

# MedicsPremier™ for Dermatology:

## Real World Class Dermatology Practice Management Automation

The financial, business, and operational needs of your Dermatology practice are too critically important for just any practice management software system.

Dermatology practices, groups and “super-groups” need comprehensive automation to handle any or all of these:

- Dermatologists
- Mohs surgeons on staff or contracted
- Botox treatments
- Spa sessions
- Aestheticians
- Products for purchase
- Tax rates based on item / purchase location
- Gift cards / coupons
- Prepaid visits or services
- Inventory tracking
- Marketing results

That’s why your PM system should be MedicsPremier for Dermatology.

**Master Patient Index (MPI):** MedicsPremier for Dermatology’s MPI architecture gives practices / groups / super-groups the ability to correctly identify a particular patient across multiple tax IDs, regardless of the number of patients in the system.

Dermatology practices that are part of a super-group using MedicsPremier can maintain their independence based on tax ID. The super-group can also operate under one tax ID and still have practice names remain independent. MedicsPremier’s versatility also allows practices to keep track of patients separately or group-wide based on the format desired by the super-group.

**No More Duplicate Patients:** MedicsPremier’s built-in ability to cross check numerous demographic data fields virtually guarantees that duplicate patient records cannot be entered.

Having a “dupe”-free database along with MedicsPremier’s **built-in MPI architecture** ensures each patient’s identity across the enterprise.

**It All Starts with Scheduling: MedicsPremier Does It All**

Scheduling appointments for dermatology practices today can be daunting, either with multi-modality combinations of services to be performed on a single patient, or for scheduling Mohs surgeries which presents its own set of challenges.

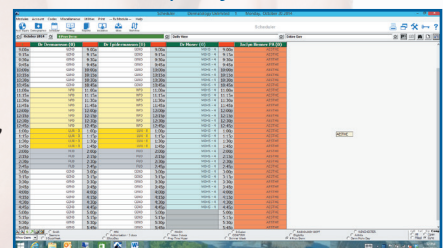
**Multi-Modality Scheduling:** The patient may need to schedule a medical appointment, and then for that same day, or a different day, may want to schedule a Botox treatment and / or a spa session which may also involve an aesthetician. These types of multi-modality appointments are commonly seen in today’s age of expanded Dermatology services.

Multi-modality appointments are easily scheduled in MedicsPremier, capturing **appointment types and resources needed** for each of the modalities. **Color coding** enhances overall appointment visualization.

Patient appointments are neatly grouped and easily viewed in a variety of user-defined formats and displays. The system’s **built-in workflow** tracks the patient’s progress throughout his or her series of services.

**Mohs Surgery Scheduling:** Prep time is typically required by the practice as well as elongated treatment times by the surgeon based on in-house biopsy results. The MedicsPremier Scheduler provides for each of these requirements and is excellent for on-staff and / or contracted Mohs surgeons.

*One example of Scheduler view*

A screenshot of the MedicsPremier Scheduler interface. It displays a grid of appointments with columns for patient name, date, time, and service type. The appointments are color-coded by service type, with yellow for medical appointments, orange for Botox, and green for spa services. The interface includes a search bar and various navigation controls.



- **Prep time:** MedicsPremier can automatically schedule prep times based on the surgery time. For example, if the surgery is scheduled for 10:00 a.m., the prep time slot can be auto-scheduled for thirty minutes prior to that, or whatever time period is required by the practice. In that case, scheduling the 10:00 a.m. Mohs surgery will automatically block thirty minutes for prep at 9:30.

Prep times only can be viewed if desired in “Prep View” mode, as can actual surgery times only. Both can be viewed at all times as well per user’s preference.

- **Ongoing Mohs surgery times:** The scheduler can be used to block additional surgery time based on the practice’s average Mohs surgery time, and then be adjusted once the patient’s surgery is completed. The scheduler can then be used to review time slots needed for the patients’ surgeries, and as a management tool to keep track of actual surgery times.

**Centralized or Individual Scheduling is enabled with MedicsPremier.** The scheduler can be used and viewed in totally centralized format (centralized scheduling) for all modalities / resources across the enterprise, and for all places of services.

The scheduling can also be individualized (or decentralized) to specific places of service, providers, resources, and services provided.

The MedicsPremier Scheduler for Dermatology is incredibly versatile, highly user and Administrator-defined. It is a powerful operations tool for comprehensive scheduling needs and for workflow.

The Scheduler is also a revenue producer with its ability to batch-verify insurance coverage for upcoming appointments, and for displaying a variety of notes and alerts as to payment methods, copayments and more.

The complexities of Dermatology scheduling are greatly simplified with the MedicsPremier for Dermatology Scheduler.

### **Now Arriving: the Patient**

Presumably the patient’s insurance and any pre-requirements had already been checked in advance through the MedicsPremier Scheduler which has comprehensive EDI-enabled abilities for verification.

If that had not been done for any reason (perhaps the patient is a walk-in or same day appointment), verification can be checked now. The system typically provides results in a few seconds.

When the patient arrives for the appointment, MedicsPremier will clearly display any copayments due. It will have also displayed copayments when the appointment was scheduled.

Front desk staff can post that payment now or after the appointment is completed.

- **Botox, Gift Cards, Coupons:** MedicsPremier also handles prepaid services, gift cards and coupons (for example, spa treatments).

**Botox treatments** are generally based on units which can be prepaid. The system will calculate the payment amount due *based on the number of units used per the patient’s treatment*. If the patient prepaid, the system will account for that and display today’s treatment with the correct credit amount.

Further, the system can easily handle **multiple methods of payment for the same patient** covering a variety of procedures and services.

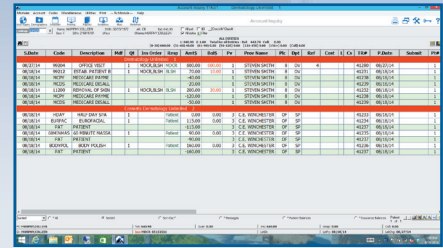
## The Encounter

MedicsPremier for Dermatology can be integrated with dermatology-specific EHRs whereby diagnosis and procedure codes are transmitted from the EHR to MedicsPremier for quick billing.

## Posting and Payments

Posted procedures and services are neatly displayed on the patient's "Account Inquiry" window in MedicsPremier.

Medical procedures, spa treatments, cosmetic procedures and even products purchased *are all clearly displayed, including the correct tax on purchased products.*



Code	Description	Qty	Unit Price	Total Price	Discount	Net Price	Charge	Pay	Balance
90.01	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.02	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.03	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.04	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.05	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.06	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.07	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.08	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.09	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00
90.10	WAX	1	10.00	10.00	0.00	10.00	10.00	0.00	10.00

In fact, tax rates are tied back to the actual products sold since certain products may have different tax rates. The tax rate is also based on the location of the purchase.

Reports can be generated displaying tax collected helping to differentiate payments for services from tax collected for purchased products.

## Inventory Monitor

The system's **Inventory Monitor** keeps track of purchasable items and is an excellent tool to use for issuing coupons based on products' expiration dates.

## Checkout

When the patient is ready to leave, the MedicsPremier **Checkout Window** clearly encapsulates today's visit, including medical and nonmedical procedures and purchases. The user can add to the window at point of checkout for any last minute purchases.

MedicsPremier will submit any claims to the patient's insurance, and then also display amounts due directly by the patient. Any prepaid services will have been credited, and any gift cards or coupons can be accepted at this point.

MedicsPremier is **barcode scanner**-compatible.

## Electronically Submitted Claims and EDI

MedicsPremier is enabled to handle electronically submitted claims to hundreds of commercial payers as well as Medicare, Medicaid and Blue Shield.

Claims submitted through systems from ADS in 2013 had an extraordinary, almost **99% success rate on first time claims** as reported by Emdeon and HFMA. The 2014 YTD rate is even higher.

**Anticipatory Reimbursement Management:** Take a very proactive approach to pending claims by viewing their real-time status in the payers' queues, similar to tracking a FedEx™ or UPS™ package. Get an up-to-the minute view of unpaid claims as often as desired, and have a solid handle on when payments can be expected to arrive.

The built-in **Medics Claim Denial Manager** displays any denied claims, their reason for denial, and provides the ability to edit and resubmit, all from one window.

MedicsPremier's Automated ERA makes payment posting to EOBs easy, quick, and accurate.

## Reports, Data, Analytics

Data Driven Details: MedicsPremier comes with a built-in array of Financial and Management Reports to really help manage the Dermatology practice:

- Highly customizable without requiring expensive add on utilities such as Crystal Reports™
- Data can be drilled-into for details which can then also be edited from that view
- Reports are easily exported to Excel™



- Users can schedule reports to compile at pre-defined times
- Report data can be highlighted with color coding / color fonts

### For added PM Functionality

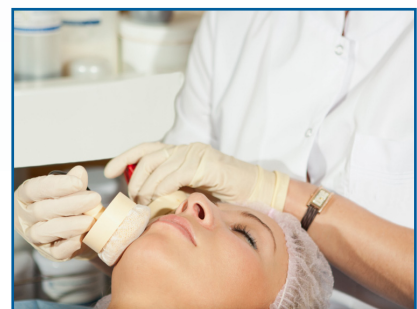
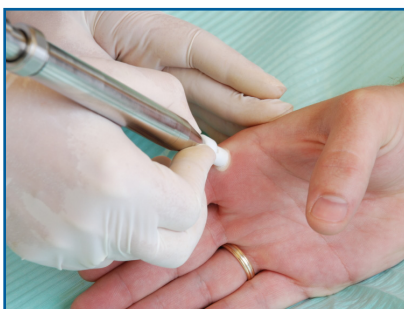
In addition to all of the integral features and capabilities provided with MedicsPremier for Dermatology, more can be added as needed:

- Medcall™ Patient Communication System for automated appointment reminders and confirmations, and for sharing general information with patients, all via auto-dialing / email / texts.
- Medics OnCall™ “App” for remote connectivity using an internet-enabled smartphone. View patient information, schedule appointments, post procedures and diagnoses.
- MedicsScan™ for attaching letters, IDs, drivers’ licenses, insurance cards, etc. to the patient’s MedicsPremier account for quick retrieval, viewing, and printing if needed.
- MedicsCollections™ for Dermatology practices with high volume collections needing collection agency-type power.
- TransFirst™ for integrated credit and debit card payments, payment by check, and automated funds transfers. Excellent for accepting in-office copayments or outstanding balances.

**Versatility:** MedicsPremier can be implemented in the format that works best for the client.

- Cloud / ASP: MedicsPremier resides on remote servers and is accessed securely over the internet; the client does not need a server at the practice.
- Customer hosted (client server): MedicsPremier resides on a server located at the practice.

MedicsPremier for Dermatology is produced by Advanced Data Systems, a company with an almost forty year history in healthcare automation. ADS is an extraordinary example of stability and reliability in the industry. The company provides timely Implementation, comprehensive Training, excellent ongoing Support with Updates, and data conversions from existing systems.



Contact ADS for more information on our Medics Solutions,  
and to schedule a personalized system presentation for your Dermatology practice.

*See why thousands of providers rely on systems from ADS!*



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