The KORE M2M Developer Quickstart Program

Huawei has Teamed Up with KORE and Novotech to Help Developers Get Commercial M2M Solutions to Production Easier, Faster and More Economically

Huawei, KORE and Novotech have partnered to create the M2M Developer Quickstart Program, designed for Huawei's Evaluation Kits to accelerate the advancement of M2M solutions in the marketplace, worldwide. With the M2M Developer Quickstart Program, developers will speed up their development and test cycles, reduce barriers to entry and make the pathway to commercial deployment as simple and inexpensive as possible.

Program Highlights

○ Get to market quickly and with the highest reliability by signing up for the Quickstart Program for wireless M2M data network services

○ Sign-up online for the Quickstart Program and get test SIMs delivered directly to you, or upload CDMA devices for activation on the largest commercial North American service footprint in days

○ With registration, you can get up to 25 devices to test in a commercial network environment

○ Easily upgrade your account from the Quickstart program to a full commercial agreement when you are ready to deploy

M2M wireless networks — it's all we do.

Benefits for your organization include:

- Providing your customers with immediate access to the best North American and International cellular networks with a variety of specialized M2M pricing plans, including pooled, ultra-low use, high volume, pay-per-use and seasonal use rate plans

- Gaining immediate access to a Tier 1 network employing the fastest commercial on-boarding process in North America

- Reducing development and device testing times lowers the level of investment required for companies to reach commercial deployment, thus helping them start selling their solutions more quickly

- Facilitating the path from development and testing to longer term commercial agreements helps your company ramp revenue quickly

- Activating and testing devices on SMS and/or Data Plans specifically designed for M2M solutions allows providers to test their applications in real-time, real-world production scenarios

- Control all aspects of device management using a single business management platform, PRiSM*Pro*™, for purchasing and managing SIM inventory, or adding CDMA devices to inventory, provisioning devices, activating/deactivating, reporting, analysis and billing

www.koretelematics.com/Huawei

Leverage the partnership with KORE to attract solution providers developing the next generation of specialized M2M applications, including:

- Vehicle Location and Telematics
- Payment Processing
- Supply Chain & Asset Control
- Personal & Asset Security
- Health Care & Wellness Management
- Industrial Controls
- Environmental Monitoring
- Utilities & Smart Grid
- And More...

How it Works

Enroll and get up to 25 devices activated for 90 days of testing. Upon completion of the M2M Developer Quickstart Program, you will have the opportunity to upgrade to a more suitable commercial agreement.

1. Go to: www.koretelematics.com/Huawei

2. Complete the easy 4 step application request form

3. Once completed, you will be contacted by a KORE account manager. You will be prompted to sign a non-disclosure agreement, which will allow KORE to extend to you pricing and terms of use. Upon electronic agreement to the terms of use you will be provided with the information needed to set-up your account with KORE, including your PRiSM*Pro*™ login information. Average processing time can be as little as 2-3 business days

To learn more about this program, please contact Lino Osegueda at (678) 389-3146 x1383 or losegueda@koretelematics.com.

KORE at a Glance

Backed by KORE Wireless, Inc. the largest specialized wireless network provider focused exclusively on the machine-to-machine (M2M) market, KORE delivers standards-based GSM, CDMA and satellite network services through Direct Connect agreements with Tier 1 operator partners.

Powering over 600 application, solution and technology partners, KORE enables complete solutions for a wide range of M2M, enterprise and government needs, including asset tracking, telematics, payment processing, remote control, security, sensors, video and dozens of other commercial and government applications.

Partners benefit from specialized platform delivery capabilities — exclusively designed M2M service delivery network, comprehensive management portal featuring device usage monitoring, alarm & control features via the KORE PRiSM*Pro*™ Gateway—secure web services for real-time management, or API's for enterprise integration.

KORE is the wireless services innovator: the first to provide web-based, real-time control through our PRISM*Pro*™ portal, the first to deliver pay-for-use M2M services and our innovation continues, with more new services — like KORE LOCATE, available on-demand to find device locations when you need them fast.

About Novotech

Novotech is a trusted provider of wireless solutions for the machine-to-machine market. Our comprehensive portfolio, end-to-end technical support, and services are delivered by experts who care about your business.

Novotech offers external and embedded wireless devices, and related technologies, cellular network connectivity, and back end platforms that simplify the deployment and management of devices in the field.

Novotech is unique because of the 100% focus on machine-to-machine products and services, and our pre and post technical support. Novotech will simplify the complex, and drive your business transformation through wireless technology.

About Huawei

Huawei is a leading global information and communications technology (ICT) solutions provider. Through our dedication to customer-centric innovation and strong partnerships, we have established end-to-end advantages in telecom networks, devices and cloud computing. We are committed to creating maximum value for telecom operators, enterprises and consumers by providing competitive solutions and services. Our products and solutions have been deployed in over 140 countries, serving more than one third of the world's population.

Connecting operators with industries and Making machines intelligent. Huawei wireless modules can be embedded into machines to send and receive data and voice transmissions via cellular networks, and are available for all major cellular network standards including GPRS/HSPA/HSPA+, LTE, CDMA 1X/EVDO, TD-SCDMA.

KORE telematics