

Nextech Partners with MediGain to Provide Enhanced Billing and Reimbursement Services for Specialty Practices

Partnership is aimed at helping practices increase efficiency and profitability

Tampa, Florida – May 14, 2014 – [Nextech](#), a leading provider of specialty-focused healthcare technology solutions for physician practices, and [MediGain](#), a medical billing and reimbursements company, are pleased to announce they have entered a strategic partnership aimed at helping specialty practices increase their efficiency and profitability through enhanced billing and revenue cycle services.

Through this partnership, Nextech will be the exclusive electronic medical record (EMR) and practice management (PM) solution for MediGain's clients in the specialties of dermatology, ophthalmology, optometry and plastic surgery. MediGain's cloud-based services, which include billing, reimbursement and denials management, will leverage Nextech's EMR and PM system to provide comprehensive revenue cycle services to its clients.

"In an increasingly complex reimbursement environment, it is imperative that healthcare providers are able to enhance revenue cycle capability to maximize the financial and operational performance of their practices," says David Henriksen, president and CEO of Nextech. "We are excited to partner with MediGain to provide our clients with advanced claims, billing and reimbursement services. This partnership is a clear testament to our dedication to helping our clients increase efficiency and profitability to achieve their business goals."

Leveraging both Nextech's practice management system and MediGain's reimbursement and billing support, clients are achieving an average clean claims rate of 99 percent. In addition, the large amount of data collected by Nextech's solution allows MediGain to provide comprehensive analytics to practices through the use of its proprietary business intelligence technology. These reports help practices ensure they remain compliant and receive appropriate payment for services rendered.

"Through Nextech and MediGain's partnership, my multi-physician, high-volume practice is averaging a 99.7 percent reimbursement rate," says Bruce Glassman, MD, Capital Dermatology. "For a practice to operate efficiently and successfully, vendors have to work hand-in-hand and I

definitely think Nextech and MediGain have done a great job of creating a seamless solution.”

“We are proud to partner with Nextech to provide medical billing, reimbursement and revenue cycle management solutions for specialty practices,” says Greg Hackney, president and CEO of MediGain. “By combining Nextech’s top-tier practice management capabilities with our full-service billing and reimbursement services, we are able to help our clients remain effective, efficient, and financially stable.”

About Nextech

Nextech deploys specialty-focused healthcare technology for physician practices. As a trusted advisor to thousands of specialty providers since 1997, Nextech delivers consultative guidance, professional services and innovative tools that enable clients to increase efficiencies while meeting their long-term business goals. The company’s robust solutions integrate seamlessly with value-added modules to create a single, intuitive platform that streamlines clinical, administrative, financial and marketing workflows. To learn how Nextech’s advanced offerings help specialty providers succeed in a fast-changing healthcare environment, visit www.nextech.com.

About MediGain

MediGain is a global full-service revenue cycle management and healthcare analytics company devoted to improving billing, collections and outcomes for healthcare providers and the patients they serve. With over 400 employees, MediGain provides solutions for physician groups, provider networks, ambulatory surgery centers and hospitals enabling them to reach their maximum potential through improved operational, financial and clinical outcomes. For more information on how MediGain can maximize revenue, reduce expenses and allow you to spend more time on providing your patients with quality healthcare, visit www.MediGain.com.