

Fastest-Growing Indianapolis-Area Private Companies⁽¹⁾

(Ranked by percentage of revenue growth from fiscal years 2010 to 2012)

RANK	COMPANY ADDRESS TELEPHONE / FAX / WEBSITE	REVENUE GROWTH FY 2010 TO 2012	REVENUE FY: 2010 2011 2012	FTE EMPLOYEES FY: 2010 2011 2012	AFTER-TAX PROFITABILITY IN 2012 ORIGINAL INVESTMENT: AMOUNT SOURCE(S)	PRODUCTS AND SERVICES	TOP EXECUTIVE(S), TITLE(S), OWNER(S)	ACCOUNTING FIRM LAW FIRM(S) BANK(S)	FOUNDED FY END
1	Stonegate Mortgage Corp. 9190 Priority Way West Drive, Suite 300, 46240 (317) 663-5100 / (317) 569-0705 / stonegatemt.com	515%	\$15,526,280 \$23,705,868 \$95,545,374	152 197 444	over 10% \$1,250,000 personal savings, business partners, friends	residential mortgage lending and servicing	Jim Cutillo, CEO Jim Cutillo	Richey May & Co. LLP Barnes & Thornburg LLP Merchants Bank of Indiana	2005 12/31/13
2	BidPal Inc. 8425 Woodfield Crossing, Suite 501, 46240 (888) 729-0399 / (888) 265-4495 / bidpalnetwork.com	476%	\$1,779,000 \$5,186,000 \$10,245,000	31 51 107	loss \$233,000 investors, venture capital, state grant	helps nonprofits use technology to more efficiently run charitable events	Scott Webber, chairman, CEO Scott Webber, Kevin Boyne, Don Aquilano, Kirk Wolfe	Katz Sapper & Miller LLP Ice Miller LLP Chase Bank	2007 12/31/13
3	Advanced Technologies in Electrical and Communications Inc. 417 Lafayette Ave., Lebanon 46052 (765) 482-8926 / (765) 482-8936 / atec-electric.com	452%	\$1,394,763 \$2,043,130 \$7,694,544	7 14 24	0% to 5% \$100 savings	electrical and communications contracting	C. Shane Conner, president C. Shane Conner	Elevation CPA Group PC Parr Richey Obremsky Frandsen & Patterson The Farmers Bank	2005 12/31/13
4	Direct Connect Logistix 212 W. 10th St., Suite D-405, 46202 (317) 218 7777 / (317) 947-0999 / dclogistix.com	252%	\$3,750,080 \$7,910,127 \$13,212,416	9 12 20	over 10% \$100,000 private investor	full and less-than-full truck loads, intermodal, team service, special equipment third party logistics	Greg Humrichouser, president, owner Greg Humrichouser	Shaub CPA Group Scopolitis Garvin Light Hanson & Feary, Bose McKinney & Evans Chase Bank	2009 12/31/13
5	Stratosphere Quality LLC 12024 Exit Five Parkway, Fishers 46037 (317) 578-1455 / (317) 578-1456 / stratospherequality.com	250%	\$20,917,046 \$38,154,704 \$73,170,576	322 760 1,504	over 10% \$435,000 personal funds	sorting, inspection, re-work and technical services	Tom Gray, COO Steve Cage	BGBC Partners LLP Bingham Greenebaum Doll LLP Key Bank	2009 12/31/13
6	Sun King Brewing Co. 135 N. College Ave., 46202 (317) 602-3702 / (317) 602-3701 / sunkingbrewing.com/	227%	\$1,597,796 \$3,309,058 \$5,230,721	14 34 43	over 10% \$507,250 private investors	craft beer	Omar Robinson, president Omar Robinson, Clay Robinson, Andrew Fagg, Dave Colt, Steve Koers	Katz Sapper and Miller LLP NA First Merchants Bank	2009 12/31/13
7	Spot Freight Inc. 445 N Pennsylvania St., Suite 701, 46204 (317) 635-6207 / (317) 635-6357 / spotmyfreight.com	224%	\$5,512,860 \$14,360,366 \$17,860,348	5 15 31	0% to 5% \$70,000 personal funds	logistics services, freight brokerage, supply chain consulting	Andy Schenck, Andrew Elsener, co-presidents Andy Schenck, Andrew Elsener	Katz Sapper Miller LLP Ice Miller LLP, Scopolitis Garvin Light Hanson & Feary Key Bank	2009 12/31/13
8	Kort Builders Inc. 5333 W. 86th St., 46268 (317) 872-4181 / (317) 334-0146 / kortbuilders.com	202%	\$2,721,565 \$5,956,952 \$8,232,622	9 13 14	6% to 10% \$15,000 personal funds	general contractor, commercial builder, design/build services	Robert M. Kort, president Robert Kort, Stephan Kort, Jeffrey Morone	Katz Sapper & Miller LLP Cohen Garelick & Glazier National Bank of Indianapolis	1986 12/31/13
9	Exacq Technologies Inc. 11955 Exit Five Parkway # 3, Fishers 46037 (317) 845-5710 / (317) 845-5720 / exacq.com	184%	\$19,217,765 \$31,469,339 \$54,567,922	49 67 118	over 10% \$714,000 management team	open architecture and video management software and security systems	Dave Underwood, president Dave Underwood, Jim McMillion, Dan Rittman, Tom Buckley, Jeff Walters	Katz Sapper & Miller LLP Ice Miller LLP PNC Bank	2002 12/31/13
10	Bastian Automation Engineering LLC(2) 2155 Fields Blvd., Greenfield 46140 (317) 467-2583 / (317) 467-4701 / bastiansolutions.com	175%	\$3,607,538 \$8,364,577 \$9,933,384	27 40 48	0% to 5% \$150,000 organic funding	design and manufacture specialty equipment for the material handling industry	Jason Effing, general manager Jason Effing	Katz Sapper & Miller LLP Krieg DeVault LLP National Bank of Indianapolis	2003 12/31/13
11	RenCon Services Inc. 8504 S. State Road 9, Pendleton 46064 (317) 644-1347 / (317) 841-0701 / renconservices.com	174%	\$2,303,520 \$5,958,182 \$6,310,559	14 29 45	6% to 10% \$10,000 credit cards, savings	general contractor, facility maintenance, customized steel fabrication	Shane Skinner, president Jeremy J. Bergunder, Shane S. Skinner	Cliffton Larson Allen LLP Taft Stettinius & Hollister LLP Star Financial Bank	2008 1/1/13
12	Netlogx LLC 212 W. 10th St., Suite C465, 46202 (317) 536-6046 / (317) 536-2642 / netlogx.com	165%	\$2,387,185 \$5,205,022 \$6,317,470	16 25 39	6% to 10% \$0 self-generation	consulting services focusing on risk management	Audrey Taylor, managing partner Audrey Taylor, Nicholas Taylor	Sponset CPA Group Morse & Bickel PC PNC Bank	1998 12/31/13
13	Royal United Mortgage 7999 Knue Road, Suite 300, 46250 (317) 664-7700 / (317) 664-7736 / royalunitedmortgage.com	157%	\$11,209,116 \$18,706,414 \$28,772,928	132 189 263	over 10% \$1,717,676 friends and family	retail residential mortgage lender	Craig Royal, CEO Royal United Financial Services LLC	BDO Frost Brown Todd LLC Merchants Bank of Indiana	2008 12/31/13
14	enVista 11711 N. Meridian St., Suite 415, Carmel 46032 (317) 208-9100 / (317) 208-9109 / envistacorp.com	155%	\$12,399,518 \$18,998,397 \$31,588,956	80 98 123	over 10% \$250,000 personal funds	supply chain and IT consulting, systems and software implementation, operations management	Jim Barnes, president, CEO Jim Barnes, John Stitz	Coley Accountancy Mader Law Wells Fargo	2002 12/31/13
15	Electric Plus Inc. 101 W. Lincoln St., Danville 46122 (317) 718-0100 / (317) 718-0101 / electricplus.com	146%	\$11,168,646 \$19,962,146 \$27,439,017	49 110 127	6% to 10% \$330,000 North Salem State Bank	electrical construction and services	Timothy A. Whicker, president, David Nelson, Shane Pennington, Austin Schultz, VPs Timothy A. Whicker	Donovan CPAs and Advisors Drewry Simmons Vomehm LLP North Salem State Bank	2006 12/31/13
16	Encore Sotheby's International Realty 9510 N. Meridian St., Suite 200, 46260 (317) 660-4444 / (317) 660-4574 / encoresothebysrealty.com	145%	\$1,283,704 \$2,162,604 \$3,150,320	12 20 25	loss \$400,000 private equity	real estate services	Mark Zukerman, principal Mark Zukerman, Brent Claymon	Katz Sapper & Miller LLP Cohen Garelick & Glazier National Bank of Indianapolis	2009 12/31/13
17	MSW LLC 8258 Zionsville Road, 46268 (317) 472-5800 / (317) 472-5801 / whse.com	139%	\$22,861,627 \$52,051,361 \$54,752,079	31 40 42	6% to 10% \$10,000 owners	assembly, packaging, kitting, warehousing	Yousuf Mahomed, CEO Yousuf Mahomed, Jim Brown	Somerset CPAs Bose McKinney & Evans LLP Bank of America	1997 12/31/13
18	D2P LLC 7998 Centerpoint Drive, Suite 600, 46256 (317) 572-9103 / (317) 572-1213 / d2pindy.com	127%	\$5,707,381 \$9,266,694 \$12,957,583	10 15 20	0% to 5% \$400,000 owners, Lynx Capital Corp.	furniture for office and health care, installation and moving services	Rebecca Denison Schultz, president Rebecca Denison Schultz	The Controllershship Group Keown & Kratz LLC First Merchants Bank	2006 12/31/13
19	Sullivan Commercial Supply 8112 Woodland Drive, 46240 (317) 259-7447 / (317) 405-9687 / sullivancommercial.com	127%	\$2,124,064 \$3,692,206 \$4,811,195	8 12 17	loss \$100,000 personal funds, bank loan	wholesale distribution of products and services to the property management and thrift store industries	Scott Rogers, CEO Scott Rogers, Greg Oliver, Eddy Lux, Pat Sullivan	Watermark CPA Group Taft Stettinius & Hollister LLP National Bank of Indianapolis	2009 12/31/13
20	Grand Industrial LLC 301 E. Carmel Drive, Suite C300, Carmel 46033 (317) 669-8404 / (317) 663-0945 / grandindustrial.com	122%	\$9,284,483 \$14,646,140 \$20,656,267	57 58 53	0% to 5% \$0 NA	industrial construction services	Justin Brown, president Justin Brown, Tom Smith	Blue and Co. LLC Jarod Brown Esq. Security Federal Savings Bank	2006 12/31/13
21	Main Event Merchandise Group 6880 Hillside Court, 46250 (317) 570-8900 / (317) 570-8989 / mainevt.com	119%	\$3,486,329 \$4,290,519 \$7,652,189	13 17 21	6% to 10% \$10,000 self-funded	logo apparel and promotional products	Brian Fahle, president PICO Capital Partners, Brian Fahle	Clifton Larson Allen LLP Hopper Blackwell PC Star Financial Bank	2001 12/31/13
22	Mainstreet Property Group LLC 109 W. Jackson St., Cicero 46034 (317) 420-0205 / (317) 420-0206 / mainstreetcap.net	117%	\$9,950,844 \$11,415,815 \$21,610,033	131 108 137	loss \$100,000 family	real estate, property development	Paul E. Turner, chairman, CEO Paul E. Turner, Vincent E. Grogg	Katz Sapper & Miller LLP Krieg DeVault LLP Centier Bank	2002 12/31/13
23	MMY Consulting Inc. 8900 Keystone Crossing, Suite 1035, 46240 (317) 846-9500 / (317) 846-9502 / mmyconsulting.com	110%	\$4,452,139 \$8,618,307 \$9,350,077	44 75 105	6% to 10% \$3,000 personal funds	management and health care consulting, EHR implementation, custom application development	William J. Monachino, president William J. Monachino	Blue and Co. LLC Barnes & Thornburg LLC Old National Bancorp	2003 12/31/13
24	Skiles Electric & Mechanical 298 Gasoline Alley, Suite A. 46222 (317) 247-8562 / (317) 247-0473 / skileselectric.net	109%	\$2,460,842 \$4,170,138 \$5,148,840	18 28 42	6% to 10% \$200,000 line of credit	commercial and industrial HVAC, electrical, plumbing and refrigeration	Troy Hampton, VP of IT/industrial division Kevin L. Caplinger	L.M. Henderson & Co. LLP Ross & Kuhlman Huntington Bank	2009 12/31/13
25	Blue Horseshoe 11590 N. Meridian St., Suite 520, 46032 (317) 573-2583 / (317) 573-2590 / bhsolutions.com	82%	\$12,069,737 \$18,091,224 \$21,916,777	75 88 111	over 10% \$312,500 shareholders	management and strategy consulting, enterprise resource planning and supply chain software and services	Chris Cason, president shareholders	Krugger Lawton & Co. LLC Riley Bennett & Egloff LLC Huntington Bank	2001 12/31/13

(1) independent, privately held corporations, proprietorships or partnerships with revenue in fiscal year 2010 of more than \$1 million and revenue increases each fiscal year from 2010-2012

(2) formerly Blue Arc Engineering LLC

COO=chief operating officer

EHR=electronic health records

FTE=full-time equivalent

FY=fiscal year

HVAC=heating, ventilation, and air conditioning

IT=information technology

LLC=limited liability company

LLP=limited liability partnership

NA=not applicable

PC=professional corporation

TI=tenant interior finish

Some companies may have been omitted due to lack of information or deadline restrictions.

The Indianapolis Business Journal list of fastest-growing Indianapolis-area private companies is the most comprehensive available. For copies of this list, go to www.IBJ.com and click on the "lists" link.

Research by Barbara Hoffman
(current as of April 12, 2013)

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Information provided by the individual companies. Verification of revenues is required for this list..

Top 25 lists are compiled each December in the Book of Lists.