

#110 - 3100 St. Edwards Drive Richmond, B.C. V6X 4C4 P 604-248-0330 Coquitlam
1338 United Boulevard
Coquitlam, B.C. V3K 6Y2
P 604-521-0100

Langley
20670A Langley Bypass
Langley, B.C. V3A 5L8
P 604-533-0060

North Vancouver 734 West 14th Street North Vancouver, B.C. V7M 1R4 P 604-985-9351

October 31, 2014

Mr. Mike McDonald Sonitrol Verified Security #30 – 3033 King George Blvd. Surrey, BC V4P 1B8

Dear Mike,

During a 6 month period in 2008, we experienced 9 B&E's into our Showroom and Warehouse at our Flagship Coquitlam store. The responding RCMP member suggested that we give Sonitrol a call, as you had some great new technology that could actually detect burglars PRIOR to them even gaining entry into our building. The officer also explained that you were a great deterrent to professional thieves, as they knew about Sonitrol's new technology, and would just go somewhere else where they knew they could be successful. Three weeks later, your system was installed and our criminal activity just stopped in its tracks!

Now six years later with our building completely secure; thieves came back this summer and began attacking our vehicles at our loading bays... After having one of our fully loaded 5 Ton trucks stolen, we called Sonitrol back and installed your Sonavision Live Monitored Video. Just after 2:30 AM this morning, a thief entered our loading bay area and was instantly detected by your monitoring staff. The Coquitlam RCMP were on their way immediately and apprehended this thief without any loss or damage to us. We could not be happier with the response from the Coquitlam RCMP or the value and protection we get from your verified technologies.

Please pass along our sincere thanks to the Coquitlam RCMP and your Sonitrol monitoring staff.

Frank Ducharme

Operations & Distribution Center Manager

La-Z-Boy Furniture Galleries

(604) 521-0100