Our Team Makes You Look Good...

The final and most critical piece of the puzzle in successful system implementation is a team that makes it happen. You want a partner that will help your team succeed. Productivity Solutions' trained and experienced staff ensures your success.

Our staff includes:

- Certified Consultants & Trainers

- Business Oriented Programmers

- Technical Consultants With Thousands of Hours of Hands-on Systems Experience

- Individuals Experienced in Manufacturing and Distribution Environments

Most important, our people speak the language of business. They can communicate effectively. You will find them to be professionals with a built-in bias for taking care of the customer. That's the only kind of people we hire.

Those traits and attributes have led Productivity Solutions to become one of the nation's most recognized resellers, with awards like…

- *Accounting Today's "Technology Pacesetter" 8-time award recipient*

- *Accounting Technology's "Killer VAR" The only VAR in the USA ever named twice*

- *St. Joseph County (IN) Chamber of Commerce "Small Business of the Year"*

- *Samaritan Counseling Center "Family Values in Business" Award*

- *APICS "Company of the Year"*

- *Accounting Technology's "Top 100 VAR"*

Our Promise to You

Productivity Solutions
builds successful partnerships by
exceeding our clients' expectations
in achieving their goals
through teamwork and
innovative thinking.

Productivity Strategies & Solutions Inc.

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Productivity Strategies & Solutions Inc.

It Only *Starts* With Consulting

We Don't Just Consult – We DO!

Helping where it matters...

Through our consulting staff and strategic alliances with industry-leading experts, we enable our manufacturing and distribution clients to achieve:

* ERP system design, selection and deployment
* Lean Enterprise and Value Stream Mapping
* Theory of Constraints solutions
* Continuous improvement
* *Effective* manufacturing and distribution software solutions

Finding the right team to guide you to success is critical as you select, deploy and support the solution that you will live with – and grow with – for years to come. Some firms consult. Others just sell. At Productivity Solutions, we don't just help you *choose* the right system, we help you *implement* it and then support it in the future.

The process starts with *listening*.
PSSI's consultants average more than 12 years of practical business experience each, including designing, consulting, selecting and implementing information systems that fit our clients' unique needs. Since 1987 we've helped hundreds of businesses define and refine their business systems, and improve their bottom lines along the way. As we meet with your staff, tour your plant, analyze your current system and discuss your growth plans, we help you create a map to your future. After we have agreed upon system success and selection criteria, only then will we recommend a solution that fits your business and budget.

Choosing The Right Solution

Productivity Strategies & Solutions sells, implements, customizes and supports several of the nation's best-selling, state of the art business management solutions.

❖

Microsoft Dynamics NAV offers growing businesses a powerful yet cost-effective solution that can be tailored for your company. It can support customization and add-on software to meet industry or other specific needs. In addition, it can adapt as a growing business needs more power and functionality, and it's supported by the world's leading software company. Microsoft Dynamics NAV addresses the following business needs:

Financial Management	Manufacturing
Business Intelligence	Distribution
Sales and Marketing	Purchase and Payables

❖

Sage Software, Inc. is the world's leading supplier of mid-range business management systems. With manufacturing and accounting systems, and integrated "front-office" CRM, Sage Software provides everything you need for complete management control.

sage software
Authorized Partner

Sage MAS 90 ERP and **Sage MAS 200 ERP** are industry-leading business management software solutions for small and midsized companies. Recommended by more CPAs than any other application in its class, Sage MAS ERP offers a broad selection of feature-rich modules that empower you with the ability to manage accounting, distribution, and manufacturing to help grow your business more effectively.

MAS 90   MAS 200

Productivity Solutions is one of the nation's leading providers of the best-selling, modifiable **Sage Pro ERP™** system.

SAGE PRO

Along with the **Sage Pro Manufacturing, Warehouse Management and CRM** systems, PSSI can provide a complete, truly integrated "End-to-End" solution for the small to mid-size manufacturer.

Over the past 20 years PSSI has implemented the Sage Pro (formerly Accpac Pro Series) ERP system at approximately two hundred business locations.

SageCRM™ and SageCRM.COM™ are easy-to-use, fast-to-deploy CRM solutions with out-of-the-box but configurable business processes. Both the server-based in-house and hosted versions of the system provide unexcelled power to manage all phases of your customer relationships, from marketing and sales to customer service and support. SageCRM.com is an on demand CRM solution that provides enterprise-wide access to vital customer information — anytime, anywhere — so you can manage your business with an integrated approach to field sales, inside sales, customer care, and marketing.

SAGE CRM

❖

In addition to these world-renowned business management systems, Productivity Strategies & Solutions offers a wide-range of reporting tools and other integrated information management tools.

❖

PSSI's **E-Z WMS Warehouse Management System** emphasizes ease of use in managing the ins and outs of warehousing for distributors and manufacturers, at a price point substantially lower than other full-blown WMS offerings. Yet surprisingly, it offers virtually all the key functionality of systems costing much more, with quicker implementation, less training time required, and integration with Sage Pro ERP right out of the box. Best of all, since no two warehouses are the same, the PSSI Warehouse Manager *can be modified and customized* to fit each client's individual unique needs, as PSSI has done for other clients.