

enVista Helps Companies Manage Complex Supply Chains End-to-End

Consulting Firm Focuses on Delivering Client Value

When you buy food, clothing, household goods, or just about anything else from stores or over the Internet, there's a good chance Indianapolis-based enVista played a part in getting that product to you.

On any given day, enVista consultants are in the boardrooms, warehouses and stores of companies like Sephora and Tory Burch talking to executives and IT and supply chain decision-makers to understand and help solve their business challenges.

enVista works with manufacturers, distributors and retailers all along the supply chain. "We help companies optimize their supply chains, from their suppliers to their stores and to the

customers' front doors," says company President and CEO Jim Barnes.

enVista brings deep vertical expertise, focusing on optimizing the people, processes, facilities and technology that improve supply chain performance. This is critical, as supply chains have a direct impact on companies' customer service, brand reputations, profitability and competitive advantage.

Hundreds of companies across North America like Vera Bradley and



Jim Barnes



PepsiCo rely on enVista for its broad spectrum of services including supply chain assessments, software evaluation and selection, facility design build, supply chain network design, workforce

management, global transportation solutions, and managed IT services.

"We work with a lot of well-known omni-channel retailers," says Barnes, "helping them to understand their demand patterns and how much inventory to buy when, and where to position inventory to make sure they meet customer demand and expectations."

enVista is so successful at helping customers increase efficiencies, lower costs and improve customer service that its client retention rate is 98 percent, and the majority of clients leverage multiple services.

Fast Growth, and More Expected

Founded in 2002, enVista quickly became a leading supply chain consulting and IT services firm. It ranked No. 1,337 this year on *Inc.* magazine's Inc. 5000 annual list of the fastest-growing private U.S. companies. The firm plans to double its anticipated 2014 revenues of \$65 million within three years. Contributing to the company's growth plans, enVista recently opened a headquarters in Ellesmere Port, United Kingdom, to serve global clients across North America and Europe, the Middle East and Africa.

"enVista is successful because we invest in our clients and hold ourselves accountable for their success," Barnes says. "We are passionate about supply chain, but even more so about helping the people we serve."



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