

Reduce Custom Application Development and Maintenance Costs



AIS SHAREPOINT MANAGEMENT PROGRAM BENEFITS

- Dramatically reduce costs to develop custom solutions
- Leverage Agile methodologies proven to work in DoD
- Complies with DoD Directives and Guidelines (DoDD 8500, etc)
- Reduce the number of stand-alone systems
- Leverage an existing approach with demonstrated success

TYPICAL SCOPING

Typical Operations Roles Include

- SharePoint Platform Analysts
- Governance and Security Analysts

Typical Development Roles Include

- SharePoint Analysts
- PM / Business Analyst
- Developers
- Testers
- Trainers

AIS FEDERAL EXPERIENCE

- Top Secret Facility Clearance
- Supporting DoD since 1985
- Currently Supporting Civilian, Defense, National Security, and Intelligence Agencies
- **Contract Vehicles:**
GSA IT Schedule 70 (GS35F0279P)

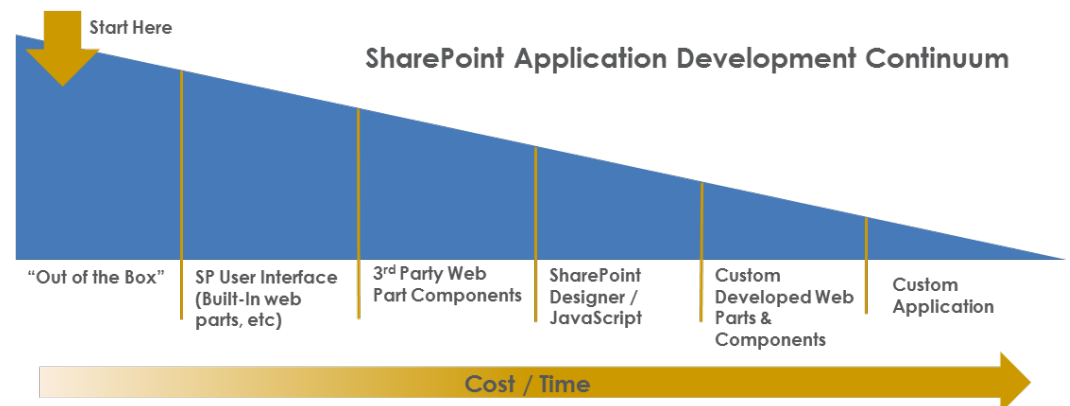
Custom application development takes too long and is too expensive. Traditional custom application development cycles within the DOD environment include lengthy application approval processes, information assurance reviews, and certification and accreditation. Even with virtualization technologies, costly resources, such as storage and backup capabilities, must be provisioned for each server. These duplicated costs for each custom application rapidly add up to high development costs, though they add little direct value to the customer.

THE AIS APPROACH

Leverage existing capabilities within approved platforms. When you leverage existing SharePoint capabilities to automate your business processes and create applications, costs are significantly reduced. When a platform such as SharePoint is utilized, the time and money spent to approve the platform is a one-time expense. From then on, each application or automated business process created within SharePoint leverages that initial investment and dilutes the costs incurred.

AIS creates business capabilities and applications along a continuum of possible solutions. We evaluate the desired business objectives and apply the right solution based on our continuum below. Starting on the left side of the diagram, we employ out of the box capabilities to meet the business needs. As project requirements get more complex, we move to the right on the continuum until the requirements are met to the customer's satisfaction.

When developing solutions that require custom development, we utilize an Agile methodology that complies with all applicable DoD guidelines and instructions (DoDD 8500, etc) to rapidly deliver low-cost capability to users. Solutions that are implemented following this approach are quickly created and deployed to production at the absolute minimum cost.



AIS AT – A – GLANCE

Founded

1982

Expertise

- Custom Application Development
- Microsoft Technologies and Platforms
- Tablet & Mobility Solutions
- Cloud Computing
- Infrastructure Engineering
- Strategic Consulting
- Software Engineering
- Software Testing
- Automated Testing
- Custom Application Training
- Operations & Support

Size

300+ Employees

\$50M+ Revenue

Awards

INC

- 5000 Fastest Growing Companies

Washington Business Journal

- 50 Fastest Growing Companies
- 100 Best Places to Work



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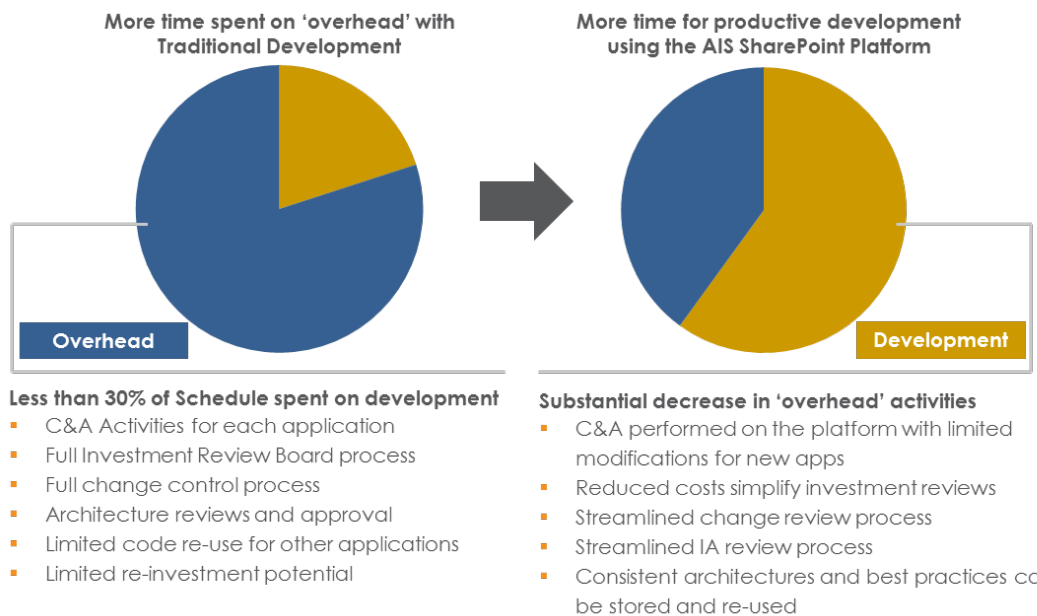
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Microsoft Partner

Gold Portals and Collaboration
Gold Business Intelligence
Gold Software Development
Gold Application Integration
Gold Web Development
Cloud Accelerate

DEMONSTRATED SUCCESS

AIS implemented our SharePoint Center of Excellence Program at the Office of the Secretary of Defense. We addressed the problems of escalating costs of custom software development and maintenance with a holistic approach that implemented an Agile software development methodology, established a streamlined C&A process in conjunction with the Information Assurance team, reduced risk to the environment, and boosted code and architecture re-use which resulted in substantial time and cost savings. The first application developed under this approach was deployed within 60 days from start of development, beating the original estimate by 6 months.



TYPICAL ENGAGEMENT

Measurable & achievable results: Our unique "Center of Excellence" approach consists of proven DoD-compliant Agile software development and application platform management methodologies. These allow us to be effective on the first day without the typical 'paralysis of analysis' encountered by so many of our competitors. Together, we will establish up-front criteria for success so that we will be able to monitor and measure progress. We will then build the application platform and deploy our Center of Excellence process.

We first confirm that your SharePoint environment is correctly architected and managed, and address any deficiencies. We then work with your governance and security teams to customize our existing recommended processes so that they fit your organization's unique needs, saving you time and money. At this point, your platform will be ready to accept new applications and capabilities.

HOW TO ENGAGE AIS

Since 1982, we have delivered solutions for Federal, State, and Local governments. AIS is a prime contractor on the GSA IT Schedule 70 (GS35F0279P). Contact us to receive an overview of our approach to establishing a SharePoint Center of Excellence.