

Robert Falcon Scott **FACTSHEET MAY 2014**

Description:

The Robert Falcon Scott investment philosophy follows a quantitative long-short equity strategy investing in the most liquid shares on the JSE. The segregated portfolios are constructed using proprietary ranking and weighting methodologies to select momentum, value and blue chip shares. The segregated portfolio provides tailored solutions for investors taking into account their specific risk/return profile.

Inception: 1 October 2004 Strategy type: Long-short equity Legal structure: Segregated accounts Benchmark: To outperform the FTSE/JSE Top 40 Managers: Tom de Lange and TC van der Walt AUM: R 353 014 759

HIGHLIGHTS:

9.37%

10.37%

10.69%

- 2012 performance: 51.67%
 Risk adjusted alpha since inception: 0.67%
- 12 month Sharpe ratio: 0.66

7.47%

12.60%

0.03%

17.77%

PORTFOLIO - SECTOR WEIGHTS

18.82%

- Performance fee: 20%* Management fee: 1.2%
- TER: 2.75% (1.20% excl. performance fees)

Food and Health

Technology Media and Telecoms

Consumer

Industrial Resources

Financial Services

Gold Put Options

PERFORMANCE



PERFORMANCE TABLE

Total Return	RFS	FTSE/JSE Top 40			
This month	(0.07)%	1.91%			
Last 12 months	15.5%	18.7%			
Last 3 years	113.8%	52.5%			
Last 5 years	250.6%	116.7%			
Since inception	652.6%	314.1%			
Since inception	032.0 70	314.170			
Annualised Return	RFS	FTSE/JSE Top 40			
Annualised Return	RFS	FTSE/JSE Top 40			
Annualised Return Last 12 months	RFS 15.5%	FTSE/JSE Top 40 18.7%			

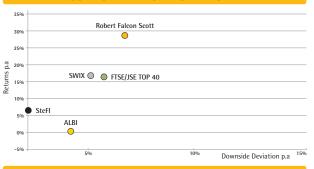
PERFORMANCE & RISK RATIOS

Performance Ratios	RFS	FTSE/JSE Top 40			
Alpha (% pm)	0.64%	0.00%			
Beta	0.95	1.00			
Upside Capture	117.2%	100.0%			
Downside Capture	92.2%	100.0%			
Risk Ratios	RFS	FTSE/JSE Top 40			
Risk Ratios Annualised Std Deviation**	RFS 20.6%	FTSE/JSE Top 40 17.3%			
Annualised Std Deviation**	20.6%	17.3%			

12.88% TOP FIVE HOLDINGS

Share	Weight %	6 Month Move
Coronation Fund Managers Ltd	7.88%	22.00%
Sasol Ltd	6.62%	23.00%
Naspers Ltd -N-	6.48%	19.90%
Mr Price Group Ltd	6.32%	10.00%
Richemont Securities DR	6.18%	6.40%

60 MONTH RISK VS RETURN



SHARPE RATIOS								
Sharpe Ratios	RFS	FTSE/JSE Top 40						
Last 12 months	0.66	1.11						
Last 3 years	1.36	0.73						
Last 4 years	1.11	0.60						
Since inception	0.77	0.48						

HISTORIC MONTHLY RETURNS

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Cumulative
2004										1.1%	12.0%	6.3%	20.4%
2005	(1.0)%	4.3%	(7.7)%	(3.9)%	0.1%	0.3%	4.6%	2.6%	5.6%	(7.6)%	3.1%	4.4%	3.5%
2006	15.6%	(2.2)%	7.5%	3.0%	(5.5)%	(2.3)%	(2.1)%	6.9%	1.4%	4.2%	4.1%	5.4%	40.1%
2007	4.0%	4.8%	13.0%	9.9%	7.0%	(5.4)%	0.9%	(7.0)%	6.4%	6.6%	(2.3)%	(0.1)%	42.4%
2008	(2.7)%	16.7%	(7.5)%	6.6%	15.5%	(7.4)%	(13.6)%	1.7%	(13.2)%	(7.1)%	(2.6)%	3.4%	(14.5)%
2009	(0.9)%	(5.8)%	1.4%	0.9%	5.9%	(1.5)%	8.3%	2.8%	1.5%	5.2%	(1.9)%	7.9%	25.1%
2010	(3.0)%	2.2%	7.6%	2.0%	(5.5)%	(4.2)%	12.8%	(5.3)%	13.6%	4.1%	(0.7)%	6.1%	31.2%
2011	(7.4)%	3.8%	2.3%	5.2%	(2.5)%	0.0%	0.8%	1.2%	(7.4)%	12.6%	4.3%	(3.3)%	8.2%
2012	9.3%	5.8%	1.6%	4.8%	(6.7)%	4.8%	6.2%	2.4%	0.2%	7.0%	2.8%	5.1%	51.7%
2013	1.1%	(1.9)%	2.5%	(2.2)%	14.4%	(4.4)%	3.7%	0.6%	6.1%	7.3%	(2.2)%	2.9%	30.1%
2014	(6.1)%	7.8%	(1.5)%	1.4%	(0.1)%								1.0%

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 **Calculated on net asset value. If the manager's performance in line with the FTSE/JSE Top 40 benchmark then no performance fees are payable. Fees are shown excluding VAT.

 **Standard Deviation: Measures the volatility of investment return. The higher the standard deviation, the more volatile the investment strategy returns.

 **Downside Standard Deviation: Measures the volatility of downside (negative) investment returns. The higher the downside standard deviation, the more susceptible the investment strategy will be to negative returns.