

## Geothermal, the Answer for Comfort



FULL STORY ON PAGE 4

## Homeowners Across North America Are Saving Money on Their Heating and Cooling Bills

How Geothermal Technology Can Keep Your Heating and Cooling Costs Low, While Helping to Save the Environment...

According to the U.S. Environmental Protection Agency (EPA) geothermal systems are, “the most energy-efficient, environmentally clean, and cost-effective space conditioning systems available today.” Extremely high levels of efficiency are possible because a geothermal heat pump only uses electricity to move heat, not produce it. A geothermal unit typically supplies 4 to 5 kilowatts of heat for every kilowatt of electricity used. Three to four of these kilowatts of heat come directly from the earth itself, and are clean, free and renewable. The other kilowatt is used to power the compressor, fan, and controls. Geothermal heat pumps also take advantage of the mild ground temperature for extremely high efficiency cooling. Most systems also include a hot water generator, which diverts a portion of the supplied

heat to the domestic water heater. This provides a substantial portion of a family’s hot water needs at a very low cost. Overall, geothermal technology offers the highest cooling and heating efficiencies of any system available today.

Geothermal systems transfer heat from your home to the earth in the cooling mode, or from the earth to your home in the heating mode. Water is used as the heat transfer medium through a closed loop piping system buried in the ground. By using this stable thermal source, geothermal heat pumps provide energy efficient comfort year around with a factory-tested and sealed packaged unit, and without the need for a noisy outdoor fan, or a flue.

The environmental advantages of geothermal systems have caught the eye of governmental agencies such as the Environmental Protection Agency (EPA) and the Department of Energy (DOE). Because geothermal technology is lowest in CO<sub>2</sub> emissions, it provides a solution to global

warming by primarily using the natural energy of the earth. Puron® (R-410A) zero

» continued, **PG. 2**



CHECK OUT THESE HOT STORIES!



## The U.S. Government Adds “Muscle” To Geothermal Installations

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## How Efficient Is My Heating and Cooling System?

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# Homeowners...

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ozone depletion refrigerant is available for Carrier geothermal heat pumps for an even friendlier system.

There are two types of geothermal systems commonly installed in North America, closed loop (geothermal), and open loop (well water systems). Both types of systems work well and achieve very similar operating costs. An open loop system is less expensive to install, but over time could require more maintenance. A closed loop system is more expensive up front, but requires almost no maintenance.

Closed loop systems use a network of buried high-density polyethylene (plastic) pipe, circulating a water/antifreeze solution from the ground to the heat pump. These systems are sealed and pressured, and thus recirculate the fluid, eliminating any water usage. Polyethylene pipe is always utilized to insure long life and system reliability. Milk jugs are made from polyethylene. Polyethylene is a very tough plastic, especially when considering the wall thickness of a milk jug (pipe wall thickness is many times greater), but it is also extremely flexible, which allows the pipe to avoid damage even as the ground shifts. All connections are heat fused, which is a welding process, whereby the pipe and

fitting are heated up to the melting point, around 500°F (260°C). The two pieces are joined together while the plastic is still in its molten state. Once cooled, the joint is stronger than the pipe itself. Therefore, leak potential of the in-ground piping is nearly nonexistent. Properly installed, loop piping will last more than 50 years!

Closed loop systems may be installed in a variety of configurations, depending upon the size of the yard and local excavation costs. A horizontal loop is typically installed with a trencher or backhoe. Trenches are normally four to six feet deep [1.2 - 1.8 meters]. One of the advantages of a horizontal loop system is being able to lay the trenches according to the shape of the land. As a rule of thumb, 125 - 300 feet of trench is required per ton of heat pump capacity [11 - 27 meters per kW of capacity], depending up geographic location. Anywhere from 1 to 6 pipes per trench may be used, depending upon the optimal design for the yard. More pipe per trench shortens the total amount of trench required.

For smaller yards, the loops can be installed vertically using a drill rig, much like a water well installation. Holes are bored to about 150 - 300 feet per ton of heat pump capacity [13 - 27 meters per kW of capacity]. U-shaped loops of pipe are inserted in the holes. The holes are then backfilled with a sealing solution (grouting material). Vertical and horizontal loops perform very similarly, and therefore are selected based upon the individual preference and yard layout.

Pond or lake loops are another type of closed loop system, which is very cost effective, since excavation is limited to the trenching between the home and the pond/lake. Pond loops are still closed loop systems. Polyethylene pipe is sunk at the bottom of the pond, and fluid is circulated through the pipe to exchange heat between the geothermal heat pump and the body of water. Using pond water directly is never recommended. A minimum of 8 - 10 feet [2.5 - 3 meters] in depth at its lowest level during the year is needed for a pond to be considered. Generally, a minimum of 1/2 acre [0.2 hectare] pond is required to provide adequate surface area for heat transfer.

The antifreeze solution in the closed loop system will keep it from freezing. In the U.S. and Canada, three types of antifreeze solution are acceptable: propylene glycol, methyl alcohol, and ethyl alcohol. Some states/provinces may require one type over another.

The term “Open-Loop” is commonly used to describe a geothermal heat pump system that uses groundwater from a conventional well as a heat source in winter and a heat sink in summer. The groundwater is pumped through the heat pump where heat is extracted (in winter) or Rejected (in Summer). Then the water is disposed of in an appropriate manner. Since groundwater is a relatively constant temperature year-round, it is an excellent heat source/heat sink.

There are a number of ways to dispose of water after it has passed through the heat pump in an open loop application. The open discharge method is the easiest and least expensive. Open discharge simply involves releasing the water into a stream, river, lake, pond, ditch or drainage tile. Obviously, one of these alternatives must be readily available and must possess the capacity to accept the amount of water used by the heat pump before open discharge is feasible. A second means of water discharge is the return well. A return well is a second well bore that returns the water to the ground aquifer. A return well must have enough capacity to dispose of the water passed through the heat pump. A new return well should be installed by a qualified well driller. Likewise, a professional should test the capacity of an existing well before it is used as a return.

No matter which type of geothermal system is installed, homeowners benefit from the most comfortable system available, while saving money on operating costs and helping to save the environment. Today’s geothermal systems are unmatched in comfort. State of the art two-stage compressors, variable speed fans and microprocessor controls adjust the heating and cooling capacity based upon the current weather conditions. No matter what the temperature is outside, geothermal systems are always taking advantage of the mild ground temperature year-around. ●



**Vertical Loops** are used extensively where land area is limited or soil conditions prohibit digging horizontal loops. A pair of pipes with a special U-Bend assembly at the bottom are inserted into a bore hole that averages between 150 to 300 feet deep per ton (13 to 27 meters per kW) of equipment. These holes are then backfilled with a special grout solution to ensure good contact with the earth.



**Horizontal Loops** are installed in areas where the soil conditions allow for economical excavation. Taking up more land area than any other loop type, they are used where space permits. Trenches are normally about 4 to 6 feet (1.2 to 1.8 meters) deep with multiple pipes placed in the trench at different depths. Normally, several hundred feet (over 100 meters) of trench is required, but where space permits these loops are considered desirable.



**Pond Loops** are usually very economical to install. If a pond or lake at least eight feet (2.5 meters) deep is available, pond loops can utilize the water (rather than soil) to transfer heat to and from the pond. A coiled pipe is placed in the body of water, which should cover about 1/2 acre (0.2 hectare). An average home would require about 900 feet (27 meters) of pipe. Reduced installation costs and high performance are characteristic of this type of loop.



**Open Loop** installations actually pump water from an underground aquifer through the geothermal unit and then discharge that water to a drainage ditch or pond. The geothermal unit processes the heat energy from the water just like a closed loop installation. Discharging water to a “return” well is sometimes effective, but sending water to a pond or lake is considered more reliable.



# WORTH KNOWING...

## The Installer & You

### Finding the Right Geothermal Dealer for Your System Installation

Geothermal systems are not difficult to install by trained professionals. However, they are also not “do-it-yourself” projects. Finding the right geothermal dealer for installing a geothermal system is important to insure that the system will operate at its peak performance and provide years of trouble-free performance. Several qualifications should be considered when selecting a heating and cooling dealer. The following guidelines should help homeowners when deciding upon a local dealer:

- Go With A Professional. Professionals who follow the procedures established by the manufacturer or the International Ground Source Heat Pump Association (IGSHPA) will do the best job of installing your system.
- Check Training Credentials. Installers should be trained by the manufacturer or accredited by IGSHPA or other acknowledged authorities at recognized institutions.
- Ask For References. Be sure to ask about other homes or communities where the contractor has installed geothermal systems. Ask for the names of some of their homeowner customers. Visit or call these references to check customer satisfaction firsthand.
- Expect A Home Evaluation. A good contractor should examine your home to make the best recommendation for you. He or she should check ducts, insulation and other features for energy efficiency.
- Ask Questions. Inquire about the contractor’s experience installing geothermal systems. Question anything you would like to about the recommendations for your home. Ask if the contractor has installed a geothermal system in his or her own home or business.

- Get Several Cost Estimates. Talk to two or three contractors. Get a cost estimate in writing. Be sure you are comparing “apples to apples.” If you have any questions, ask the contractor for clarification.
- Get A Guarantee. You wouldn’t think of buying a system that wasn’t backed by a warranty. Ask for a guarantee, in writing, on installation work as well.
- Insist on a Written Contract. Be sure to include all terms, including costs and start-stop dates. ●



## Puron®, the Refrigerant Choice for the Future

Puron, refrigerant available in Carrier geothermal heat pumps, allows homeowners to install the most environmentally-friendly heating and cooling system available today. Puron (R-410A) is a non-chlorine based (HFC) refrigerant with zero ozone depletion potential. Some heat pumps and air conditioners still use R-22 (HCFC) refrigerant, which can no longer be used in air conditioners and heat pumps (including geothermal heat pumps) after 2010. Although R-22 will still be available for service, production will be reduced each year, potentially causing the cost of R-22 refrigerant to increase in the same manner as did R-12 for automobile air conditioners in the 1990s. Puron is the refrigerant of choice for the foreseeable future, and is inherently more efficient than the older R-22 refrigerant, giving even more advantages to homeowners with Puron geothermal systems. ●



## The World’s Largest Geothermal Installation

Fort Polk (Louisiana), the world’s largest installation of geothermal heat pumps, was funded by \$18.9 million in private capital, with no investment by the U.S. Federal government except for procurement and administrative costs. Private investors, through an ESCO (Energy Services Company), realized that geothermal systems inherently pay for themselves. The U.S. Army and the ESCO share the cost savings over the life of a 20-year contract, allowing Fort Polk to exceed the mandate for 35% reduction in energy use by 2010, outlined in the Energy Policy Act of 1992. With heating, air conditioning, and water heating responsible for 74% of residential energy use (and 50% of commercial energy use) on a national basis, widespread use of geothermal systems could generate significant savings for energy utilities, end users, and in this case the U.S. government.

A recent independent study prepared for the U.S. Department of Energy by Oak Ridge National Laboratory demonstrates that geothermal heat pumps (GHPs) provide substantial benefits to the end user (the government in this case), the electric utility industry and the environment. A 4,003 home retrofit with GHPs (also called ground-source heat pumps, water-source heat pumps and GeoExchange) at Fort Polk, Louisiana reduced electrical consumption

by 26 million kWh (33%) while altogether eliminating consumption of 260,000 therms (27,429 mega joules) of natural gas.

Peak demand was reduced by 7.5 MW (43%). Emissions of CO<sub>2</sub> have been reduced by 22,400 tons (20,320,922 kg) per year.

At Fort Polk, 1.14 kW peak demand reduction was realized for every installed ton of cooling (0.32 kW peak demand

reduction for every kW of cooling). This equates to peak demand reduction of 285 kW for every 100,000 ft<sup>2</sup> (9,290 m<sup>2</sup>) building or for every 71 homes. If GHP systems were implemented on a widespread basis, power companies could avoid building new power plants. Using the figures from Fort Polk, a 400MW gas turbine generator could be redirected for use elsewhere for every

99,500 homes or for every 1,400 buildings of 100,000 ft<sup>2</sup> (9,290 m<sup>2</sup>) converted to GHP. In the past ten years since Fort Polk was started, heat pumps have become even more efficient, some with almost twice the efficiency, further enhancing generating capabilities (peak reduction). ●





# Invest in Savings

## Geothermal Systems Operate for 1/2 to 1/4 the Cost of Most other Heating and Cooling Systems!

In January 2006 the U.S. Federal government changed the minimum efficiency for air conditioners to 13 SEER from the previous minimum requirement of 10 SEER. Geothermal systems are up to twice the minimum required efficiency! As efficiency ratings increase, operating costs decrease. However, efficiency ratings alone do not tell the “whole story” when it comes to operating costs for homeowners. Fuel type, home construction, geographic location and thermostat settings are just some of the factors.

Over the years, geothermal systems have always been the leader in low operating costs. Recently, however, fossil fuels (natural gas, fuel oil and propane) have begun increasing at a much higher rate than electricity. The U.S. Department of Energy predicts that electricity prices will remain stable over the next twenty years, allowing some increase for inflation.

Now is the time to consider electric technologies like geothermal heat pumps for heating, cooling and hot water needs.

The chart below shows the significant differences between a geothermal system and other heating, cooling and hot water systems for a typical installation in the U.S. Midwest. Even a high efficiency natural gas furnace with a high efficiency air conditioner is still nearly twice the operating costs as a geothermal system. Since these comparisons are for new equipment (i.e. standard efficiencies = 13 SEER efficiency for air conditioners and 80% AFUE efficiency for furnaces), comparisons to existing equipment being replaced by a geothermal system would be even more dramatic. If the existing air conditioner is older, it may have an efficiency of between 8 and 10 SEER. Older furnaces could be as low as 65-70% efficient. ●



Notes: Calculations in above chart are based upon current utility costs for a typical home in the U.S. Midwest. Your ClimateMaster dealer can provide customized savings estimates for your home.

# Geothermal, the Answer for Comfort

Geothermal heating and cooling systems are popular mostly due to the low operating costs and environmentally responsible operation. Comfort is an advantage that is often overlooked in the initial purchasing process. Most homeowners purchase the system for the operating costs savings, but once the system is installed, they notice an additional benefit, improved comfort.

In heating, geothermal heat pumps provide warmer air temperatures (typically 95-105°F, 35-41°C) than conventional air source heat pumps (typically 85-95°F, 29- 35°C), but because they are sized to run significantly more than a fossil fuel (natural gas, fuel oil or propane) furnace, they don’t “blast” hot air followed by an extended time when air is not being circulated. Most fossil fuel furnaces deliver hot (125 - 140°F [52 - 60°C]), air when operating. The steady, warm air provided by a geothermal heat pump provides the most comfortable heating system available.

In cooling, a geothermal heat pump provides better dehumidification than conventional air conditioning systems, causing the indoor humidity to be lower, thus more comfortable. A special dehumidification mode is available for Carrier systems when the variable speed (ECM) fan motor is installed. Carrier’s Whole House Dehumidifier option for geothermal heat pumps provides even more dehumidification for high humidity locations.



In heating and cooling, advanced technology utilized in today’s geothermal systems enhance comfort even more. Two-stage compressors “match” the heating or cooling needs to the outdoor weather conditions. Ninety percent of the time, these systems run in first stage, increasing comfort by automatically adjusting the capacity to the needs of the home. Variable speed fan motors allow different fan speeds for heating, cooling, dehumidification and continuous fan operation. Plus, variable speed fans speed up or slow down to maintain airflow. ●

# Add-On Heat Pump Concept Makes Even More Sense with Geothermal Systems

Add-on heat pumps have been around for years, but most people are not aware of the same option for geothermal systems. A geothermal “split system” consists of the compressor section of a geothermal heat pump, which can be connected to an existing fossil fuel (natural gas, fuel oil or propane) furnace to create a “dual fuel” heat pump.

Unlike traditional add-on heat pumps, which depend upon the outside air for a heating source, a geothermal add-on heat pump uses the warm ground temperature as a heat source. Traditional add-on heat pumps typically have only enough capacity to heat the home when the outdoor air temperature is above 32 or 35°F (0 to 2°C). The furnace must take over below the cut-off (or switch-over) temperature. Geothermal add-on heat pumps have higher heating capacity, since the earth is a constant 50 to 70°F (10 to 21°C), and provide a larger percentage of the total heating needs. In some climates, the geothermal heat pump can handle the entire heating load without the furnace as backup.

Benefits of an add-on geothermal heat pump are many. Reduced initial installation costs is the biggest advantage (the indoor unit can be reused). Plus, the electrical service normally will not need to be upgraded, saving additional costs.

An add-on heat pump also gives the homeowner “fuel flexibility.” If electricity remains inexpensive, the switch-over temperature can remain low, allowing the geothermal system to do most of the home heating; if fossil fuels become less expensive, the switch-over temperature can be increased, allowing the furnace to do a larger percentage of the heating. *Just like today’s hybrid automobiles, a dual-fuel system can save consumers money.*

In addition to heating cost savings, an add-on geothermal heat pump provides air conditioning at very low operating costs in the summer. An optional hot water generator provides up 50% annual savings on water heating.

Add-on geothermal heat pumps are available in two configurations. The indoor version is installed next to the furnace or in a closet, basement or garage. Carrier’s outdoor version (the GT-S) replaces the old outdoor air conditioner or heat pump, saving even more on installation costs. Ductwork modifications are minimal (if needed at all) although in most cases the indoor evaporator coil will need to be replaced. Add-on heat pumps allow owners of existing homes to experience the advantages of a geothermal system without completely removing their old system. ●



Typical Dual-Fuel Installation

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# THE RESPONSIBLE CHOICE FOR FAMILIES

As energy costs continue to rise, and with no relief in sight, families are having to make tough financial decisions between their day-to-day expenses and home comfort.

Fortunately, there's a simple solution to handle these costs. A new geothermal heating and cooling comfort system can help reduce your family's heating and cooling costs by as much as 50 to 60%. Plus, in many cases, your operating cost savings will pay the loan payment, especially with a new home loan. Most heating and cooling dealers have software to calculate energy cost savings and simple payback.

Utilizing the natural stored energy within the earth, geothermal heating and cooling systems efficiently provide safe, clean, and environmentally responsible comfort for your home. An optional hot water generator can help provide your family's domestic hot water needs at a fraction of the cost of electric or gas water heaters.

In areas where humidity is an issue, whole house dehumidification, such as Carrier's Whole House Dehumidification option, can enhance comfort by operating as a dehumidifier even if cooling is not required. All of these features and benefits from a compact, quiet unit that's so intelligent, it can inform you of potential performance problems before they arise.

The need to harness more domestic, replenishable energy sources continues to grow not only for the current generation, but future generations as well. Geothermal systems provide families the perfect indoor environment, while protecting our natural environment.

To learn more, contact your local Carrier Geothermal Installer or visit Carrier online at [www.carriergeo.com](http://www.carriergeo.com).



Turn to the Experts.™

## The U. S. Government Adds “Muscle” to Geothermal Installations

### The United States Energy Bill Offers Incentives for Geothermal Systems

On Monday, August 8, 2005, President Bush signed the bipartisan Energy Policy Act of 2005 at a signing ceremony held at Sandia National Laboratories in Albuquerque, New Mexico. This new multi billion-dollar National Energy Plan is the first signed into law in more than a decade and comes at a time when new energy-related policy is more critical than ever. Among the many features of this 1,724-page law, Congress has provided new incentives for geothermal installations.

Sec. 1333: Credit for certain non-business energy property. One of the highlights of the new bill addresses homeowners, who are granted up to \$300 in tax credits for the cost of a new geothermal system. To be eligible, the standards that must be met are 14.1 EER and 3.3 COP for closed loop and 16.2 EER and 3.6 COP for open loop. The system must include a hot water generator to meet the credit's criteria.

Sec. 1332: Credit for construction of new energy efficient homes. Provisions also offer credit for construction of new energy efficient homes, up to \$2,000, for homes that cut energy use for heating and cooling only (no hot water) by 50 percent compared to the national model code - the 2004 International Energy Conservation Code Supplement (assuming a 13 SEER air conditioner). Producers of manufactured homes can also qualify for a tax credit of \$1,000 for homes that save 30 percent.

Sec. 1331: Energy efficient commercial buildings deduction. Another highlight of the new Energy Policy Act addresses commercial facilities by awarding energy

efficient commercial buildings deductions of up to \$1.80 per square foot (\$19.37 per square meter) for buildings that achieve a 50% reduction in annual energy cost to the user, with partial credits offered at \$0.60/sq. ft. (\$6.45/sq. m). This reduction amount is compared to a base building defined by the industry standard ASHRAE 90.1-2001. The amount of the deduction is the lesser of: 1) \$1.80/sf (\$19.37/sq. m) or 2) the costs incurred or paid for the energy-efficient property. In addition, the property must 1) be otherwise depreciable property, 2) located in the United States, 3) paid to be constructed by the taxpayer seeking the deduction.

Sec. 206: Renewable Energy Security. It is also important to note that the section covering renewable energy security offers a 25 percent rebate, up to \$3,000, for renewable energy systems. The geothermal industry web site, [www.geoexchange.org](http://www.geoexchange.org), will have periodic updates on this important legislation.

In addition to U.S. Federal incentives, Natural Resources Canada's (NRCan's) Renewable Energy Deployment Initiative (REDI) promotes geothermal technology through incentives, and many states/provinces have local incentives. Electric utilities in some areas offer special rates, rebates, and other incentives. Geothermal systems are receiving attention from many government entities and utility companies. Even though geothermal systems can “stand on their own” from a cost-effective view point, the incentives make it even easier to install an energy efficient heating and cooling system. ●



The United States Federal Government declared that as of January 1, 2006, all central air conditioning systems must meet a minimum efficiency of 13 SEER. At Carrier, we applaud this increase and its implications for reduced energy use, reduced energy costs, and environmental conservation.

*However, we feel they may have set it a little low...*

Carrier believes that just meeting the minimum is never enough. Every Carrier Geothermal Heat Pump either exceeds or doubles the new Federal minimum for efficiency. We've been doing it for sometime, and no one had to tell us to...



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# Radiant Floor Heating and Geothermal, the Ultimate in Comfort

Geothermal systems have been in use for many years, although the vast majority of applications have been installed with forced air duct systems (water-to-air geothermal heat pump). Radiant floor heating has also been popular for a long time. Typically, however, radiant floor systems have utilized fossil fuel (natural gas, fuel oil or propane) boilers as a source for heated water. Combining a water-to-water geothermal heat pump with a radiant floor installation provides unmatched comfort and efficiency.



The combination of geothermal and radiant floor heating results in a system which not only has the benefits of both technologies independently, but also has some distinct advantages as a result of the combination. To illustrate this point, table 1 lists the benefits of geothermal heating; table 2 illustrates the benefits of radiant floor heating.

Savings experienced with geothermal heating and cooling compared to traditional systems is in the 40% to 60% range, depending upon electricity and fuel rates. It is an accepted fact in the industry that radiant floor systems typically operate for 20% less than forced air systems. Therefore, the combination can result in substantial savings. Floor heating systems have several benefits

in residential, commercial and industrial heating applications. In a building with a radiant floor heating system, the entire floor acts as a heat source for the room. In residential applications occupants in a space feel comfortable with lower air temperatures if their feet are warm. Typically the space will feel comfortable with air temperatures as low as 65°F (18°C). Lower thermostat settings equal lower operating costs. Air temperatures in a room with a forced air heating system tend to be warmer near

the ceiling than the floor. The hot air rises and creates a greater pressure imbalance between the inside and outside. Air temperatures in a room with floor heating tend to be warmer at the floor than the ceiling, helping keep heat where it's needed, at the occupant level. The combination of geothermal systems and radiant floor heating provides the ultimate in home comfort with the added benefit of even lower operating costs than geothermal forced air systems. ●

TABLE 1	TABLE 2
BENEFITS OF GEOTHERMAL HEATING:	BENEFITS OF RADIANT FLOOR HEATING:
• Highest efficiency of any system	• Less drafts and cold spots
• No outdoor equipment	• Energy savings over forced air
• All electric (no flue, fumes, combustion)	• Quiet operation
• 20+ years average life expectancy	• Clean operation
• Low maintenance costs	• No filters to change
• Quiet operation	• No air movement (less dust)
• Clean operation	• Flexibility of zoning
• Environmentally responsible	• Can use any heat source
• Can also provide cooling	• Comfortable at lower temperatures
• Can also provide domestic hot water	• Takes up less space

## How Efficient is My Heating and Cooling System?

Heating and Cooling System Ratings Can Be Confusing. This Article Will Discuss the Various Systems and Ratings.

Many times the above question comes up when comparing geothermal heat pumps to air source heat pumps, furnaces and air conditioners. The cooling SEER (Seasonal Energy Efficiency Ratio) rating for air source equipment is based upon ARI (Air Conditioning and Refrigeration Institute) standard 240, which includes assumptions regarding OAT (Outdoor Air Temperature), a cycling degradation coefficient and a part load factor. SEER is the total cooling Btu's during the normal annual usage period for cooling divided by the total electric power input in Watt-hours during the same period. The average OAT is 82°F (28°C), using weather data similar to Washington, DC.

For geothermal heat pumps, ARI/ISO (Air Conditioning and Refrigeration Institute / International Standards Organization) standard 13256-1 uses EER (Energy Efficiency Rating) for cooling efficiency. EER is calculated at a single data point (i.e. entering water temperature, EWT) with assumptions included for pumping Watts and fan Watts. For example, the EER for geothermal (ground loop) applications is based upon 77°F (25°C) EWT. Because ground temperatures, outdoor air temperatures and loop lengths change with every job, an EWT cannot be assumed to correlate to an OAT, such as 82°F (28°C). SEER and EER ratings are not directly comparable, since ARI 240 (SEER) uses outdoor air temperature, and ARI/ISO 13256-1 (EER) uses entering water temperature. Also, SEER is seasonal and EER is at a specific condition.

Heating efficiencies between air source and geothermal heat pumps are equally difficult to compare. The HSPF (Heating Seasonal Performance Factor) is based upon assumptions regarding OAT, defrost cycle, auxiliary heat, and cycling degradation coefficients. Temperatures used in calculations vary from 17°F (-8°C) to 62°F (17°C) OAT. The HSPF is the total heating Btu's during the normal annual usage period for heating divided by the total electric power input in Watt-hours during the same period.

For geothermal heat pumps, ARI/ISO standard 13256-1 uses COP (Coefficient of Performance) for heating efficiency. Like EER, COP is calculated at a single data point with assumptions included for pumping Watts and fan Watts. For example, the COP for geothermal (ground loop) applications is based upon 32°F (0°C) EWT. Because ground temperatures, outdoor air temperatures and loop lengths change with every job, an EWT cannot be assumed to correlate to an OAT, such as 47°F (8°C). HSPF and COP ratings are not directly comparable, since ARI 240 (HSPF) uses outdoor air temperature, and ARI/ISO 13256-1 (COP) uses entering water temperature. Also, HSPF is seasonal and COP is at a specific condition.

Just as ARI lists EER/COP for geothermal equipment and SEER/HSPF for air source equipment, GAMA (Gas Appliance Manufacturer's Association) rates fossil fuel appliances (gas, oil, and propane). The AFUE (Annual Fuel Utilization Efficiency) is similar to the COP, in that the efficiency is the ratio of the output capacity to the input capacity. The difference is that the COP is a whole number, whereas the AFUE is a percentage. For example, a gas furnace with an output capacity of 90,000 Btuh and an input capacity of 100,000 Btuh has an AFUE of 90% (or 0.9 COP). The AFUE rating is based upon steady-state testing (100% run time), and does not include electric use for the fan motor, inducer motor or control circuitry. Therefore, SEER ≠ EER AND HSPF ≠ COP ≠ AFUE.

With all this said, how does one compare the SEER to EER or AFUE to COP? The answer is, "You can't." There is an easy method, however, for comparing operating costs for heat pumps and furnaces and air conditioners, Carrier GeoDesigner software. The printouts put all technologies in the same format, and compare Dollars, not EER/SEER or COP/HSPF/AFUE. This allows for an accurate comparison without getting into the technical aspects of ARI or GAMA standards. Carrier dealers are familiar with the software, and can quickly make comparisons between the various systems. ●

## GT-PX



One of the highest efficiency geothermal heat pumps on the planet.



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# New Patent Pending Dehumidification System

“It’s the heat, not the humidity!” This age-old phrase has a significant impact on today’s heating and cooling systems. Typical air conditioning systems utilize about 20-30% of the cooling capacity for moisture or humidity removal. As houses have become tighter, this amount of moisture removal may not be enough, especially when the outdoor temperature is not hot enough to keep the air conditioner running a high percentage of the time. For example, when it is raining on an 80°F (27°C) day, the air conditioning will run very little, since the outdoor temperature is not much higher than the indoor temperature. If the air conditioner is not running, it is not dehumidifying. Carrier’s revolutionary new design for whole-house dehumidification (patent pending), dehumidifies the air even when there is no requirement for cooling.

The Whole House Dehumidification option is available on GT-PX and GT-PG series equipment. Unlike other dehumidifiers, which require an external unit and an additional compressor (“the box”), all Whole House Dehumidification components are inside the Carrier unit. Plus, Whole House Dehumidification uses heat that would have been rejected to the ground for reheating the air (see figure 2), making Whole House Dehumidification the most efficient method for dehumidification available today. Along with the Whole House Dehumidification option, Carrier has introduced a new thermostat, which is designed to control heating, cooling and humidity (see figure 3).

Why is dehumidification important? Figure 1 shows the potential health effects of excess humidity. Structure or furnishing damage may result from high humidity levels, as well. Indoor air quality is a major concern of experts with today’s construction techniques. Tightly-built homes usually require some amount of fresh air to dilute pollutants from carpeting, furnishing and people. Even when fresh air is introduced, the indoor air quality may suffer in the summer time due to the added humidity of the outside air. Few residential air conditioning systems are designed to handle these conditions. Whole House Dehumidification , on the other hand, can operate as a whole

house dehumidifier, or it can operate in the air conditioning or heating modes as required by the thermostat. Whole House Dehumidification is so effective, a typical system can take 8.9 pounds (4.0 kilograms) of water per hour out of the air!

The benefits of Whole House Dehumidification drastically improve comfort, and indoor air quality. A Carrier system equipped with the Whole House Dehumidification option provides year-round control of temperature and humidity. Features include . . .

- **Total comfort:** Systems with Whole House Dehumidification provide heating, cooling and dehumidification from one unit. All dehumidification components are inside the Carrier unit.
- **Ultra high efficiency:** Whole House Dehumidification is unlike any other dehumidifier. Instead of using a separate dehumidifier, the Whole House Dehumidification option is integrated into the Carrier unit, eliminating additional components and a second compressor. The dehumidification mode operates at the high efficiencies of a geothermal heat pump.
- **Ultimate in flexibility:** No matter what the loop temperature is, Whole House Dehumidification automatically adjusts the amount of reheat to provide neutral air temperature to the space, avoiding overcooling or overheating the air when only dehumidification is needed.
- **Easy-to-use control system:** When coupled with Carrier’s new integrated thermostat/dehumidistat, all of the heating, cooling and dehumidification is controlled by one thermostat.
- **Low maintenance:** The addition of Whole House Dehumidification to a Carrier GT-PX or GT-PG geothermal unit adds very few parts, unlike a stand-alone or portable dehumidifier. Fewer moving parts equals less maintenance. Since Whole House Dehumidification is integrated into the unit, there are no tanks to empty.
- \* **Better control:** Too much humidity can create environments where mold, mildew and bacteria can thrive. Whole House Dehumidification maintains lower humidity, helping to improve indoor air quality.

Figure 2: GT-PX with Whole House Dehumidification

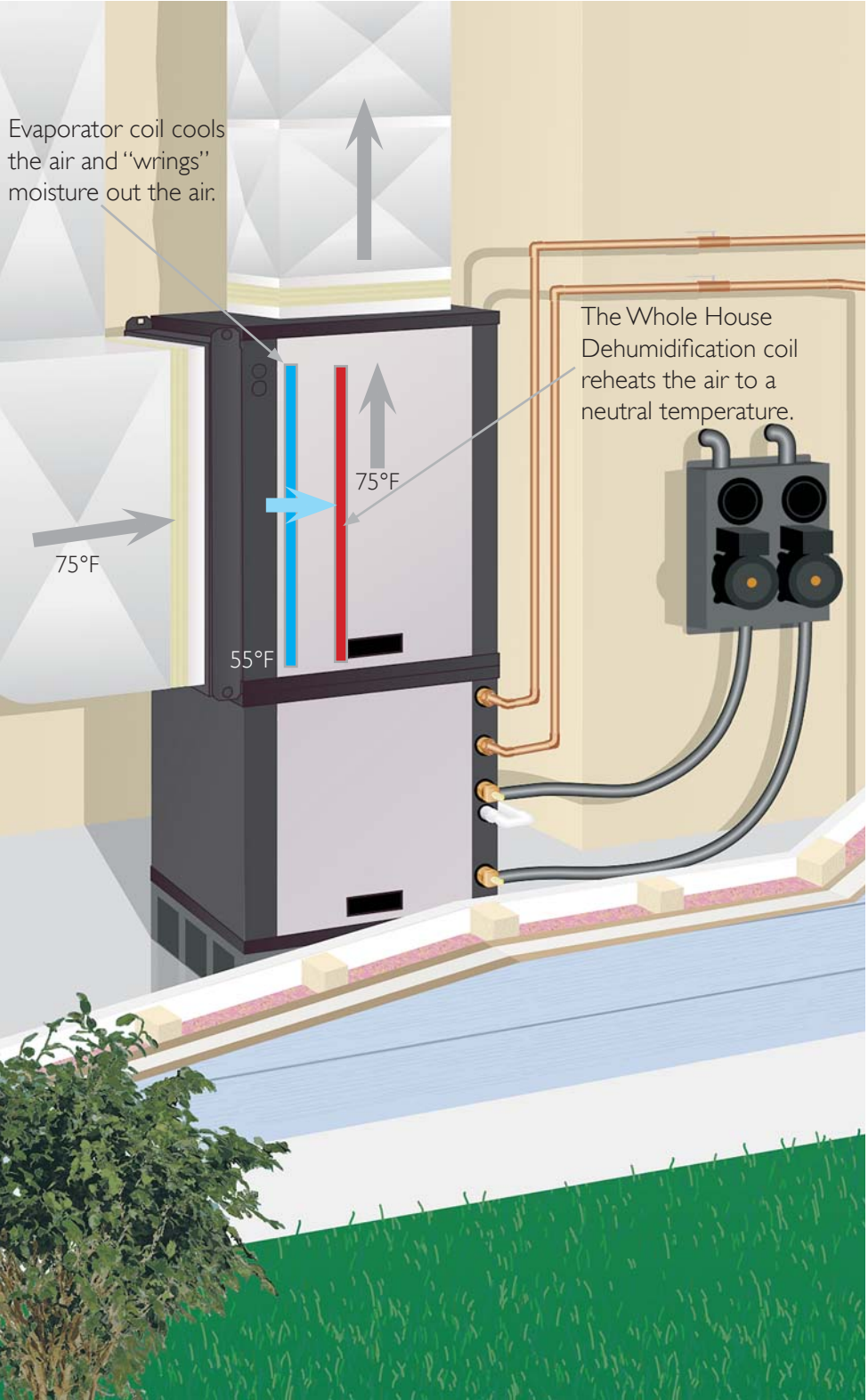
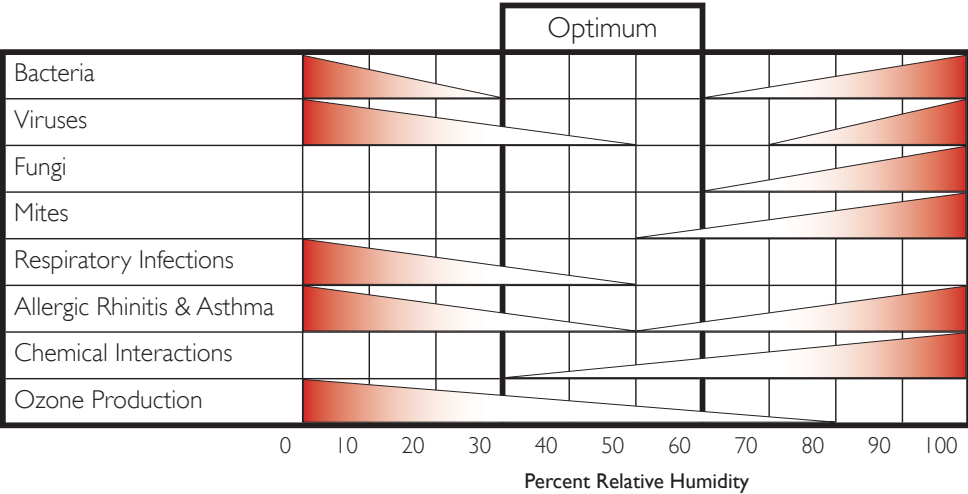


Figure 3: ATP32U02 Thermostat



The new Whole House Dehumidification thermostat, avoids the clutter of additional dehumidification controls on your wall.

Figure 1: Optimum Humidity Levels for the Reduction of Harmful Contaminants



Studies have shown that keeping your home’s relative humidity between 30% and 60% will not only increase comfort, but also limit the effects of potential allergens and contaminants.

# Dine-in                      Carry-out



The GT-PX Two-Stage Geothermal Heating and Cooling System by Carrier

For here...

The GT-PX Two-Stage geothermal heating and cooling system by Carrier takes your indoor comfort experience to a whole new level with efficiencies that will make that next 15% tip not so hard to leave.

With innovative features such as a two-stage Copeland UltraTech™ compressor, Puron® zero ozone depleting R410A refrigerant, variable speed ECM fan, digital controls, and a 2" MERV 11 air filter, the GT-PX is the perfect choice off the HVAC menu.

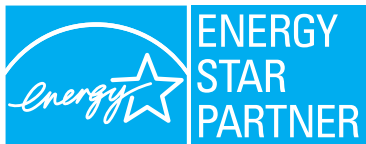


The GT-PXS Two-Stage *Split* Geothermal Heating and Cooling System by Carrier

To go...

The GT-PXS Two-Stage split geothermal system by Carrier takes all of the great features of it's larger brother into a cabinet that makes retrofit or reduced space installations a breeze with super-sized performance.

Couple the split system to an existing natural gas, propane, or oil system, and reap the benefits of an à la carte menu choice. Like today's hybrid automobiles, a dual-fuel system can save consumers money



Turn to the Experts.<sup>SM</sup>

