

Client testimonial



Customer: *HVC is a modern and innovative waste recycling company. It is jointly owned by 55 municipalities in the provinces of North Holland, South Holland and Flevoland. HVC's activities include collecting waste materials, recycling and composting, waste incineration and supplying power and heat, whereby the highest environmental yield at the lowest possible cost is of the utmost importance.*

Challenge: *Improved cooperation between HVC employees spread over 5 sites.*

Results: *Environmentally friendly, more efficient work methods and improved balance between work and private life.*

Five HVC sites - Alkmaar, Dordrecht, Middenmeer, Velsen and Lelystad - have recently started making extensive use of videoconferencing for meetings and training purposes. HVC is acutely aware of its responsibility towards humans, the environment and society as a whole and the climate-friendly aspect of videoconferencing in particular was one of the reasons for investing in this technology.

Yvonne van Loon of HVC's Communication department and project leader for procurement of the videoconferencing systems explains: "HVC invests in the innovation of both operational processes and business organization. The company invests a lot of effort in improving processes and, often together with others, in technical innovations. Conducting meetings using a video link slots in well with the company's philosophy, but also compliments our ongoing efforts to find the perfect balance between sustainable business practices and costs."

Videoconferencing specialist Talk & Vision in Linschoten was engaged for the implementation. The HVC management team was extremely impressed by the fast and flexible delivery of the equipment and the other services on offer from Talk & Vision.

"Videoconferencing by Talk & Vision dovetails well with HVC's company mission and contributes to a sustainable environment."

Yvonne van Loon,
*HVC Communication department and
project leader for procuring videoconferencing systems*

Talk & Vision arranged a series of user training courses for HVC staff with the catchphrase "If you can fall off a log, you can use videoconferencing". This substantially reduced resistance to videoconferencing. The participants were so keen that they promoted the system among their colleagues and soon videoconferencing became part and parcel of daily operations. All internal meetings are set up within the company itself, but Talk & Vision Services takes care of all videoconferencing links to external companies both locally and abroad.

The videoconferencing systems are used extremely intensively internally, both by the Central Works Council and management and other corporate services. Videoconferencing is user friendly and HVC can already see the time savings to be made by conducting meetings in this manner.



"We haven't yet converted the savings into a tangible number, but we already notice that we are working more efficiently by saving on travel time both during work and private time."

Yvonne van Loon,
*HVC Communication department and
project leader for procuring videoconferencing systems*



About Talk & Vision

Since Talk & Vision first started in The Netherlands ten years ago, it has realised healthy and promising growth in video conferencing solutions for a large number of customers in various sectors. As well as the necessary hardware, they have clearly focused on a large range of supplementary services. These include international service and support, consultancy, training and web-conferencing and video-meeting services. Talk & Vision is authorised partner to Polycom, Sony and Tandberg, thus ensuring its partners receive independent advice. The comprehensive portfolio of services makes it possible to outsource video conferencing activities entirely to Talk & Vision.

Talk & Vision

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