



□ Streamline the way financial data integrates with operational data for a comprehensive solution for your business.

southeast computer solutions

**SAGE MAS 500** Client Success Story

## Radiation Therapy Services Manages Explosive Growth with Help from Southeast Computer Solutions, Sage ERP MAS 500



Since 1983, Radiation Therapy Services (RTS), has been providing a comprehensive range of radiation treatment alternatives to cancer patients. Based in Fort Myers, FL the company operates 119 treatment centers throughout the US, South America, Central America and the Caribbean. They utilize advanced technologies to provide the highest quality of care and treatment options.

### Moving up in the Sage Software Family

RTS was running Sage ERP MAS 200 Software with 24 companies and it served them well. But as they quickly doubled in size, they ran into operational inefficiencies and required more functionality to expand further. They turned to their consultants, Southeast Computer Solutions (SCS) for help. SCS

designed a comprehensive solution to automate RTS's business model. Building on the functionality of Sage ERP MAS 500, SCS helped RTS efficiently manage all the financials, assets, purchasing, and medical billing. SCS built an interface from Sage Intergrity (medical software) to Sage MAS ERP 500 to tie all information into one system. This allowed them more time to focus on acquisitions of several other companies throughout the United States, Argentina, Mexico, Costa Rica, Guatemala and El Salvador.

### Manual and Paper Intensive Process

To manage these clinics around the world, RTS takes advantage of the strong financial capabilities like intercompany transfers, currency translator and consolidating reporting. With training from SCS, their staff is self-sufficient in creating reports and have established a catalog of 200+ reports.

#### CUSTOMER:

Radiation Therapy Services

#### INDUSTRY:

Medical Services

#### LOCATION:

HQ in Fort Myers, FL

#### SYSTEM:

*Sage MAS 500*

- Core Accounting
- Cash Management
- Currency Translator
- Inventory Mgmt
- Sales Order
- Purchase Order
- E-Commerce
- Project Acct
- Alerts

#### VERTICAL MODULES:

Sage Abra  
docAssist  
eRequester  
Sage Intergrity



#### CHALLENGE

*Expand operations in the US and Latin America while managing all financials under one system*

#### SOLUTION

*Sage MAS ERP 500 for the US and Latin America (Spanish version) with localized tax solutions for each country*

#### RESULTS

*Rapid deployment to address aggressive timeline. Ability to streamline and consolidate financials*

**SOUTHEAST COMPUTER SOLUTIONS**

Southeast Computer Solutions has been a Sage Authorized Partner since 1985. With the combination of consulting, technology, support and top-notch accounting solutions— Southeast Computer Solutions is your single source for enterprise infrastructure needs. We pride ourselves on our spirit of true partnership with our clients. Southeast Computer Solutions understands that companies need practical, productive tools to capitalize on the opportunities this market has to offer.

Management can now spend more time analyzing data and making business decisions, forecast trends of services, report to the government with ease and make better purchasing decisions.

**Dedicated partnership**

RTS wanted to run the Latin American part of their operations on the same system as the US companies. Their partnership with SCS through this project was key as SCS has bilingual staff members and local presence in Latin America. SCS implemented the Spanish version of Sage ERP MAS 500 at every site in each country. Throughout the implementation SCS staff worked nights and weekends to be available 24/7 as many of these sites spanned multiple time zones. The team was able to communicate with the local users in their native language and relay information to executives at headquarters to ensure a smooth implementation

on both ends. SCS also created business practice manuals for all users that will facilitate further expansion into the US and Latin American markets.

Together in partnership, Radiation Therapy Services and Southeast Computer Solutions, have worked to bring an end-to-end solution that allows them a bird's eye view of their operations— enabling their team to make better business decisions about the direction of the company. With Sage ERP MAS 500 many previously manual operations have been automated giving them more time to focus on strategic operational improvements which will benefit their patients, increase customer satisfaction and help boost their bottom line.



“ *Southeast Computers has been a dedicated partner in enhancing our financial reporting and ERP systems. They go beyond the implementation of the software to understanding our business and tailoring MAS 500 ERP to meet our needs.* ”

**-Joe Biscardi** (Chief Accounting Officer)