



Marlin Steel Wire Products

Quality Engineering Quick® Since 1968

Drew Greenblatt- President

Drew Greenblatt bought Marlin Steel Wire Products in 1998 when it was a small maker of a commodity product. Since then, it has grown revenue seven-fold. In the face of challenges to the global economy, Marlin Steel has invested more than \$3.5 million in robotics in a quest for quality and speed.

Today, Marlin Steel imports nothing and exports baskets and sheet metal fabrications to 36 Countries, including China, Australia and Japan. Worker safety is critical. Marlin Steel has passed 1,700+ consecutive days without a lost-time accident. Marlin Steel has been recognized among the Inc. 5000 fastest growing companies in the U.S. (2012, 2013); the Inner City 100 fastest growing companies in the U.S. (2012, 2013), and Regional Employer of the Year (2007) from Baltimore City and Baltimore County. Drew Greenblatt has been chosen as an International Business Leadership Award Winner from the World Trade Center Institute (2011).

Marlin's secret sauce is Quality Engineering Quick ("QEQ"). Twenty percent of Marlin's employees are mechanical engineers who innovate to save clients' money by improving throughput with engineered wire baskets and custom sheet metal fabrications. Marlin Steel's engineers provide state-of-the-art, computer-driven stress analysis so clients have comfort knowing that their designs will withstand the rigors of their applications.

Greenblatt has testified to the U.S. Congress more than six times on topics including small business, taxation, regulations, trade policy, and techniques to grow the economy. Advocating for a robust manufacturing sector, Greenblatt

believes that factories provide great jobs and superb benefits - a way to grow our middle class with solid meaningful jobs.

Recognized as a leading spokesman for small business manufacturing, he writes a weekly column for Inc.com. He has been [featured on](#) CNN, CNBC, NPR, BBC, New York Times, Washington Post, Wall Street Journal, Economist, Fast Company and is a FOX Small Business All Star. Greenblatt serves as an executive board member of the National Association of Manufacturers. He serves as chairman of the board of the National Alliance for Jobs and Innovation and of the Regional Manufacturing Institute of Maryland. He also serves on the Maryland Commission on Manufacturing Competitiveness as well as the Governor's International Advisory Council.

He has a BA from Dickinson College and an MBA from Tulane University. He lives in Maryland with his wife and three sons.

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