

BENCHMARKS 2013

Sperry Van Ness is a national commercial real estate organization comprised of individually owned and operated franchised firms in more than 200 markets. Our clients benefit from award-winning technology, creative marketing programs, and total collaboration within the SVN system as well as the entire commercial real estate industry. We believe that our robust national platform combined with the entrepreneurial drive of our business owners and their dedicated Advisors assures the finest possible representation and maximum results for clients.



820 Advisors Nationwide

1,200 Advisors and Staff

180 Offices Nationwide

**Total Value of Sales
and Lease Transactions
= \$8.1 Billion***

Clients Served = 5,500+

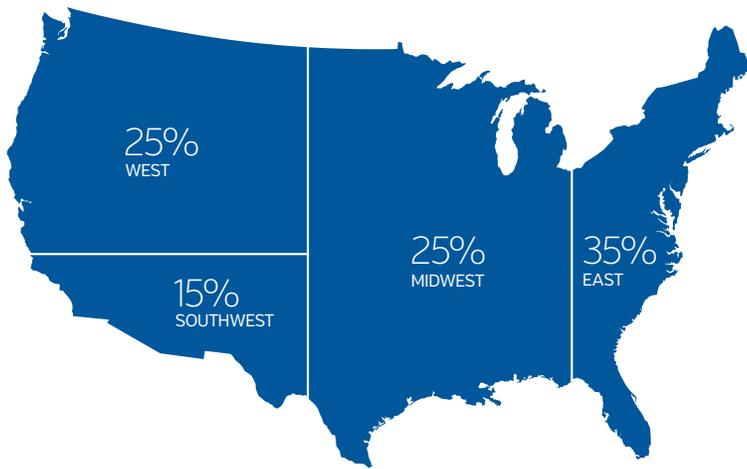
2013 Volume =
58% Sales
42% Leasing

With 40 million square feet of commercial properties, 22,000 multifamily units, and 5,800+ student beds, Sperry Van Ness® Property Management business was ranked 12th in the CPE 2013 Ranking of Property Management Firms in the U.S.

*The statistics in this document were compiled from all transactions reported by our franchisees in 2013. They are not audited.

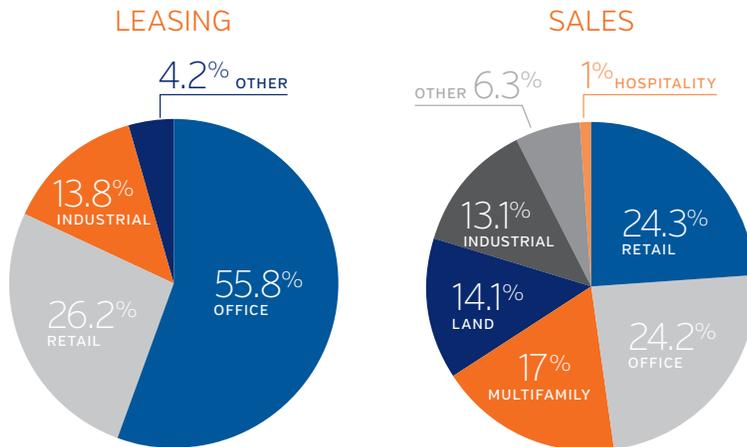
TRANSACTION VOLUME

UNITED STATES NATIONAL DISTRIBUTION*



PRODUCT TYPE

NATIONAL DISTRIBUTION BY PRODUCT VOLUME*



NATIONAL PRODUCT SPECIALTIES

- Office
- Industrial
- Retail
- Self Storage
- Single Tenant Leased Investments (STNL)
- Medical Office
- Tenant Representation
- Land
- Marinas
- Multifamily
- Hospitality
- Auction Services
- SVN Asset Recovery Team
- Leasing
- Sale/Leasebacks
- Property Management

*The statistics in this document were compiled from all transactions reported by our franchisees in 2013. They are not audited.

 **5,500**
CLIENTS SERVED

\$8.1 BILLION
TOTAL VALUE OF SALES AND LEASE TRANSACTIONS

 **SVNIC Ranked #12**
COMMERCIAL PROPERTY
EXECUTIVE

Inc.
500

