

## INTRODUCTION TO **DYNAMIC LANGUAGE**

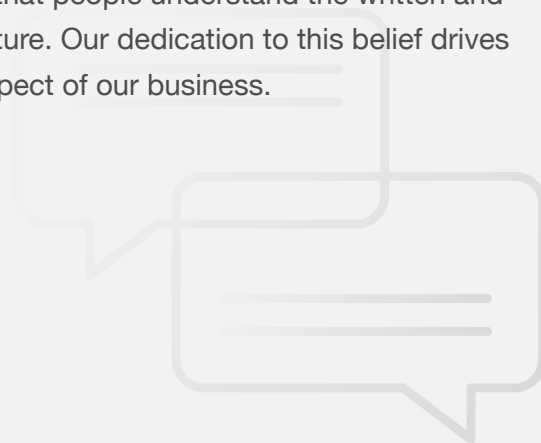
### Premium language services for all your business needs.

Since 1985, Dynamic Language has provided superior language translation, interpretation and localization services to clients around the world. We are one of the largest professional translation service companies in the Pacific Northwest, headquartered in Seattle.

## THE DYNAMIC **DIFFERENCE**

### We strongly believe that communication matters.

Being able to effectively communicate with people is a basic but vital component to business success, especially in a global economy. Our clients understand that we are a partner who tirelessly works to ensure that people understand the written and spoken word in a way that respects their culture. Our dedication to this belief drives us to be accurate and contextual in every aspect of our business.



“ I can't say enough good things about Dynamic Language - my project manager and his team take really good care of us. We often have complex requests, and they always accommodate us brilliantly. ”

- Perkins Coie LLP

Perkins  
Coie

### Dynamic Language

Trusted. Accurate. Efficient.

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## OUR CORE VALUES

### Professionalism:

We believe that promises are meant to be kept. When you engage with Dynamic Language, you can be assured that we will promise only what we can deliver, and will deliver what we promise.

### Responsiveness:

We respect your time and will treat your requests and project timeline with the urgency it deserves.

### Congeniality:

Whether we are working with you directly or with another partner, associate or supplier, our team treats others with respect and courtesy.

### Humility:

While confident in our ability, our team understands that we can always improve and learn something new.

### Effort:

In order to provide you with the very best language services, our team is engaged and driven toward excellence in every aspect of our business.



“ Every experience has been a positive one. I appreciate the professionalism and customer service I receive with each exchange. Most of all, I appreciate your team’s ability to turn my translations around in a pinch. ”

- Nordstrom



### DID YOU KNOW?

Dynamic Language has been ranked by Inc. Magazine as one of the top 5,000 fastest growing private companies every year since 2008.

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## PERSONALIZED SERVICE

### We are a premium language services provider.

Beyond accuracy and efficiency, we pride ourselves on service to our clients. Our promise is that you will have a personalized experience with a highly qualified team of experts, laser focused on the success of your project. Our services are tailored specifically to you and your audience, which will ensure that your project has the very best possible outcome.

#### MEET OUR PROJECT MANAGERS:

For a language project of any size, one-time or ongoing, we assign a dedicated Project Manager to oversee every detail of your project.



Danielle



Jaima



Sarah



Keith



Fabi



Julia

Whether your needs are once a year or once a day, you can count on friendly, attentive services from a Project Manager who knows you best!

“ I’ve been ordering interpreters for our hearing impaired employees a little over 8 years now and your company does an excellent job in all areas. You have professional and friendly employees to work with. Thank you!”

**BOEING**  
- The Boeing Company

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## TRANSLATION

We translate written content from one language to many.

Translation is more than just words. When we translate from one language to another, we are careful to retain the original meaning, tone and intent. As a result, the message you plan to deliver is the message received.

Because we support all major graphic design, word processing and presentation software, we can deliver your project in virtually any format, for use in print or online.

### WE TRANSLATE:

- All content related to your business (i.e. legal, marketing, instructional, educational, etc.)
- Content of all length and complexity
- In both audio and visual formats

## INTERPRETATION

We facilitate face-to-face understanding through professional and perceptive interpreter services.

When people from different language backgrounds need to understand each other (whether face-to-face or by phone), an expert certified interpreter from Dynamic Language will bridge the gap.

### WE OFFER:

- Spoken interpreter services in over 150 languages
  - Live interpreting in your specific locale
  - Phone interpreting services globally
- Sign language and tactile Interpreter services.
- Simultaneous (conference) interpreting
- Services 24/7

“ Dynamic Language was great to work with: they were efficient, sensitive to our timing needs, and very responsive.”

- Nike



## LOCALIZATION

We foster localization, globalization and internationalization.

For a product or service offering to be perceived as native, it must be presented in a way that adheres to the local cultural understanding of potential clients.

We develop, edit and test all localized content to ensure that your message will be understood and accepted wherever potential clients may be located.

### WE OFFER:

- Website localization
  - Translate text to preserve meaning, tone and intent
  - Adapt language to fit cultural norms
- Software localization
  - Provide thorough testing and quality assurance
  - Verify coding, help files, UI and all supporting documentation functionality

## TRANSCRIPTION

We create text files from your audio content.

Converting audio files to text can be time-consuming and tedious. With our incredibly fast and accurate transcription services, you can let us do the hard work for you.

### WE TRANSCRIBE:

- Business presentations
- Industry conferences
- Interviews
- Sources may include CD, cassette, digital files (e.g. WAV, MP3, etc.) and video.

## OTHER SERVICES

- eLearning Localization
- Voiceover, Narration and Other Video Related Services
- • Hearing Impaired Services - American Sign language (ASL), Pidgin Sign Language (PSL), Signed Exact English (SEE)
- Deaf/Limited Vision (tactile and close vision)
- Graphic Design
- Oral Interpreting and Transliterating
- Text Captioning/Communication Access Real-time Translation (CART)
- Remote Captioning
- Braille Transcription and Translation



### DID YOU KNOW?

Dynamic Language has a network of over **3,000** expert native speaking linguists.

## DYNAMIC LANGUAGE **WORKS WITH YOU**

### Client portal = customer service.

All of your project details will be managed through a secure and personal Client Web Portal.

#### THIS PORTAL PROVIDES:

- Easy access to all of your project information
- Automated project request forms
- Up-to-date status on project information 24/7

## LET'S **GET STARTED**

To discuss your translation needs, call **(206) 493.1635**

To discuss your interpretation needs, call **(206) 244.6709**

To learn more about any of our language solutions, contact one of our consultants by calling toll-free today at **(800) 682.8242**.

For online inquiries, please complete a contact form:

**[info.dynamiclanguagelanguage.com/dynamic-language-contact-us](http://info.dynamiclanguagelanguage.com/dynamic-language-contact-us)**

Visit our website at **[www.dynamiclanguagelanguage.com](http://www.dynamiclanguagelanguage.com)** to learn more about us!

## CLIENTS WE WORK WITH

- The Boeing Company
- Walmart
- Microsoft
- Avery Dennison
- Perkins Coie LLP
- Physio-Control, Inc.
- PCC Natural Markets
- Flow International Corporation
- Whole Foods Market
- Amazon

Walmart 



Microsoft®

WHOLE  
FOODS  
MARKET

amazon.com 



#### ISO CERTIFICATION

Dynamic Language's ISO 9001 certification shows our commitment to quality and to our customers, and it shows our willingness to work toward continual improvement.



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