	Use this measure to count the number of activities. For example, you could use this measure to count activities for each employee within a time frame against a client, user-defined field, project, or opportunity. This could be part of an evaluation of how well employees are doing their jobs.
Activity Client Measures Group	
Activity Clients Count	This measure counts the number of clients associated with an activity for the dimension that you use it with. For example, if you add this measure and the Activity Client Country dimension from the Activity Client folder in the Activities dimension group to a report, the report displays the number of clients (client records) associated with activities for each country.
AR Balance	
AR Balance 0-30	
AR Balance 31-45	
AR Balance 46-60	
AR Balance 61-90	
AR Balance 91-120	
AR Balance over 120	
Total Outstanding AR	This is the sum of all the AR Balance aging measures.
AR Trending Group	
AR Over 30	This is the outstanding amount (including taxes billed) of invoices that are 30 or more days old when you compare invoice dates with the fiscal period end date.
AR Over 45	This is the outstanding amount (including taxes billed) of invoices that are 45 or more days old when you compare invoice dates with the fiscal period end date.

AR Over 60	This is the outstanding amount (including taxes billed) of invoices that are 60 or more days old when you compare invoice dates with the fiscal period end date.
AR Over 90	This is the outstanding amount (including taxes billed) of invoices that are 90 or more days old when you compare invoice dates with the fiscal period end date.
AR Over 120	This is the outstanding amount (including taxes billed) of invoices that are 120 or more days old when you compare invoice dates with the fiscal period end date.
Total Outstanding AR	This is the total monetary amount that is invoiced or billed (including taxes billed) that is not yet received. It includes all invoices that are not yet due and all invoices that are overdue.
Billed Group	
Billed	(Labor Billed + Fee Billed + Consultant Billed + Expense Billed + Unit Billed + Interest Billed). This measure does not include Taxes Billed; the Accounts Receivable Balance and Received measures include Taxes Billed.
Billed Add Ons	This is the monetary amount billed for add-ons.
Billed Consultants	This is the monetary amount billed for consultant expenses.
Billed Fees	This is the monetary amount billed for fees.
Billed Interest	This is the monetary amount billed for interest.
Billed Labor	This is the monetary amount billed for labor.
Billed Other	This is the monetary amount billed for charges that are not assigned to a specific category. This amount is based on how you set up your revenue accounts on the Accounts tab of the Billing Setup form (Configuration » Billing » General) if you use Interactive Billing or on the Invoice Mapping Accounts tab of the Accounts Receivable Configuration form (Configuration » Accounting » Accounts Receivable) if you do not use Interactive Billing.
Billed Reimbursables	This is the monetary amount billed for reimbursable expenses.
Billed Taxes	This is the monetary amount billed for taxes.
Billed Units	This is the monetary amount billed for units.
Billed by Category Folder	
Billed - Consultant (Revenue Category 2)	This is the monetary amount billed for revenue category 2, whose default label is Consultant.
Billed - Labor (Revenue Category 1)	This is the monetary amount billed for revenue category 1, whose default label is Labor.

Billed - Other Category	This is the monetary amount billed for charges that are not assigned to a specific category.
Billed - Reimb (Revenue Category 3)	This is the monetary amount billed for revenue category 3 whose default label is Reimb.
Billed - <Revenue Category 4>	This is the monetary amount billed for revenue category 4.
Billed - <Revenue Category 5>	This is the monetary amount billed for revenue category 5.
Compensation - Contract Group	
Contract Compensation	This is the sum of a contract's compensation amount from all projects that make up a contract. The compensation amount is retrieved from the Compensation field on the Contracts grid.
Contract Consultant Fee	This is the sum of a contract's consultant fee from all projects that make up a contract. The consultant fee amount is retrieved from the Consultant Fee field on the Contracts grid.
Contract Reimbursable Allowance	This is the sum of a contract's reimbursable allowance from all projects that make up a contract. The reimbursable allowance amount is retrieved from the Reimbursable Allowance field on the Contracts grid.
Contract Total Compensation	This is the sum of a contract's total compensation from all projects that make up a contract. The total compensation amount is retrieved from the Total field on the Contracts grid.
Phase Folder	
Phase Contract Compensation	
Phase Contract Consultant Fee	
Phase Contract Reimbursable Allowance	
Phase Contract Total Compensation	
Project Folder	
Project Contract Compensation	
Project Contract Consultant Fee	
Project Contract Reimbursable Allowance	
Project Contract Total Compensation	

Task Folder	
Task Contract Compensation	
Task Contract Consultant Fee	
Task Contract Reimbursable Allowance	
Task Contract Total Compensation	
Compensation - Plan Group	
Plan Compensation Billing	This is the amount in the Comp. column of the Billing row.
Plan Compensation Cost	This is the amount in the Comp. column of the Cost row.
Plan Consultant Fee Billing	This is the amount in the Cons. Fee column of the Billing row.
Plan Consultant Fee Cost	This is the amount in the Cons. Fee column of the Cost row.
Plan Reimbursable Allowance Billing	This is the amount in the Reim. Allow column of the Billing row.
Plan Reimbursable Allowance Cost	This is the amount in the Reim. Allow column of the Cost row.
Plan Total Compensation Billing	This is the amount in the Total column of the Billing row.
Plan Total Compensation Cost	This is the amount in the Total column of the Cost row.
Compensation - Project Group	
Compensation	This is the fee or contract value for the project (including all phases and tasks). It is the monetary amount that your company expects to receive and should include all Labor Billing and Expense Billing.
Consultant Fee	This is the expected monetary amount of Reimbursable Consultant Billing for the project (including all phases and tasks). This amount includes any markups on consultant professional services.
Reimbursable Allowance	This is the expected monetary amount of Reimbursable Other Expense Billing for the project (including all phases and tasks).
Total Compensation	(Compensation + Consultant Fee + Reimbursable Allowance).
Phase (Work breakdown structure	

level 2) Folder	
Phase Compensation	This is the total contract value for a phase (the total monetary amount your company expects to receive). This amount should include all Labor Billing and Expense Billing.
Phase Consultant Fee	This is the expected monetary amount of Reimbursable Consultant Billing for a phase. This amount includes any markups on consultant professional services.
Phase Reimbursable Allowance	This is the expected monetary amount of Reimbursable Other Expense Billing for a phase.
Phase Total Compensation	(Phase Compensation + Phase Consultant Fee + Phase Reimbursable Allowance).
Project (Work breakdown structure level 1) Folder	
Project Compensation	This is the total contract value for a project (the total monetary amount your company expects to receive). This amount should include all Labor Billing and Expense Billing.
Project Consultant Fee	This is the expected monetary amount of Reimbursable Consultant Billing for a project. This amount includes any markups on consultant professional services.
Project Reimbursable Allowance	This is the expected monetary amount of Reimbursable Other Expense Billing for a project.
Project Total Compensation	(Project Compensation + Project Consultant Fee + Project Reimbursable Allowance).
Task (Work breakdown structure level 3) Folder	
Task Compensation	This is the total contract value for a task (the total monetary amount your company expects to receive). This amount should include all Labor Billing and Expense Billing.
Task Consultant Fee	This is the expected monetary amount of Reimbursable Consultant Billing for a task. This amount includes any markups on consultant professional services.
Task Reimbursable Allowance	This is the expected monetary amount of Reimbursable Other Expense Billing for a task.
Task Total Compensation	(Task Compensation + Task Consultant Fee + Task Reimbursable Allowance).
Employee Measures Group	
Employee Hours Per Day	This is the number of hours per day that an employee is expected

	to work as entered in the Hours/Day field on the Personal tab in the Employee Info Center. This matches the hours per day amount on the Vision Employee List report. The subtotal and total amount for this measure is an average of hours per day for all employees on a report.
Employee Prior Years With This Firm	This is the number of years an employee has worked for your firm. It is entered on the General tab in the Employee Info Center. This matches the prior years with this firm amount on the Vision Employee List report. The subtotal and total amount for this measure is an average of prior years with this firm for all employees on the report.
Employee Provisional Rate Billing	If you use Vision Planning, this is the provisional billing rate that is entered on the Accounting tab in the Employee Info Center. For subtotals and totals, a straight average is applied.
Employee Provisional Rate Cost	If you use Vision Planning, this is the provisional cost rate that is entered on the Accounting tab in the Employee Info Center. For subtotals and totals, a straight average is applied.
Employee Target Ratio	This is an employee's target ratio that is entered on the Accounting tab in the Employee Info Center. This matches the target ratio on the Vision Employee List report.
Employee Utilization Ratio	If you use Vision Planning, this is an employee's utilization ratio that is entered on the Accounting tab in the Employee Info Center. This matches the utilization ratio on the Vision Employee List report.
Employee Years With Other Firms	This is the number of years an employee worked for other firms. It is entered on the General tab in the Employee Info Center. This matches the years with other firms amount on the Vision Employee List report. The subtotal and total amount for this measure is an average of the years with other firms for all employees on the report.
Employees Count	This measure counts the number of records for Employee dimensions. For example, if you add this measure by itself to a report, it displays the total count of employees in the Employee Info Center. If you then add the Employee Supervisor dimension from the More Fields folder of the Employees dimension group, the report displays the number of employees for each supervisor.
Total Employee Hours Per Day	This is the total expected hours of work per day for all employees on the report. It is the sum of the hours that are entered in the Hours/Day field on the Personal tab in the Employee Info Center for all employees on a report.
Employees Contract Credits Group	
Employee Contract Credit Amount	This is the total contract amount in the Total field on the Contract Management tab in the Project Info Center multiplied by the percentage in the Percent field in the Credit grid on the Contract

	Management tab.
Employee Contract Credit Percent	This is retrieved from the Percent field in the Credit grid on the Contract Management tab in the Project Info Center. The totals and subtotals for this measure are actual totals, not averages.
Expense - Billing Group	
Consultant Direct Billing	This is the monetary amount of direct consultant expenses calculated at billing rates.
Consultant Reimbursable Billing	This is the monetary amount of reimbursable expenses calculated at billing rates.
Consultant Total Billing	(Consultant Direct Billing + Consultant Reimbursable Billing)
Expense Billing	(Direct Expense Billing + Reimbursable Expense Billing + Indirect Expense Billing + Other Charges Billing)
Other Expense Direct Billing	This is the monetary amount of other direct expenses calculated at billing rates.
Other Expense Reimbursable Billing	This is the monetary amount of other reimbursable expenses calculated at billing rates.
Other Expense Total Billing	(Other Expense Direct Billing + Other Expense Reimbursable Billing + Other Indirect Expense Billing)
Unit Direct Billing	This is the monetary amount of direct expenses for units calculated at the unit billing rate.
Unit Reimbursable Billing	This is the monetary amount of reimbursable expenses for units that are calculated at the unit billing rate.
Unit Total Billing	(Unit Direct Billing + Unit Reimbursable Billing + Unit Indirect Expense Billing)
Cumulative Folder	
Consultant Cumulative Billing	This is the Total Consultant column on the Office Earnings report when reported at billing.
Consultant Direct Cumulative Billing	This is the Direct Consultant column on the Office Earnings report when reported at billing.
Consultant Reimbursable Cumulative Billing	This is the Reimbursable Consultant column on the Office Earnings report when reported at billing.
Expense Cumulative Billing	This is the Total Expenses column on the Office Earnings report when reported at billing.
Other Expense Cumulative Billing	This is the Total Other Expenses column on the Office Earnings report when reported at billing.

Other Expense Direct Cumulative Billing	This is the Direct Other column on the Office Earnings report when reported at billing.
Other Expense Reimbursable Cumulative Billing	This is the Reimbursable Other column on the Office Earnings report when reported at billing.
Unit Cumulative Billing	This is the Unit Billed Amount column total on the Unit Detail report.
Unit Direct Cumulative Billing	This is the total billing amount for items from the Unit Billing Amount column that are direct expenses on the Unit Detail report.
Unit Reimbursable Cumulative Billing	This is the total billing amount for items from the Unit Billing Amount column that are reimbursable expenses on the Unit Detail report.
Expense - Cost Group	
Consultant Direct Cost	This is the monetary amount of direct consultant expenses calculated at cost rates.
Consultant Reimbursable Cost	This is the monetary amount of reimbursable expenses calculated at cost rates.
Consultant Total Cost	(Consultant Direct Cost + Consultant Reimbursable Cost)
Expense Cost	(Direct Expense Cost + Reimbursable Expense Cost + Indirect Expense Cost + Other Charges Cost)
Other Expense Direct Cost	This is the monetary amount of other direct expenses calculated at cost rates.
Other Expense Reimbursable Cost	This is the monetary amount of other reimbursable expenses calculated at cost rates.
Other Expense Total Cost	(Other Expense Direct Cost + Other Expense Reimbursable Cost + Other Indirect Expense Cost)
Unit Direct Cost	This is the monetary amount of direct costs for units calculated at the unit cost rate.
Unit Quantity	This is the number of units.
Unit Reimbursable Cost	This is the monetary amount of reimbursable costs for units that are calculated at the unit cost rate.
Unit Total Cost	(Unit Direct Cost + Unit Reimbursable Cost + Unit Indirect Expense Cost)
Cumulative Folder	
Consultant Cumulative Cost	This is the Total Consultant column on the Office Earnings report when reported at cost.
Consultant Direct Cumulative	This is the Direct Consultant column on the Office Earnings report

Cost	when reported at cost.
Consultant Reimbursable Cumulative Cost	This is the Reimbursable Consultant column on the Office Earnings report when reported at cost.
Expense Cumulative Cost	This is the Total Expenses column on the Office Earnings report when reported at cost.
Other Expense Cumulative Cost	This is the Total Other Expenses column on the Office Earnings report when reported at cost.
Other Expense Direct Cumulative Cost	This is the Direct Other column on the Office Earnings report when reported at cost.
Other Expense Reimbursable Cumulative Cost	This is the Reimbursable Other column on the Office Earnings report when reported at cost.
Unit Cumulative Cost	This is the Unit Cost Amount column total on the Unit Detail report when reported at cost.
Unit Cumulative Quantity	This is the Unit Quantity column on the Unit Detail report.
Unit Direct Cumulative Cost	This is the total cost of items in the Unit Cost Amount column that are reimbursable expenses on the Unit Detail report.
Unit Reimbursable Cumulative Cost	This is the total cost of items from the Unit Cost Amount column that are reimbursable expenses on the Unit Detail report.
Labor - Billing Group	
Labor Total Billing	This is calculated based on the project's labor billing terms at the time of posting an employee's timesheet. These values could be updated when you run the Refresh Billing Extensions utility. Also, these amounts are not necessarily the actual Labor Billed to the client on invoices.
Cumulative Folder	
Labor Cumulative Billing	Use this measure to report on Project Planning job-to-date amounts. This measure helps determine EAC (estimate at completion) labor values. This is the amount from the Labor column in the JTD row of the Billing Summary grid on the Summary tab of Project Planning. This amount is also found on the Vision Project Detail report or the Project Earnings report.
Labor - Cost Group	
Labor Overtime Cost	This is calculated with an employee's job cost rate, job cost overtime percent, and the Labor Overtime Hours at the time of posting timesheets.

Labor Overtime Hours	This is the number of hours entered in the Ovt field on posted timesheets.
Labor Regular Cost	This is calculated with an employee's job cost rate and the Labor Regular Hours at the time of posting timesheets.
Labor Regular Hours	This is the number of hours entered in the Reg field on posted timesheets.
Labor Special Overtime Cost	This is calculated with an employee's job cost rate, job cost overtime-2 percent, and the Labor Special Overtime Hours at the time of posting timesheets.
Labor Special Overtime Hours	This is the number of hours recorded in the Ovt-2 field on posted timesheets.
Labor Total Cost	(Labor Regular Cost + Labor Overtime Cost + Labor Special Overtime Cost).
Labor Total Hours	(Labor Regular Hours + Labor Overtime Hours + Labor Special Overtime Hours).
Cumulative Folder	
Labor Cumulative Cost	This is the amount from the Labor column in the JTD row of the Cost Summary grid on the Summary tab of Project Planning. This amount is also found on the Vision Project Detail report or the Project Earnings report.
Labor Cumulative Hours	This is the amount from the Total Hours column in the JTD row of the Billing Summary grid or the Cost Summary grid on the Summary tab of Project Planning. This amount is also found on the Vision Project Detail report or the Project Earnings report.
Labor - Employee Group	
Benefit Cost	This is the cost of the benefit hours taken by an employee. On the Vision Time Analysis report, this is the Benefit column when reported at cost. This is the cost for the report columns with the Benefit check box selected on the Time Analysis Headings tab in Time Analysis Configuration.
Benefit Hours	This is the number of benefit hours taken by an employee. On the Vision Time Analysis report, this is the Benefit column when reported at hours. These are the hours posted to the report columns with the Benefit check box selected on the Time Analysis Headings tab in Time Analysis Configuration.
Direct Cost	This is the total cost for direct hours worked that is posted to projects with a regular charge type. On the Vision Time Analysis report, this is the Direct column when reported at cost.
Direct Cost Overtime	This is the cost of direct overtime hours worked on regular charge type projects.

Direct Cost Special Overtime	This is the cost of special overtime hours worked on regular charge type projects.
Direct Hours	These are the total direct hours posted to projects with a regular charge type. On the Vision Time Analysis report, this is the Direct column when reported at hours.
Direct Hours Overtime	These are the total overtime hours posted to projects with a regular charge type.
Direct Hours Special Overtime	These are total special overtime hours posted to projects with a regular charge type.
Indirect Cost	This is the total cost posted to projects with an overhead or promotional charge type. On the Vision Time Analysis report, this is the Indirect column when reported at cost.
Indirect Cost Overtime	This is the total overtime cost posted to projects with an overhead or promotional charge type.
Indirect Cost Special Overtime	This is the total special overtime cost posted to projects with an overhead or promotional charge type.
Indirect Hours	These are the total hours posted to projects with an overhead or promotional charge type. On the Vision Time Analysis report, this is the Indirect column when reported at hours.
Indirect Hours Overtime	These are the total overtime hours posted to projects with an overhead or promotional charge type.
Indirect Hours Special Overtime	These are the total special overtime hours posted to projects with an overhead or promotional charge type.
Labor Overtime Cost in Employee Functional Currency	This is calculated with an employee's job cost rate, job cost overtime percent, and the Labor Overtime Hours at the time of posting timesheets.
Labor Realization Amount	This is the labor realization amount in an employee's functional currency, which is the functional currency of an employee's home company as established through organization codes.
Labor Realization Hours	This is (Labor Realization Amount / Provisional Billing Rate).
Labor Regular Cost in Employee Functional Currency	This is calculated with an employee's job cost rate and the Labor Regular Hours at the time of posting timesheets.
Labor Special Overtime Cost in Employee Functional Currency	This is calculated with an employee's job cost rate, job cost overtime-2 percent, and the Labor Special Overtime Hours at the time of posting timesheets.
Labor Total Cost in Employee Functional Currency	(Labor Regular Cost + Labor Overtime Cost + Labor Special Overtime Cost).
Non-Billable Cost	This is the total cost posted to the non-billable labor code for an employee. The non-billable labor code is specified on the Miscellaneous tab in Billing Configuration.

Non-Billable Cost Overtime	This is the total overtime cost posted to the non-billable labor code.
Non-Billable Cost Special Overtime	This is the total special overtime cost posted to the non-billable labor code.
Non-Billable Hours	These are hours posted to the non-billable labor code for an employee. On the Vision Time Analysis report, this is the Non-Billable Hours column when reported at hours. The non-billable labor code is specified on the Miscellaneous tab in Billing Configuration.
Non-Billable Hours Overtime	These are the total overtime hours posted to the non-billable labor code.
Non-Billable Hours Special Overtime	These are the total special overtime hours posted to the non-billable labor code.
Opportunity Client Measure Group	
Opportunity Clients Count	This measure counts the number of clients associated with an opportunity for the dimension that you use it with. For example, if you add this measure and the Opportunity Client Primary Country dimension from the Opportunity Client folder in the Opportunities dimension group to a report, the report displays the number of clients (client records) associated with opportunities, grouped by a client's country.
Opportunity Measures Group	
Opportunities Days Opened	This is the number of days an opportunity has been open, as displayed in the Days Open field on the General tab in the Opportunity Info Center. If no close date exists for an opportunity, the open date on the General tab is compared with the date that you refreshed the Project data cube to calculate the number of days open. The subtotal and total on a report display the average days open for all opportunities on the report.
Opportunities Count	Use this measure to count the number of records for Opportunity dimensions. For example, if you add this measure by itself to a report, it displays the total count of opportunities in the Opportunity Info Center. If you then add the Opportunity Location Country dimension from the Location Address folder of the Opportunities dimension group, the report displays the number of opportunities for each country.
Overhead Group	
Overhead	This is the total indirect amount allocated to regular charge type projects. The Overhead amount is actual, not estimated.

Plan Client Measures Group	
Plan Clients Count	This measure counts the number of clients associated with a plan for the dimension that you use it with. For example, if you add this measure and the Plan Client Country dimension from the Plan Client folder in the Plans dimension group to a report, the report displays the number of clients (client records) associated with plans, grouped by a client's country.
Plan Expenses - Billing Group	
Baseline Folder	
Baseline Consultant Direct Billing	This is from the Consultant tab. It is the amount in the Baseline Bill column for plan items that have an account type of Direct .
Baseline Consultant Reimbursable Billing	This is from the Consultant tab. It is the amount in the Baseline Bill column for plan items that have an account type of Reimbursable .
Baseline Consultant Total Billing	This is from the Summary tab. It is the amount in the Consultants column in the Baseline row of the Billing Summary grid.
Baseline Other Expense Direct Billing	This is from the Expense tab. It is the amount in the Baseline Bill column for plan items that have an account type of Direct .
Baseline Other Expense Reimbursable Billing	This is from the Expense tab. It is the amount in the Baseline Bill column for plan items that have an account type of Reimbursable .
Baseline Other Expense Total Billing	This is from the Summary tab. It is the amount in the Expenses column in the Baseline row of the Billing Summary grid.
Baseline Total Expense Billing	This is the sum of the following measures: Baseline Consultant Total Billing + Baseline Other Expenses Total Billing + Baseline Unit Total Billing .
Baseline Unit Direct Billing	This is from the Unit tab. It is the amount in the Baseline Bill column for plan items that have an account type of Direct .
Baseline Unit Reimbursable Billing	This is from the Unit tab. It is the amount in the Baseline Bill column for plan items that have an account type of Reimbursable .
Baseline Unit Total Billing	This is from the Summary tab. It is the amount in the Units column in the Baseline row of the Billing Summary grid.
Baseline - EAC Folder	
Total Baseline - EAC Consultant Direct Billing	(The amount in the Total Amt s column in the Baseline row in the Billing Summary grid of the Summary tab) minus (The amount in the EAC Bill column on the Consultant tab for plan items that have

	an account type of Direct)
Total Baseline - EAC Consultant Reimbursable Billing	(The amount in the Total Amts column in the Baseline row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Consultant tab for plan items that have an account type of Reimbursable)
Total Baseline - EAC Consultant Total Billing	(The amount in the Total Amts column in the Baseline row in the Billing Summary grid on the Summary tab) minus (The amount in the Consultants column in the EAC row of the Billing Summary grid on the Summary tab)
Total Baseline - EAC Other Expense Direct Billing	(The amount in the Total Amts column in the Baseline row in the Billing Summary grid of the Summary tab) minus (The amount in the EAC Bill column on the Expense tab for plan items that have an account type of Direct)
Total Baseline - EAC Other Expense Reimbursable Billing	(The amount in the Total Amts column in the Baseline row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Expense tab for plan items that have an account type of Reimbursable)
Total Baseline - EAC Other Expense Total Billing	(The amount in the Total Amts column in the Baseline row in the Billing Summary grid on the Summary tab) minus (The amount in the Expenses column in the EAC row of the Billing Summary grid on the Summary tab)
Total Baseline - EAC Unit Direct Billing	(The amount in the Total Amts column in the Baseline row in the Billing Summary grid of the Summary tab) minus (The amount in the EAC Bill column on the Unit tab for plan items that have an account type of Direct)
Total Baseline - EAC Unit Reimbursable Billing	(The amount in the Total Amts column in the Baseline row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Unit tab for plan items that have an account type of Reimbursable)
Total Baseline - EAC Unit Total Billing	The amount in the Total Amts column in the Baseline row in the Billing Summary grid on the Summary tab) minus (The amount in the Units column in the EAC row of the Billing Summary grid on the Summary tab)
EAC Folder	
EAC Consultant Direct Billing	This is the amount in the EAC Bill column on the Consultant tab for plan items that have an account type of Direct .
EAC Consultant Reimbursable Billing	This is the amount in the EAC Bill column on the Consultant tab for plan items that have an account type of Reimbursable .
EAC Consultant Total Billing	This is from the Summary tab. It is the amount in the Consultants column in the EAC row of the Billing Summary grid.
EAC Other Expense Direct Billing	This is the amount in the EAC Bill column on the Expense tab for plan items that have an account type of Direct .
EAC Other Expense Reimbursable	This is the amount in the EAC Bill column on the Expense tab for

Billing	plan items that have an account type of Reimbursable .
EAC Other Expense Total Billing	This is from the Summary tab. It is the amount in the Expenses column in the EAC row of the Billing Summary grid.
EAC Unit Direct Billing	This is the amount in the EAC Bill column on the Unit tab for plan items that have an account type of Direct .
EAC Unit Reimbursable Billing	This is the amount in the EAC Bill column on the Unit tab for plan items that have an account type of Reimbursable .
EAC Unit Total Billing	This is from the Summary tab. It is the amount in the Units column in the EAC row of the Billing Summary grid.
ETC Folder	
ETC Consultant Direct Billing	This is the amount in the ETC Bill column on the Consultant tab for plan items that have an account type of Direct .
ETC Consultant Reimbursable Billing	This is the amount in the ETC Bill column on the Consultant tab for plan items that have an account type of Reimbursable .
ETC Consultant Total Billing	This is from the Summary tab. It is the amount in the Consultants column in the ETC row of the Billing Summary grid.
ETC Other Expense Direct Billing	This is the amount in the ETC Bill column on the Expense tab for plan items that have an account type of Direct .
ETC Other Expense Reimbursable Billing	This is the amount in the ETC Bill column on the Expense tab for plan items that have an account type of Reimbursable .
ETC Other Expense Total Billing	This is from the Summary tab. It is the amount in the Expenses column in the ETC row of the Billing Summary grid.
ETC Unit Direct Billing	This is the amount in the ETC Bill column on the Unit tab for plan items that have an account type of Direct .
ETC Unit Reimbursable Billing	This is the amount in the ETC Bill column on the Unit tab for plan items that have an account type of Reimbursable .
ETC Unit Total Billing	This is from the Summary tab. It is the amount in the Units column in the ETC row of the Billing Summary grid.
Percent Complete Folder	
Percent Complete Baseline Consultant Billing	$(\text{Total Baseline Consultant Billing} - \text{ETC Consultant Total Billing}) / \text{Total Baseline Consultant Billing}$
Percent Complete Baseline Other Expense Billing	$((\text{Total Baseline Other Expense Billing} - \text{ETC Other Expense Total Billing}) / \text{Total Baseline Other Expense Billing})$
Percent Complete Baseline Unit Billing	$((\text{Total Baseline Unit Billing} - \text{ETC Unit Total Billing}) / \text{Total Baseline Unit Billing})$
Percent Complete JTD Consultant Billing	$(\text{Consultant Cumulative Billing} / \text{EAC Consultant Total Billing})$

Percent Complete JTD Other Expense Billing	(Other Expense Cumulative Billing / EAC Other Expense Total Billing)
Percent Complete JTD Unit Billing	(Unit Cumulative Billing / EAC Unit Total Billing)
Percent Complete Planned Consultant Billing	((Total Planned Consultant Billing – ETC Consultant Total Billing) / Total Planned Consultant Billing))
Percent Complete Planned Other Expense Billing	((Total Planned Other Expense Billing – ETC Other Expense Total Billing) / Total Planned Other Expense Billing)
Percent Complete Planned Unit Billing	((Total Planned Unit Billing – ETC Unit Total Billing) / Total Planned Unit Billing)
Percent Complete User-Entered Consultant Billing	(Weighted Consultant Billing / Total Planned Consultant Billing)
Percent Complete User-Entered Other Expense Billing	(Weighted Other Expense Billing / Total Planned Other Expense Billing)
Percent Complete User-Entered Unit Billing	(Weighted Unit Billing / Total Planned Unit Billing)
Planned Folder	
Planned Consultant Direct Billing	This is the amount in the Planned Bill column on the Consultant tab for plan items that have an account type of Direct .
Planned Consultant Reimbursable Billing	This is the amount in the Planned Bill column on the Consultant tab for plan items that have an account type of Reimbursable .
Planned Consultant Total Billing	This is from the Summary tab. It is the amount in the Consultants column in the Planned row of the Billing Summary grid.
Planned Other Expense Direct Billing	This is the amount in the Planned Bill column on the Expense tab for plan items that have an account type of Direct .
Planned Other Expense Reimbursable Billing	This is the amount in the Planned Bill column on the Expense tab for plan items that have an account type of Reimbursable .
Planned Other Expense Total Billing	This is from the Summary tab. It is the amount in the Expenses column in the Planned row of the Billing Summary grid.
Planned Total Expense Billing	This is the sum of the following measures: Planned Consultant Total Billing + Planned Other Expense Total Billing + Planned Unit Total Billing .
Planned Unit Direct Billing	This is the amount in the Planned Bill column on the Unit tab for plan items that have an account type of Direct .
Planned Unit Reimbursable Billing	This is the amount in the Planned Bill column on the Unit tab for plan items that have an account type of Reimbursable .
Planned Unit Total Billing	This is from the Summary tab. It is the amount in the Units column in the Planned row of the Billing Summary grid.

Planned - EAC Folder	
Total Planned - EAC Consultant Direct Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Consultant tab for plan items that have an account type of Direct)
Total Planned - EAC Consultant Reimbursable Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Consultant tab for plan items that have an account type of Reimbursable)
Total Planned - EAC Consultant Total Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the Consultants column in the EAC row of the Billing Summary grid on the Summary tab)
Total Planned - EAC Other Expense Direct Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Expense tab for plan items that have an account type of Direct)
Total Planned - EAC Other Expense Reimbursable Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Expense tab for plan items that have an account type of Reimbursable)
Total Planned - EAC Other Expense Total Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the Expenses column in the EAC row of the Billing Summary grid on the Summary tab)
Total Planned - EAC Unit Direct Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Unit tab for plan items that have an account type of Direct)
Total Planned - EAC Unit Reimbursable Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the EAC Bill column on the Unit tab for plan items that have an account type of Reimbursable)
Total Planned - EAC Unit Total Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (The amount in the Units column in the EAC row of the Billing Summary grid on the Summary tab)
Plan Expenses - Cost Group	
Baseline Folder	
Baseline Consultant Direct Cost	This is from the Consultant tab. It is the amount in the Baseline Cost column for plan items that have an account type of Direct .

Baseline Consultant Reimbursable Cost	This is from the Consultant tab. It is the amount in the Baseline Cost column for plan items that have an account type of Reimbursable .
Baseline Consultant Total Cost	This is from the Summary tab. It is the amount from the Consultants column in the Baseline row of the Cost Summary grid.
Baseline Other Expense Direct Cost	This is from the Expense tab. It is the amount in the Baseline Cost column for plan items that have an account type of Direct .
Baseline Other Expense Reimbursable Cost	This is from the Expense tab. It is the amount in the Baseline Cost column for plan items that have an account type of Reimbursable .
Baseline Other Expense Total Cost	This is from the Summary tab. It is the amount from the Expenses column in the Baseline row of the Cost Summary grid.
Baseline Total Expense Cost	This is the sum of the following measures: Baseline Consultant Total Cost + Baseline Other Expenses Total Cost + Baseline Unit Total Cost .
Baseline Unit Direct Cost	This is from the Unit tab. It is the amount in the Baseline Cost column for plan items that have an account type of Direct .
Baseline Unit Quantity	This is from the Unit tab. It is the amount in the Baseline Qty column.
Baseline Unit Reimbursable Cost	This is from the Unit tab. It is the amount in the Baseline Cost column for plan items that have an account type of Reimbursable .
Baseline Unit Total Cost	This is from the Summary tab. It is the amount in the Units column in the Baseline row of the Cost Summary grid.
Baseline - EAC Folder	
Total Baseline - EAC Consultant Direct Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Consultant tab for plan items that have an account type of Direct)
Total Baseline - EAC Consultant Reimbursable Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Consultant tab for plan items that have an account type of Reimbursable)
Total Baseline - EAC Consultant Total Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the Consultants column in the EAC row of the Cost Summary grid of the Summary tab)
Total Baseline - EAC Other Expense Direct Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Expense tab for plan items that have an account type of Direct)
Total Baseline - EAC Other Expense Reimbursable Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the

	EAC Cost column on the Expense tab for plan items that have an account type of Reimbursable)
Total Baseline - EAC Other Expense Total Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the Expenses column in the EAC row of the Cost Summary grid on the Summary tab)
Total Baseline - EAC Unit Direct Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Unit tab for plan items that have an account type of Direct)
Total Baseline - EAC Unit Quantity	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Qty column on the Unit tab)
Total Baseline - EAC Unit Reimbursable Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid on the Summary tab) minus (The amount in the EAC Cost column on the Unit tab for plan items that have an account type of Reimbursable)
Total Baseline - EAC Unit Total Cost	The amount in the Total Amts column in the Baseline row in the Cost Summary grid on the Summary tab) minus (The amount in the Units column in the EAC row of the Cost Summary grid on the Summary tab)
EAC Folder	
EAC Consultant Direct Cost	This is the amount in the EAC Cost column on the Consultant tab for plan items that have an account type of Direct .
EAC Consultant Reimbursable Cost	This is the amount in the EAC Cost column on the Consultant tab for plan items that have an account type of Reimbursable .
EAC Consultant Total Cost	This is from the Summary tab. It is the amount in the Consultants column in the EAC row of the Cost Summary grid.
EAC Other Expense Direct Cost	This is the amount in the EAC Cost column on the Expense tab for plan items that have an account type of Direct .
EAC Other Expense Reimbursable Cost	This is the amount in the EAC Cost column on the Expense tab for plan items that have an account type of Reimbursable .
EAC Other Expense Total Cost	This is from the Summary tab. It is the amount in the Expenses column in the EAC row of the Cost Summary grid.
EAC Unit Direct Cost	This is the amount in the EAC Cost column on the Unit tab for plan items that have an account type of Direct .
EAC Unit Quantity	This is the amount in the EAC Qty column on the Unit tab.
AC Unit Reimbursable Cost	This is the amount in the EAC Cost column on the Unit tab for plan items that have an account type of Reimbursable .
EAC Unit Total Cost	This is from the Summary tab. It is the amount in the Units column

	in the EAC row of the Cost Summary grid.
ETC Folder	
ETC Consultant Direct Cost	This is the amount in the ETC Cost column on the Consultant tab for plan items that have an account type of Direct .
ETC Consultant Reimbursable Cost	This is the amount in the ETC Cost column on the Consultant tab for plan items that have an account type of Reimbursable .
ETC Consultant Total Cost	This is from the Summary tab. It is the amount in the Consultants column in the ETC row of the Cost Summary grid.
ETC Other Expense Direct Cost	This is the amount in the ETC Cost column on the Expense tab for plan items that have an account type of Direct .
ETC Other Expense Reimbursable Cost	This is the amount in the ETC Cost column on the Expense tab for plan items that have an account type of Reimbursable .
ETC Other Expense Total Cost	This is from the Summary tab. It is the amount in the Expenses column in the ETC row of the Cost Summary grid.
ETC Unit Direct Cost	This is the amount in the ETC Cost column on the Unit tab for plan items that have an account type of Direct .
ETC Unit Quantity	This is the amount in the ETC Qty column on the Unit tab.
ETC Unit Reimbursable Cost	This is the amount in the ETC Cost column on the Unit tab for plan items that have an account type of Reimbursable .
ETC Unit Total Cost	This is from the Summary tab. It is the amount in the Units column in the EAC row of the Cost Summary grid.
Percent Complete Folder	
Percent Complete Baseline Consultant Cost	$((\text{Total Baseline Consultant Cost} - \text{ETC Consultant Total Cost}) / \text{Total Baseline Consultant Cost})$
Percent Complete Baseline Other Expense Cost	$((\text{Total Baseline Other Expense Cost} - \text{ETC Other Expense Total Cost}) / \text{Total Baseline Other Expense Cost})$
Percent Complete Baseline Unit Cost	$((\text{Total Baseline Unit Cost} - \text{ETC Unit Total Cost}) / \text{Total Baseline Unit Cost})$
Percent Complete JTD Consultant Cost	$(\text{Consultant Cumulative Cost} / \text{EAC Consultant Total Cost})$
Percent Complete JTD Other Expense Cost	$(\text{Other Expense Cumulative Cost} / \text{EAC Other Expense Total Cost})$
Percent Complete JTD Unit Cost	$(\text{Unit Cumulative Cost} / \text{EAC Unit Total Cost})$
Percent Complete Planned Consultant Cost	$((\text{Total Planned Consultant Cost} - \text{ETC Consultant Total Cost}) / \text{Total Planned Consultant Cost})$
Percent Complete Planned Other	$((\text{Total Planned Other Expense Cost} - \text{ETC Other Expense Total Cost}) / \text{Total Planned Other Expense Cost})$

Expense Cost	Cost) / Total Planned Other Expense Cost)
Percent Complete Planned Unit Cost	((Total Planned Unit Cost – ETC Unit Total Cost) / Total Planned Unit Cost)
Percent Complete User-Entered Consultant Cost	(Weighted Consultant Cost / Total Planned Consultant Cost)
Percent Complete User-Entered Other Expense Cost	(Weighted Other Expense Cost / Total Planned Other Expense Cost)
Percent Complete User-Entered Unit Cost	(Weighted Unit Cost / Total Planned Unit Cost)
Planned Folder	
Planned Consultant Direct Cost	This is the amount in the Planned Cost column on the Consultant tab for plan items that have an account type of Direct .
Planned Consultant Reimbursable Cost	This is the amount in the Planned Cost column on the Consultant tab for plan items that have an account type of Reimbursable .
Planned Consultant Total Cost	This is from the Summary tab. It is the amount in the Consultants column in the Planned row of the Cost Summary grid.
Planned Other Expense Direct Cost	This is the amount in the Planned Cost column on the Expense tab for plan items that have an account type of Direct .
Planned Other Expense Reimbursable Cost	This is the amount in the Planned Cost column on the Expense tab for plan items that have an account type of Reimbursable .
Planned Other Expense Total Cost	This is from the Summary tab. It is the amount in the Expenses column in the Planned row of the Cost Summary grid.
Planned Total Expense Cost	This is the sum of the following three measures: Planned Consultant Total Cost + Planned Other Expense Total Cost + Planned Unit Total Cost .
Planned Unit Direct Cost	This is the amount in the Planned Cost column on the Unit tab for plan items that have an account type of Direct .
Planned Unit Quantity	This is the amount in the Planned Qty column on the Unit tab.
Planned Unit Reimbursable Cost	This is the amount in the Planned Cost column on the Unit tab for plan items that have an account type of Reimbursable .
Planned Unit Total Cost	This is from the Summary tab. It is the amount in the Units column in the Planned row of the Cost Summary grid.
Planned - EAC Folder	
Total Planned - EAC Consultant Direct Cost	(The amount in the Total Amts column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Consultant tab for plan items that have an account type of Direct)

Total Planned - EAC Consultant Reimbursable Cost	(The amount in the Total Amt s column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Consultant tab for plan items that have an account type of Reimbursable)
Total Planned - EAC Consultant Total Cost	(The amount in the Total Amt s column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the Consultants column in the EAC row of the Cost Summary grid of the Summary tab)
Total Planned - EAC Other Expense Direct Cost	(The amount in the Total Amt s column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Expense tab for plan items that have an account type of Direct)
Total Planned - EAC Other Expense Reimbursable Cost	(The amount in the Total Amt s column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Expense tab for plan items that have an account type of Reimbursable)
Total Planned - EAC Other Expense Total Cost	(The amount in the Total Amt s column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the Expenses column in the EAC row of the Cost Summary grid of the Summary tab)
Total Planned - EAC Unit Direct Cost	(The amount in the Total Amt s column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Unit tab for plan items that have an account type of Direct)
Total Planned - EAC Unit Quantity	(The amount in the Total Amt s column in the Baseline row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Qty column on the Unit tab)
Total Planned - EAC Unit Reimbursable Cost	(The amount in the Total Amt s column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the EAC Cost column on the Unit tab for plan items that have an account type of Reimbursable)
Total Planned - EAC Unit Total Cost	The amount in the Total Amt s column in the Planned row in the Cost Summary grid of the Summary tab) minus (The amount in the Units column in the EAC row of the Cost Summary grid of the Summary tab)
Plan Labor - Billing Group	
Baseline Folder	
Baseline Labor Billing	This is the amount entered in the Baseline Bill field on the Labor tab of Project Planning. The amount is entered for a specific month.
Baseline - EAC Folder	

Total Baseline - EAC Labor Billing	This is (The amount in the Total Amts column in the Baseline row in the Billing Summary grid on the Summary tab) minus (EAC Bill on the Labor tab).
EAC Folder	
EAC Labor Billing	This is the amount from fields on the Summary tab and the Labor tab in Project Planning.
Earned Value Folder	
ACWP Planned Billing	This is the actual job-to-date labor amount at billing rates.
BCWP Baseline Billing	This is (Earned Value % * Baseline amount) at billing rates.
BCWP Fees Billing	This is (Earned Value % * Compensation amount) at billing rates.
BCWP Planned Billing	This is (Earned Value % * Planned amount) at billing rates.
BCWS Baseline Billing	This is the baseline amount at billing rates.
BCWS Planned Billing	This is the planned amount at billing rates.
ETC Folder	
ETC Labor Billing	This is the amount from fields on the Summary tab and the Labor tab in Project Planning. The Summary tab uses the date at the top of the screen to calculate ETC, so be careful when you compare the numbers in Vision with the numbers on Excel reports. To change the date in Project Planning, click Options on the toolbar and then click ETC/JTD Date Basis .
Percent Complete Folder	
Percent Complete Baseline Labor Billing	$((\text{Total Baseline Labor Billing} - \text{ETC Labor Billing}) / \text{Total Baseline Labor Billing})$
Percent Complete JTD Labor Billing	$(\text{Labor Cumulative Billing} / \text{EAC Labor Billing})$
Percent Complete Planned Labor Billing	$((\text{Total Planned Labor Billing} - \text{ETC Labor Billing}) / \text{Total Planned Labor Billing})$
Percent Complete User-Entered Labor Billing	$(\text{Weighted Planned Labor Billing} / \text{Total Planned Labor Billing})$
Planned Folder	
Planned Labor Billing	This is the amount in the Planned Bill field on the Labor tab in Project Planning. The amount is entered for a specific month.
Planned - EAC Folder	
Total Planned - EAC Labor Billing	This is the Planned - EAC Bill on the Labor tab in Project Planning. This is (The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab) minus (EAC Billing

	on the Labor tab).
Plan Labor - Cost Group	
Baseline Folder	
Baseline Hours	This displays the hours entered in the Baseline Hrs field. The hours are entered for a specific month.
Baseline Labor Cost	This displays the amount entered in the Baseline Cost field. The amount is entered for a specific month.
Baseline - EAC Folder	
Total Baseline - EAC Hours	This is (The amount in the Total Hrs column in the Baseline row in the Cost Summary grid or the Billing Summary grid on the Summary tab) minus (EAC Hours on the Labor tab).
Total Baseline - EAC Labor Cost	This is (The amount in the Total Amts column in the Baseline row in the Cost Summary grid on the Summary tab) minus (EAC Cost on the Labor tab).
EAC Folder	
EAC Hours	
EAC Labor Cost	
Earned Value Folder	
ACWP Planned Cost	This is the actual job-to-date labor amount at cost rates.
BCWP Baseline Cost	This is (Earned Value % * Baseline amount) at cost rates.
BCWP Fees Cost	This is (Earned Value % * Compensation amount) at cost rates.
BCWP Planned Cost	This is (Earned Value % * Planned amount) at cost rates.
BCWS Baseline Cost	This is the baseline amount at cost rates.
BCWS Planned Cost	This is the planned amount at cost rates.
ETC Hours	
ETC Labor Cost	
Percent Complete Folder	
Percent Complete Baseline Labor Cost	$((\text{Total Baseline Labor Cost} - \text{ETC Labor Cost}) / \text{Total Baseline Labor Cost})$
Percent Complete JTD Labor Cost	$(\text{Labor Cumulative Cost} / \text{EAC Labor Cost})$

Percent Complete Planned Labor Cost	$((\text{Total Planned Labor Cost} - \text{ETC Labor Cost}) / \text{Total Planned Labor Cost})$
Percent Complete User-Entered Labor Cost	$(\text{Weighted Plan Labor Cost} / \text{Total Planned Labor Cost})$
Planned Folder	
Planned Hours	This displays the hours entered in the Planned Hrs field. The hours are entered for a specific month.
Planned Labor Cost	This displays the amount entered in the Planned Cost field. The amount is entered for a specific month.
Planned - EAC Folder	
Total Planned - EAC Hours	This is the Planned - EAC Hrs on the Labor tab. This is (The amount in the Total Hrs column in the Planned row in the Cost Summary grid or the Billing Summary grid on the Summary tab) minus (EAC Hours on the Labor tab).
Total Planned - EAC Labor Cost	This is the Planned - EAC Cost on the Labor tab. (The amount in the Total Amts column in the Planned row in the Cost Summary grid on the Summary tab) minus (EAC Cost on the Labor tab).
Plan Totals - Billing Group	
Baseline Folder	
Baseline Total Billing	This is from the Summary tab. It is the amount in the Total Amts column in the Baseline row of the Billing Summary grid. You must pair this measure with the Calendar dimension in the Transaction Dates dimension group to produce report data.
Total Baseline Consultant Billing	This is from the Summary tab. It is the amount in the Consultants column in the Baseline row of the Billing Summary grid.
Total Baseline Consultant Direct Billing	This is from the Consultant tab. It is the amount in the Baseline Bill column for plan items that have an account type of Direct.
Total Baseline Consultant Reimbursable Billing	This is from the Consultant tab. It is the amount in the Baseline Bill column for plan items that have an account type of Reimbursable.
Total Baseline Labor Billing	This is from the Summary tab. It is the amount in the Labor column in the Baseline row of the Billing Summary grid. This is also found on the Labor tab. It is the amount in the Baseline Bill column for plan items.
Total Baseline Other Expense Billing	This is from the Summary tab. It is the amount in the Expenses column in the Baseline row of the Billing Summary grid.
Total Baseline Other Expense Direct Billing	This is from the Expense tab. It is the amount in the Baseline Bill column for plan items that have an account type of Direct.

Total Baseline Other Expense Reimbursable Billing	This is from the Expense tab. It is the amount in the Baseline Bill column for plan items that have an account type of Reimbursable.
Total Baseline Unit Billing	This is from the Summary tab. It is the amount in the Units column in the Baseline row of the Billing Summary grid.
Total Baseline Unit Direct Billing	This is from the Unit tab. It is the amount in the Baseline Bill column for plan items that have an account type of Direct.
Total Baseline Unit Reimbursable Billing	This is from the Unit tab. It is the amount in the Baseline Bill column for plan items that have an account type of Reimbursable.
Baseline - EAC Folder	
Total Baseline - EAC Total Billing	(The amount in the Total Amts column in the Baseline row in the Billing Summary grid on the Summary tab in Project Planning) minus (The amount in the Total Amts column in the EAC row of the Billing Summary grid on the Summary tab in Project Planning)
Compensation - Plan Analysis Folder	
Plan Analysis Compensation Billing	This is from the Compensation field in the Plan Billing Analysis section of the Analysis tab.
Plan Analysis Consultant Fee Billing	This is from the Consultant Fee field in the Plan Billing Analysis section of the Analysis tab.
Plan Analysis Reimbursable Allowance Billing	This is from the Reimbursable Allowance field in the Plan Billing Analysis section of the Analysis tab.
Plan Analysis Total Compensation Billing	(Compensation + Consultant Fee + Reimb Allowance) from the Plan Billing Analysis section of the Analysis tab.
EAC Folder	
EAC Total Billing	This is from the Summary tab in Project Planning. It is the amount in the Total Amts column in the EAC row of the Billing Summary grid.
ETC Folder	
ETC Total Billing	This is from the Summary tab in Project Planning. It is the amount in the Total Amts column in the ETC row of the Billing Summary grid.
Multipliers Folder	
Budget Multiplier Billing	(Total Compensation Fee Billing (static) / EAC Labor Billing)
EAC Multiplier Billing	(Total Fee Cost – EAC Consultant Total Cost – EAC Other Expense Total Cost – EAC Unit Total Cost) / EAC Labor Cost)
Plan Multiplier Billing	(Total Fee Billing – Planned Consultant Total Billing – Planned Other Expense Total Billing – Planned Unit Total Billing) / Planned Labor Billing)

Target Multiplier Billing	This value displays at the plan level. A weighted average is calculated for subtotals and totals.
Planned Folder	
Planned Total Billing	This is from the Summary tab. It is the amount in the Total Amts column in the Planned row of the Billing Summary grid. You must pair this measure with the Calendar dimension in the Transaction Dates dimension group to produce report data.
Total Planned Consultant Billing	This is from the Summary tab. It is the amount in the Consultants column in the Planned row of the Billing Summary grid.
Total Planned Consultant Direct Billing	This is from the Consultant tab. It is the amount in the Planned Bill column for plan items that have an account type of Direct.
Total Planned Consultant Reimbursable Billing	This is from the Consultant tab. It is the amount in the Planned Bill column for plan items that have an account type of Reimbursable.
Total Planned Labor Billing	This is from the Summary tab. It is the amount in the Labor column in the Planned row of the Billing Summary grid.
Total Planned Other Expense Billing	This is from the Summary tab. It is the amount in the Expenses column in the Planned row of the Billing Summary grid.
Total Planned Other Expense Direct Billing	This is from the Expense tab. It is the amount in the Planned Bill column for plan items that have an account type of Direct.
Total Planned Other Expense Reimbursable Billing	This is from the Expense tab. It is the amount in the Planned Bill column for plan items that have an account type of Reimbursable.
Total Planned Unit Billing	This is from the Summary tab. It is the amount in the Units column in the Planned row of the Billing Summary grid.
Total Planned Unit Direct Billing	This is from the Unit tab. It is the amount in the Planned Bill column for plan items that have an account type of Direct.
Total Planned Unit Reimbursable Billing	This is from the Unit tab. It is the amount in the Planned Bill column for plan items that have an account type of Reimbursable.
Planned - EAC Folder	
Total Planned - EAC Total Billing	(The amount in the Total Amts column in the Planned row in the Billing Summary grid on the Summary tab in Project Planning) minus (The amount in the Total Amts column in the EAC row of the Billing Summary grid on the Summary tab in Project Planning)
Plan Totals - Cost Group	
Baseline Folder	
Baseline Total Cost	This is from the Summary tab. It is the amount in the Total Amts column in the Baseline row of the Cost Summary grid. You must pair each this measure with the Calendar dimension in the

	Transaction Dates dimension group to produce report data.
Total Baseline Consultant Cost	This is from the Summary tab. It is the amount in the Consultants column in the Baseline row of the Cost Summary grid.
Total Baseline Consultant Direct Cost	This is from the Consultant tab. It is the amount in the Baseline Cost column for plan items that have an account type of Direct.
Total Baseline Consultant Reimbursable Cost	This is from the Consultant tab. It is the amount in the Baseline Cost column for plan items that an account type of Reimbursable.
Total Baseline Labor Cost	This is from the Summary tab. It is the amount in the Labor column in the Baseline row of the Cost Summary grid. This is also on found on the Consultant tab. It is the amount in the Baseline Cost column for plan items.
Total Baseline Labor Hours	This is from the Summary tab. It is the amount in the Total Hrs column of the Baseline row in either the Cost Summary grid or the Billing Summary grid.
Total Baseline Other Expense Cost	This is from the Summary tab. It is the amount in the Expenses column in the Baseline row of the Cost Summary grid.
Total Baseline Other Expense Direct Cost	This is from the Expense tab. It is the amount in the Baseline Cost column for plan items that have an account type of Direct.
Total Baseline Other Expense Reimbursable Cost	This is from the Expense tab. It is the amount in the Baseline Cost column for plan items that have an account type of Reimbursable.
Total Baseline Unit Cost	This is from the Summary tab. It is the amount in the Units column in the Baseline row of the Cost Summary grid.
Total Baseline Unit Direct Cost	This is from the Unit tab. It is the amount in the Baseline Cost column for plan items that have an account type of Direct.
Total Baseline Unit Quantity	This is from the Unit tab. It is the amount in the Baseline Qty column for plan items that have an account type of Direct or Reimbursable.
Total Baseline Unit Reimbursable Cost	This is from the Unit tab. It is the amount in the Baseline Cost column for plan items that have an account type of Reimbursable.
Baseline - EAC Folder	
Total Baseline - EAC Total Cost	(The amount in the Total Amts column in the Baseline row in the Cost Summary grid on the Summary tab in Project Planning) minus (The amount in the Total Amts column in the EAC row of the Cost Summary grid on the Summary tab in Project Planning)
Compensation - Plan Analysis Folder	
Plan Analysis Compensation Cost	This is from the Compensation field in the Plan Cost Analysis section of the Analysis tab.
Plan Analysis Consultant Fee Cost	This is from the Consultant Fee field in the Plan Cost Analysis section of the Analysis tab.

Plan Analysis Reimbursable Allowance Cost	This is from the Reimbursable Allowance field in the Plan Cost Analysis section of the Analysis tab.
Plan Analysis Total Compensation Cost	(Compensation + Consultant Fee + Reimb Allowance) from the Plan Cost Analysis section of the Analysis tab.
EAC Folder	
EAC Total Cost	This is from the Summary tab in Project Planning. It is the amount in the Total Amts column in the EAC row of the Cost Summary grid.
ETC Folder	
ETC Total Cost	This is from the Summary tab in Project Planning. It is the amount in the Total Amts column in the ETC row of the Cost Summary grid.
Multipliers Folder	
Budget Multiplier Cost	$(\text{Total Compensation Fee Cost (static)} / \text{EAC Labor Cost})$
EAC Multiplier Cost	$(\text{Total Fee Cost} - \text{EAC Consultant Total Cost} - \text{EAC Other Expense Total Cost} - \text{EAC Unit Total Cost}) / \text{EAC Labor Cost}$
Plan Multiplier Cost	$(\text{Total Fee Cost} - \text{Planned Consultant Total Cost} - \text{Planned Other Expense Total Cost} - \text{Planned Unit Total Cost}) / \text{Planned Labor Cost}$
Target Multiplier Cost	This value displays at the plan level. A weighted average is calculated for subtotals and totals.
Planned Folder	
Planned Total Cost	This is from the Summary tab. It is the amount in the Total Amts column in the Planned row of the Cost Summary grid. You must pair this measure with the Calendar dimension in the Transaction Dates dimension group to produce report data.
Total Planned Consultant Cost	This is from the Summary tab. It is the amount in the Consultants column in the Planned row of the Cost Summary grid.
Total Planned Consultant Direct Cost	This is from the Consultant tab. It is the amount in the Planned Cost column for plan items that have an account type of Direct.
Total Planned Consultant Reimbursable Cost	This is from the Consultant tab. It is the amount in the Planned Cost column for plan items that have an account type of Reimbursable.
Total Planned Labor Cost	This is from the Summary tab. It is the amount in the Labor column in the Planned row of the Cost Summary grid.
Total Planned Labor Hours	This is from the Summary tab. It is the amount in the Total Hrs column of the Planned row in either the Cost Summary grid or the Billing Summary grid.
Total Planned Other Expense Cost	This is from the Summary tab. It is the amount in the Expenses column in the Planned row of the Cost Summary grid.

Total Planned Other Expense Direct Cost	This is from the Expense tab. It is the amount in the Planned Cost column for plan items that have an account type of Direct.
Total Planned Other Expense Reimbursable Cost	This is from the Expense tab. It is the amount in the Planned Cost column for plan items that have an account type of Reimbursable.
Total Planned Unit Cost	This is from the Summary tab. It is the amount in the Units column in the Planned row of the Cost Summary grid.
Total Planned Unit Direct Cost	This is from the Unit tab. It is the amount in the Planned Cost column for plan items that have an account type of Direct.
Total Planned Unit Quantity	This is from the Unit tab. It is the amount in the Planned Qty column for plan items that have an account type of either Direct or Reimbursable.
Total Planned Unit Reimbursable Cost	This is from the Unit tab. It is the amount in the Planned Cost column for plan items that have an account type of Reimbursable.
Total Planned - EAC Total Cost	(The amount in the Total Amt s column in the Planned row in the Cost Summary grid on the Summary tab in Project Planning) minus (The amount in the Total Amt s column in the EAC row of the Cost Summary grid on the Summary tab in Project Planning)
Planned Billable Utilize Hours	
Planned Billable Utilization Hours	This is the planned billable hours of only the plans that are included in utilization (the Include in Utilization and Project Reports check box is selected on the General tab in Planning » Project Planning). This measure is used to calculate Standard Billed Planned Utilization (a measure that is in the Standard folder in the Time Analysis group).
Planned Utilize Hours	
Planned Utilization Hours	This is the planned hours of only the plans that are included in utilization (the Include in Utilization and Project Reports check box is selected on the General tab in Planning » Project Planning). This measure is used to calculate Standard Planned Utilization (a measure that is in the Standard folder in the Time Analysis group).
Project Billing Clients Count	This measure counts the number of billing clients associated with a project for the dimension that you use it with. For example, if you add this measure and the Project Billing Client Primary Country dimension from the Project Billing Client folder in the Projects dimension group to a report, the report displays the number of billing clients (client records) associated with projects, grouped by a billing client's country.
Phase Folder	
Phase Budget Expense Billing	This is the budgeted monetary amount for the expense charged to an account for a phase. This is entered in the Amount field in the grid on the Expense Billing tab.
Phase Budget Expense Cost	This is the budgeted monetary amount for the expense charged to

	an account for a phase. This is entered in the Amount field in the grid on the Expense Costs/Expense Burden tab.
Phase Budget Expense EAC Billing	Estimate at Completion. This is the estimate of the total billing amount that will have been incurred for a phase at the completion of the project, as reported for an account. This is entered in the EAC Amt field in the grid on the Expense Billing tab.
Phase Budget Expense EAC Cost	Estimate at Completion. This is the estimate of the total cost amount that will have been incurred for a phase at the completion of the project, as reported for an account. This is entered in the EAC Amt field in the grid on the Expense Costs/Expense Burden tab.
Phase Budget Expense ETC Billing	Estimate to Complete. This is the estimate of the total additional billing amount required to complete the work for an account for a phase. This is entered in the ETC Amt field in the grid on the Expense Billing tab.
Phase Budget Expense ETC Cost	Estimate to Complete. This is the estimate of the total additional cost amount required to complete the work for an account for a phase. This is entered in the ETC Amt field in the grid on the Expense Costs/Expense Burden tab.
Phase Budget Hours	This is the job-to-date budgeted number of hours for work to be performed under the labor code for a phase. This is entered in the shared Hours field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.
Phase Budget Labor Billing	This is the budgeted monetary amount for the labor billing to be charged to a labor code for a phase. This is entered in the Amount field in the grid on the Labor Billing tab.
Phase Budget Labor Cost	This is the budgeted monetary amount for the labor costs to be charged to a labor code for a phase. This is entered in the Amount field in the grid on the Labor Costs/Labor Burden tab.
Phase Budget Labor EAC Billing	Estimate at Completion. This is the total billing amount that will have been incurred for a phase at the completion of the project, as reported for a labor code. This is entered in the EAC Amt field in the grid on the Labor Billing tab.
Phase Budget Labor EAC Cost	Estimate at Completion. This is the total cost amount that will have been incurred for a phase at the completion of the project, as reported for a labor code. This is entered in the EAC Amt field in the grid on the Labor Costs/Labor Burden tab.
Phase Budget Labor EAC Hours	Estimate at Completion hours. This is the total number of hours that will have been worked for a phase at the completion of the project, as reported for a labor code. This is entered in the shared EAC Hrs field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.
Phase Budget Labor ETC Billing	Estimate to Complete. This is the total additional billing amount required to complete the work for a labor code for a phase. This is entered in the ETC Amt field in the grid on the Labor Billing tab.
Phase Budget Labor ETC Cost	Estimate to Complete. This is the total additional cost required to

	complete the work for a labor code for a phase. This is entered in the ETC Amt field in the grid on the Labor Costs/Labor Burden tab.
Phase Budget Labor ETC Hours	Estimate to Complete hours. This is an amount that a manager can enter to indicate whether they are ahead or behind schedule. This is entered in the ETC Hrs field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.
Project Folder	
Project Budget Expense Billing	This is the budgeted monetary amount for the expense charged to an account for the project. This is entered in the Amount field in the grid on the Expense Billing tab.
Project Budget Expense Cost	This is the budgeted monetary amount for the expense charged to an account for the project. This is entered in the Amount field in the grid on the Expense Costs/Expense Burden tab.
Project Budget Expense EAC Billing	Estimate at Completion. This is the estimate of the total billing amount that will have been incurred at the completion of the project, as reported for an account. This is entered in the EAC Amt field in the grid on the Expense Billing tab.
Project Budget Expense EAC Cost	Estimate at Completion. This is the estimate of the total cost amount that will have been incurred at the completion of the project, as reported for an account. This is entered in the EAC Amt field in the grid on the Expense Costs/Expense Burden tab.
Project Budget Expense ETC Billing	Estimate to Complete. This is the estimate of the total additional billing amount required to complete the work for an account. This is entered in the ETC Amt field in the grid on the Expense Billing tab.
Project Budget Expense ETC Cost	Estimate to Complete. This is the estimate of the total additional cost amount required to complete the work for an account. This is entered in the ETC Amt field in the grid on the Expense Costs/Expense Burden tab.
Project Budget Hours	This is the job-to-date budgeted number of hours for work to be performed under the labor code for the project. This is entered in the shared Hours field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.
Project Budget Labor Billing	This is the budgeted monetary amount for the labor billing to be charged to a labor code for the project. This is entered in the Amount field in the grid on the Labor Billing tab.
Project Budget Labor Cost	This is the budgeted monetary amount for the labor costs to be charged to a labor code for the project. This is entered in the Amount field in the grid on the Labor Costs/Labor Burden tab.
Project Budget Labor EAC Billing	Estimate at Completion. This is the total billing amount that will have been incurred at the completion of the project, as reported for a labor code. This is entered in the EAC Amt field in the grid on the Labor Billing tab.
Project Budget Labor EAC Cost	Estimate at Completion. This is the total cost amount that will have been incurred at the completion of the project, as reported for a

	labor code. This is entered in the EAC Amt field in the grid on the Labor Costs/Labor Burden tab.
Project Budget Labor EAC Hours	Estimate at Completion hours. This is the total number of hours that will have been worked at the completion of the project, as reported for a labor code. This is entered in the shared EAC Hrs field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.
Project Budget Labor ETC Billing	Estimate to Complete. This is the total additional billing amount required to complete the work for a labor code. This is entered in the ETC Amt field in the grid on the Labor Billing tab.
Project Budget Labor ETC Cost	Estimate to Complete. This is the total additional cost required to complete the work for a labor code. This is entered in the ETC Amt field in the grid on the Labor Costs/Labor Burden tab.
Project Budget Labor ETC Hours	Estimate to Complete hours. This is an amount that a manager can enter to indicate whether they are ahead or behind schedule. This is entered in the ETC Hrs field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.
Task Folder	
Task Budget Expense Billing	This is the budgeted monetary amount for the expense charged to an account for a task. This is entered in the Amount field in the grid on the Expense Billing tab.
Task Budget Expense Cost	This is the budgeted monetary amount for the expense charged to an account for a task. This is entered in the Amount field in the grid on the Expense Costs/Expense Burden tab.
Task Budget Expense EAC Billing	Estimate at Completion. This is the estimate of the total billing amount that will have been incurred for a task at the completion of the project, as reported for an account. This is entered in the EAC Amt field in the grid on the Expense Billing tab.
Task Budget Expense EAC Cost	Estimate at Completion. This is the estimate of the total cost amount that will have been incurred for a task at the completion of the project, as reported for an account. This is entered in the EAC Amt field in the grid on the Expense Costs/Expense Burden tab.
Task Budget Expense ETC Billing	Estimate to Complete. This is the estimate of the total additional billing amount required to complete the work for an account for a task. This is entered in the ETC Amt field in the grid on the Expense Billing tab.
Task Budget Expense ETC Cost	Estimate to Complete. This is the estimate of the total additional cost amount required to complete the work for an account for a task. This is entered in the ETC Amt field in the grid on the Expense Costs/Expense Burden tab.
Task Budget Hours	This is the job-to-date budgeted number of hours for work to be performed under the labor code for a task. This is entered in the shared Hours field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.

Task Budget Labor Billing	This is the budgeted monetary amount for the labor billing to be charged to a labor code for a task. This is entered in the Amount field in the grid on the Labor Billing tab.
Task Budget Labor Cost	This is the budgeted monetary amount for the labor costs to be charged to a labor code for a task. This is entered in the Amount field in the grid on the Labor Costs/Labor Burden tab.
Task Budget Labor EAC Billing	Estimate at Completion. This is the total billing amount that will have been incurred for a task at the completion of the project, as reported for a labor code. This is entered in the EAC Amt field in the grid on the Labor Billing tab.
Task Budget Labor EAC Cost	Estimate at Completion. This is the total cost amount that will have been incurred for a task at the completion of the project, as reported for a labor code. This is entered in the EAC Amt field in the grid on the Labor Costs/Labor Burden tab.
Task Budget Labor EAC Hours	Estimate at Completion hours. This is the total number of hours that will have been worked for a task at the completion of the project, as reported for a labor code. This is entered in the shared EAC Hrs field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.
Task Budget Labor ETC Billing	Estimate to Complete. This is the total additional billing amount required to complete the work for a labor code for a task. This is entered in the ETC Amt field in the grid on the Labor Billing tab.
Task Budget Labor ETC Cost	Estimate to Complete. This is the total additional cost required to complete the work for a labor code for a task. This is entered in the ETC Amt field in the grid on the Labor Costs/Labor Burden tab.
Task Budget Labor ETC Hours	Estimate to Complete hours. This is an amount that a manager can enter to indicate if they are ahead or behind schedule. This is entered in the ETC Hrs field in the grid on either the Labor Billing tab or the Labor Costs/Labor Burden tab.
Phase Folder	
Phase Count	Use this measure to count the number of records for phase dimensions (within the Project dimension group). For example, if you add this measure by itself to a report, it displays the total count of phases in the Project Info Center. If you then add the Phase Type dimension from the Phase subfolder in the Projects dimension group, the report displays the number of phases for each phase type.
Phase Percent Completes Folder	
Phase Percent Complete - Expenses	
Phase Percent Complete - Labor	
Phase Percent Complete - Overall	
Project Folder	

Projects Count	Use this measure to count the number of records for Project dimensions. For example, if you add this measure by itself to a report, it displays the total count of projects in the Project Info Center. If you then add the Projects by Geography dimension from the Projects dimension group, the report displays the number of projects for each country.
Project Percent Completes Folder	
Project Percent Complete - Expenses	
Project Percent Complete - Labor	
Project Percent Complete - Overall	
Task Folder	
Task Count	Use this measure to count the number of records for task dimensions (within the Project dimension group). For example, if you add this measure by itself to a report, it displays the total count of tasks in the Project Info Center. If you then add the Task Type dimension from the Task subfolder in the Projects dimension group, the report displays the number of tasks for each task type.
Task Percent Completes Folder	
Task Percent Complete - Expenses	
Task Percent Complete - Labor	
Task Percent Complete - Overall	
Project Primary Clients Measures Group	
Project Primary Clients Count	This measure counts the number of primary clients associated with a project for the dimension that you use it with. For example, if you add this measure and the Project Primary Client Primary Country dimension from the Project Primary Client folder in the Projects dimension group to a report, the report displays the number of primary clients (client records) associated with projects, grouped by a primary client's country.
Promotional Spent - Billing	
Promotional Spent At Billing	This is the Labor Total Cost + Expense Cost for projects with a charge type of Promotional. This is calculated using each employee's billing rates.
Promotional Spent - Cost	
Promotional Spent At Cost	This is the Labor Total Cost + Expense Cost for projects with a

	charge type of Promotional. This is calculated using each employee's job cost rate.
Received Group	
Received	This is the amount of cash receipted (including taxes).
Revenue - Opportunity Group	
Opportunity Revenue	This is the estimated monetary amount of revenue that you expect to earn if the opportunity results in an awarded project. This amount is entered in the Revenue field on the General tab of the Opportunity Info Center.
Opportunity Weighted Revenue	This is the weighted monetary amount of revenue that is calculated as Revenue X Probability = Weighted Revenue. This is displayed in the Weighted Revenue field on the General tab of the Opportunity Info Center.
Revenue - Plan Group	
Plan Consultant Revenue	This is the amount in the Consultants column in the Planned row of the Revenue Summary grid.
Plan Expense Revenue	This is the amount in the Expenses column in the Planned row of the Revenue Summary grid.
Plan Labor Revenue	This is the amount in the Labor column in the Planned row of the Revenue Summary grid.
Plan Revenue	This is the amount in the Total column in the Planned row of the Revenue Summary grid.
Plan Unit Revenue	This is the amount in the Units column in the Planned row of the Revenue Summary grid.
Revenue - Project Group	
Revenue	If you use revenue categories, this is the grand total monetary amount of revenue for all revenue categories. If you do not use revenue categories, this is the monetary amount of revenue.
Revenue - Consultant <Revenue Category 2>	This is the monetary amount of revenue for revenue category 2. The default label for revenue category 2 is Consultant .

Revenue - Labor <Revenue Category 1>	This is the monetary amount of revenue for revenue category 1. The default label for revenue category 1 is Labor .
Revenue - Other Category	This is the monetary amount of revenue for revenue that is not mapped to a category.
Revenue - Reimb <Revenue Category 3>	This is the monetary amount of revenue for revenue category 3. The default label for revenue category 3 is Reimb .
Revenue - <Revenue Category 4>	This is the monetary amount of revenue for revenue category 4.
Revenue - <Revenue Category 5>	This is the monetary amount of revenue for revenue category 5.
Revenue 360	This is the total revenue for the last 360 transaction days.
Revenue 90	This is the total revenue for the last 90 transaction days.
Time Analysis Group	
Direct over Total Cost	$(\text{Direct Cost} / (\text{Direct} + \text{Indirect Cost}))$
Direct over Total Cost less Benefit	$(\text{Direct Cost} / (\text{Direct} + \text{Indirect Cost}) - \text{Benefit Cost})$
Direct over Total Hours	$(\text{Direct Hours} / (\text{Direct} + \text{Indirect Hours}))$
Direct over Total Hours less Benefit	$(\text{Direct Hours} / (\text{Direct} + \text{Indirect Hours}) - \text{Benefit Hours})$
Available Folder	
Available Billable Goal	$(\text{Available Hours} * \text{Employee's Utilization Ratio})$
Available Cost	$(\text{Available Hours} * \text{Employee's Job Cost Rate})$
Available Full Time Equivalent	$((\text{Employee's Hours Per Day} / 8) * \text{Available Number of Working Days})$
Available Hours	(Employee's Hours Per Day * Available Number of Working Days in the month). This measure takes the holiday calendar into account. The holiday calendar is company-specific in Vision, so employees who belong to different companies can have different available hours.
Available Number of Working Days	Use this measure to build your own full-time equivalent (FTE) calculated measure instead of using the Available Full Time Equivalent measure that uses 8 hours as a divisor. This measure takes the holiday calendar into account.
Available Planned Billable Utilization	$(\text{Planned Billable Utilization Hours} / \text{Available Hours})$
Available Planned Scheduled Ratio	$(\text{Planned Hours} / \text{Available Hours})$

Available Planned Utilization	(Planned Hours for only the plans that are selected to be included in Utilization / Available Hours)
Direct over Available Cost	(Direct Hours / Available Hours)
Direct over Available Cost less Benefit	(Direct Hours / (Available Hours – Benefit Hours))
Direct over Available Hours	(Direct Hours / Available Hours)
Direct over Available Hours less Benefit	(Direct Hours / (Available Hours – Benefit Hours))
Labor Realization over Available Hours	(Labor Realization Hours / Available Hours)
Standard Folder	
Direct over Standard Cost	(Direct Cost / Standard Cost)
Direct over Standard Cost less Benefit	(Direct Cost / (Standard Cost – Benefit Cost))
Direct over Standard Hours	(Direct Hours / Standard Hours)
Direct over Standard Hours less Benefit	(Direct Hours / (Standard Hours – Benefit Hours))
Labor Realization over Standard Hours	(Labor Realization Hours / Standard Hours)
Standard Billable Goal	(Standard Hours * Employee Utilization Ratio)
Standard Cost	(Standard Hours * Employee Job Cost Rate)
Standard Full Time Equivalent	((Employee Hours Per Day / 8) * Standard Number of Working Days). This calculation assumes that your full time employee works a standard 8 hours per days.
Standard Hours	(Employee Hours Per Day * Standard Number of Working Days in the month). This calculation does not take into account the holiday calendar.
Standard Number of Working Days	Use this measure to build your own full-time equivalent (FTE) calculated measure instead of using the Standard Full Time Equivalent measure that uses 8 hours as a divisor. This measure does not take into account the holiday calendar.
Standard Planned Billable Utilization	(Planned Billable Utilization Hours / Standard Hours)
Standard Planned Scheduled Ratio	(Planned Hours / Standard Hours)
Standard Planned Utilization	(Planned Hours for only the plans that are selected to be included in Utilization / Standard Hours)

Vendor Measures Group	
Vendors Count	Use this measure to count the number of records for a Vendor dimension. For example, if you add this measure by itself to a report, it displays the total count of vendors in the Vendor Info Center. If you then add the Vendor 1099 Required dimension from the More fields folder of the Vendors dimension group, the report displays the number of vendors that require 1099 forms, the number that do not require them, and the grand total of vendors.
Vendor Paid Group	
Vendor Paid Last Year	This is the amount paid to a vendor in the previous calendar year, as displayed in the Paid Last Year field on the Accounting tab of the Vendor Info Center.
Vendor Paid This Year	This is the amount paid to a vendor during the current calendar year, as displayed in the Paid This Year field on the Accounting tab of the Vendor Info Center.

General Ledger Cube

Available Dimensions

Light Blue Shaded Rows	This indicates that this measure/dimension is included in the standard non-VPM version of the analysis cubes.
Light Orange Shaded Rows	This indicates that the measure/dimension is only available if running the Enterprise Edition of Microsoft SQL Server.

Account Groups Group	
Report Type - Group Type - Summary - Detail	This is a collapsed hierarchy that splits the data into one of the two basic financial statements—Balance Sheet or Income Statement. This groups related accounts together under common account group types, summary name, and/or detailed name headings. This allows a temporary reorder of the chart of accounts for financial reporting purposes.
More Fields Folder	
Account Group Table	This displays the account group tables entered in Info Center » Accounts » Account Group Tables .
Account Group Type	This displays the group type that is entered on the Detail Account Group tab or Summary Account Group tab in Info Center » Accounts » Account Group Names for an account group. Group type defines the financial statement and category to which the account group belongs. Account Group Type allows you to shift amounts from one account type to another for financial reporting purposes.
Detail Account Group	This is an extra level, typically found between Account Group Type and Account Number - Name , created within a specific account group table to provide additional flexibility in customizing reports.
Report Type	This displays the financial statement (Balance Sheet or Income Statement) for which a transaction is posted.
Summary Account Group	This is an extra level, typically found between Account Group Type and Detail Account Group Names , that is created within a specific account group table to provide additional flexibility in customizing reports.
Accounts Group	
Report Type - Account Type -	This is a predefined, collapsed hierarchy that splits the data into

Account Number	one of the two basic financial statements (Balance Sheet or Income Statement). It groups related accounts together under common account types to allow a temporary reorder of the chart of accounts for financial reporting purposes.
More Fields Folder	
Account Currency Code	This field is available if you use the Multicurrency feature. This is the currency code entered for a general ledger account on the General tab in Info Center » Accounts » Chart of Accounts .
Account Number – Name	This is the combined number and name of the General Ledger account for which a transaction is posted. This is sorted by Number.
Account Status	This is the General Ledger account's current status, as entered on the General tab in Info Center » Accounts » Chart of Accounts . Possible values include: Active , Dormant , and Inactive .
Account Type	This is the General Ledger account's type, as entered on the General tab in Info Center » Accounts » Chart of Accounts . It defines the financial statement to which the account belongs and the charge type projects that can post to it.
Report Type	This displays the financial statement (Balance Sheet or Income Statement) for which a transaction is posted.
Consolidated GL Budgeting Group	
Consolidated GL Budget Currency	This is available only if you use the Multicurrency feature. This is the reporting currency entered in the Currency field for the consolidated budget.
Consolidated GL Budget Group	This is the name of the group that is comprised of affiliated companies for which the budget is created. This is entered in the Group field.
Consolidated GL Budget Name	This is the name for a budget that is entered in the Budget Name field.
Consolidated GL Budget Year	This is the year for which the budget applies. This is entered in the Budget Year field.
Consolidated GL Budget Org 1	This is the level 1 organization that is affiliated with the budget group. This is entered in the Organization Level 1 (Company) field.
Consolidated GL Reporting Group	
Consolidated GL Reporting	This is available only if you use the Multicurrency feature. This is

Currency	the reporting currency entered in the Currency field for the consolidation group.
Consolidated GL Reporting Group	This is a combination of the group name entered in the Name field and the group identifier entered in the Group field for the consolidation group.
Employees Group	
Employees by Geography	This is a predefined hierarchy that groups employees by their Employee Country, Employee State, and Employee City, found on the Employee Info Center Personal tab.
Employees Organization	If you use the Organization Reporting feature, this dimension allows you to group employees by their organization. This is the full organization that is comprised of a combination of all the levels that make up an organization. An employee's organization is entered on the General tab in the Employee Info Center.
Employees Org1	If you use the Organization Reporting feature, this dimension allows you to group employees by the first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their region. In a multicompany environment, this level represents the company level.
Employees by Org2	If you use the Organization Reporting feature and have a level 2 in your organization structure, this dimension allows you to group employees by the second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their division.
Employee Hire Date Calendar	Use this dimension to group employees by their hire date year, quarter, and month. Hire Date is on the Employee Info Center General tab. When you add this dimension and the Employees Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Employee dimensions as the primary sort for the count.
Employee Raise Date Calendar	Use this dimension to group employees by their raise date year, quarter, and month. Raise Date is on the Employee Info Center Personal tab. When you add this dimension and the Employees Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Employee dimensions as the primary sort for the count.
Employee Termination Date Calendar	Use this dimension to group employees by their termination date year, quarter, and month. Termination Date is on the Employee Info Center Personal tab. When you add this dimension and the Employees Count measure to a report, yearly, quarterly, and monthly counts display on the report. Use other Employee dimensions as the primary sort for the count.
Address Folder	

Employee Home City	This is the city entered for the employee.
Employee Home Country	This is the country entered for the employee.
Employee Home State-Province	This is the state or province entered for the employee.
Employee Home ZIP-PostCode	This is the ZIP code or post code entered for the employee.
More Fields Folder	
Employee Hire Date	This is an employee's hire date that is entered on the General tab in the Employee Info Center.
Employee Labor Category	This is the labor category entered for an employee on the Accounting tab in the Employee Info Center.
Employee	The employee's number and name. This is sorted by name. In Vision 7.0, Employee Number - Name replaced Employee from earlier versions.
Employee Name	<Employee First, Middle, and Last names> This is an employee's first, middle, and last names, as entered on the General tab in the Employee Info Center. This grouping is sorted by employee first name.
Employee Number - Name	<Employee ID> - <Employee First, Middle, and Last names> This is an employee's ID number and name from the Employee Info Center General tab. This grouping is sorted by employee ID. In Vision 7.0, Employee Number - Name replaced Employee from earlier versions.
Employee Org1	If you use the Organization Reporting feature, this dimension allows you to group employees by the first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their region. In a multicompany environment, this level represents the company level.
Employee Org2	If you use the Organization Reporting feature and have a level 2 in your organization structure, this dimension allows you to group employees by the second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their division.
Employee Org3	If you use the Organization Reporting feature and have a level 3 for your organization structure, this dimension allows you to group employees by the third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their branch.
Employee Org4	If you use the Organization Reporting feature and have a level 4 for your organization structure, this dimension allows you to group employees by the fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees

	by their department.
Employee Org5	If you use the Organization Reporting feature and have a level 5 for your organization structure, this dimension allows you to group employees by the fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension lists employees by their principal.
Employee Raise Date	This is an employee's raise date that is entered on the Personal tab in the Employee Info Center.
Employee Status	This is the status entered for an employee on the General tab in the Employee Info Center. The options are: Active , Inactive , and Terminated .
Employee Supervisor	This is the name of an employee's supervisor, as entered on the General tab in the Employee Info Center.
Employee Termination Date	This is an employee's termination date that is entered on the Personal tab in the Employee Info Center.
Employee Title	This is the title entered for an employee on the General tab in the Employee Info Center.
Employee Type	This is the type entered for an employee on the Accounting tab in the Employee Info Center.
Fiscal Periods Group	
Fiscal Year - Quarter - Period	This is a predefined, collapsed hierarchy that groups applicable measures by the described time frames.
More Fields Folder	
Fiscal Month	This is the translation of the fiscal period portion into the actual month of the year in which the transaction was posted (such as January, February, March, and so on).
Fiscal Period	This is the accounting period in which a transaction is posted (such as 01/2012, 02/2012, 03/2012 and so on). Most firms have 12 fiscal periods in a fiscal year.
Fiscal Quarter	This is the separation of the fiscal year into 4 equal segments. For firms with 13 fiscal periods, this dimension may not be applicable because the 13th fiscal period appears in an Unknown category on reports.
Fiscal Year	This is the year portion of the accounting period in which the transaction is posted. Most firms are on a calendar fiscal year.

General Ledger Budgeting Group	
GL Budget Name	This is the name of a budget.
GL Budget Organization	This is the organization that is associated with the budget.
GL Budget Year	This is the year for which the budget applies.
Organizations Group	
Organization	If you use the Organization Reporting feature, this dimension allows you to group posted transactions by their organization. This is the full organization that is comprised of a combination of all the levels that make up an organization. Organizations are discrete business units within your firm that you set up in Configuration » Organization .
Organization Level 1	If you use the Organization Reporting feature, this dimension allows you to group posted transactions by the first level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension groups posted transactions by region. In a multicompany environment, this level represents the company level.
Organization Level 2	If you use the Organization Reporting feature, this dimension allows you to group posted transactions by the second level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension groups posted transactions by division.
Organization Level 3	If you use the Organization Reporting feature, this dimension allows you to group posted transactions by the third level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension groups posted transactions by branch.
Organization Level 4	If you use the Organization Reporting feature, this dimension allows you to group posted transactions by the fourth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension groups posted transactions by department.
Organization Level 5	If you use the Organization Reporting feature, this dimension allows you to group posted transactions by the fifth level of your organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this dimension groups posted transactions by principal.

Presentation Currency Group	
Currency	If you use the Vision Multicurrency feature, use this dimension to display measures in one or more different currencies. You choose from a list of all currencies that you have enabled for your Vision database.
Projects Group	
Phases by Organization	This is a collapsed hierarchy that groups phases by phase organization. You can also expand to the task level, if you use tasks.
Project Actual Completion Date Calendar	This groups projects by their actual completion date, which is entered on the Dates & Costs tab in the Project Info Center. Separate yearly, quarterly, and monthly actual completion date groupings are included.
Project by Principal and Project Manager	This is a predefined, collapsed hierarchy that groups projects by project principal and project manager.
Project by Project Manager	Use this to group projects by a project's project manager. This is the employee that is entered as the project manager for the project in the Project Manager field on the General tab of the Project Info Center.
Project Estimated Completion Date Calendar	This groups projects by their estimated completion date, which is entered on the Dates & Costs tab in the Project Info Center. Separate yearly, quarterly, and monthly completion date groupings are included.
Project Manager by Project Number	This is a predefined, collapsed hierarchy that groups projects by project manager and project number.
Project Manager from Organization	This is a predefined, collapsed hierarchy that groups project manager by organization.
Project Organization by Project Principal and Project Manager	This is a predefined, collapsed hierarchy that groups projects by project organization level 1, project organization level 2, project principal, and project manager.
Project Organization by Project Type and Project Manager	This is a predefined, collapsed hierarchy that groups projects by project organization level 1, project organization level 2, project type, and project manager.
Project Start Date Calendar	This groups projects by their start date, which is entered on the Dates & Costs tab in the Project Info Center. Separate yearly, quarterly, and monthly start date groupings are included.
Project Type by Project Organization and Project Manager	This is a predefined, collapsed hierarchy that groups project by project type, project organization level 1, project organization level 2, and project manager.

Project Tree by Number	This is a predefined, collapsed hierarchy that groups projects by phase and task levels, if available.
Projects by Geography	This is a predefined, collapsed hierarchy that groups projects by project country, project state, project city, and project ZIP-province. You can also expand to the phase and task levels, if available.
Projects by Organization	This is a predefined, collapsed hierarchy that groups projects by project organization. You can also expand to the phase and task levels, if available.
Projects by Primary Client - Contact	This is a predefined, collapsed hierarchy that groups projects by project primary client and project primary contact. You can also expand to the phase and task levels, if available.
Tasks by Organization	This is a predefined, collapsed hierarchy that groups tasks by task organization.
Location Address Folder	
Project Location City	This is the city entered for the project.
Project Location Country	This is the country entered for the project.
Project Location County	This is the county entered for the project.
Project Location State-Province	This is the state or province entered for the project.
Project Location ZIP-Postalcode	This is the ZIP code or postal code entered for the project.
Phase Folder	
Phase Number – Short Name	This is the number and name of the phase combined, sorted by number and then name.
Phase Organization	If you use the Organization Reporting feature, this is the full organization to which a phase is assigned. The full organization is comprised of a combination of all the levels that make up an organization.
Phase Org Level 1	If you use the Organization Reporting feature, this is the first level of your organization structure to which a phase is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's region. In a multicompany environment, this level represents the company level.
Phase Org Level 2	If you use the Organization Reporting feature, this is the second level of your organization structure to which a phase is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's division.
Phase Org Level 3	If you use the Organization Reporting feature, this is the third level of your organization structure to which a phase is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's branch.

Phase Org Level 4	If you use the Organization Reporting feature, this is the fourth level of your organization structure to which a phase is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's department.
Phase Org Level 5	If you use the Organization Reporting feature, this is the fifth level of your organization structure to which a phase is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a phase's principal.
Phase Principal	This is the employee entered as the principal-in-charge for the phase on the General tab in the Project Info Center.
Phase Project Manager	This is the employee entered as the project manager for the phase on the General tab in the Project Info Center.
Phase Responsibility	This is the firm's level of accountability for the phase that is entered on the General tab in the Project Info Center. Possible values are defined in the Project Responsibility Code Table.
Phase Revenue Type	This determines how Vision recognizes revenue for the phase. It is entered on the Accounting tab in the Project Info Center. If tasks are enabled, the value here is N/A .
Phase Status	This is the status of the phase record that is entered on the General tab in the Project Info Center. Possible values are: Active , Dormant , Inactive , and Purged .
Phase Supervisor	This is the employee entered as the supervisor for the phase on the General tab in the Project Info Center.
Phase Type	This is the market or type of work for the phase that is entered on the General tab in the Project Info Center. Possible values are defined in the Project Type Code Table.
Project Folder	
Project Actual Completion Date	This is a project's completion date that is entered on the Dates & Costs tab in the Project Info Center.
Project Bid Date	This is a project's bid date that is entered on the Dates & Costs tab in the Project Info Center.
Project Billing Client	This is the client to be billed for a project that is entered in the Billing Client field on the Accounting tab of the Project Info Center. This displays the billing client's number and name <number - name>.
Project Billing Contact	This is the billing contact person that is entered in the Billing Contact field on the Accounting tab of the Project Info Center.
Project Charge Type	This is a project's charge type that is entered in the Charge Type field on the Accounting tab of the Project Info Center. The project's charge type determines how labor and expense costs are charged to the project. Project charge types are: Overhead , Promotional , and Regular .

Project Construction Completion Date	This is a project's construction completion date that is entered on the Dates & Costs tab in the Project Info Center.
Project Contract Date	This is a project's contract date that is entered on the Dates & Costs tab in the Project Info Center.
Project Estimated Completion Date	This is a project's estimated completion date that is entered on the Dates & Costs tab in the Project Info Center.
Project Federal Indicator	This determines whether the project is being completed for an agency or branch of the federal government. Although you can modify this dimension for phases and tasks, for reporting purposes, it is available only at the project level (for performance reasons).
Project Is Referable	This determines whether or not the project can be used as a reference. Although you can modify this dimension for phases and tasks, for reporting purposes, it is available only at the project level (for performance reasons).
Project Number – Short Name	This is the number and name of the project combined, sorted by number and then by name.
Project Opportunity	This is the opportunity associated with the project that is entered in the Opportunity field on the General tab of the Project Info Center.
Project Organization	If you use the Organization Reporting feature, this is the full organization to which a project is assigned. The full organization is comprised of a combination of all the levels that make up an organization.
Project Org 1	If you use the Organization Reporting feature, this is the first level of your organization structure to which a project is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's region. In a multicompany environment, this level represents the company level.
Project Org 2	If you use the Organization Reporting feature, this is the second level of your organization structure to which a project is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's division.
Project Org 3	If you use the Organization Reporting feature, this is the third level of your organization structure to which a project is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's branch.
Project Org 4	If you use the Organization Reporting feature, this is the fourth level of your organization structure to which a project is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's department.
Project Org 5	If you use the Organization Reporting feature, this is the fifth level of your organization structure to which a project is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a project's principal.

Project Primary Client	This is the client record that is entered on the General tab of the Project Info Center. You can modify this field only at the project level.
Project Primary Contact	This is the contact that is entered on the General tab of the Project Info Center.
Project Professional Services Completion Date	This is a project's professional services completion date that is entered on the Dates & Costs tab in the Project Info Center.
Project Principal	This is the employee entered as the principal-in-charge for the project on the General tab in the Project Info Center.
Project Project Manager	This is the employee entered as the project manager for the project on the General tab in the Project Info Center.
Project Promotional Project	This is the promotional project that is associated with a project, as entered in the Promotional Project field on the General tab of the Project Info Center.
Project Responsibility	This is the firm's level of accountability for the project that is entered on the General tab in the Project Info Center. Possible values are defined in the Project Responsibility Code Table.
Project Revenue Type	This determines how Vision recognizes revenue for a phase. It is entered on the Accounting tab in the Project Info Center. If phases are enabled, the value here is N/A .
Project Start Date	This is a project's start date that is entered on the Dates & Costs tab in the Project Info Center.
Project Status	This is the current status of the project that is entered on the General tab in the Project Info Center. Possible values are: Active , Dormant , Inactive , and Purged .
Project Supervisor	This is the employee entered as the supervisor for the project on the General tab in the Project Info Center.
Project Type	This is the market or type of work for the project that is entered on the General tab in the Project Info Center. Possible values are defined in the Project Type Code Table.
Project Billing Client Folder	
Project Billing Client Name	This is the name of a project's billing client as entered in the Name field on the General tab of the Client Info Center.
Project Billing Client Parent	This is the name of the parent client if a client has a parent/subsidiary relationship. If there is no parent client, "<empty>" displays on the report. See Client Hierarchy Overview for more information.
Project Billing Client Primary City	This is the city from the primary address for a project's billing client. It is entered in the City field on the General tab of the Client Info Center.

Project Billing Client Primary Country	This is the country from the primary address for project's billing client. It is entered in the Country field on the General tab of the Client Info Center. This displays the country code and country description.
Project Billing Client Primary State-Province	This is the state or province from the primary address for a project's billing client. It is entered in the State/Province field on the General tab of the Client Info Center. This displays the state or province code and its description.
Project Billing Client Primary ZIP-Postcode	This is the ZIP or post code from the primary address for a project's billing client. It is entered in the ZIP/Postcode field on the General tab of the Client Info Center.
Project Billing Client Relationship	This is your company's relationship with a project's billing client, as entered in the Relationship field on the General tab of the Client Info Center. Possible values are defined in the Client Relationship code table in Configuration » General » Code Tables .
Project Billing Client Status	This is the status (Active , Dormant , or Inactive) of a project's billing client, as entered in the Status field on the General tab of the Client Info Center.
Project Billing Client Type	This is the client type of a project's billing client, as entered in the Type field on the General tab of the Client Info Center. Possible values are defined in the Client Type code table in Configuration » General » Code Tables .
Project Billing Client User Defined Currency	This is the user-defined currency that is entered in the User Defined Currency field on the General tab of the Client Info Center for a project's billing client if you use the Multicurrency feature and you have at least one custom currency field in the Client Info Center.
Project Primary Client Folder	
Project Primary Client Name	This is the name of a project's primary client as entered in the Name field on the General tab of the Client Info Center.
Project Primary Client Parent	This is the name of the parent client if a client has a parent/subsidiary relationship. If there is no parent client, "<empty>" displays on the report. See Client Hierarchy Overview for more information.
Project Primary Client Primary City	This is the city from the primary address for a project's primary client. It is entered in the City field on the General tab of the Client Info Center.
Project Primary Client Primary Country	This is the country from the primary address for project's primary client. It is entered in the Country field on the General tab of the Client Info Center. This displays the country code and country description.
Project Primary Client Primary State-Province	This is the state or province from the primary address for a project's primary client. It is entered in the State/Province field on the General tab of the Client Info Center. This displays the state or province code and its description.

Project Primary Client Primary ZIP-Postcode	This is the ZIP or post code from the primary address for a project's primary client. It is entered in the ZIP/Postcode field on the General tab of the Client Info Center.
Project Primary Client Relationship	This is your company's relationship with a project's primary client, as entered in the Relationship field on the General tab of the Client Info Center. Possible values are defined in the Client Relationship code table in Configuration » General » Code Tables .
Project Primary Client Status	This is the status (Active , Dormant , or Inactive) of a project's primary client, as entered in the Status field on the General tab of the Client Info Center.
Project Primary Client Type	This is the client type of a project's primary client, as entered in the Type field on the General tab of the Client Info Center. Possible values are defined in the Client Type code table in Configuration » General » Code Tables .
Project Primary Client User Defined Currency	This is the user-defined currency that is entered in the User Defined Currency field on the General tab of the Client Info Center for a project's primary client if you use the Multicurrency feature and you have at least one custom currency field in the Client Info Center.
Task Folder	
Task Number – Short Name	This is the number and name of the task combined, sorted by number and then name.
Task Organization	If you use the Organization Reporting feature, this is a task's full organization that is comprised of a combination of all the levels that make up an organization.
Task Org Level 1	If you use the Organization Reporting feature, this is the first level of your organization structure to which a task is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a task's region. In a multicompany environment, this level represents the company level.
Task Org Level 2	If you use the Organization Reporting feature, this is the second level of your organization structure to which a task is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a task's division.
Task Org Level 3	If you use the Organization Reporting feature, this is the third level of your organization structure to which a task is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a task's branch.
Task Org Level 4	If you use the Organization Reporting feature, this is the fourth level of your organization structure to which a task is assigned. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a task's department.
Task Org Level 5	If you use the Organization Reporting feature, this is the fifth level of your organization structure to which a task is assigned. For example, if you have five levels in an organization (Region, Division,

	Branch, Department, and Principal), this is a task's principal.
Task Principal	This is the employee entered as the principal-in-charge for the task on the General tab in the Project Info Center.
Task Project Manager	This is the employee entered as the project manager for the task on the General tab in the Project Info Center.
Task Responsibility	This is the firm's level of accountability for the task that is entered on the General tab in the Project Info Center. Possible values are defined in the Project Responsibility Code Table.
Task Revenue Type	This determines how Vision recognizes revenue for a task and is entered on the Accounting tab in the Project Info Center.
Task Status	This is the status of a task that is entered on the General tab in the Project Info Center. Possible values include: Active , Dormant , Inactive , and Purged .
Task Supervisor	This is the employee entered as the supervisor for a task on the General tab in the Project Info Center.
Task Type	This is the market or type of work for a task entered on the General tab in the Project Info Center. Possible values are defined in the Project Type Code Table.
Transaction Dates Group	
Calendar	Use this dimension to group by a transaction date's year, quarter, and month.
More Fields Folder	
Transaction Date	This groups information by the explicitly referenced date on which a transaction is incurred.
Transaction Month	This groups information by the month and year of the transaction date (such as January 2012, February 2012, March 2012, and so on).
Transaction Month of Year	This groups information by the month of a transaction date (such as January, February, March, and so on), without regard to the transaction year.
Transaction Quarter	This groups information by quarters and year for a transaction date (such as Q1 2012, Q2 2012, Q3 2012, Q4 2012, Q1 2013, and so on).
Transaction Quarter of Year	This groups information by a transaction date's quarter (the year divided into four equal segments)—Q1, Q2, Q3, or Q4—without regard to the specific year.
Transaction Year	This groups information by a transaction date's year (such as 2010, 2011, and 2012).

Transaction Types Group	
Transaction Types	This is the two-letter abbreviation and name for the transaction processing types available in the Vision Transaction Center.
Vendors Group	
Vendors by Geography	This is a predefined hierarchy that groups vendors by their country, state, and city.
Vendors by Org	If you use the Organization Reporting feature, this dimension allows you to group vendors by their organization. This is the full organization that is comprised of a combination of all the levels that make up an organization.
Vendors by Org1	If you use the Organization Reporting feature, this dimension allows you to group vendors by the first level of their organization. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's region. In a multicompany environment, this level represents the company level.
Vendors by Org2	If you use the Organization Reporting feature and you have a level 2 in your organization structure, this dimension allows you to group vendors by the second level of their organization structure. For example, if you have five levels in an organization (Region, Division, Branch, Department, and Principal), this is a vendor's division.
Primary Address Folder	
Vendor Primary City	This is the city from City field for the primary address for a vendor.
Vendor Primary Country	This is the country from the Country field for the primary address for a vendor.
Vendor Primary State-Province	This is the state or province from the State/Province field for the primary address for a vendor.
Vendor Primary ZIP-Postcode	This is the ZIP or post code from the Zip/Postcode field for the primary address for a vendor.
More Fields Folder	
Vendor 1099 Required	This indicates whether or not a vendor has the 1099 Required check box selected on the Accounting tab and requires a 1099.
Vendor is Alaska Native	This indicates whether or not a vendor has the Alaska Native check box selected in the Minority Status section of the Additional Info tab.
Vendor is Disabled Veteran Owned Small Business	This indicates whether or not a vendor has the Disabled Veteran Owned Small Business check box selected in the Minority Status section of the Additional Info tab.

Vendor Is Disadvantaged Business	This indicates whether or not a vendor has the Disadvantaged Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is HBCU	This indicates whether or not a vendor has the HBCU check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Minority Business	This indicates whether or not a vendor has the Minority Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Small Business	This indicates whether or not a vendor has the Small Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Veteran Owned Small Business	This indicates whether or not a vendor has the Veteran Owned Small Business check box selected in the Minority Status section of the Additional Info tab.
Vendor Is Woman Owned	This indicates whether or not a vendor has the Woman Owned check box selected in the Minority Status section of the Additional Info tab.
Vendor	The vendor's number and name. This is sorted by name. In Vision 7.0, Vendor Number - Name replaced Vendor from earlier versions.
Vendor Name	This is the vendor's name, as entered in the Name field on the General tab.
Vendor Number - Name	This is the vendor's number and name, as entered in the Number and Name fields on the General tab. The list of vendors is sorted by vendor number. In Vision 7.0, Vendor Number - Name replaced Vendor from earlier versions.
Vendor Payment Terms	This is the payment terms setting, as entered in the Payment Terms field on the Accounting tab.
Vendor Prior Work	This indicates whether or not a vendor has the Prior Work check box selected on the General tab. When the check box is selected, the vendor has completed work with your company in the past.
Vendor Recommend	This indicates whether or not a vendor has the Recommended check box selected on the General tab. When the check box is selected, you recommend the vendor for future work with your company.
Vendor Specialty	This is the vendor's specialty entered in the Specialty field on the General tab.
Vendor Status	This is the vendor's status (Active , Dormant , or Inactive) entered in the Status field on the General tab.
Vendor Type	This is the vendor's type (Consultant , Employee , or Trade) entered in the Type field on the Accounting tab.
Vendor User Defined Currency	If you use the Multicurrency feature, this is the currency that is entered for a vendor in the User Defined Currency field on the

	General tab of the Vendor Info Center.
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Available Measures

Multicurrency Measures

Many of the measure groups contained within the General Ledger Cube contain a “Multicurrency Folder” or a subset of Multicurrency measures. These measures represent the value in either project or functional currency. These are not listed below due the fact that the definition of the measure is the same regardless of the currency.

Light Blue Shaded Rows	This indicates that this measure/dimension is included in in the standard non-VPM version of the analysis cubes.
Light Orange Shaded Rows	This indicates that the measure/dimension is only available if running the Enterprise Edition of Microsoft SQL Server.

Consolidated GL Budgeting Group	
Consolidated GL Budget Amount	This is the budget amount for an account (entered on the Budget tab in Vision Accounting » Budgeting » Consolidated G/L) in the time frame that you select from the Fiscal Periods dimensions group in the Excel PivotTable Field List.
Consolidated GL Reporting Group	
Consolidated Eliminations Amount	This is the amount that was eliminated during the consolidation processing for the time frame that you select from the Fiscal Periods or Transaction Dates dimension groups in the PivotTable Field List.
Consolidated GL Amount	This is the amount of the account activity during the time frame that you select from the Fiscal Periods or Transaction Dates dimensions group in the PivotTable Field List.
Consolidated GL Balance Closing	This is the balance in an account at the end of the time frame that you select from the Fiscal Periods dimension group in the PivotTable Field List. This is calculated with values from the current period and all prior periods. If an account has a positive balance, the amount will be positive, regardless of whether it is a debit or credit.

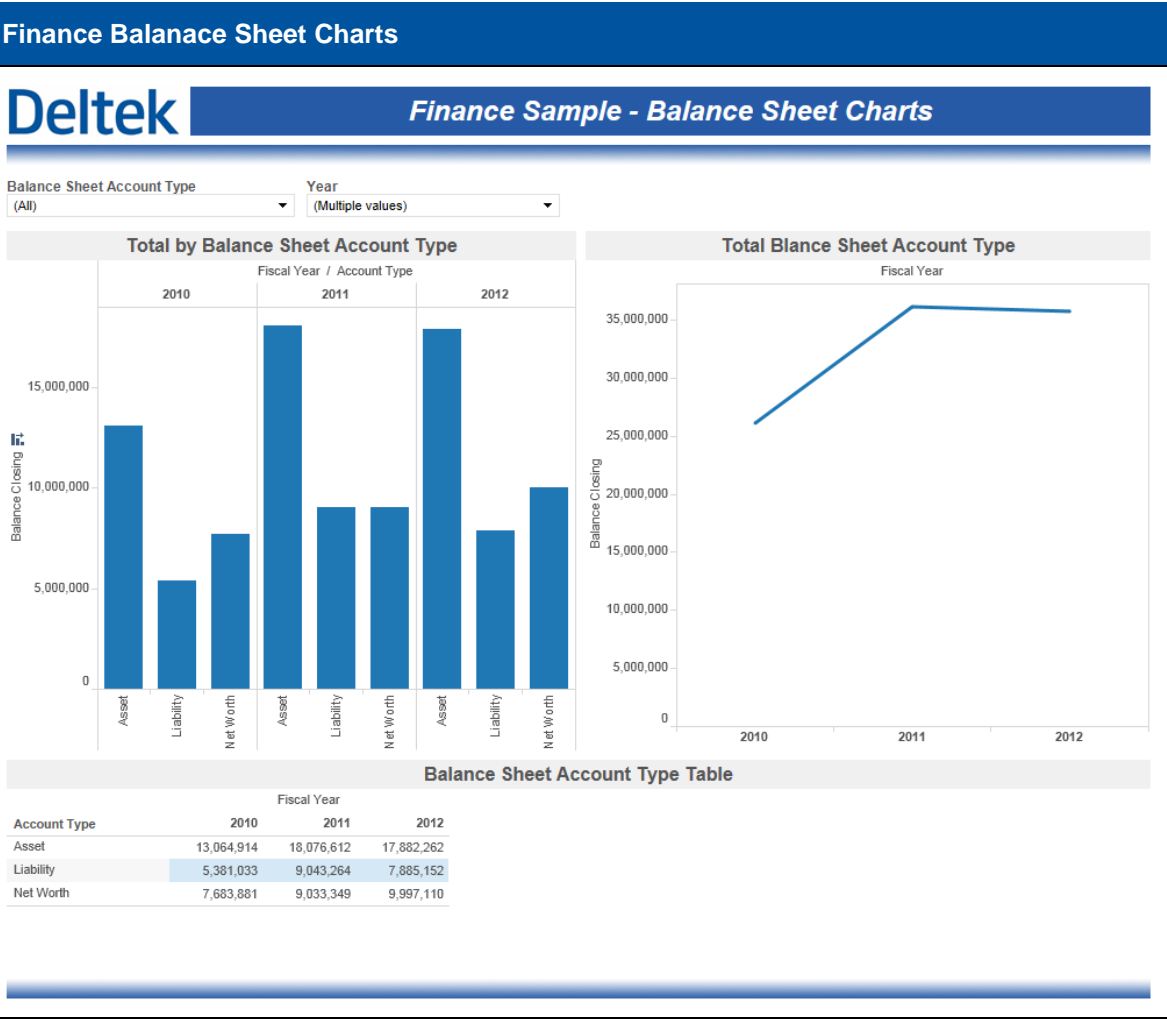
Cash Basis Folder	
Consolidated Eliminations Amount - Cash Basis	This is the amount that was eliminated during the consolidation process for the time frame that you select from the Fiscal Periods or Transaction Dates dimension groups in the PivotTable Field List for cash-basis reporting.
Consolidated GL Amount - Cash Basis	This is the amount of the account activity during the time frame that you select from the Fiscal Periods or Transaction Dates dimension group in the PivotTable Field List for cash-basis reporting.
Consolidated GL Balance Closing - Cash Basis	This is the balance in an account at the end of the time frame that you select from the Fiscal Periods dimension group in the PivotTable Field List for cash-basis reporting. This is calculated with the values from the current period and all prior periods. If an account has a positive balance, the amount will be positive, regardless of whether it is a debit or credit.
General Ledger Group	
Amount	This is the amount of the account activity during the time frame that you select from the Fiscal Periods or Transaction Dates dimension groups in the PivotTable Field List.
Amount Credit	This is the total credits posted to this account during the time frame that you select from the Fiscal Periods or Transaction Dates dimension groups in the PivotTable Field List. These are the negative values in the Ledger tables with their absolute value displayed on reports.
Amount Debit	This is the total debits posted to this account during the time frame that you select from the Fiscal Periods or Transaction Dates dimension groups in the PivotTable Field List. These are the positive values in the Ledger tables.
Balance Closing	This is the balance in an account at the end of the time frame that you select from the Fiscal Periods dimension group in the PivotTable Field List. This is calculated with values from the current period and all prior periods. If an account has a positive balance, the amount will be positive, regardless of whether it is a debit or credit.
Balance Opening	This is the balance in an account at the beginning of the time frame that you select from the Fiscal Periods dimension group in the PivotTable Field List. This is calculated with values from all prior periods and excludes values from the current period. If an account has a positive balance, the amount will be positive, regardless of whether it is a debit or credit.
Cash Basis Folder	
Amount – Cash Basis	This is the amount of the account activity during the time frame that you select from the Fiscal Periods or Transaction Dates dimension groups in the PivotTable Field List for cash-basis

	reporting.
Amount Credit – Cash Basis	This is the total credits posted to this account during the time frame that you select from the Fiscal Periods or Transaction Dates dimension groups in the PivotTable Field List for cash-basis reporting. These are the negative values in the Ledger tables with their absolute value displayed in reports.
Amount Debit – Cash Basis	This is the total debits posted to this account during the time frame that you selected from the Fiscal Periods or Transaction Dates dimension groups in the PivotTable Field List for cash-basis reporting. These are the positive values in the Ledger tables.
Balance Closing – Cash Basis	This is the balance in an account at the end of the time frame that you select from the Fiscal Periods dimension group in the PivotTable Field List for cash-basis reporting. This is calculated with the values from the current period and all prior periods. If an account has a positive balance, the amount will be positive, regardless of whether it is a debit or credit.
Balance Opening – Cash Basis	This is the balance in an account at the beginning of the time frame that you select from the Fiscal Periods dimension group in the PivotTable Field List for cash-basis reporting. This is calculated with the values from all prior periods and excludes values from the current period. If an account has a positive balance, the amount will be positive, regardless of whether it is a debit or credit.
GL Budgeting Group	
Budget Amount	This is the total amount of the budget as entered in the Annual field on the Budget tab of the General Ledger Budgeting form in Vision Accounting » Budgeting » General Ledger .

Sample Dashboards

Finance Manager Role Based Performance Dashboards

The Finance dashboards provide a visual view of data available on an income statement or balance sheet with filters by org, type of account, and year. These charts make it easier to compare trends over time by organization segment, by account, or comparisons of spending to revenue.



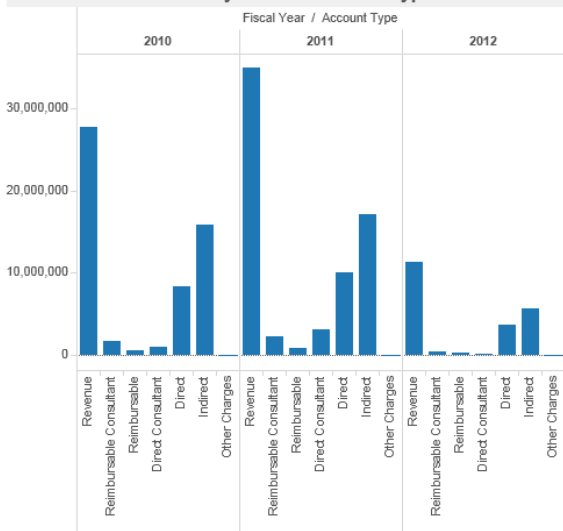
Finance Income Charts



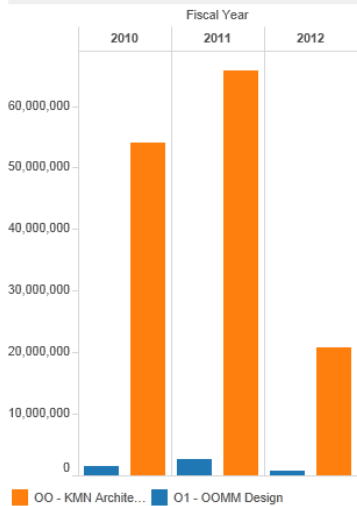
Finance Sample - Income Charts

Company: (All) | Location: (All) | Income Account Type: (All) | Year: (Multiple values)

Total by Income Account Type



Total Income Account Type by Company



Income Account Type Table

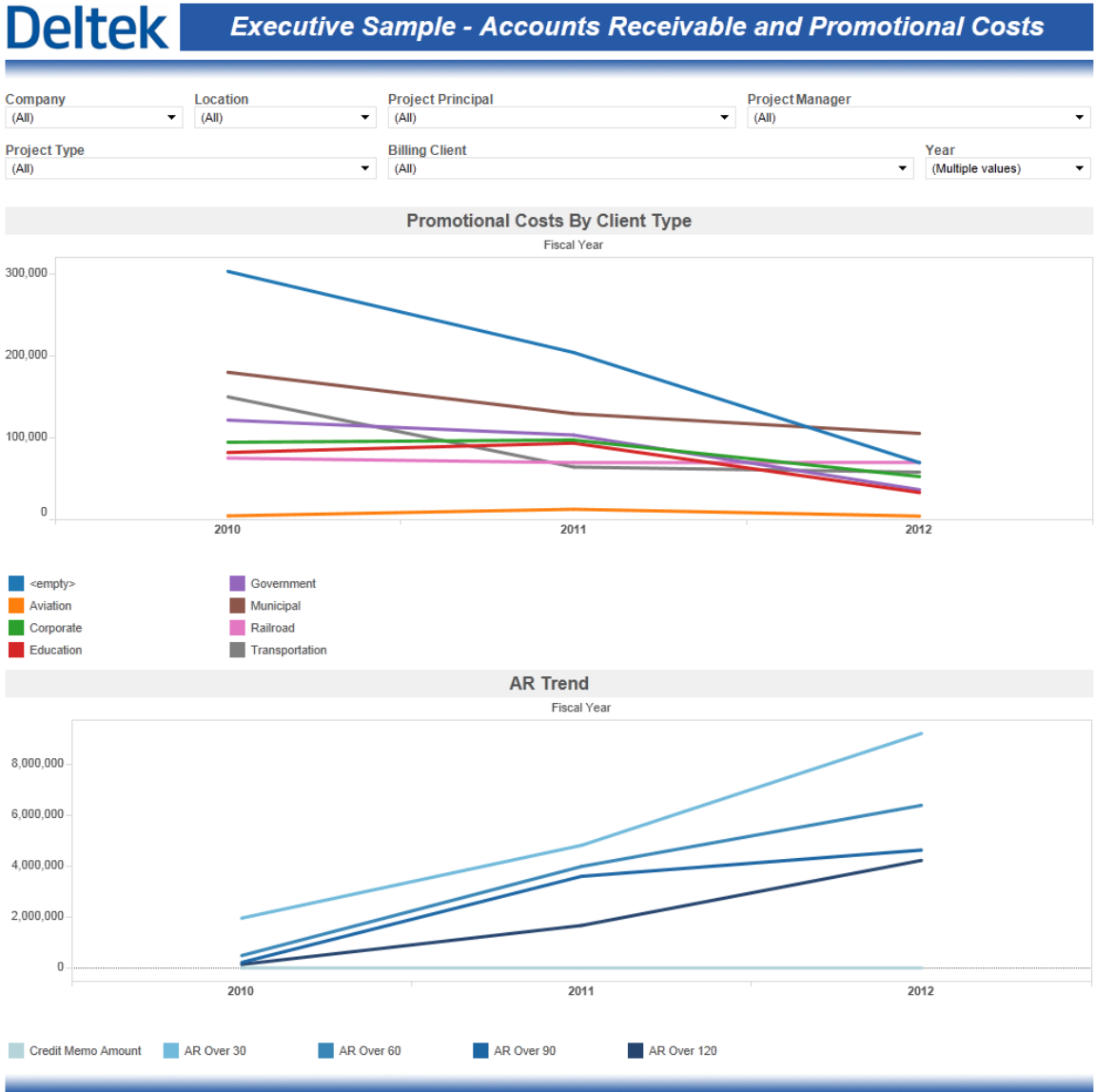
Account Type	Company	Fiscal Year		
		2010	2011	2012
Revenue	O1 - OOMM Design	988,925	1,752,475	515,867
	OO - KMN Architects	26,768,294	33,102,523	10,782,409
Reimbursable Consultant	O1 - OOMM Design	40,599	92,366	31,285
	OO - KMN Architects	1,711,327	2,152,083	435,234
Reimbursable	O1 - OOMM Design	5,522	16,262	22,819
	OO - KMN Architects	600,597	832,419	262,705
Direct Consultant	O1 - OOMM Design	1,122	0	
	OO - KMN Architects	1,086,921	3,177,930	201,942
Direct	O1 - OOMM Design	295,449	549,958	146,351
	OO - KMN Architects	8,137,327	9,470,082	3,549,833
Indirect	O1 - OOMM Design	102,894	233,193	86,819
	OO - KMN Architects	15,722,793	16,962,224	5,600,409
Other Charges	O1 - OOMM Design	69		
	OO - KMN Architects	-42,414	6,235	-2,883

Executive Role Based Performance Dashboards

The Executive dashboards are designed to have an enterprise-wide view. The measures that display are primarily for executives and focus on overall company health.

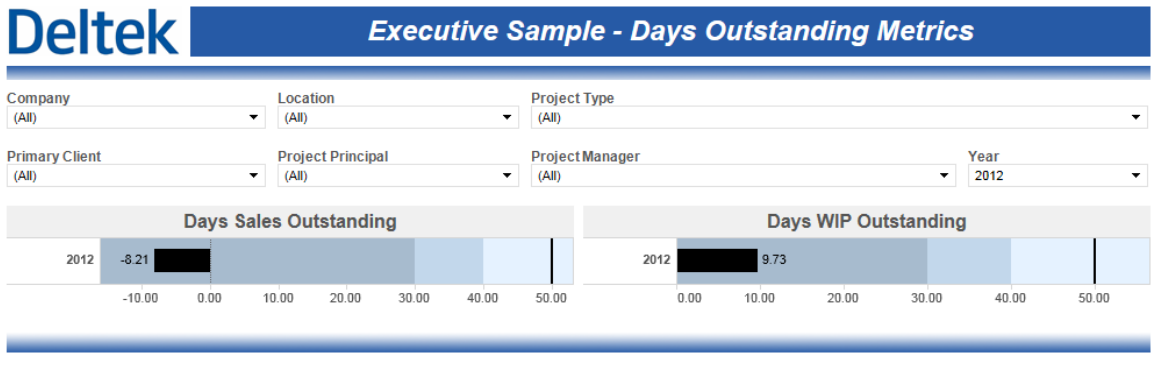
Executive Sample – Accounts Receivable and Promotional Costs

The **Accounts Receivable and Promotional Costs** sample dashboard includes two charts. The *Promotional Costs by Client Type* chart visualizes the amount spent on promotional projects based on client type. The *AR Trend* chart shows aged AR value trending. Both charts are automatically filtered to show the most recent 3 years.



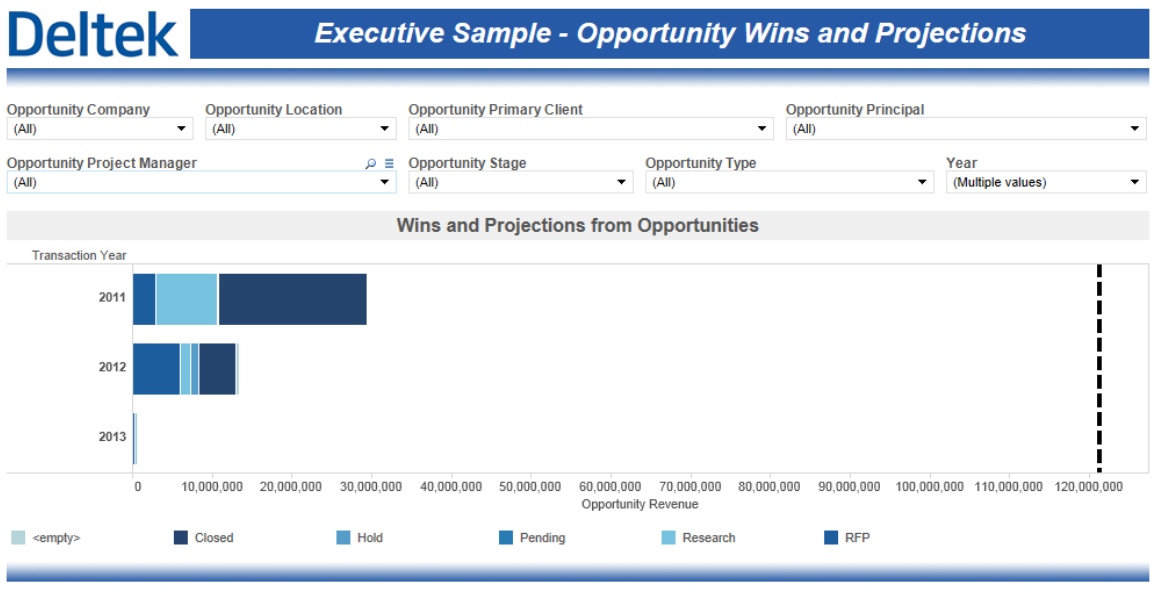
Executive Sample – Days Outstanding Metrics

The **Days Outstanding Metrics** sample dashboard includes two bullet charts for DSO and DWO. Both of these charts are automatically filtered for the current year. The default KPI for both DSO and DWO are also included in these bullet charts.



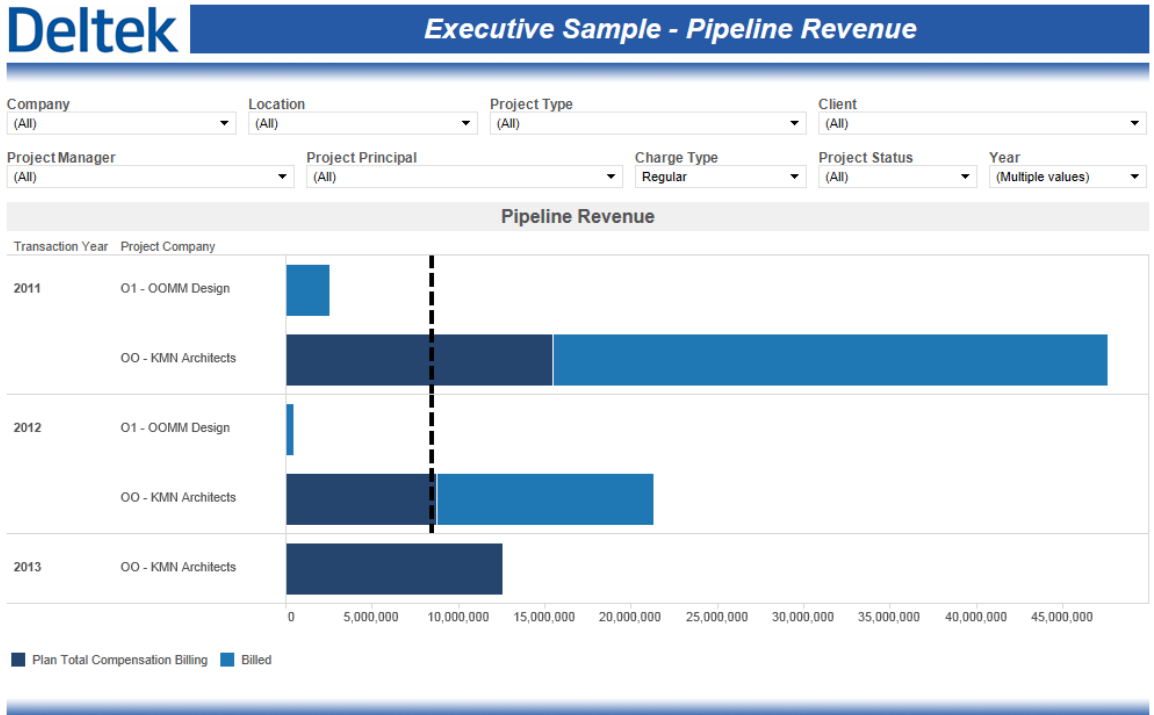
Executive Sample – Opportunity Wins and Projections

The **Opportunity Wins and Projections** dashboard contains a single chart that visualizes the revenue for active opportunities broken down by stage. The default KPI for target opportunity revenue is also included. This chart is automatically filtered to show the most recent 3 years.




Executive Sample – Pipeline Revenue

The **Pipeline Revenue** sample dashboard contains a single chart that visualizes a combination of planned billing and actual billing intended to represent the total billings that will be achieved within a specific time period. The default KPI for revenue is included as well. This chart is broken down by top level organization and is automatically filtered to show the most recent 3 years.



Executive Sample – Accounts Receivable and Promotional Costs

The **Project Status** sample dashboard includes a single table that shows key project financial metrics. The table is initially broken down by top level organization but can be drilled down to the project manager level.



Executive Sample - Project Status

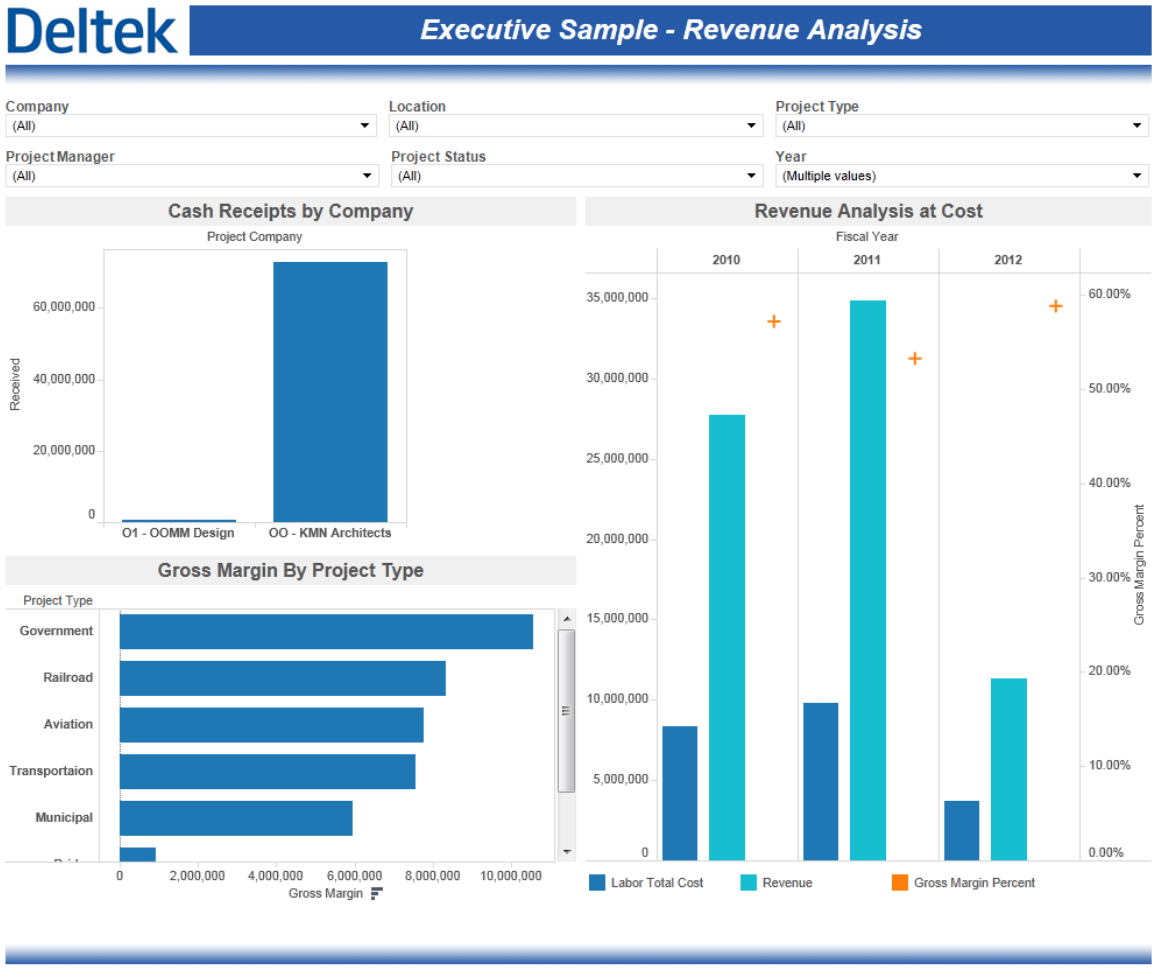
Company (All) ▼	Location (All) ▼	Project Type (All) ▼	Charge Type Regular ▼	Project Status (All) ▼
Primary Client (All) ▼	Project Principal (All) ▼		Project Manager (All) ▼	

Project Budget

Project Company	Baseline Labor Billing	Labor Total Billing	EAC Labor Billing	Total Baseline - EAC Labor Billing	EAC Multiplier Billing	AR Over 60
O1 - OOMM Design	848,885	948,809	948,809	189,516,331	320.52	2,720,982
OO - KMN Architects	179,923,562	270,002,626	270,901,934	-80,436,794	0.93	3,667,490

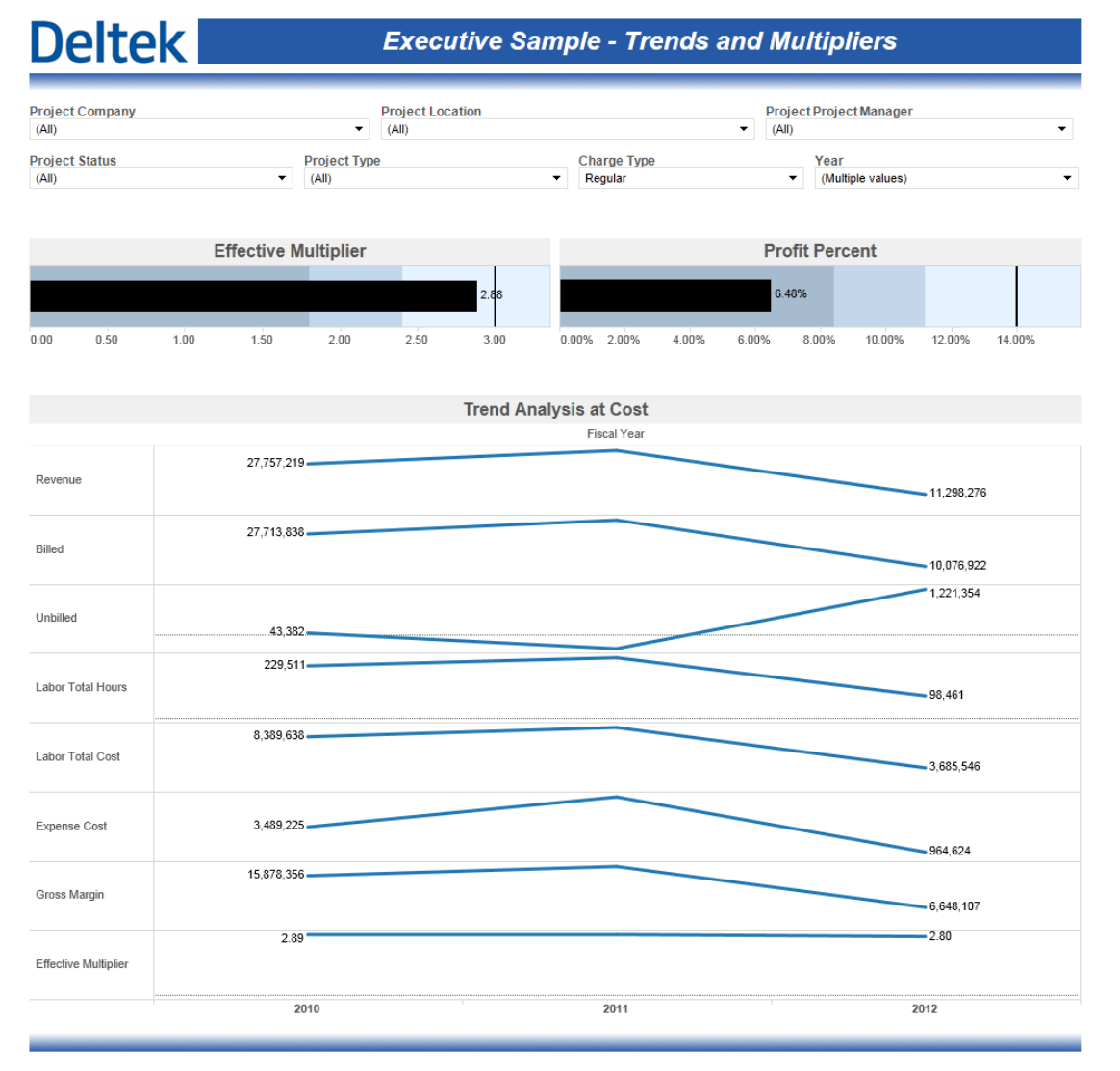
Executive Sample – Revenue Analysis

The **Revenue Analysis** sample dashboard contains 3 charts intended to provide a quick visualization of revenue status throughout the organization. The *Cash Receipts by Company* chart shows received amounts by top level organization and can be drilled down into the organization structure. *Gross Margin by Project Type* breaks down gross margin amounts broken down by project type. *Revenue Analysis at Cost* compares Labor Total Cost, Revenue and Gross Margin Percent by year and allows for drilldown into fiscal periods. This dashboard is automatically filtered to show the most recent 3 years.



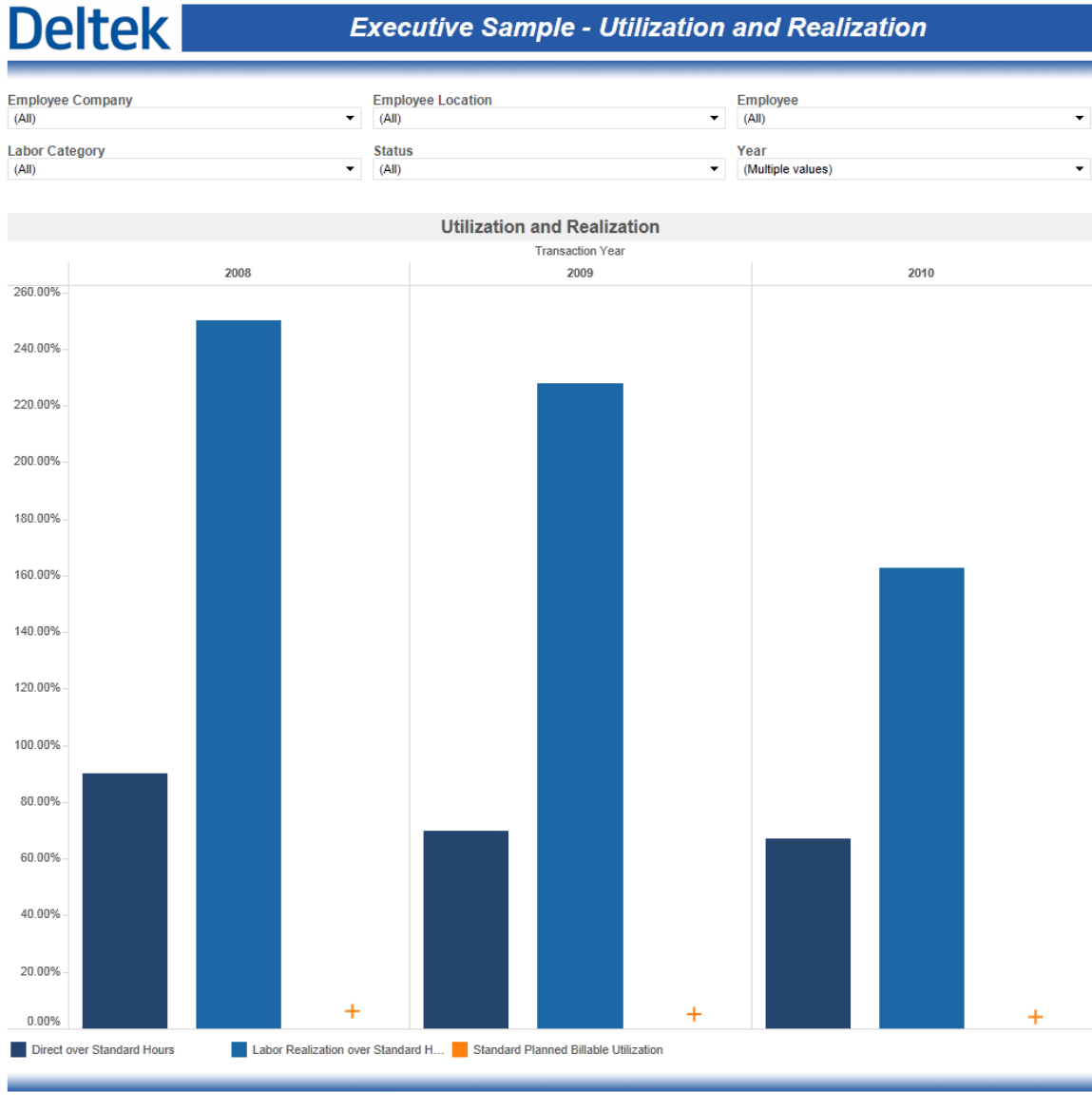
Executive Sample – Trends and Multipliers

The **Trends and Multipliers** dashboard includes 3 charts intended to visualize status and trends of key organizational performance metrics. The *Effective Multiplier* bullet chart shows the current Effective Multiplier and includes the default KPI for Effective Multiplier. The *Profit Percent* bullet chart shows the current Profit Percentage and includes the default KPI for Profit Percentage. The *Trends Analysis at Cost* chart shows the 3-year trends for key cost-based metrics. This dashboard is automatically filtered to show the most recent 3 years.



Executive Sample – Utilization and Realization

The Utilization and Realization dashboard contains a single chart that compares Direct Over Standard Hours to Labor Realization Over Standard Hours and Standard Planned Billable Utilization. This dashboard is automatically filtered to show the most recent 3 years and can be drilled down into fiscal periods.

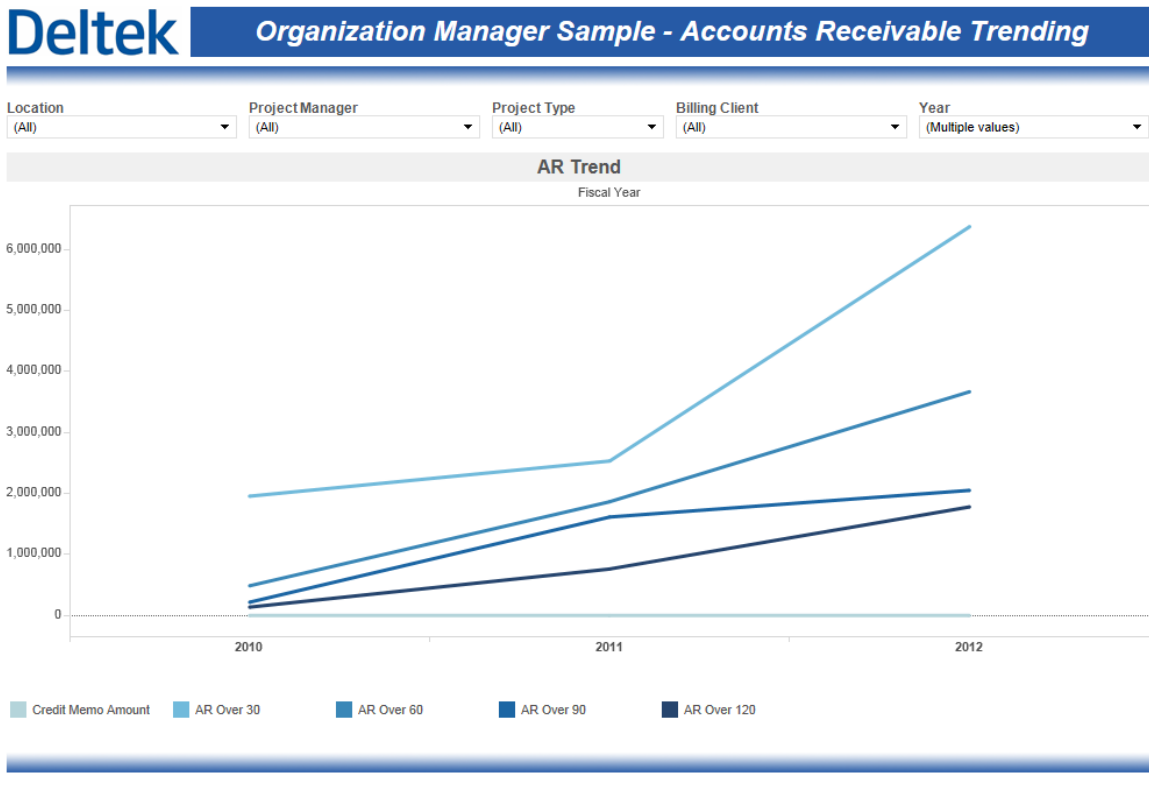


Organization Manager Role Based Performance Dashboards

The Organization Manager dashboards are designed for the people in an Organizational/Departmental manager role. They are the people responsible for both the financial performance of their Organization, as well as the utilization of the people within that organization and the profitability of the projects within that organization. These dashboards are identical between the Principal and Organization Manager dashboards, but the Organization Manager dashboards have an “Organization is mine” filter applied automatically to all charts and tables.

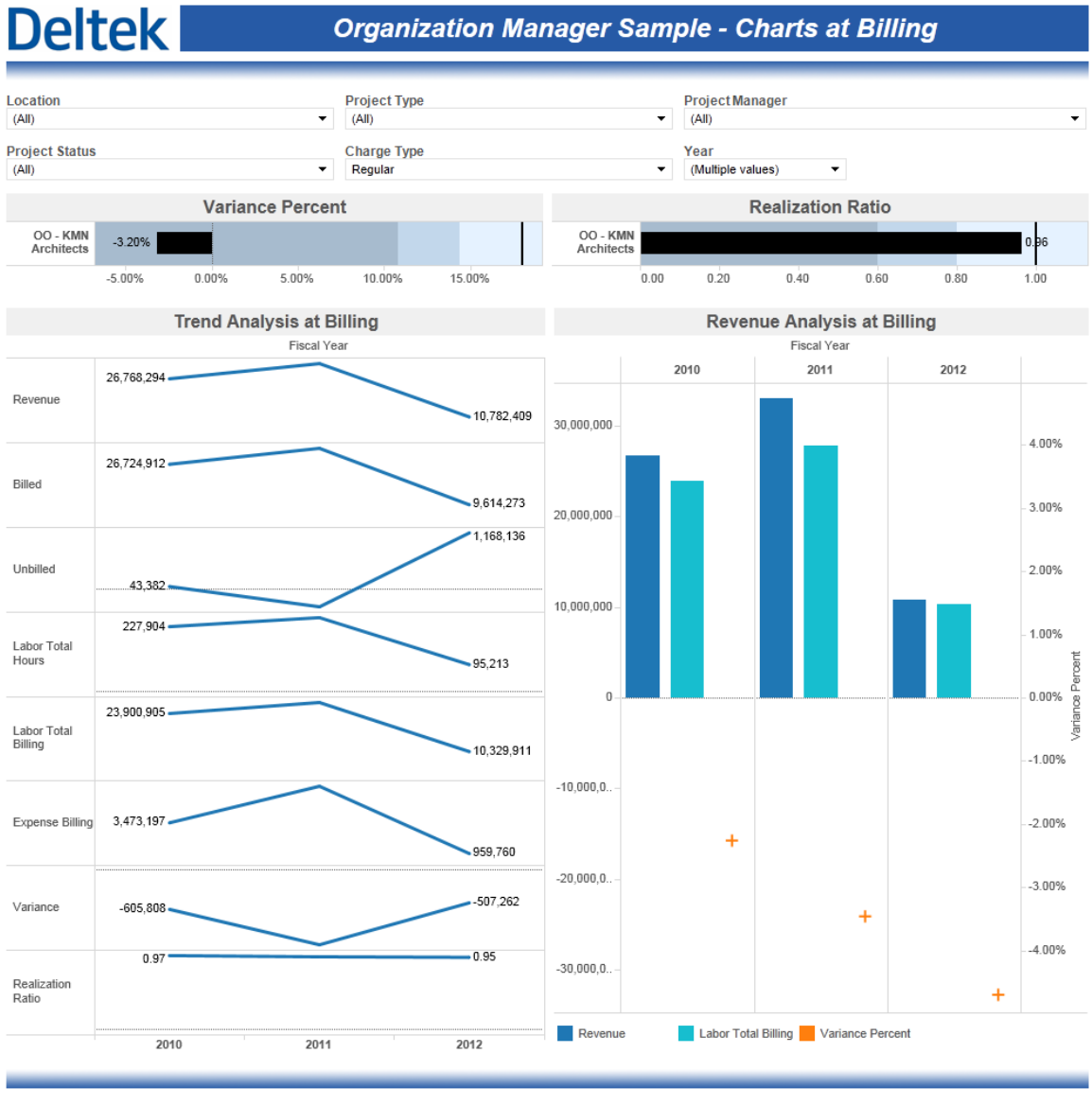
Organization Manager Sample – Accounts Receivable Trending

The **Accounts Receivable Trending** sample dashboard includes a single chart that shows aged AR value trending that is automatically filtered to show the most recent 3 years.



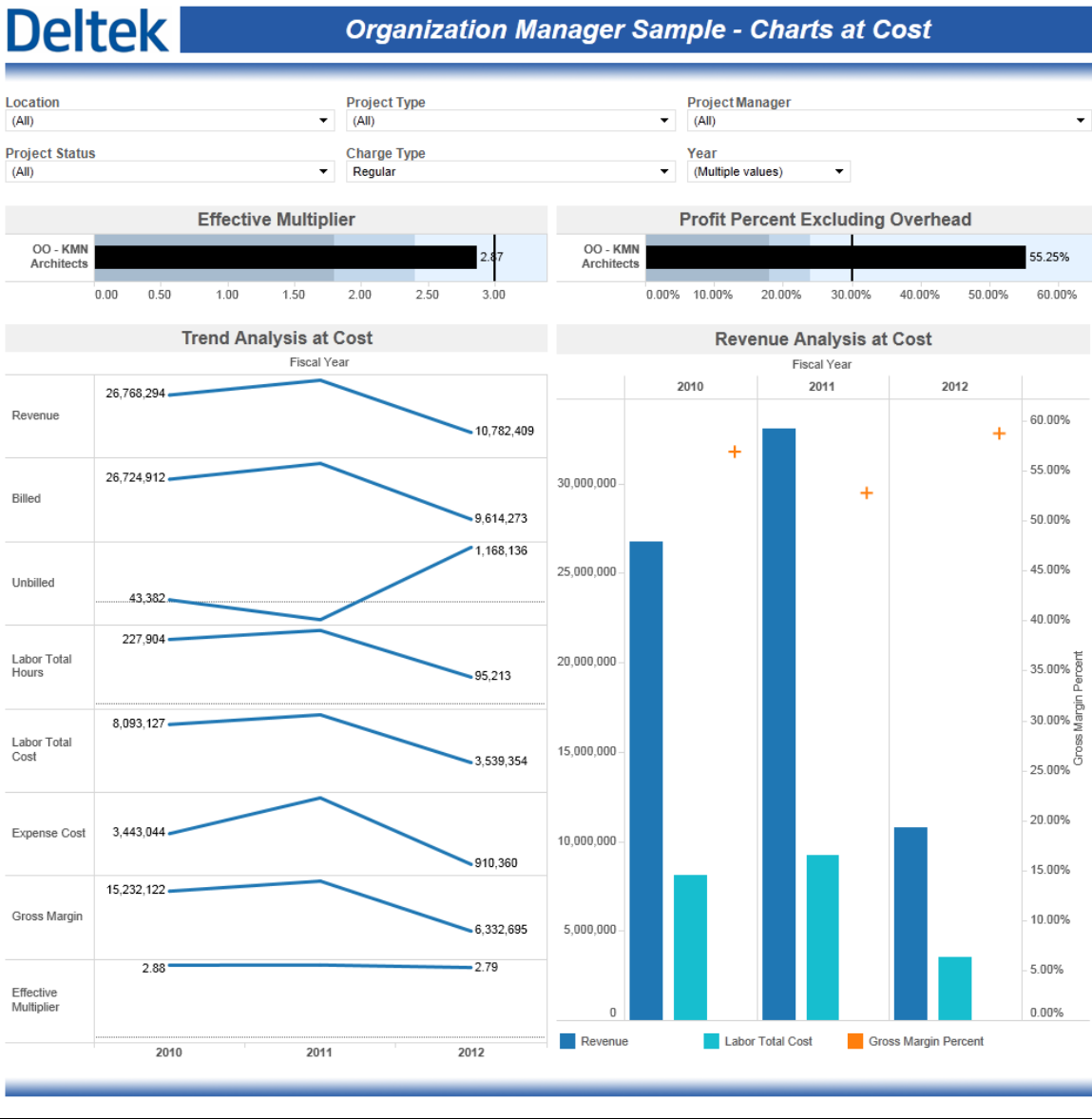
Organization Manager Sample – Charts at Billing

The **Charts at Billing** sample dashboard contains 4 charts that are intended to visualize the status and trends of key metrics. Two bullet charts show Variance Percent and Realization Ratio values and compare them against the default KPIs. The *Trend Analysis at Billing* chart shows the 3-year trend on key performance metrics and the *Revenue Analysis at Billing* compares Labor Total Billing, Revenue and Variance Percent by year and allows for drilldown into fiscal periods. This dashboard is automatically filtered to show the most recent 3 years.



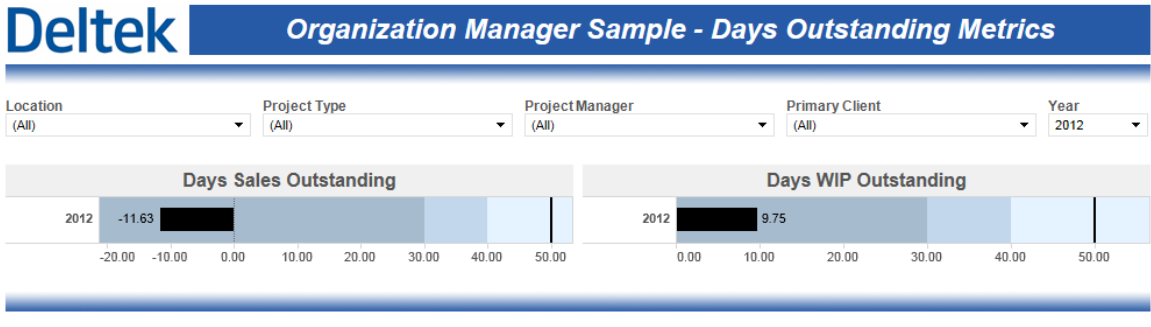
Organization Manager Sample – Charts at Cost

The **Charts at Billing** sample dashboard contains 4 charts that are intended to visualize the status and trends of key metrics. Two bullet charts show Effective Multiplier Profit Percent values and compare them against the default KPIs. The *Trend Analysis at Cost* chart shows the 3-year trend on key performance metrics and the *Revenue Analysis at Cost* compares Labor Total Cost, Revenue and Gross Margin Percent by year and allows for drilldown into fiscal periods. This dashboard is automatically filtered to show the most recent 3 years.



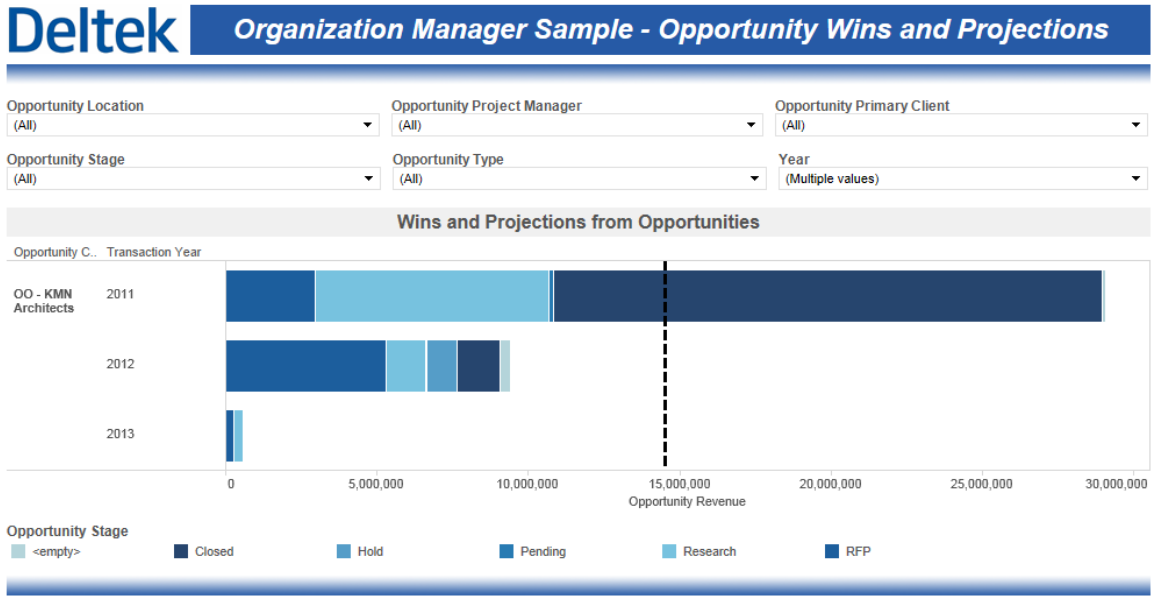
Organization Manager Sample – Days Outstanding Metrics

The **Days Outstanding Metrics** sample dashboard includes two bullet charts for DSO and DWO. Both of these charts are automatically filtered for the current year. The default KPI for both DSO and DWO are also included in these bullet charts.



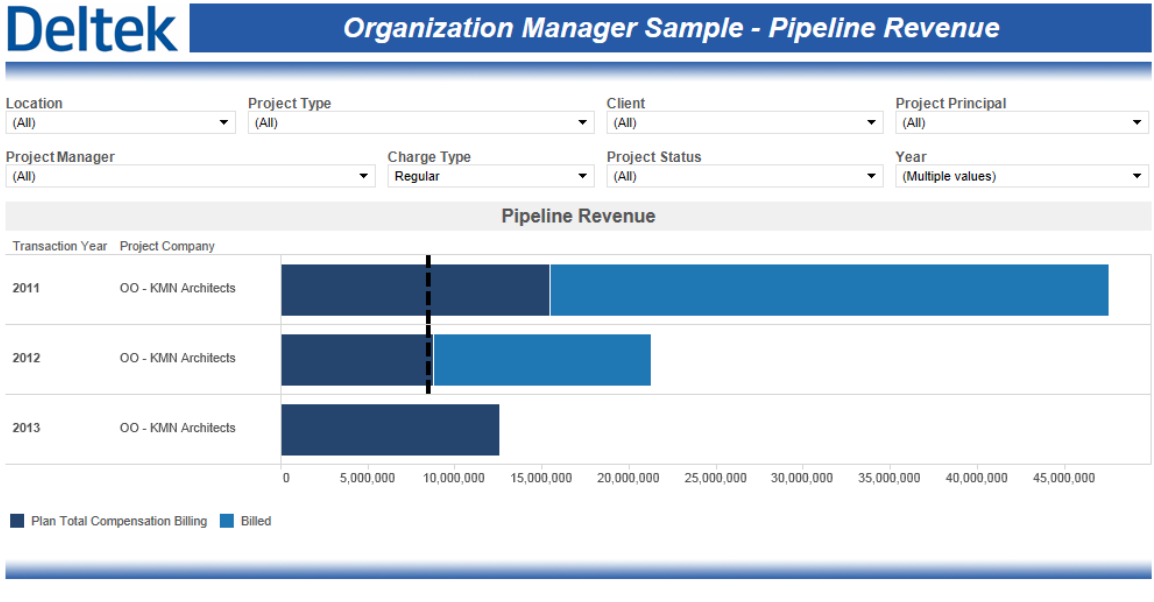
Organization Manager Sample – Opportunity Wins and Projections

The **Opportunity Wins and Projections** dashboard contains a single chart that visualizes the revenue for active opportunities broken down by stage. The default KPI for target opportunity revenue is also included. This chart is automatically filtered to show the most recent 3 years.



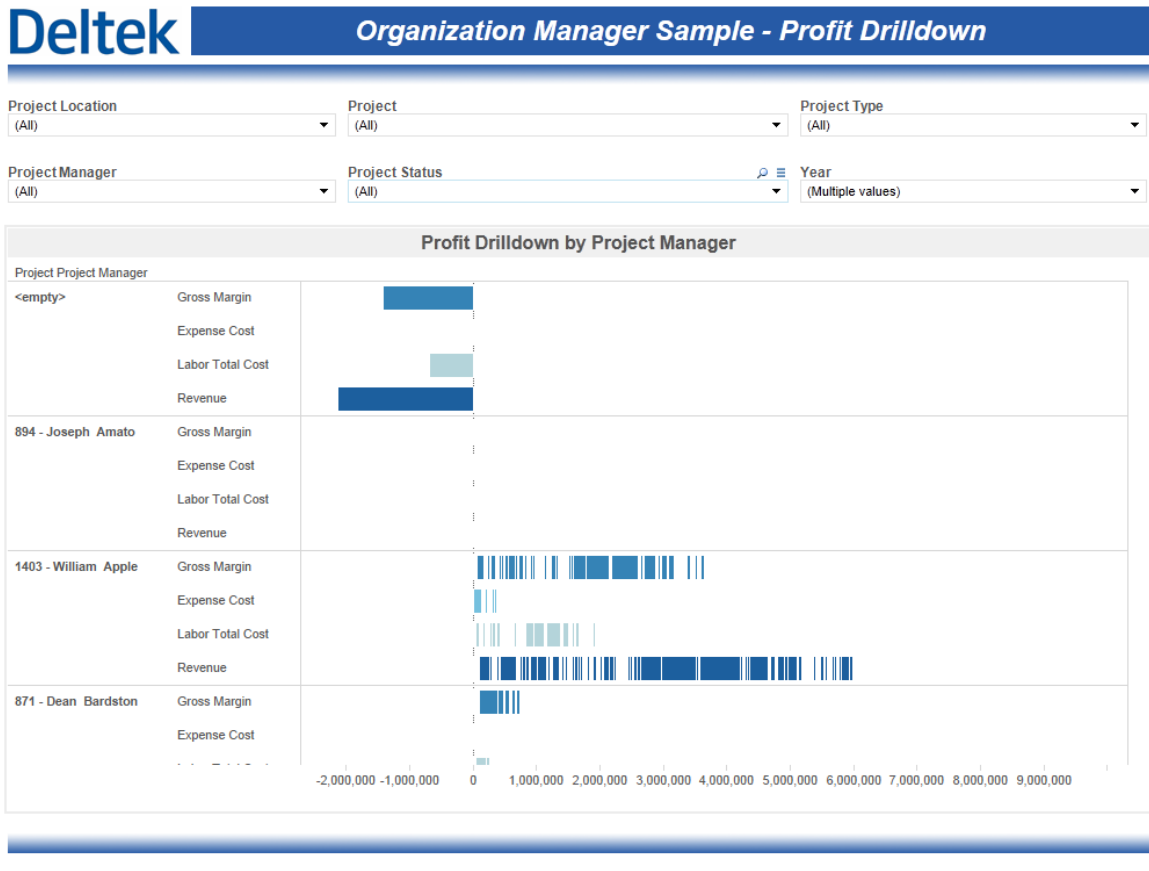
Organization Manager Sample – Pipeline Revenue

The **Pipeline Revenue** sample dashboard contains a single chart that visualizes a combination of planned billing and actual billing intended to represent the total billings that will be achieved within a specific time period. The default KPI for revenue is included as well. This chart is broken down by top level organization and is automatically filtered to show the most recent 3 years.




Organization Manager Sample – Profit Drilldown

The **Profit Drilldown** sample dashboard is intended to show a comparative profit analysis using key project metrics. The values represented in this bar chart are aggregated at the project manager level initially – the white lines in the stacked bar chart are the boundaries between the different project that make up the aggregation. The chart can be drilled down to get to the project level, phase and task level.



Organization Manager Sample – Project Status

The **Project Status** sample dashboard includes a single table that shows key project financial metrics. The table is initially broken down by project manager but can be drilled down to the project, phase and task levels.



Organization Manager Sample - Project Status

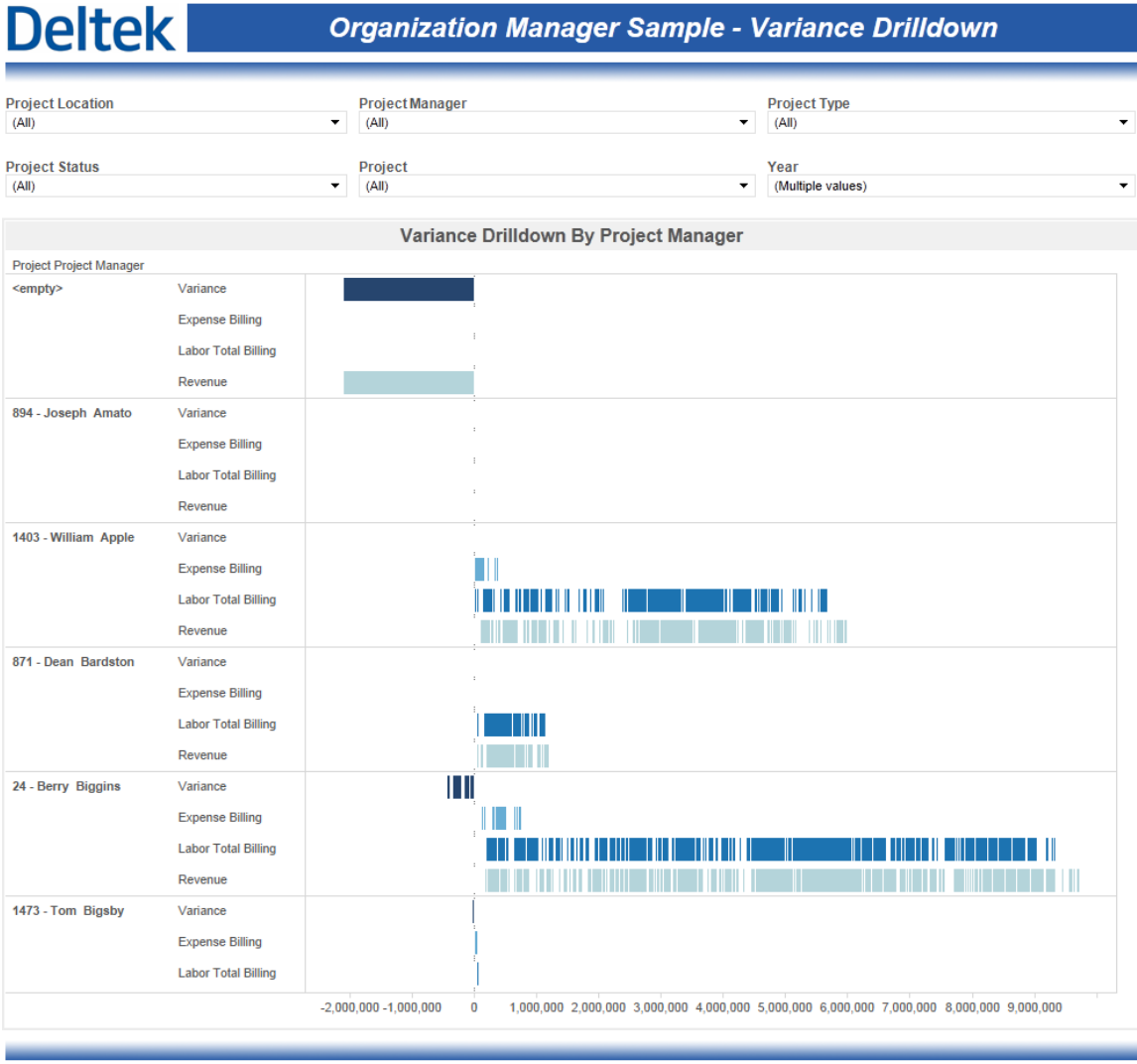
Location (All) ▼
Project Type (All) ▼
Project Status (All) ▼
Primary Client (All) ▼

Project Manager (All) ▼
Project Principal (All) ▼
Charge Type Regular ▼

Project Budget					
Project Project Manager	Baseline Labor Billing	Labor Total Billing	EAC Labor Billing	Total Baseline - EAC Labor Billing	EAC Multiplier Billing
<empty>	2,793,942	10,015,211	10,015,211	180,449,929	30.26
894 - Joseph Amato	55,317	44,512	44,512	190,420,628	6,836.96
918 - Caroline Angeleyse	1,534	1,637	1,637	190,463,503	185,872.64
1403 - William Apple	5,779,166	5,772,180	5,772,180	184,692,960	52.66
871 - Dean Bardston	5,524,102	6,551,145	6,551,145	183,913,995	46.40
1292 - Randle Beckman		588	588	190,464,552	517,485.11
24 - Berry Biggins	15,367,148	19,981,446	20,173,107	170,292,033	14.98
1473 - Tom Bigsby	249,128	102,226	102,226	190,362,914	2,976.53
590 - Kevin Bolgna	369,794	384,737	384,737	190,080,403	790.92
30 - Robert Boyer	983,534	7,186,059	7,186,059	183,279,081	42.30
33 - James Budke	159,474	346,043	346,043	190,119,097	879.45
870 - Phoebe Buffet	1,694,238	9,071,689	9,071,689	181,393,451	33.50
1185 - Bernie Bullert	3,874,683	5,963,689	5,963,689	184,501,451	50.92
889 - Maxwell Castape	479,019	218,961	218,961	190,246,179	1,389.35
765 - June Cleaver	76,432	91,267	91,267	190,373,873	3,334.52
1051 - Paddy Conroy		0		190,465,140	
1184 - Thomas Domres	2,181,679	2,823,766	2,823,766	187,641,374	107.64

Organization Manager Sample – Variance Drilldown

The **Variance Drilldown** sample dashboard is intended to show a comparative variance analysis using key project metrics. The values represented in this bar chart are aggregated at the project manager level initially – the white lines in the stacked bar chart are the boundaries between the different project that make up the aggregation. The chart can be drilled down to get to the project level, phase and task level.

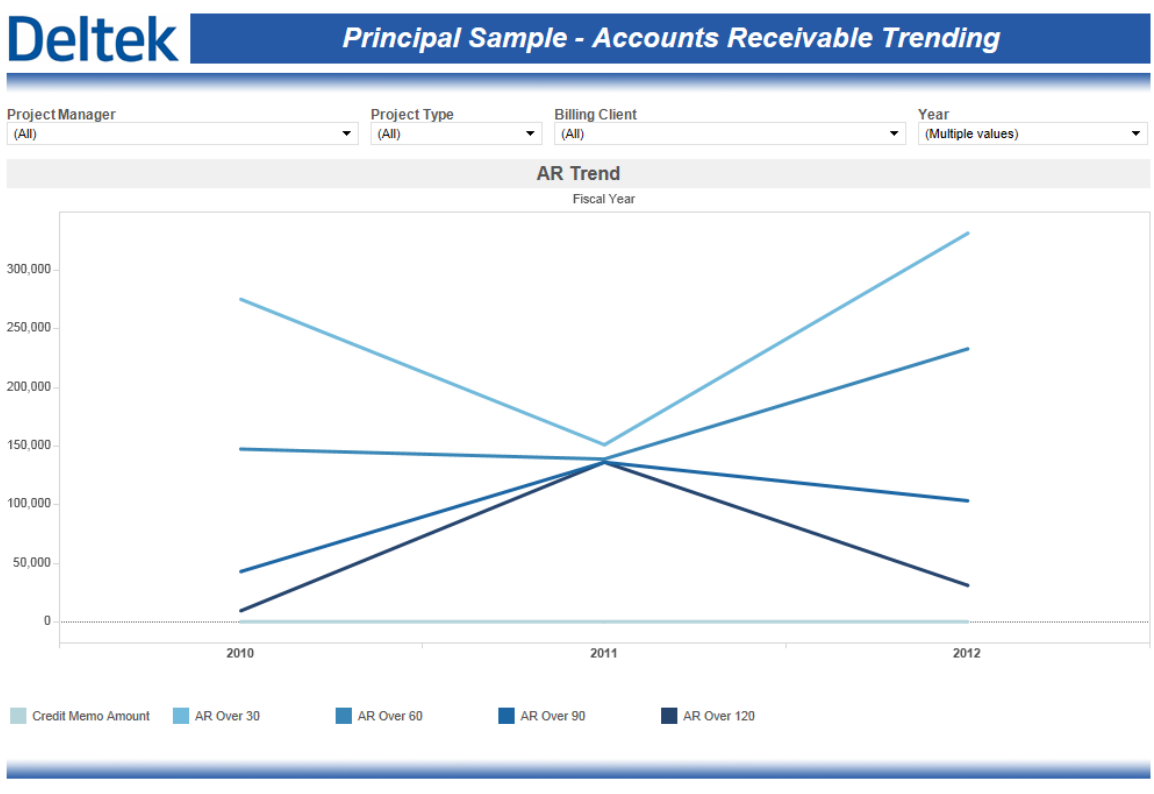


Principal Role Based Performance Dashboards

The Principal dashboards are designed for the people in the Principal role on a project. They are the people responsible for a group of Project Managers, and for the successful delivery of a group of projects. The Principal dashboards have a “Principal is me” filter applied automatically to all charts and tables on all dashboards. The Principal dashboard names all start with the label used for Principals in the Cube database.

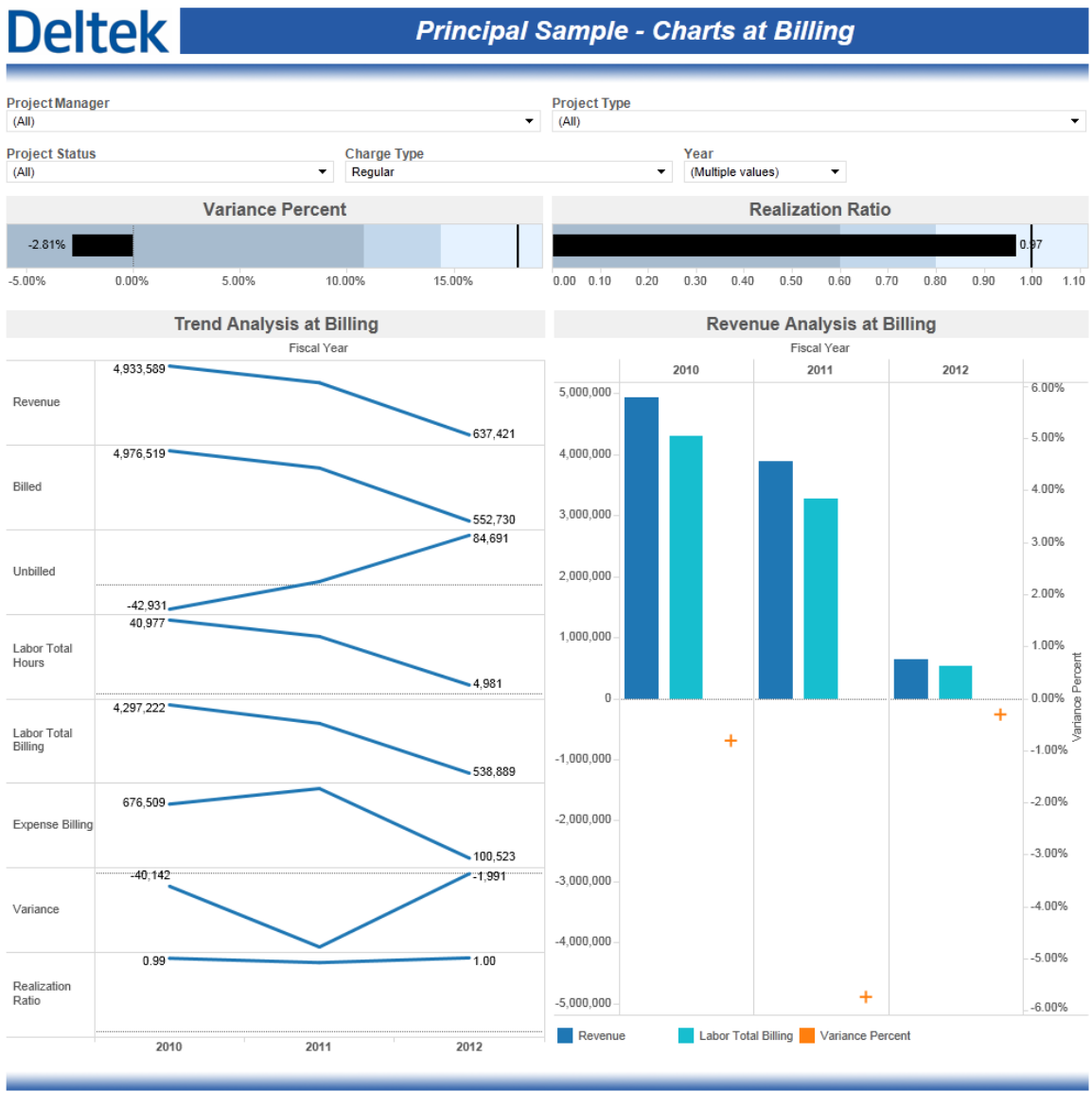
Principal Sample – Accounts Receivable Trending

The **Accounts Receivable Trending** sample dashboard includes a single chart that shows aged AR value trending that is automatically filtered to show the most recent 3 years.



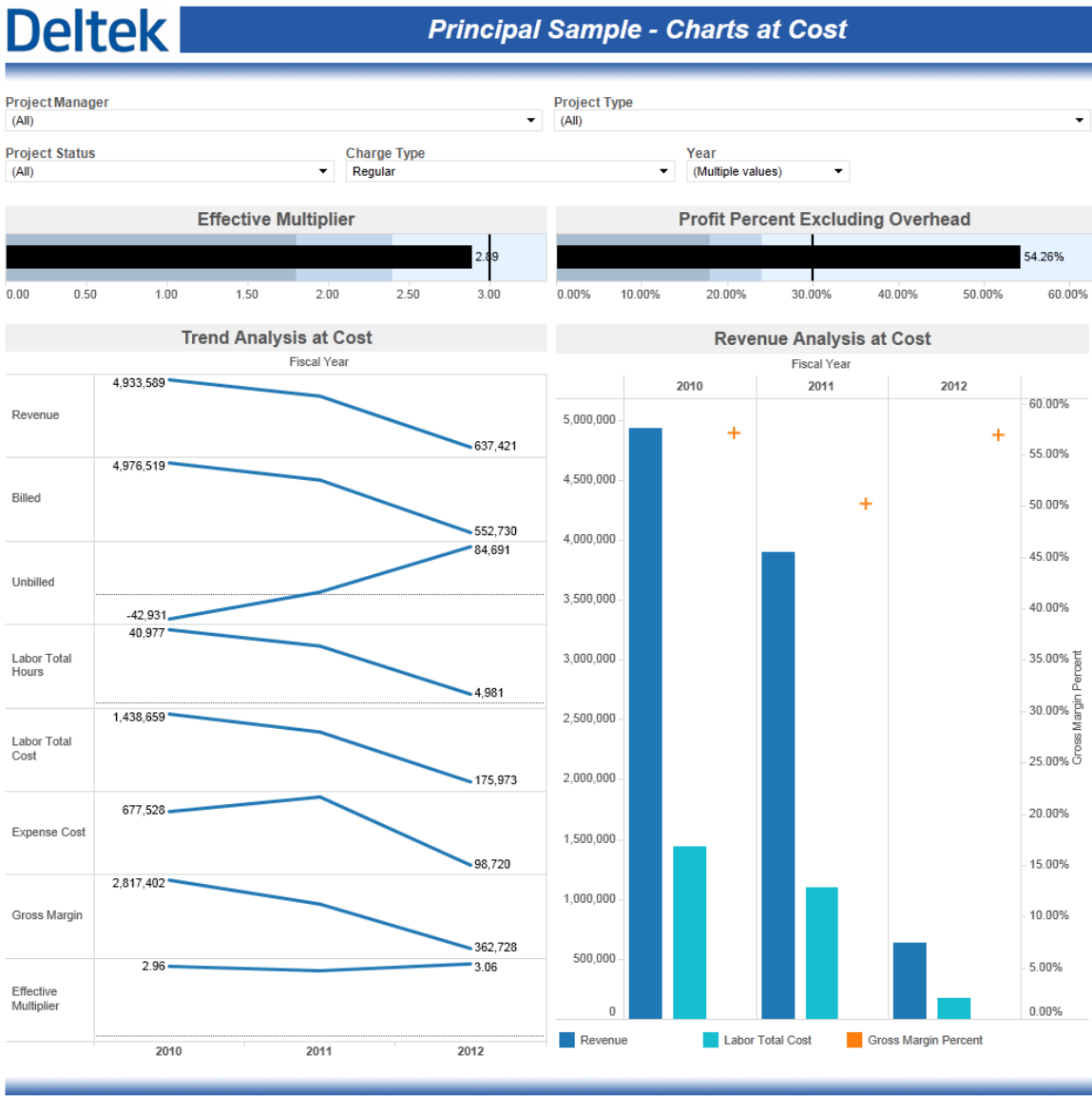
Principal Sample – Charts at Billing

The **Charts at Billing** sample dashboard contains 4 charts that are intended to visualize the status and trends of key metrics. Two bullet charts show Variance Percent and Realization Ratio values and compare them against the default KPIs. The *Trend Analysis at Billing* chart shows the 3-year trend on key performance metrics and the *Revenue Analysis at Billing* compares Labor Total Billing, Revenue and Variance Percent by year and allows for drilldown into fiscal periods. This dashboard is automatically filtered to show the most recent 3 years.



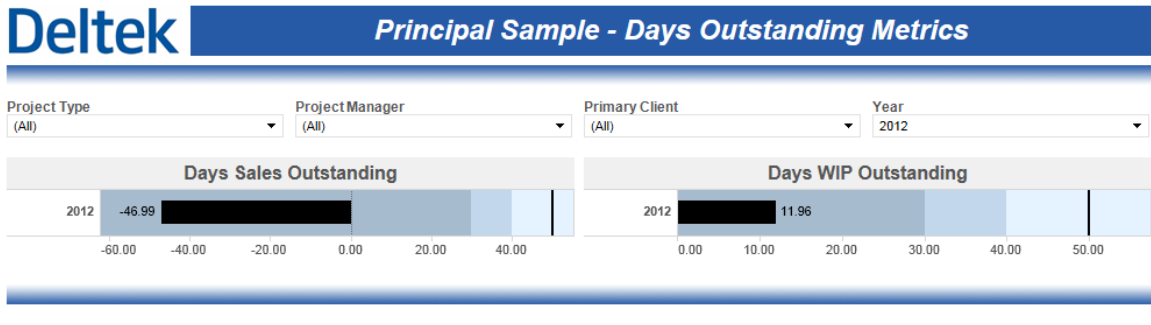
Principal Sample – Charts at Cost

The **Charts at Billing** sample dashboard contains 4 charts that are intended to visualize the status and trends of key metrics. Two bullet charts show Effective Multiplier Profit Percent values and compare them against the default KPIs. The *Trend Analysis at Cost* chart shows the 3-year trend on key performance metrics and the *Revenue Analysis at Cost* compares Labor Total Cost, Revenue and Gross Margin Percent by year and allows for drilldown into fiscal periods. This dashboard is automatically filtered to show the most recent 3 years.



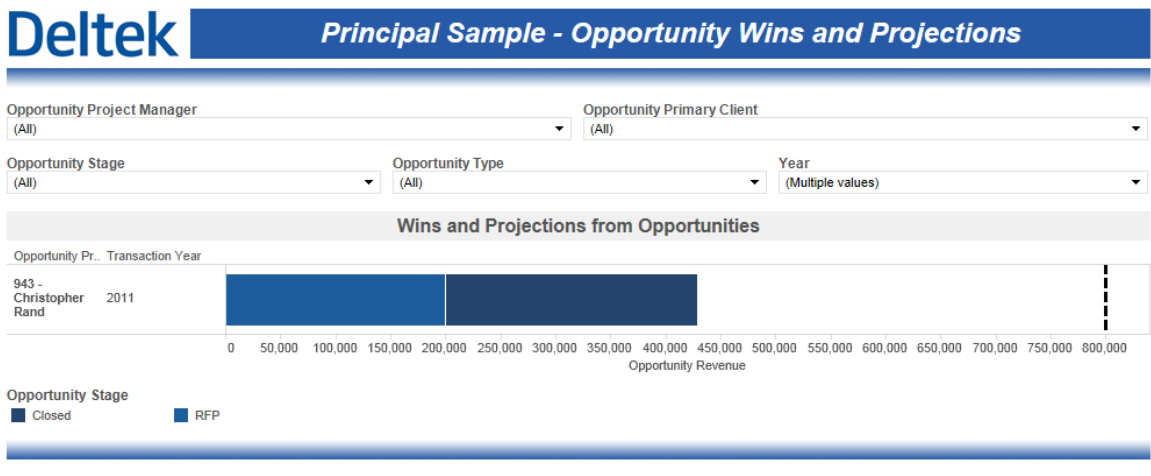
Principal Sample – Days Outstanding Metrics

The **Days Outstanding Metrics** sample dashboard includes two bullet charts for DSO and DWO. Both of these charts are automatically filtered for the current year. The default KPI for both DSO and DWO are also included in these bullet charts.



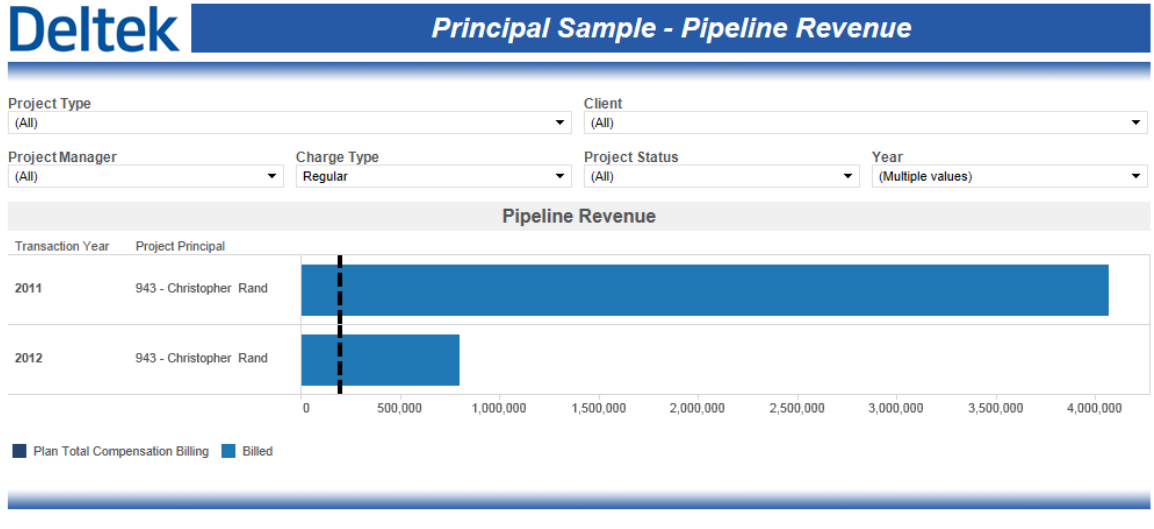
Principal Sample – Opportunity Wins and Projections

Xxx



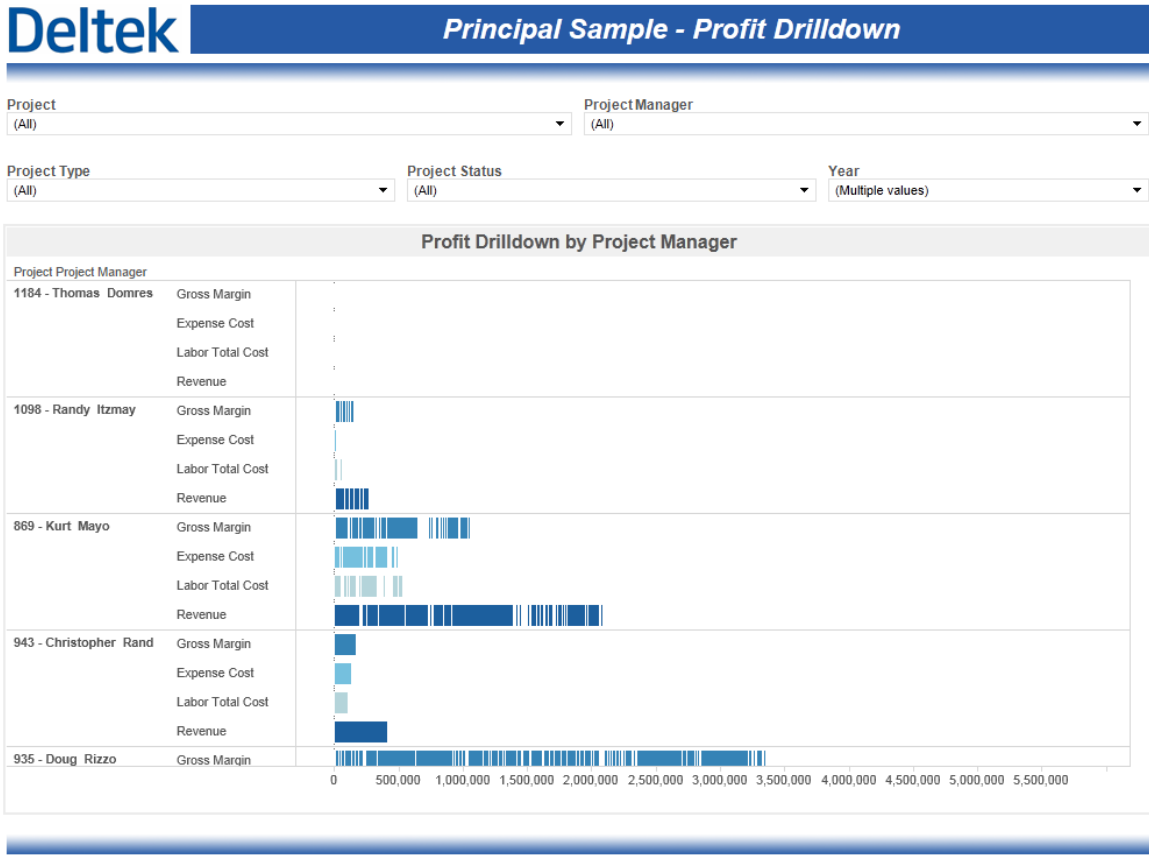
Principal Sample – Pipeline Revenue

The **Pipeline Revenue** sample dashboard contains a single chart that visualizes a combination of planned billing and actual billing intended to represent the total billings that will be achieved within a specific time period. The default KPI for revenue is included as well. This chart is broken down by top level organization and is automatically filtered to show the most recent 3 years.



Principal Sample – Profit Drilldown

The **Profit Drilldown** sample dashboard is intended to show a comparative profit analysis using key project metrics. The values represented in this bar chart are aggregated at the project manager level initially – the white lines in the stacked bar chart are the boundaries between the different project that make up the aggregation. The chart can be drilled down to get to the project level, phase and task level.



Principal Sample – Project Status

The **Project Status** sample dashboard includes a single table that shows key project financial metrics. The table is initially broken down by project manager but can be drilled down to the project, phase and task levels.

Deltek
Principal Sample - Project Status

Project Manager
(All) ⌵

Primary Client
(All) ⌵

Project Type
(All) ⌵

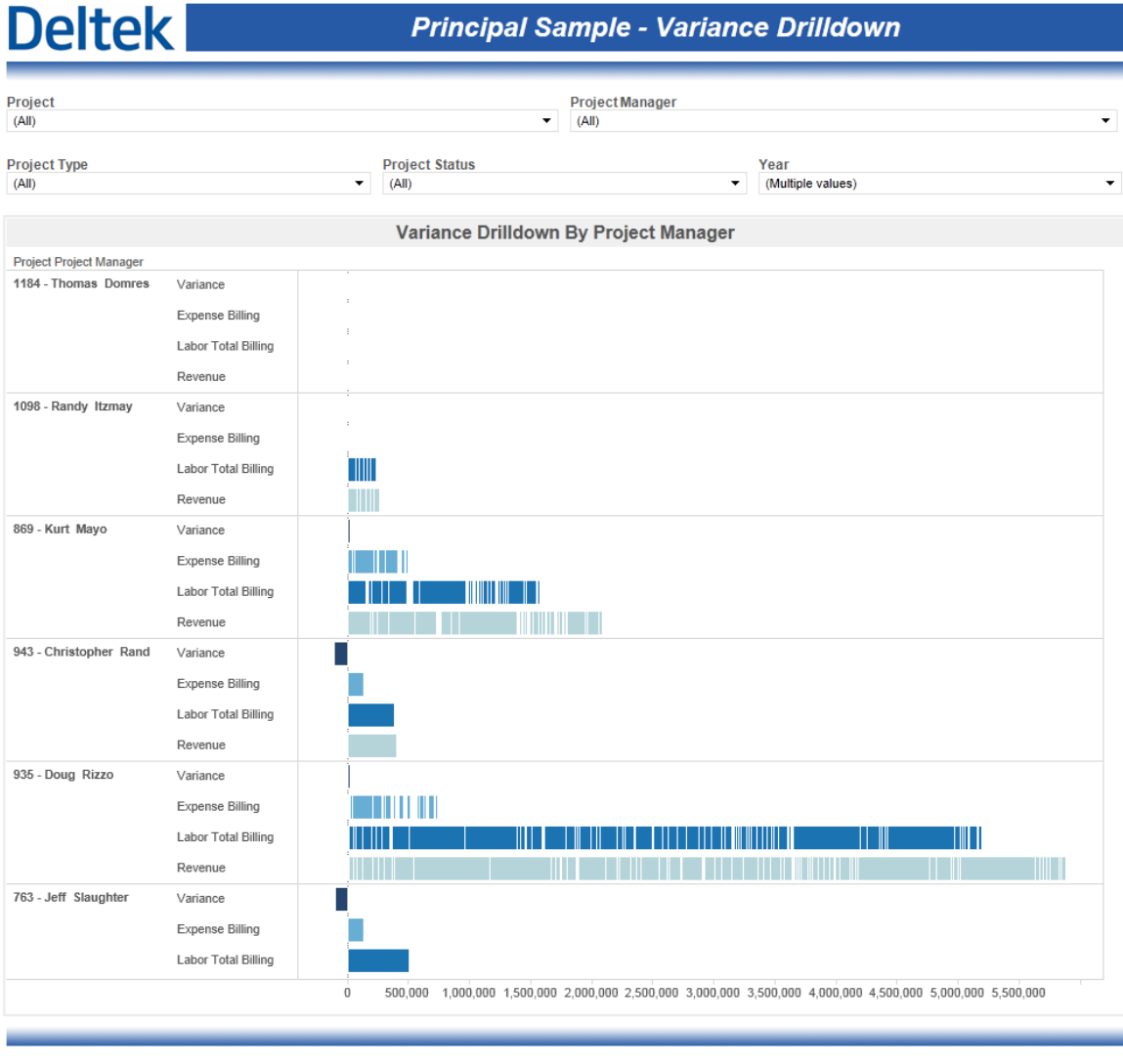
Project Status
(All) ⌵

Charge Type
Regular ⌵

Project Budget						
Project Project Manager	Baseline Labor Billing	Labor Total Billing	EAC Labor Billing	Total Baseline - EAC Labor Billing	EAC Multiplier Billing	AF
894 - Joseph Amato	55,317	44,100	44,100	190,421,040	6,900.92	
1184 - Thomas Domres	2,181,679	2,823,766	2,823,766	187,641,374	107.64	
1098 - Randy Itzmay	3,870,592	3,482,487	3,482,487	186,982,653	86.81	
869 - Kurt Mayo	3,708,973	6,112,573	6,112,573	184,352,567	49.55	
943 - Christopher Rand	159,855	643,199	643,199	189,821,941	472.88	
935 - Doug Rizzo	16,081,918	26,384,078	26,384,078	164,081,062	11.17	
763 - Jeff Slaughter	266,644	727,041	727,041	189,738,099	418.21	
C1344 - Robert Smith	22,060	193,658	193,658	190,271,483	1,571.15	

Principal Sample – Variance Drilldown

The **Variance Drilldown** sample dashboard is intended to show a comparative variance analysis using key project metrics. The values represented in this bar chart are aggregated at the project manager level initially – the white lines in the stacked bar chart are the boundaries between the different project that make up the aggregation. The chart can be drilled down to get to the project level, phase and task level.

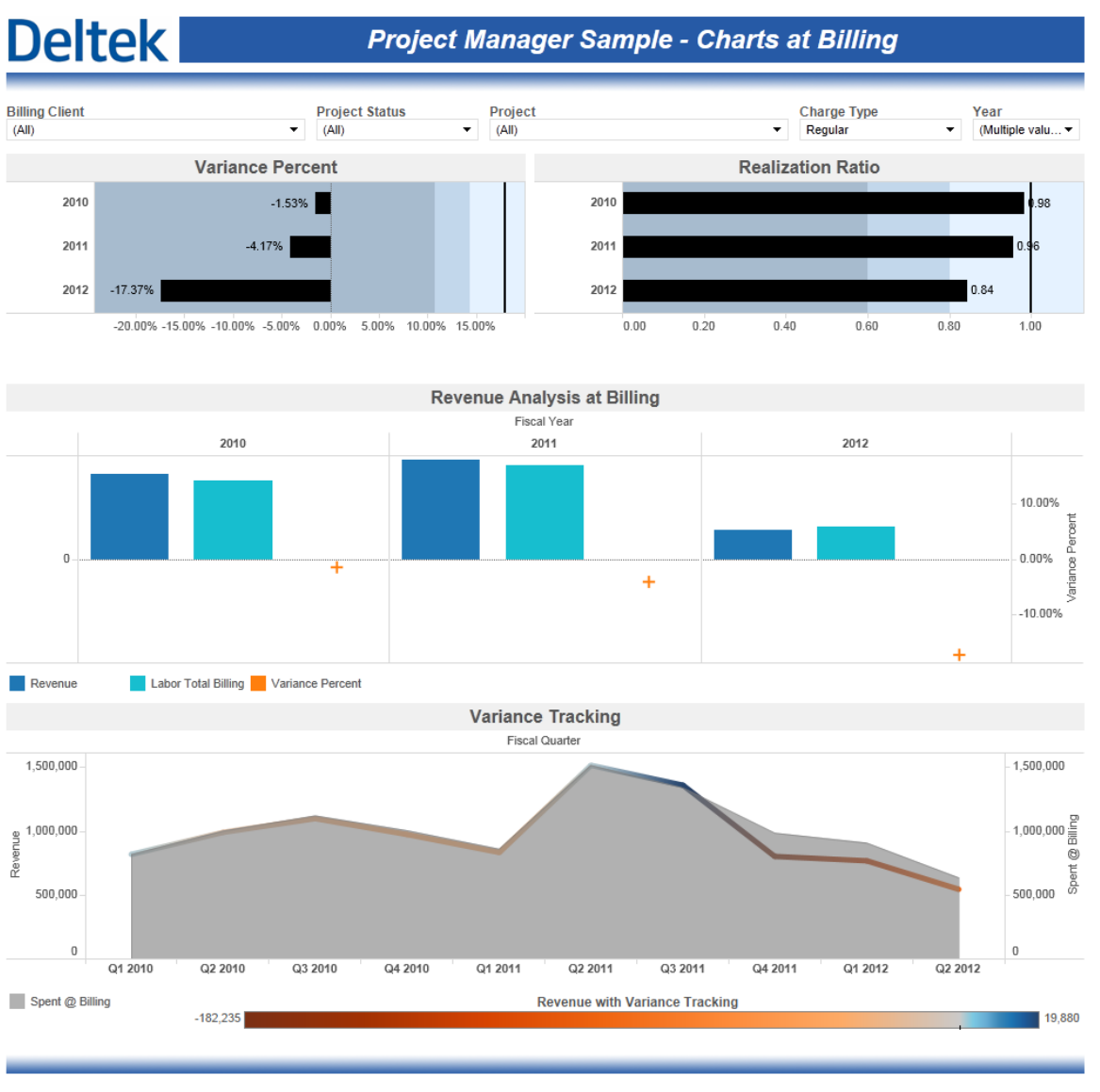


Project Manager Role Based Performance Dashboards

The Project Manager dashboards focused around individual projects and the performance of a PM's portfolio. A "Project Manager is me" filter is automatically applied to all of the charts and tables on the Project Manager dashboards.

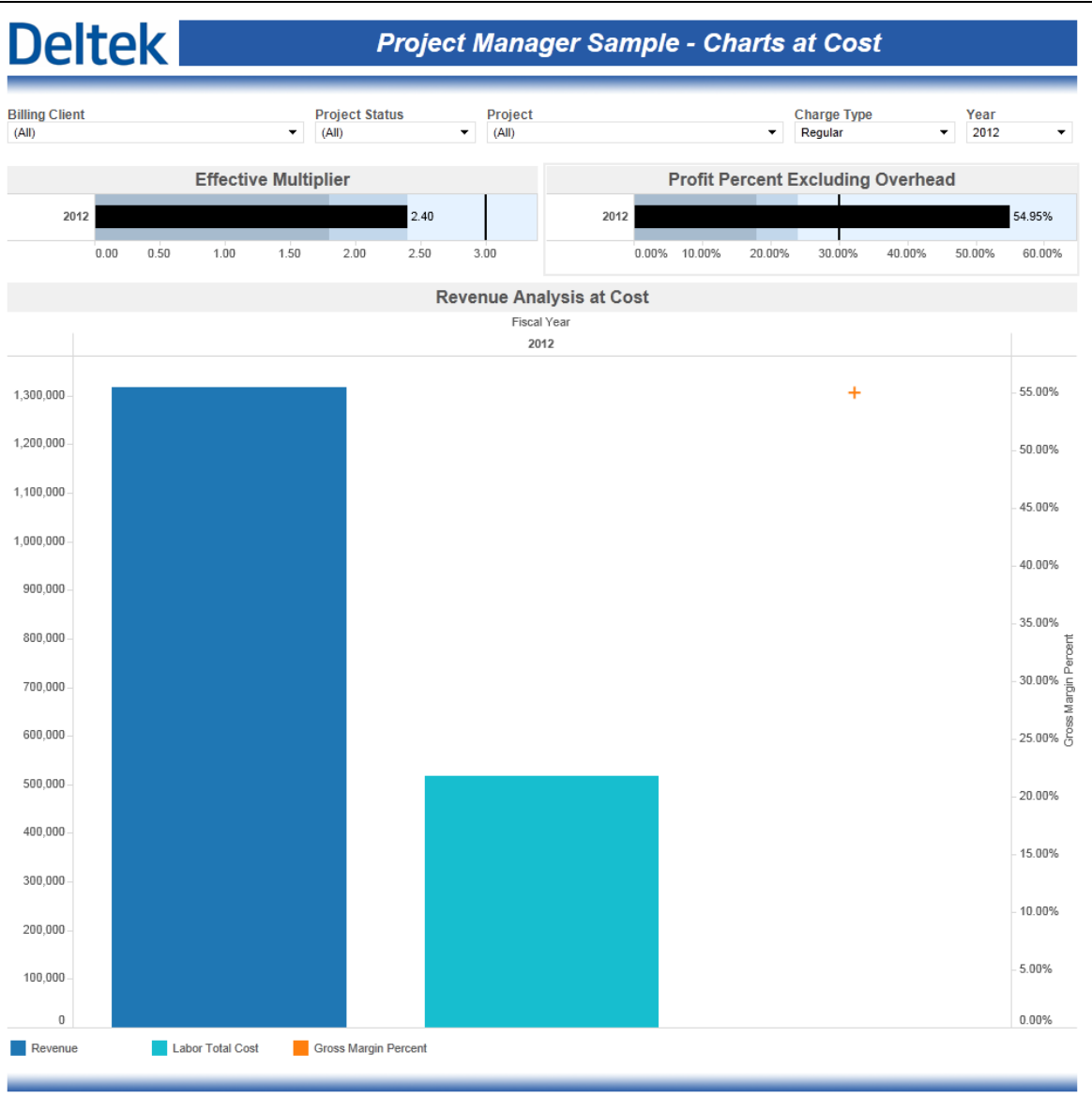
Project Manager Sample – Charts at Billing

The **Charts at Billing** sample dashboard contains 4 charts that are intended to visualize the status and trends of key metrics. Two bullet charts show Variance Percent and Realization Ratio values and compare them against the default KPIs. The *Revenue Analysis at Billing* compares Labor Total Billing, Revenue and Variance Percent by year and allows for drilldown into fiscal periods. The Variance Tracking chart compares Revenue and Spent at Billing and plots the variance between blue (positive) and orange (negative). This dashboard is automatically filtered to show the most recent 3 years.



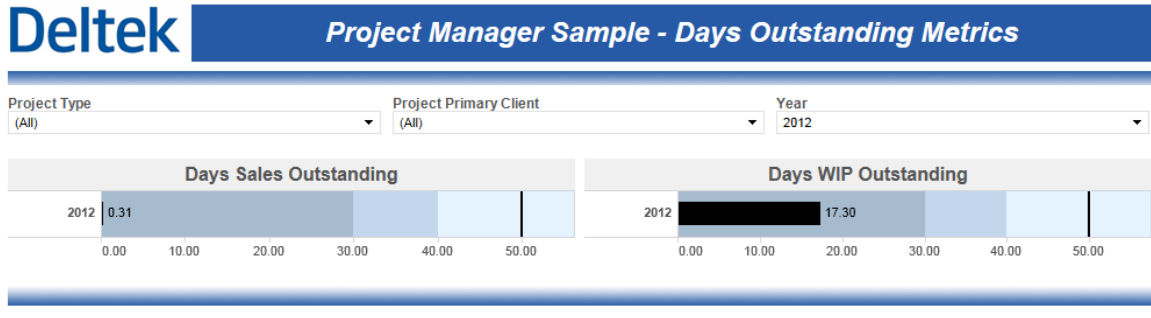
Project Manager Sample – Charts at Costs

The **Charts at Cost** sample dashboard contains 3 charts that are intended to visualize the status and trends of key metrics. Two bullet charts show Effective Multiplier Profit Percent values and compare them against the default KPIs. The *Revenue Analysis at Cost* compares Labor Total Cost, Revenue and Gross Margin Percent by year and allows for drilldown into fiscal periods. This dashboard is automatically filtered to show the most recent 3 years.



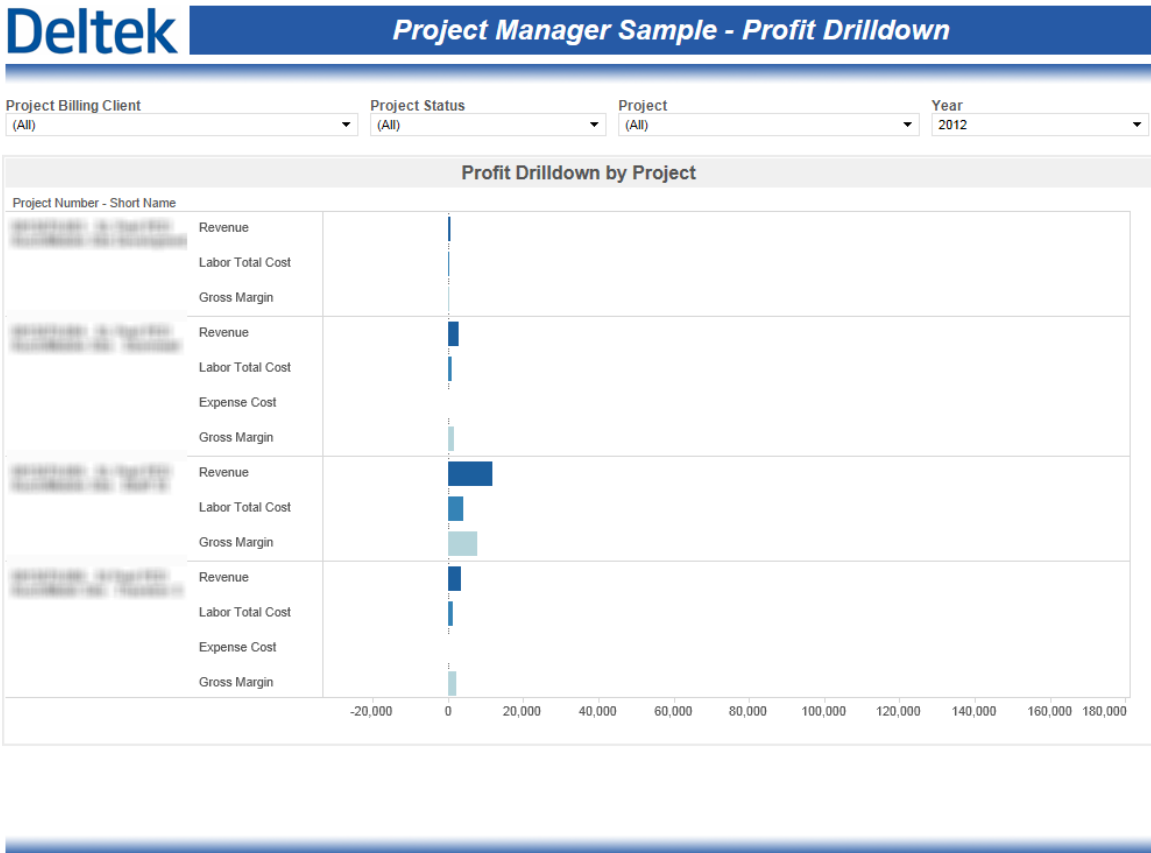
Project Manager Sample – Days Outstanding Metrics

The **Days Outstanding Metrics** sample dashboard includes two bullet charts for DSO and DWO. Both of these charts are automatically filtered for the current year. The default KPI for both DSO and DWO are also included in these bullet charts.



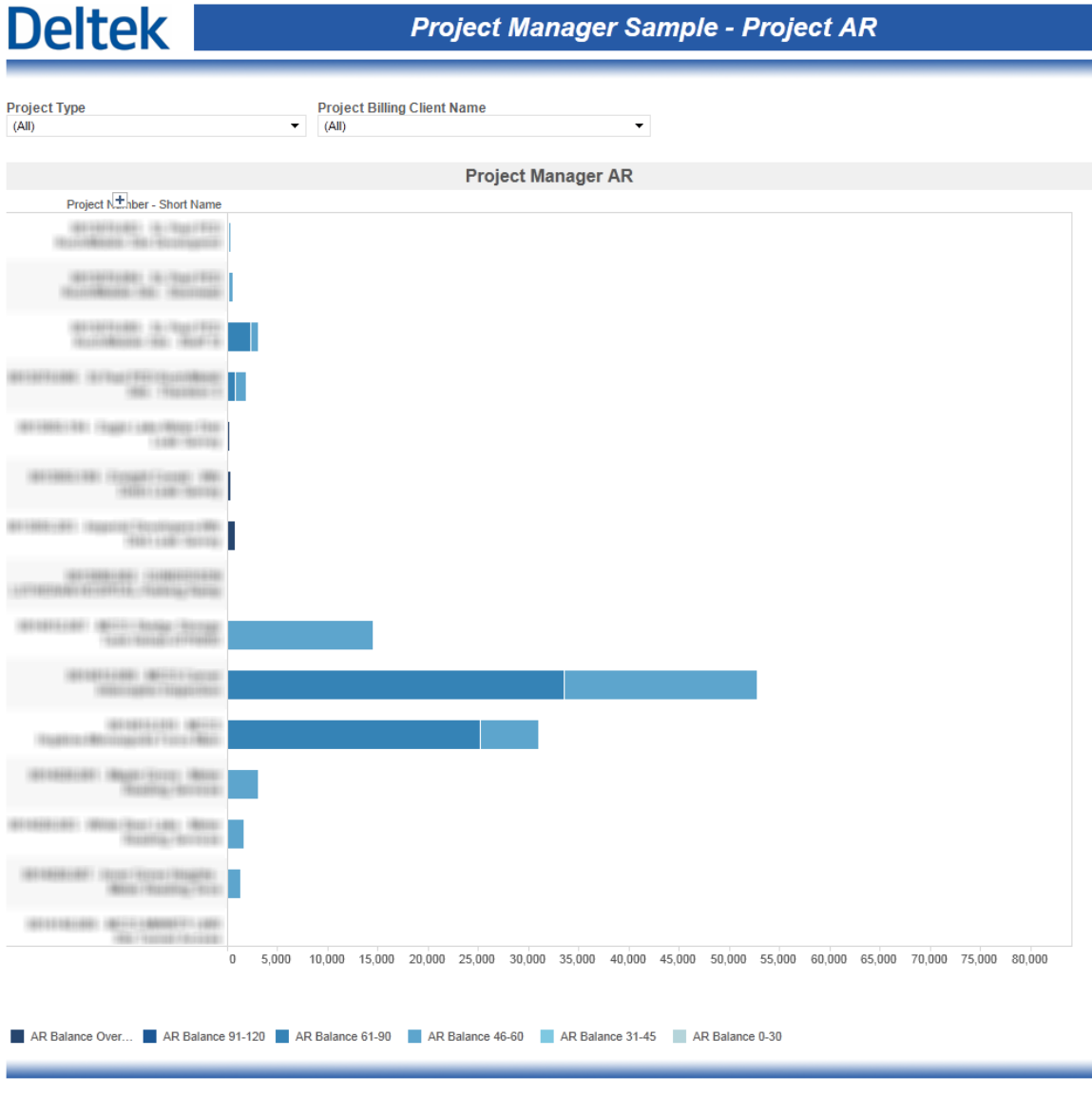
Project Manager Sample – Profit Drilldown

The **Profit Drilldown** sample dashboard is intended to show a comparative profit analysis using key project metrics. The values represented in this bar chart are aggregated at the project level initially. The chart can be drilled down to get to the phase and task level.



Project Manager Sample – Project AR

The **Project AR** sample dashboard shows the Accounts Receivable balances in stacked bar chart stacked based on aging values.

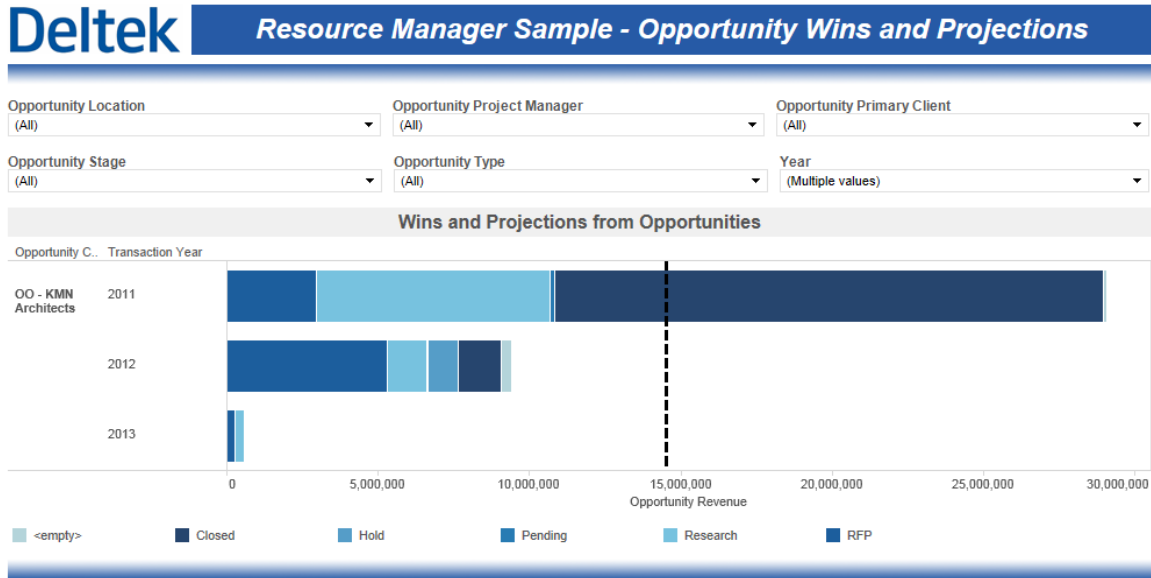


Resource Manager Role Based Performance Dashboards

The Resource Manager dashboards are designed for the people that owns the resource management project scheduling responsibilities within an organization. They are the people responsible for working with Project Managers to ensure that all projects are properly resourced.

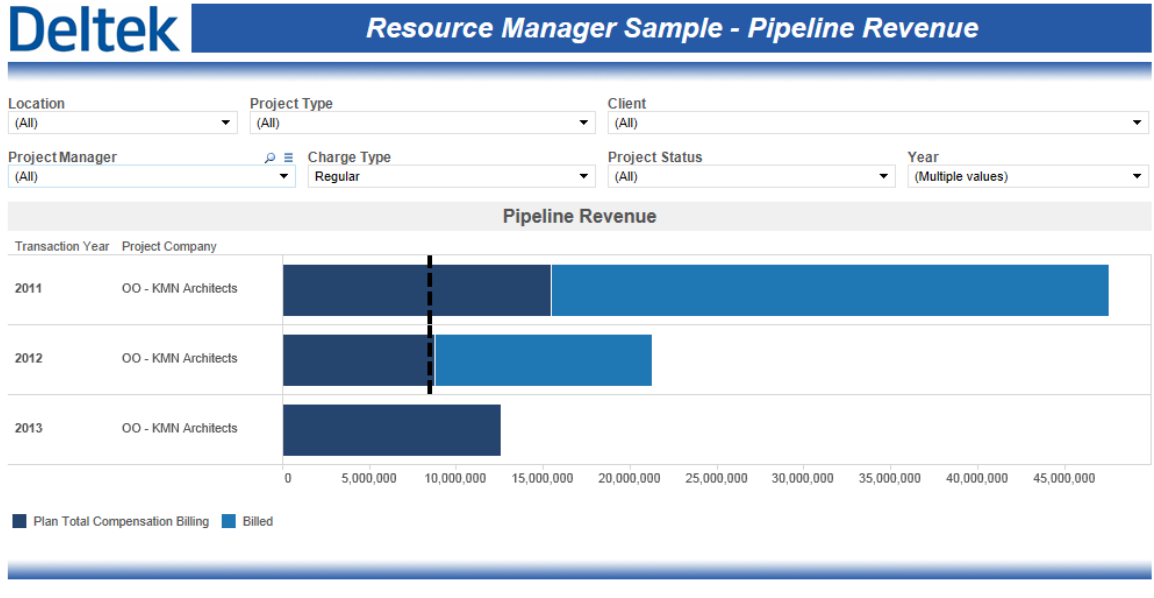
Resource Manager Sample – Opportunity Wins and Projections

The **Opportunity Wins and Projections** dashboard contains a single chart that visualizes the revenue for active opportunities broken down by stage. The default KPI for target opportunity revenue is also included. This chart is automatically filtered to show the most recent 3 years.



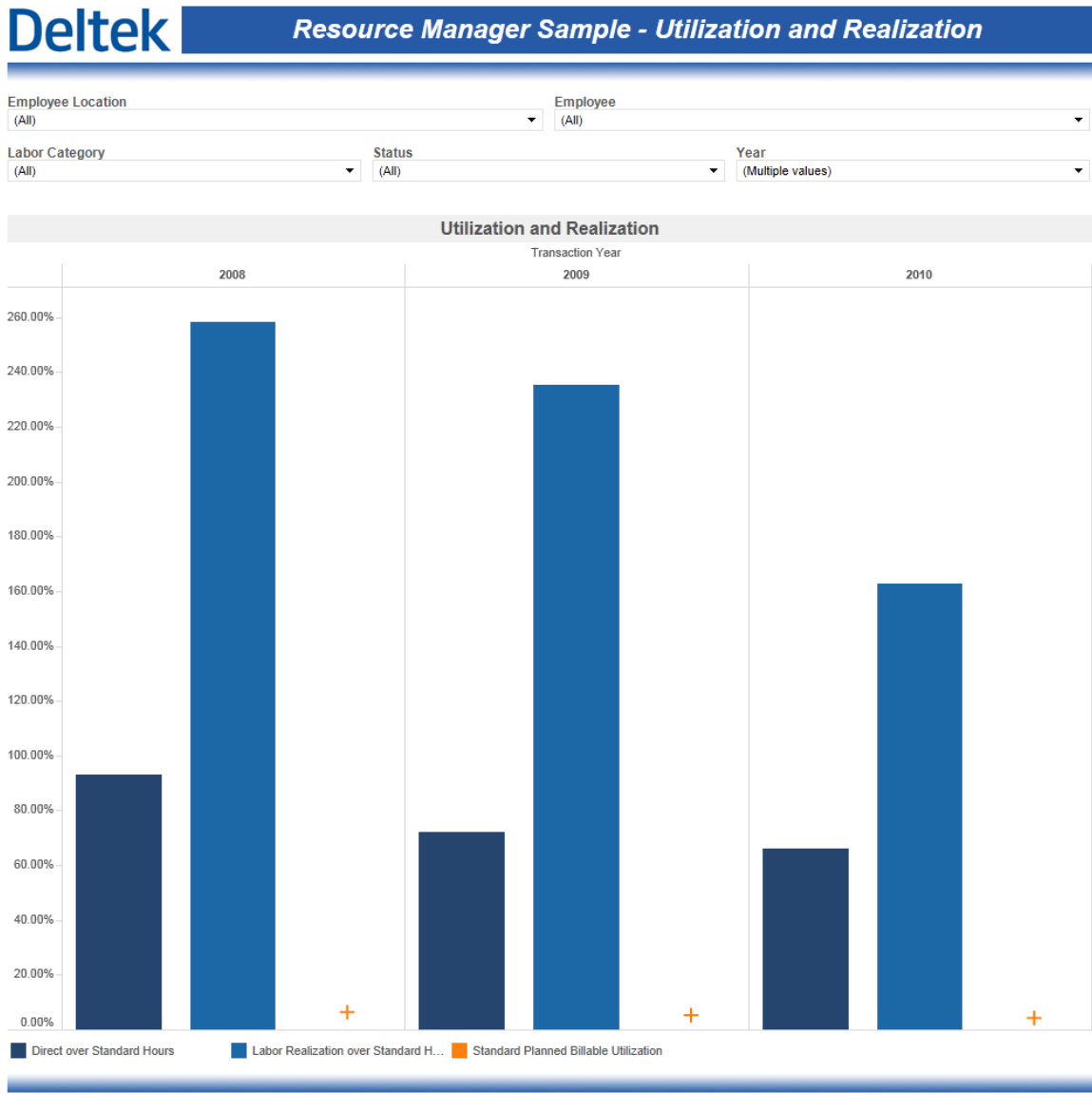
Resource Manager Sample – Pipeline Revenue

The **Pipeline Revenue** sample dashboard contains a single chart that visualizes a combination of planned billing and actual billing intended to represent the total billings that will be achieved within a specific time period. The default KPI for revenue is included as well. This chart is broken down by top level organization and is automatically filtered to show the most recent 3 years.



Resource Manager Sample – Utilization and Realization

The **Utilization and Realization** dashboard contains a single chart that compares Direct Over Standard Hours to Labor Realization Over Standard Hours and Standard Planned Billable Utilization. This dashboard is automatically filtered to show the most recent 3 years and can be drilled down into fiscal periods.

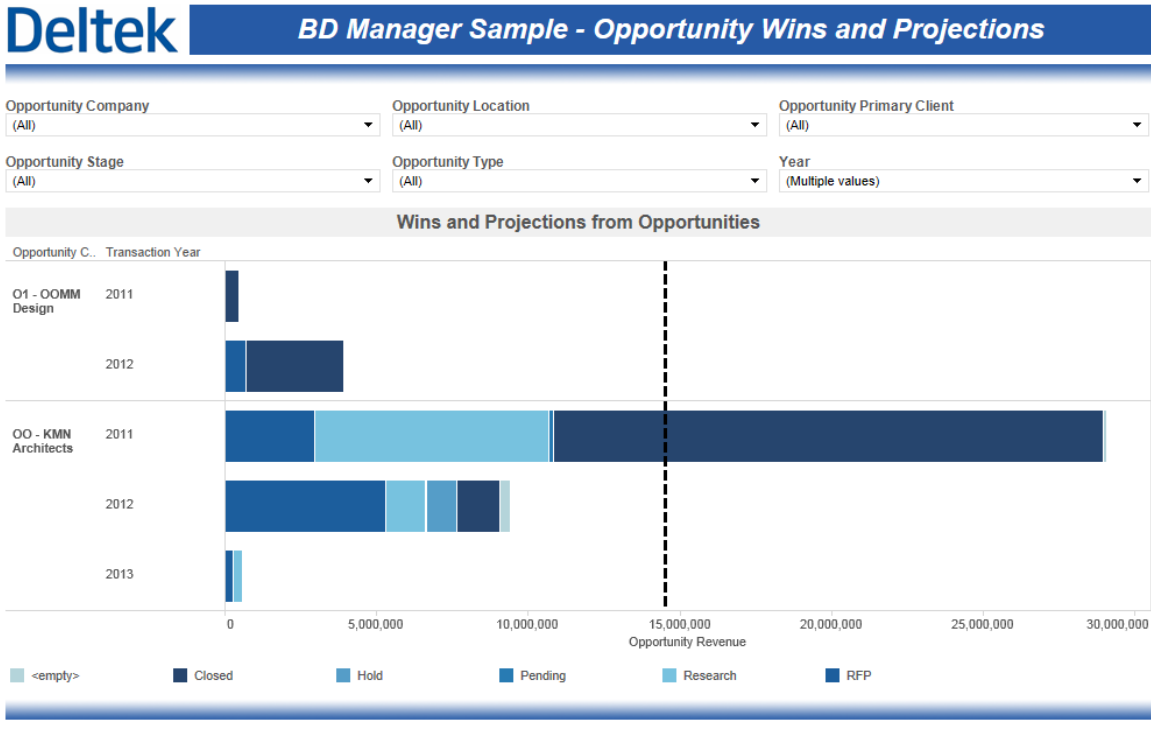


Business Development Manager Role Based Performance Dashboards

The Business Development Manager dashboards are designed for the people that manage the business development efforts within an organization. They are the people responsible for managing the pipeline, pursuits and the marketing workforce.

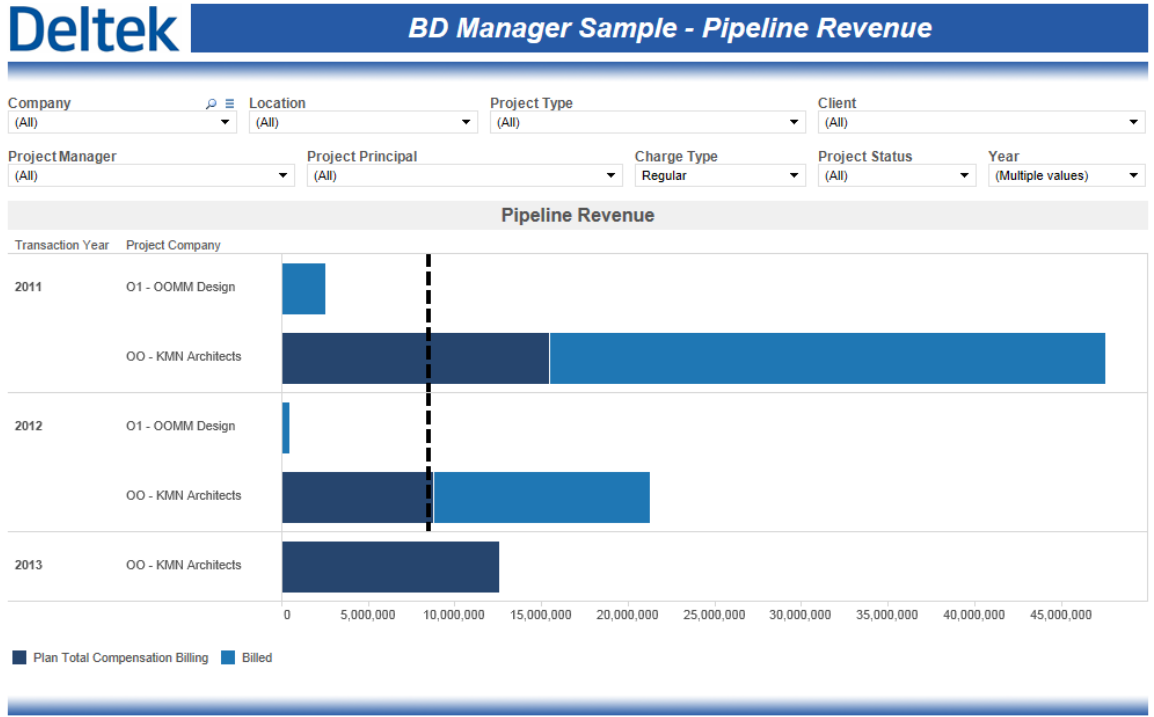
BD Manager Sample – Opportunity Wins and Projections

The **Opportunity Wins and Projections** dashboard contains a single chart that visualizes the revenue for active opportunities broken down by stage. The default KPI for target opportunity revenue is also included. This chart is automatically filtered to show the most recent 3 years.



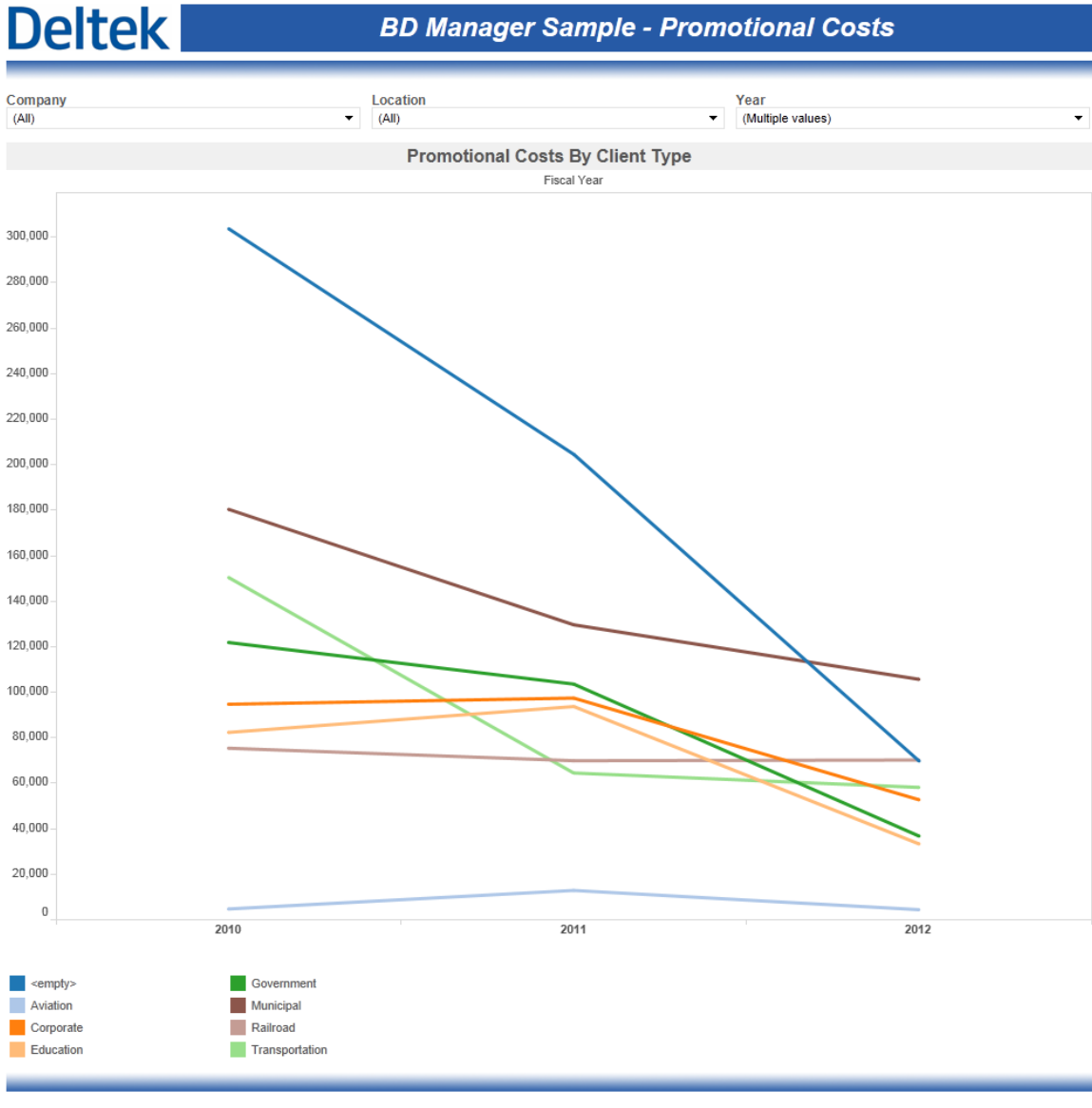
BD Manager Sample – Pipeline Revenue

The **Pipeline Revenue** sample dashboard contains a single chart that visualizes a combination of planned billing and actual billing intended to represent the total billings that will be achieved within a specific time period. The default KPI for revenue is included as well. This chart is broken down by top level organization and is automatically filtered to show the most recent 3 years.



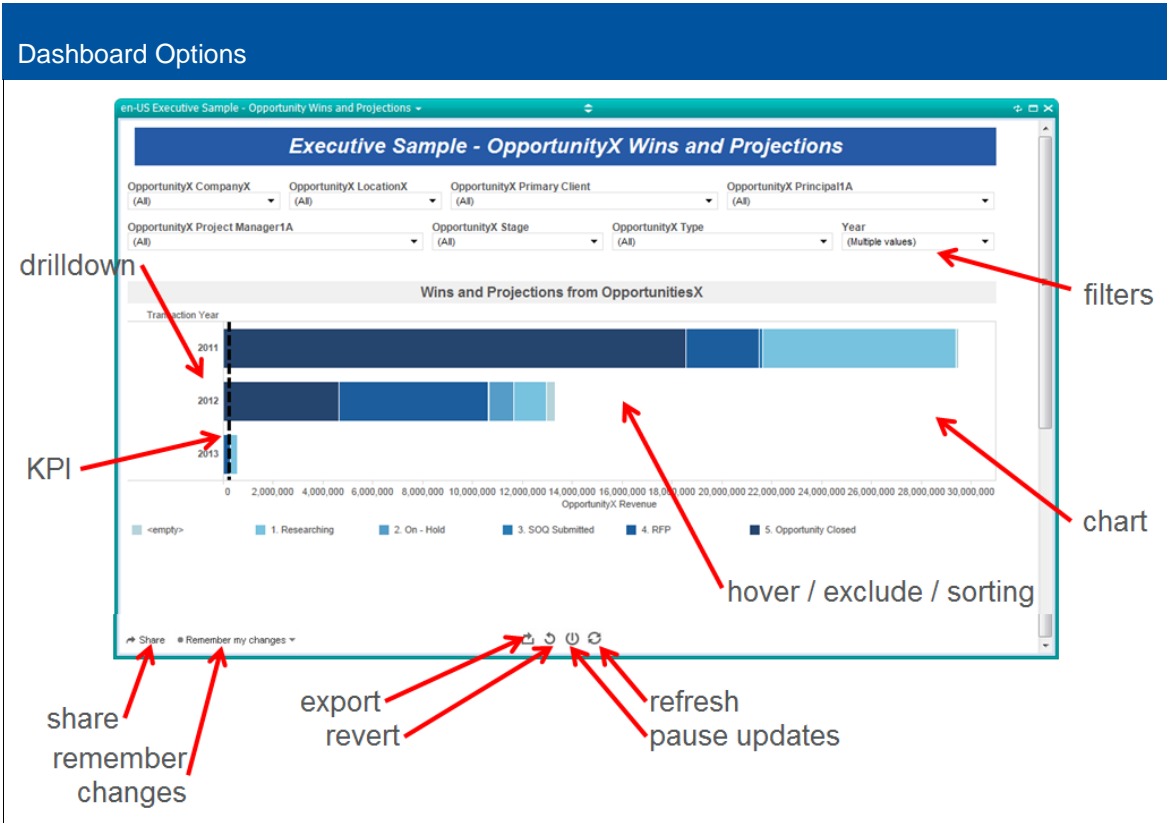
BD Manager Sample – Promotional Costs

The **Promotional Costs** sample dashboard visualizes the amount spent on promotional projects based on client type and is automatically filtered to show the most recent 3 years.



End User Functionality – Performance Dashboards

This section describes the functionality that end users of the performance dashboards are typically able to use when interacting with the dashboards.

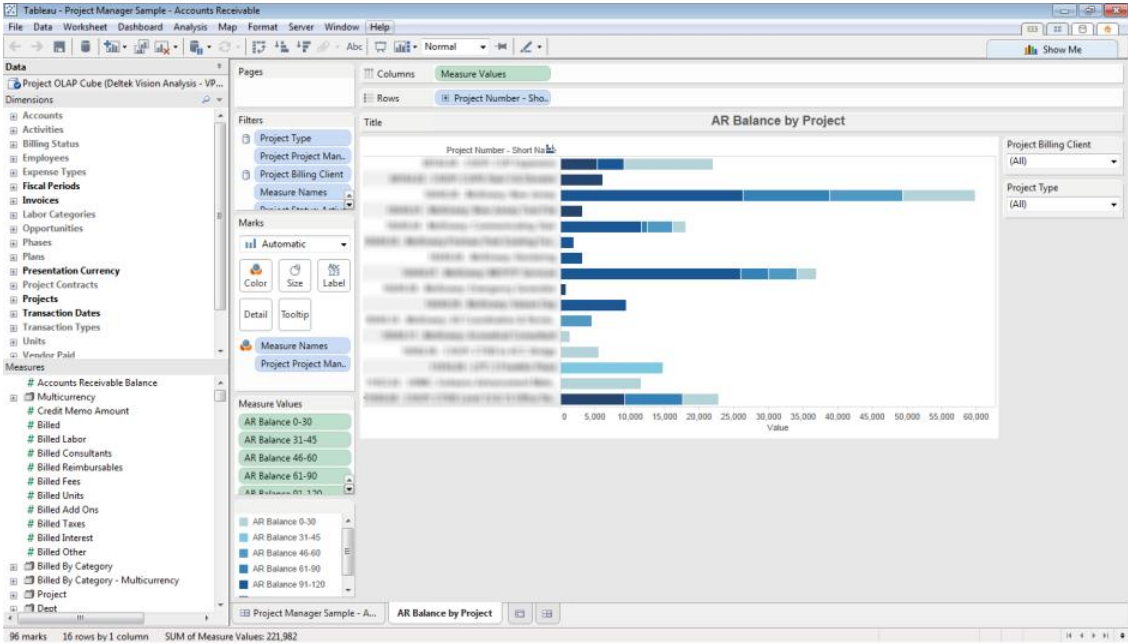


Drilldown	any hierarchy will allow for drill down
Filters	affect entire dashboards
Hover/Exclude/Sort	additional information and interactive filtering
Export	export chart to PDF, image, data
Revert	reverts dashboard to default view (will remove automatic filters)
Pause Updates	will prevent updates from happening immediately
Refresh	reloads data
Share	share link to dashboard on Tableau server
Remember My	save a view (filters, drilldown, etc.); only available when using AD security

Dashboard Options	
Changes	in Tableau
KPIs	Tableau “reference lines” used to represent KPIs from Vision

Desktop Tool

Included with the Vision Performance Management module is the Desktop Tool. This application is installed locally on any workstation within a VPM-licensed organization. The Desktop Tools gives organizations the ability to tweak existing sample dashboards or build complete new dashboards to fit the specific needs of an organization. These dashboards can then simply be consumed from within the Desktop Tool or they can be published to Vision and made available within Vision via the Vision dashboard.



End User Functionality – Visualization

Within a Visualization window, various end user functionality can be used to modify the data view and drill down into additional detail. This functionality is summarized below. For a more detailed look at creating and working with visualization heat maps see the Vision online help system under **Reporting > Reporting Descriptions > Visualizations**.

Heat Map Options	
Load Settings	Used to regenerate the visualization map based on a set of saved options, click this button and select the set of options in the Load Settings dialog box.
Save Settings	Used to save a version of a visualization map as a set of saved options, click this button to display the Save Settings dialog box. In that dialog box, name the set of options and indicate if you want it to be available to all users with access to the visualization map. Settings that are saved when using this button include the current settings for Color, Size, Grouping and the settings for both the Color and Size sliders.
Color	Use this dropdown list to select the metric that you want Vision to represent with the colors of the blocks on the visualization map. The list includes all measures for which you selected Color By on the Measures tab of the Options dialog box. You can also select None if you do not want Vision to assign colors to blocks.
Size	Use this dropdown list to select the metric that you want Vision to represent with the size of the blocks on the visualization map. The list includes all measures for which you selected Size By on the Measures tab of the Options dialog box. You can also select None if you want all blocks to be the same size.
Grouping	Use this dropdown list to select an option for summarizing the metric values on the visualization map. The list includes all grouping options you selected on the Grouping tab of the Options dialog box.
Grouping Categories	These fields are used to modify the grouping for the map without having to return to the Options dialog box. Using these fields you can filter the map to include only select elements from the group, add an inner group, move a grouping category to another location in the hierarchy, remove a group or zoom in on a group.

Heat Map Options	
Color Slider	This slider is used to filter out blocks with low or high metric values (eliminate outliers) review distribution of block metric values, change the high/low/mid colors or adjust the gradient range based on the metric selected in the Color dropdown list.
Size Slider	This slider is used to filter out blocks with low or high metric values (eliminate outliers) or review distribution of block metric values based on the metric selected in the Size dropdown list.

Pop-Up Menu Options	
Drilldown reports	<p>The top part of the menu contains a list of reports that can be run based on the record that was selected in the heat map.</p> <p>The menu contains an option for each drill-down report you set up for the visualization map on the Drill Down Reports tab of the Options</p>

Pop-Up Menu Options	
	dialog box.
Grouping	<p>Used to select an option for summarizing the metric values on the visualization map.</p> <p>This action has the same result as when you select an option in the Grouping field at the top of the Visualization window.</p>
Color	<p>Used to select the metric that you want Vision to represent with the colors of the blocks on the visualization map.</p> <p>This action has the same result as when you select an option in the Color field at the top of the Visualization window.</p>
Size	<p>Used to select the metric that you want Vision to represent with the size of the blocks on the visualization map.</p> <p>This action has the same result as when you select an option in the Size field at the top of the Visualization window.</p>
Order	<p>Used to indicate the sequence in which you want Vision to display the blocks.</p> <ul style="list-style-type: none"> ▪ None - displays the blocks with the largest in the upper-left corner and the smallest in the lower-right corner. ▪ Title - displays the blocks in alphabetical or numeric sequence, based on the current grouping. ▪ Color - displays the blocks in order from low color to high color. ▪ Size - displays the blocks in order from largest to smallest.
Collapse/Expand	<p>When you have two or more levels of grouping in effect on the visualization map and you want to hide the inner blocks for a group, right-click the border of the block for that group. On the pop-up menu, click Collapse to consolidate the inner blocks. Vision displays a plus sign (+) in the upper-right corner of a collapsed group block to distinguish it from blocks that are not collapsed.</p>
Magnify/Demagnify/ Demagnify to Full View	<p>Used to enlarge a specific block within the a heat map or revert back to the pre-magnified view.</p>
Zoom In/Zoom Out/ Zoom Out Full	<p>When you have two or more levels of grouping in effect on the visualization map, right-click in the block for the outermost grouping to display the pop-up menu, and click Zoom In to zoom in on the inner blocks for that group. You can click Zoom In multiple times if there are multiple levels of grouping.</p>
Style	<p>Controls the map style:</p> <ul style="list-style-type: none"> ▪ Window - Vision displays category labels and metric values in the blocks. If you have two or more levels of grouping, the blocks for an inner group are contained within the outer group border, and the

Pop-Up Menu Options	
	<p>category label for the outer group is displayed in a header.</p> <ul style="list-style-type: none"> ▪ Classic - Vision only displays category labels in the blocks. To view metric values, you must position the mouse pointer on the block. If you have two or more levels of grouping, the blocks for an inner group are contained within the outer group border. The category label for the outer group is displayed in the upper-left block in the group, not in a header bar. ▪ Cluster - Vision only displays category labels in the blocks, and they are centered vertically. To view metric values, you must position the mouse pointer on the block. If you have two or more levels of grouping, the blocks for an inner group are contained within the outer group border, and the category label for the outer group is displayed in a header bar. As it does for individual blocks, the color of group borders and headers represents a numeric value for the group.
Filter Mode	<p>Controls how blocks that are filtered out of the map based on the slider settings are displayed.</p> <ul style="list-style-type: none"> ▪ Compact - Vision removes the blocks that fall outside one or both of the metric value ranges and relocates the remaining blocks to eliminate the gaps. ▪ Ghost - Vision removes the blocks that fall outside one or both of the metric value ranges but leaves gaps where the removed blocks were located.



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