

SUCCESS

for a GLOBAL
FOOD MANUFACTURER



Client Issue

- ✓ Manual and inefficient close process delayed delivery of accurate reporting
- ✓ Product/Customer profitability distributed across multiple applications at group level resulting in fragmented and incomplete reporting
- ✓ Lack of standard governance processes and methods across divisions
- ✓ Limited capability to provide Demand Creation side of the organization with actionable information in a timely fashion

Our Approach

- ✓ Assessed the current state and drove requirement needs into a actionable performance management solution roadmap to implement multiple Oracle Hyperion and BI Products (HFM, Planning, Essbase, IOP, DRM, FDM)
- ✓ Program Managed a large scale complex program with both CheckPoint and client's technical resources
- ✓ Designed EPM environment to provide more timely and accurate data, single version of truth, self-service environment for end users
- ✓ Provided change management plan and activities to adopt the new performance management processes
- ✓ Developed HFM for consolidations, Hyperion Planning for Product/Customer monthly profitability and more detailed forecasting; Essbase ASO reporting cubes for historical reporting
- ✓ Designed, Developed and rolled out Commodities analytics utilizing Integrate Operational Planning (IOP) to help create a sandbox for "what if" analysis, share "what if" analysis, adjust by any level in the commodity hierarchy, and review and approve sandbox adjustments to baseline

Areas of Expertise

ADVISORY SERVICES:

- ✓ Visualization of Performance Management Initiative
- ✓ Current State Assessment
- ✓ Actionable Roadmap and Gap Analysis to Current Systems and Processes

IMPLEMENTATION SERVICES:

- ✓ Program Management
- ✓ Organizational Change Management
- ✓ Financial Consolidation and Reporting
- ✓ Planning and Forecasting
- ✓ Business Intelligence and Analytics
- ✓ Technical Infrastructure
- ✓ Data Integration
- ✓ Transition and Sustainability



OUR APPROACH *Continued*

- ✓ Designed Extract, Transform and Load (ETL) processes to extract master and financial data from SAP R/3 and SAP BW
- ✓ Designed Data Relationship Management (DRM) as central repository for all EPM hierarchies, integrated directly with EPMA for tight integration and EPM master data management
- ✓ Designed standard allocation methods applied to all divisions
- ✓ Designed, built, and optimized the technical infrastructure to support the solution

Benefits

- ✓ Automated solution that eliminates the costs associated with manual processes
- ✓ Direct analysis of Product/Customer profitability (both current and historical) directly in one consistent tool
- ✓ Standardized set of business structures that can be used across the enterprise
- ✓ Scalable solution that can be leveraged during the subsequent phases
- ✓ Consistency in the definition and calculation of key business metrics resulting in consistent performance analysis
- ✓ Improved Procurement and Product Costing decision making processes through the ability to model changes in commodities and link directly to the financial forecast

About CheckPoint

CheckPoint Consulting is one of the largest privately held boutique firms focused on providing complete Enterprise Performance Management (EPM) solutions to Fortune 1000 companies. With over 20 years of experience in the Oracle Hyperion space, Managing Partners Timothy J. Halk and Gregory M. Feld lead a team of highly qualified and multi-certified consultants experienced in all aspects of EPM and Business Analytics. As a Certified Oracle Platinum Partner, CheckPoint has successfully implemented hundreds of EPM solutions including Strategy Management, Financial Close and Reporting, Oracle Planning, Budgeting, and Forecasting, Oracle Profitability and Cost Management, and Oracle Business Intelligence Tools and Technology.



100 West Big Beaver | Suite 200
Troy, Michigan 48084
800.601.0760

checkpointllc.com