## potential blog topics

what questions do your customers ask most often?
What questions do prospects ask before they commit to buying from you?
What objections to buying have you encountered? How can you overcome these?

catalyst

## potential blog topics (cont.)

Vnat special oπers do you nave coming up?	
Are there any events, announcements or launches on the horizo	n?
Are there any key members of staff you'd like to profile?	
Any client case studies you can create?	