

# Client testimonial



*Customer* Menzis is one of the 4 large healthcare insurance companies in the Netherlands. Over 2.1 million people rely on the cover provided by Menzis. With the brands Menzis, Azivo and AnderZorg, Menzis provides both individual and group healthcare insurance products.

*Menzis is a cooperative, meaning that profits flow back, either directly or indirectly, to the insured. The company has offices in The Hague, Enschede, Groningen and Wageningen.*

*Challenge* Realise time savings and reduce environmental impact. By reducing travel, Menzis will work more efficiently and reduce CO<sub>2</sub> emissions at the same time.

Menzis has been using videoconferencing for over 5 years now and acknowledges the environmental benefits. Menzis employees have since become highly familiar with videoconferencing, which can be easily reserved via the Internet. They are all appreciative of the fact that it saves time, and contributes towards the reduction of CO<sub>2</sub> emissions at the same time.

The company has a mobility policy that is geared to sustainability. Videoconferencing plays an important role within the mobility plan.

To meet a growing demand from the organisation, Menzis expanded its video communications infrastructure in mid-2011 to include 42 Cisco systems of the types MXP-100, TB1700 and MXP-300.

Henk Hogenkamp: "I was involved right from the start with the purchase of video equipment within Menzis. I am also the contact for the maintenance and management of the videoconferencing hardware.

*"As part of our ISO14001 accreditation process, we are highly aware of the environmental advantages offered by videoconferencing."*

*Henk Hogenkamp,  
Housing Services*



*“Videoconferencing reduces the need for travel, thereby cutting back on CO<sub>2</sub> emissions.”*

*Henk Hogenkamp,  
Housing Services*



*About Talk & Vision*

*Talk & Vision, a company of Dutch carrier KPN, offers visual communication solutions to large and medium-sized companies in different markets worldwide.*

*With MAVIS (Managed Video Services), customers can turn to Talk & Vision for the procurement, control and management of all video communication operations.*

*Talk & Vision has its head office in Linschoten (Netherlands). Other offices are located in the UK, Germany and Belgium.*

We chose Talk & Vision to implement our new systems. The equipment had to comply with our uniform and standardised high-end videoconferencing solution, which was already installed at the various Menzis offices in the Netherlands. It was also vital that the new systems support trouble-free communication with the existing hardware at Menzis.”

Hogenkamp continues: “The contact with Talk & Vision is running smoothly and we are keen to study the possibilities of using videoconferencing, via a webcam and laptop, for communication from home or the personal workplace. This supports our ambition to adopt more flexible and environmentally aware working methods.”