CONDOMINIUM INSURANCE MISUNDERSTOOD PRODUCT

Coverage Is Not Mandatory

 Consumer is not aware of the need for coverage

 Isn't my insurance included in my condo fee?

Unlike Home & Auto Insurance

No deadline to buy



 Coverage is often not purchased



Reasons Not To Insure

I don't have much stuff

•I live on the 20th floor, what could happen?

I'm busy, I'll buy whenI'm settled



WHY EVERYONE SHOULD BUY CONDO INSURANCE

Protects Your Belongings

- Even people just starting out can have tens of thousands of \$ in belongings
- Coverage extends anywhere in the world
- Storage locker

Additional Living Expense

 Provides money for temporary accommodations in the event of a claim



 Covers condo fees for prolonged dislocation

 Can include gym membership



Improvements & Betterments

- Condo corporation policy does not insure upgrades
- Damage to the unit will be repaired/replaced with the quality of the original plans
- Finished basements in townhouse style condos are typically not included

Loss Assessment

- Individual unit owners may be assessed for repairs to the building
- Damages caused by an insured peril but not covered by master policy
- Excessive deductible
- Lapse in coverage
- Inadequate coverage

Personal Liability Protection

The most important coverage included with condo insurance



- Unit owner may be found liable for damage to their own unit
- May be liable for damage to other units
 - Fire
 - Water damage
 - Dishwasher
 - Washing machine

 Liability protection includes legal defense

Even if claim is groundless or fraudulent

HOW MUCH CAN I EXPECT TO PAY?

Minimum Premium Requirement

Policies start at \$25 per month

Most plans under \$60 per month

Condo Rental Coverage

Similar coverage as owner occupied unit

 Available for non-residents (owners living abroad)