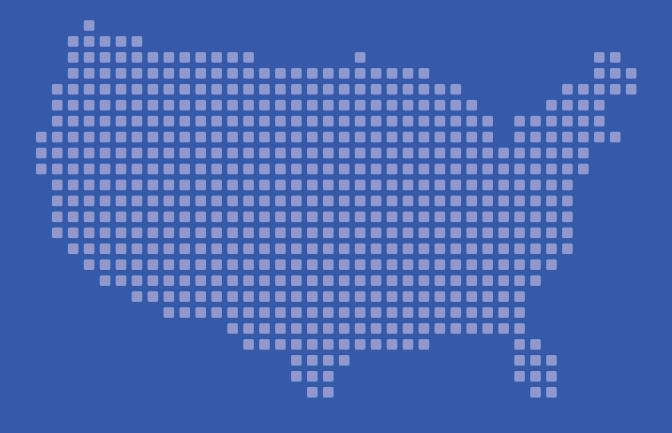


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To information, please contact Andre Sutton at 757-721-9020 or email asutton@alm.com



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Dear Readers,

Welcome to the Second Annual *Best of The National Law Journal* Readers Rankings! This program is designed to let you, the *The National Law Journal* community, tell us which vendors & law schools are the best at what they do. Whether it was a crucial service or a time-saving product, there was a category for you to cast your vote on all important aspects to the practice of law. From data technology products and banking services to law firm marketing and legal research – *Best of The National Law Journal* Readers Rankings showcases the firms who prevailed among their competitors in providing you with the essentials to compete in today's legal market.

Nearly 5,000 readers cast votes for your favorite vendors in 70 categories. Given the size and scope of the survey, and the time that it takes to complete it, your responses overwhelmed our expectations in this inaugural year. Lawyers and legal professionals alike rely heavily on these businesses and that is why we have dedicated a special supplement to highlight the successes of the best.

*Best of The National Law Journal* is operated by *The National Law Journal* sales and marketing team. The voting was conducted via online ballot and compiled by the sales and marketing team. Readers were notified of the ballot through direct emails, print advertising, social media updates, and online advertisements across our parent company's (ALM's) network of websites, including Law.com and NLJ.com. Our goal was to make the voting as inclusive as possible. The ballot consisted of 70 categories encompassing the areas of Technology, Research, Litigation Consulting, Accounting, Banking, Insurance, Financial Services, Litigation Support, Education, Law Firm Marketing & Communications, ADR & Mediation, and Recruiting & Staffing. For each category, we tried to present businesses fairly – presenting product specific options for categories surveying the best products, and the corporate entities for categories surveying "best vendors."

In total, over 465 businesses were listed on the official ballot and voters were also given the opportunity to write in any businesses not listed – over 100 businesses received votes via this write-in option.

Please note that we only allowed legitimate end-users from the U.S. legal community (attorneys & law students, paralegals, legal assistants, etc.) to vote. We took great pains to ensure that the voting was fair. Any ballot cast by non-legitimate end-users was disqualified and eliminated from the final tally.

I would like to extend a special thanks to the entire *The National Law Journal's* sales, marketing, and design teams – especially to our Ad Production Manager, Sam Wong, who truly made this fantastic supplement come to fruition despite tight deadlines and last minute changes and our marketing phenoms, Lauren Weiner & Matthew Thompson, who led by example in promoting the survey through various platforms.

Again, thanks for sharing your voice and your votes. Your opinions are reflected on the pages that follow. If you do not see your favorite business recognized, please be sure to vote next year! Based on your tremendous support, *Best of The National Law Journal* reader rankings will only grow in years to come.

Warm Regards,

Kenneth A. Gary, J.D. Publisher, The National Law Journal & Legal Times



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