



# The Hauswirth Report

## Time for Your Annual Insurance Review!

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We frequently ask our customers to keep in touch with us. We want you to tell us what changes have occurred in your that may affect your insurance.

The words we never want to hear from you are: "What do you mean it's not covered?!"

Enclosed in our newsletter this month is our annual account review questionnaire. We'd like you to please take a few minutes and review it, fill it out, and send it back to our office at your earliest convenience.

To make it even easier, there are a few different ways you can complete your annual review:

- ✓ Fill out and return in the enclosed business reply envelope (postage is on us).
- ✓ Fax the completed review to [609-693-4935](tel:609-693-4935).
- ✓ Scan + Email the form to [Jennifer@hauswirth.net](mailto:Jennifer@hauswirth.net)
- ✓ Give us a call at [609-693-3123](tel:609-693-3123) to review over the phone.
- ✓ Visit [www.hauswirthinsurance.com/customer-review](http://www.hauswirthinsurance.com/customer-review) to complete your review online.

While you are reviewing the questionnaire, give the following items a few minutes of your consideration.

### Did You Receive Jewelry?

Did you receive any jewelry for Christmas, Valentine's Day, your birthday, or an anniversary that you would like schedule on your homeowners policy?

Did you know that scheduling a piece of jewelry is not only inexpensive, but gives you world-wide

sure you have the proper protection.

### Have You Paid Off Your Mortgage?

Have you paid off your mortgage or refinanced your home with a different mortgage company? If so, does the new company pay the renewal premium on your home insurance policy?

These are all items that we should note to make sure the right people are being billed for your policy.

### Has Your Family Relocated?

Have you been displaced due to Superstorm Sandy or the nor'easter that hit us right after Sandy?

We would like to make sure that we keep in touch with you at the right address and phone number or email address.

A lot has happened to us over the past few months, and all of us at Hauswirth & Sons Insurance Consultants want to make sure we are continuing to meet all of your insurance needs.

Please be sure to fill out and send us your annual insurance review — we really appreciate your time!

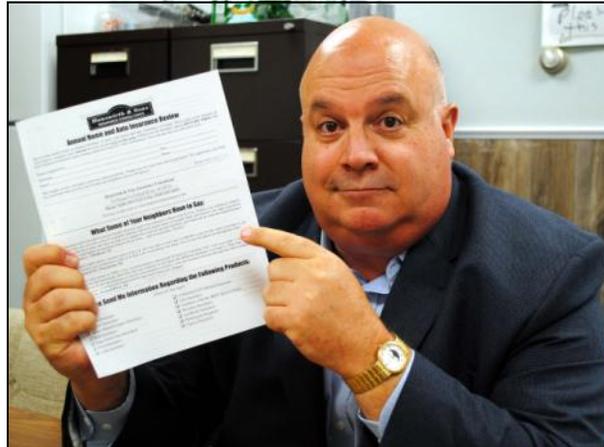
coverage for just about every known peril... including theft!

### Buy a Boat?

Have you purchased a new boat? Or possibly a jet ski? These items do not automatically have coverage under your home insurance policy and must be insured separately, especially for liability.

### Getting Divorced?

There are many changes that need to be made to your insurance after a divorce or if you are separated from your spouse. Please let us know if you are in this situation so we can make



### Contact Us by:

Phone: 609-693-3123  
877-329-3261

Fax: 609-693-4935

[www.hauswirthinsurance.com](http://www.hauswirthinsurance.com)  
[www.needcarinsurance.net](http://www.needcarinsurance.net)  
[www.needhealthinsurance.biz](http://www.needhealthinsurance.biz)

### Website Changes!

We've changed the look of [www.hauswirthinsurance.com](http://www.hauswirthinsurance.com). Let us know what you think!

### Hauswirth & Sons Insurance Consultants

332 Route 9 | Forked River, N.J. 08731 | (609) 693-3123  
[www.hauswirthinsurance.com](http://www.hauswirthinsurance.com) | [www.hauswirthinsurance.com/blog](http://www.hauswirthinsurance.com/blog)

← New blog address!!

## An Interview with Mugsy the Cat Burglar – Part 2!

In our last interview with Mugsy, he gave away some really cool secrets to his success as a burglar... Secrets that could help you prevent a theft loss at your own home! After feeding Mugsy a nice meal and a glass or two of wine, he allowed us to continue the interview.

**Q: Can you give us one trick you use to enter a home?**

A: Sure. It's pretty simple, but I always knock on the door first. If you answer, I'll ask for directions or offer to clean your gutters... I don't suggest you take me up on it.

**Q: After you break-in, where do you search first to find the best stuff?**

A: I always check out dresser drawers... including your sock drawer, the bedside table, and even the medicine cabinet.

**Q: Are there any places in the home that you ignore?**

A: Don't tell anyone, but I almost NEVER go into a child's room. *(Hint-Hint)*

**Q: Do you always look for a safe?**

A: You bet! But who has time during a break-in to try and open the safe?! If it's not bolted to the floor, I'll just take it with me!!

**Q: What are some of the best deterrents to keep you away?**

A: I hate loud TVs and radios. Sometimes these work better than an alarm system to keep me away!

**Q: Since this is our last interview, are there any more secrets you'd like to reveal?**

A: Well... this wine is really good... and I am retired... so I suppose I could give away just a few more secrets...

- So I don't look suspicious, I'll carry a clipboard, dress like a lawn-guy and carry a rake, or even wear a three-piece suit!
- The two things I hate the most are loud dogs and nosey neighbors.

- I'm not complaining, but I never understood how you could pay all this money for a fancy alarm system only to leave the house without setting it!
- I love looking in your windows. I check for flat-screen TVs and gaming systems. I love those. Many times I will drive or walk through your neighborhood at night, before you close the blinds, to pick my next target.
- I enjoy it when you announce your upcoming vacation on Facebook! It's easier than you think to look up your address. Hey parents: you should caution your kids about this, too. I see this all the time. It almost makes me want to come out of retirement!
- To you, leaving that window open just a crack during the day is a way to let in a little fresh air. To me, it's an invitation.
- If you don't answer when I knock, I'll try the door. Occasionally, I hit the jackpot and walk right in!

That's all we're getting out of Mugsy! We wish him good luck in his retirement, and thank him for all the great secrets he revealed to help keep our homes safe!

*If you've recently installed a new alarm system, give us a call (609-693-3123). You may be eligible for a discount!*



## A Really Great Crime Deterrent – FAKE-TV

Our interviews with Mugsy the Cat Burglar really got us thinking, and we came across a new product recently that we felt was worth purchasing and trying out ourselves.

Many people are reluctant to leave their TV on while they are out of town, but the product we found works on a timer and simulates the flickering glow of a real television set. The product is called FAKE-TV and can be purchased online from Amazon.com.



From outside your home, it looks like someone is inside watching TV, and a burglar is encouraged to look for a much easier target. The item has a built-in computer control with super-bright LED lights that fill the room with light. It accurately simulates the scenes on TV with changes and fades to reflect the on-screen motion of a real TV set.

The little device is only 3 inches long and puts out a ton of light! You face it towards the outside curtains of your home and leave the curtains closed. The only thing missing is me in front of the TV snoring!

Here's the best part – the unit is only \$29.95. Our office will be purchasing a few FAKE-TVs for a contest we will be running shortly. Margareth and I own two of them and they work great!

**If you try out the FAKE-TV, make sure you like us on Facebook (search Hauswirth Insurance) or follow us on Twitter (@HauswirthIns) and tell us what you think!**

-Rich

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# 2013 Referral Contest

Just Keep Talking!



**Thank You For  
Your March  
Referrals!!**

**Meghan O'Hare**

**Toni Gratzel**

**Lorretta Chance**

**Sal Carollo**

**Robert Ulaky**

**John Bottigliero**

**James Murray**

**Joellen Calabrese**

**Tammy Somoracki**

**David Spade**

**Elisa Calisi**

**Robert Aslanian**

**Kay Laux**

**Donna Robertson**

**Larry Costa**

**Joy Bearden**

**Rocco Natalicchio**

## How it works:

It's easy, simply tell a friend, relative, acquaintance or whoever about us! Make sure they tell us you sent them—but don't worry, we still ask when they call.

## What you win:

1. For each referral you send, you will automatically receive a **\$10 Wawa Gift Card!**
2. You are also automatically entered in the monthly drawing for an **Apple iPad 2!**



**NEW Prize!!**



3. For each referral we receive, we'll donate **\$5 in Your Name to the Lacey Township Food Bank!!!**

## March Winner:



Congratulations to our latest Referral Contest winner **David Semanchik, Esq.**, who received a brand-new Apple iPad 2!

### PROGRAM RULES AND DISCLAIMERS

- There is no limit on the number of chances to win.
- Our contest is open to any human being on the planet who refers a friend, family or colleague to inquire about our agency.
- You do not have to be a client to receive your free \$10 gift card or to be entered for a chance to win any of the randomly drawn prizes.
- You do not have to be present at the drawings to win.
- This offer is not in connection with, or inducement to buy any insurance product from Hauswirth & Sons Insurance. We reward the referrer for the lead only.



**Sign Up for Contest Updates!**

Visit: <http://eepurl.com/LOJB9> or Scan the code to the right





Did you get some jewelry or collectibles this Christmas, Valentine's Day, or for your birthday? Did you know there is limited coverage for these items on your homeowners or renters policy? Give us a call and we'll make sure you get your valuable items protected!

"I just wanted to tell you how appreciative I am of the help you provided in setting [my insurance] up. You did all the heavy lifting and made switching very painless. It's been a real pleasure and I will definitely be working with you again in the future!"  
**Ira C. | Mays Landing, NJ**

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"You've got to get up every morning with determination if you're going to go to bed with satisfaction." - George Lorimer

**March Trivia Winner:**



Congratulations to **Susan Donnelly**, the winner of a complementary bottle of Hauswirth Cellars Wine!

**A Not-So-Trivial Pursuit**

We're trying our best to stump you in 2013!

How well do you remember the details of your childhood fairytales? Test your story-book knowledge with this month's trivia quiz!

It's easy—simply send your answer to the question listed below to our Trivia Coordinator, Ann Fuchilla. There are 3 easy ways to send your answer:

1. Email [ann@hauswirth.net](mailto:ann@hauswirth.net)
2. Fax to 609-693-4935
3. Come to our office!



The first person to respond with a correct answer wins a bottle of our private label Hauswirth Cellars wine. The next six correct respondents will each receive a free pizza at Via Napoli Pizzeria in Forked River. Good luck!!

**Q: In the traditional story of Little Red Riding-Hood, what is the little girl's real name?**

**Last Month's Trivia Question & Answer:**

**Q:** In traditional Irish folklore, what occupation does a leprechaun usually have?



**A:** Cobbler or shoemaker.

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