

SCANNABAR

- Liquor, beer, wine & dry goods inventory specialists
- Established since 1998
- Leaders in wireless technology
- 7 day support & service
- Website: www.scannabar.com
- 1-800-939-8960

The Scannabar Software

- Multi lingual: English, French & Spanish
- Will manage: liquor, beer, wine, soft drinks...
- Easy to use and understand.
- Flexible reporting.
- Designed with hospitality operators in mind by hospitality operators.
- Caters to all hospitality environments: country clubs, restaurants, night clubs...

The Scannabar Software

- Stable & Mature: 9 years of development
- Can be installed on all Windows environments
- Can manage an unlimited number of fix, portable, seasonal & banquet bars
- Manages receiving, transfers, inventory counts, inventory values, variance reports, re-ordering...
- Interfaces to: POSitouch, Aloha, Micros 3700, MaitreD, Digital Dining, Pixel Point, Restaurant Manager, Infogenesis, Jonas...

The numbered bar code label

- Creates a unique identity to each and every bottle you receive into your establishment
- It will track that bottle at receiving, transfers from storage to fix and portable bars, to the bar it is poured out and finally to the day the bottle is emptied and thrown away.

The numbered bar code label

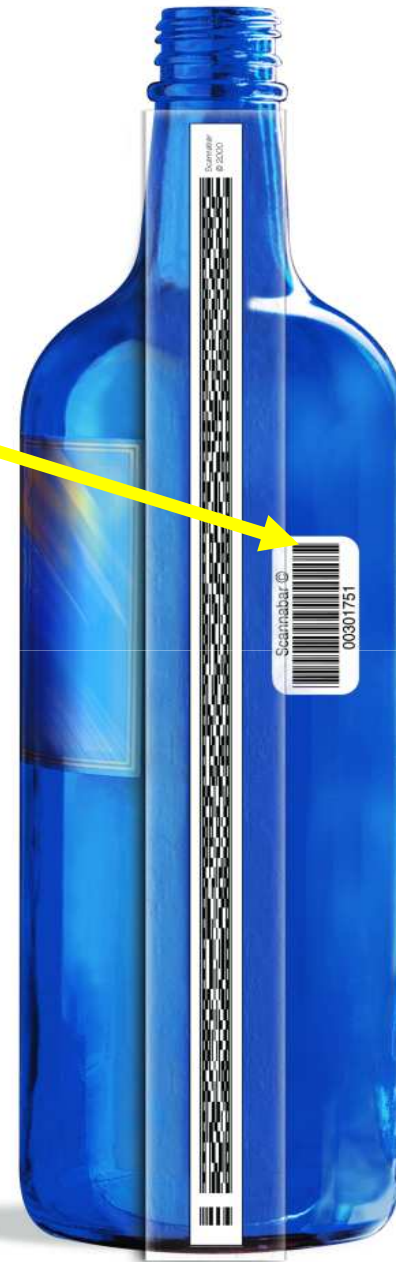
- These labels have no “life” when you receive them. To give these labels an identity, you will simply scan the existing UPC that is on your bottle, our software will know the size, shape, volume, contour and last price paid for that bottle.
- You will then scan the Scannabar label you applied to the bottle and the numbered label will become that bottle, and only that bottle till it is ultimately emptied, scanned out of inventory and thrown away.

The numbered bar code label

- Each roll will have 1000 labels
- Each label is unique and encrypted
- Each label is generic when you receive it, that means you do not need to choose a specific label for a specific variety
- The labels are built to stand up top water, ice, condensation, speed rails...
- The labels have a one time use only
- The labels track your bottles from the moment they are received till they are scanned empty and thrown away



Each bottle receives a **label** that tracks the receiving, movement and the usage of every bottle from the date of purchase all the way to the recycling bin. The label also has the ability to track the movement of bottles from fix to portable bars and vice versa. It also has the capacity to detect if a bottle goes missing from your central inventory or at a fix or portable bar.



The bar code measuring strip

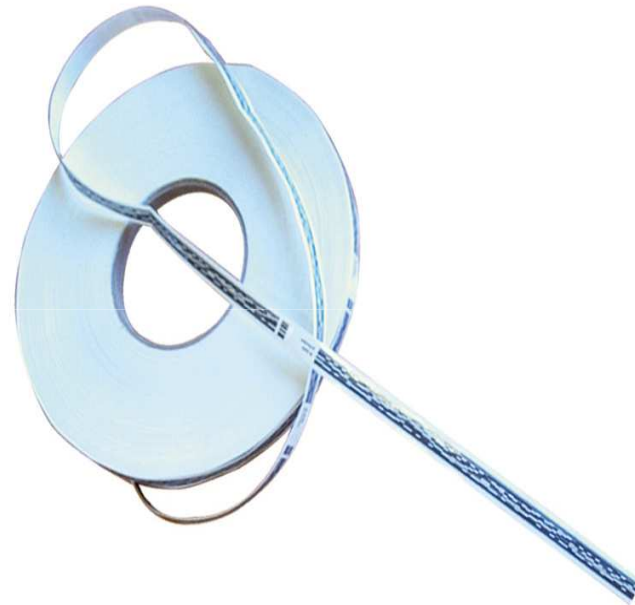
- This strip is identical for each and every single bottle behind your bar.
- This strip is designed to accurately count the quantity of liquid left in your partial bottles.

The bar code measuring strip

- The reason we can use the same strip for each bottle, even though bottles are not all the same, is due to the fact we have calibrated in our database over 4500 varieties of liquor. If there is a bottle you have and we don't, simply send us an empty sample, we will calibrate, make it available for you on the web, free of charge with 48 hours.
- Similar to the label, the strip will resist to all your "bar" environments

The bar code measuring strip

- Each roll will have 1000 strips
- Each strip will have 99 measuring points
- Each strip is generic when you receive it, that means you do not need to choose a specific strip for a specific variety
- The strips are built to stand up top water, ice, condensation, speed rails...
- The strips will track the quantity of fluids left in your bottles.
- The strip can be applied at receiving, or at the bar or can be replaced by our “laminated strip” and not applied at all.



The **bar coded ribbon** on the side of the bottle is identical for every bottle regardless the size, shape or volume of the bottles. Our in house-programmers calibrate each bottle to assure the accuracy of our system. The ribbon acts as a measuring tool allowing you to measure 80 open bottles in less than 15 minutes. The Scannabar report will then display the exact amounts of ounces poured at the fix or portable bar, all the while updating your perpetual inventory. The strip can be either attached to the bottle, or placed next to it by using the digital ruler as displayed to your right.



The Radio Frequency Bar Code Scanner

- The Symbol bar code scanner will be used for nearly 95% of the activities in the Scannabar system
- It is built to sustain a 4 foot drop top concrete and water proof

The Radio Frequency Bar Code Scanner

- The interactive color screen will guide your staff throughout every step of the way.
- The Symbol scanner will communicate to your back office computer by way of radio frequency. This means, the information is not stored on the scanner, but is being stored and computed on your computer. This also allows for real time results and advices staff of any irregularities that may occur during the inventory process.

The Radio Frequency Bar Code Scanner

- Multi color, radio frequency, 802.11 B or G. scanner
- Easy to use buttons
- Operates on a Windows CE.Net platform.
- Versatile: can be used for other software applications in your company.
- Durable: will resist to 4 foot drops, water, humidity...
- Comes with a 1 year manufacturers warranty, with the possibility of adding 1 & 3 year extensions



Wireless access points

- The wireless access points will allow data to be transferred from the portable scanner to the computer in your office in fractions of seconds
- The wireless access points will normally be installed in the areas in which you will be doing your inventory and where the inventory is received, stored and transferred out.

Wireless access points

- Can be encrypted for maximum security.
- Can be used for other wireless applications within your property.
- Can be easily installed and maintained by your technical department.

Wireless access points

- Easy to install
- Communicate to your back office PC.
- 802.11 B or G technology
- Easy maintenance
- Can be used for multiple applications
- If an existing wireless network exists, Scannabar can utilize the one in place already.



The 4 steps to using Scannabar

Step # 1: receiving:

1. When you receive your liquor order, the bottles are tagged with the numbered bar code label.
2. The bottles are then scanned into inventory
3. An “Acquisition” report is printed and stapled to your supplier’s packaging slip.

Acquisition Report

Date and Time:	01/10/02, 05:00:30 pm	Activity Type:	Acquisition	Total Bottles Entered:	7
Session #:	2	Product:	Liquor	Total Bottles Ordered	7
Done by :	Peter	Location:	StockRoom	Cost:	\$ 90.00

# of Bottles	Variety	Bottle Number	Type	Unit Cost
1	CANADIAN MIST 1000 ml	00024312	Canadian Whiskey	\$15.00
1	CONQUISTADOR 1000 ml	00185825	Tequila White	\$15.00
1	GOLDSCHLAGER 750 ml	00144061	Cinnamon Schnapps	\$10.00
1	GORDON'S LONDON DRY GIN 750 ml	00144101	Gin	\$10.00
1	STOCK 84 750ml	00395442	Brandy	\$10.00
1	WISER'S DE LUXE 1000 ml	00144080	Whiskey	\$15.00
1	WODKA WYBOROWA 1000ml	00239196	Vodka	\$15.00

The acquisition report allows you to begin the tracking of all your liquor & wine bottles, from the moment they are purchased till the day are sent to the recycling bin. When the bottles are delivered to your establishment, they are tagged with the Scannabar label. The user then simply scans the manufacturer's UPC code and then the Scannabar label.

The acquisition report allows you to verify if the bottles ordered from your supplier have been actually entered into inventory thus creating a check and balance between receiving and purchases.

The 4 steps to using Scannabar

Step # 2: transfers:

1. A requisition is given to the issuer
2. From the handheld scanner, the location is selected and the bottle is scanned out of inventory
3. A “Movement” report is printed and stapled to the requisition sheet.
4. Optional: you do this if your business needs it

Movement Report

Date and Time:	01/10/02, 05:21:17 pm	Activity Type:	Movement	Total Bottles Moved:	5
Session #:	5	Product:	Liquor		
Done by :	Tony	Location:	Main Bar		

# of Bottles	Variety	Bottle Number	Type	Qty Left	Previous Location	Message
1	CANADIAN MIST 1000 ml	00024313	Canadian Whiskey	33.81 oz	StockRoom	
1	CONQUISTADOR 1000 ml	00185825	Tequila White	33.81 oz	StockRoom	
1	GORDON'S LONDON DRY GIN 750 ml	00144101	Gin	25.36 oz	StockRoom	
1	STOCK 84 750ml	00395442	Brandy	25.36 oz	StockRoom	
1	WODKA WYBOROWA 1000ml	00239196	Vodka	33.81 oz	StockRoom	

The movement report allows you to track your bottles from the stockroom to the numerous points of sales, portable & banquet bars. The movement report indicates the bottle variety by name and bottle number along with the previous location of the bottles. This report is very practical when a stockroom keeper issues bottles with a requisition for product.

The 4 steps to using Scannabar

Step # 3: Inventory counts:

1. From the handheld scanner, the desired location is selected Ex: Patio Bar
2. The user scans the label and then the strip at the height of the liquor in the bottle. This process will take about 15 minutes per 80 bottles. **If a bottle is not scanned, the user is immediately warned. If a level is scanned higher than the previously recorded, the user is immediately warned on the scanner**
3. A “Measurement” report is printed and verified

Measure Report

Date and Time:	01/10/02, 05:31:37 pm	Activity Type:	Measure	Total Bottles Measured:	6
Session #:	7	Product:	Liquor	Total Poured:	50.44 oz
Done by :	Mary	Location:	Main Bar	Cost:	\$42.92

# of Bottles	Variety	Bottle Number	Type	Previous Qty	Qty Left	Qty Poured	Poured Since	Message
2	CANADIAN MIST 1000 ml	00024313	Canadian Whiskey	33.81 oz	33.81 oz	0.00 oz	01/10/02	High Read
		00232281	Canadian Whiskey	33.81 oz	25.78 oz	8.03 oz	01/10/02	
1	CONQUISTADOR 1000 ml	00185825	Tequila White	33.81 oz	27.38 oz	6.43 oz	01/10/02	Spot Move
1	GORDON'S LONDON DRY GIN 750 ml	00144101	Gin	25.36 oz	20.17 oz	5.19 oz	01/10/02	
1	STOCK 84 750ml	00024320	Brandy	24.44 oz	24.44 oz	0.00 oz	01/10/02	Not Scanned
1	WODKA WYBOROWA 1000ml	00239196	Vodka	33.81 oz	3.02 oz	30.79 oz	01/10/02	

This report allows you to quantify the number of ounces poured since the last inventory period . Messages in this report will also flag management of dubious activities, for example: Bottles that are transferred from another pouring station, bottles that may have gone missing since the last inventory, or reads on bottles that are higher than the previously recorded levels. To take an inventory of a full bar of 80 bottles takes approximately 15 minutes, with all the number crunching done automatically.

The 4 steps to using Scannabar

Step # 4: Reporting:

1. Variance report: what has been poured versus what has been punched
2. Inventory reports: by location or globally
3. Re-ordering: when time comes to place orders based on what you actually have versus what you think you have in inventory
4. Bottle History: track any bottle in your establishment by simply keying in the bottle number

Sample Reports

Variance Analysis

Number:	1	Activity	Variance Analysis	Qty Poured	147.28 oz	Registered	\$545.00
Date Start:	01/10/02, 05:31:37 pm	Product:	Liquor	Quantity Punched	125.00 oz	Cost of Goods	\$57.58
Date End:	01/10/02, 05:48:06 pm	Location:	Main Bar	Variance +/-	-22.28 oz	Beverage Cost %	10.5
Done by :	Roberto					Accuracy %	84

# of Bottles	Variety	Type	Poured Qty.	Punched Qty.
1	GOLDSCHLAGER 750 ml	Cinnamon Schnapps	21.52 oz	17.00 oz
1	GORDON'S LONDON DRY GIN 750 ml	Gin	14.73 oz	13.00 oz
1	STOCK 84 750ml	Brandy	18.68 oz	17.00 oz
1	WODKA WYBOROWA 1000ml	Vodka	34.10 oz	31.00 oz
1	CANADIAN MIST 1000 ml	Canadian Whiskey	36.15 oz	29.00 oz
1	CONQUISTADOR 1000 ml	Tequila White	0.00 oz	0.00 oz
1	WISER'S DE LUXE 1000 ml	Whiskey	22.10 oz	18.00 oz

The Variance report allows management to accurately compare what is poured at a bar in ounces versus what is actually registered. The variance report will calculate a beverage cost for the period and an accuracy evaluation of your bar staff. The Scannabar Variance analysis can be used with a stand alone POS system or interfaced to most major POS systems.

A variance analysis can be created for individual bars or globally for all bars consolidated together and for any period determined by management.

Management Report

Starting Date: March 1, 2007

Ending Date: March 31, 2007

Value of liquor at start date: \$45,000.00

Value of liquor at end date: \$36,675.00

Total value of liquor purchases: \$4,450.00

Cost of liquor sold for the period: \$ 12,775.00

Liquor Sales for the period: \$67,345.00

Beverage Cost: 18.96%

Bottles Purchased: 511

Bottles Emptied: 456

Total ounces poured: 16,995

Liquor Purchases by variety

Liquor bottles emptied by variety

<u>Qty</u>	<u>Variety</u>	<u>Order #</u>	<u>Qty</u>	<u>Variety</u>	<u>Order #</u>
10	Tanqueray 1 L	89766543	15	Bailey's	24568900
12	Remy Martin	87677896	31	Smirnoff	98899098
19	Skyy Vodka	56677899	12	Bombay Gin	56799098

The Scannabar Management report is a snapshot of your company's performance in respect to liquor & wine inventory.

This report can be generated for any time period as decided by management. This report is also used in some cases for re-ordering, viewing products that are being consumed on a more frequent basis, P&L's and beverage cost monitoring.

Global Inventory

Date and Time: 11/14/02 04:28:32 pm	Product: Liquor	Total Bottles in Inventory: 9
	Location: StockRoom	Cost: \$ 96.17

# of Bottles	Variety	Bottle Number	Type	Qty Left	Unit Cost	Date of Purchase	Date Opened
1	GOLDSCHLAGER 750 ml	00144061	Cinnamon Schnapps	3.84 oz	\$2.34	01/10/02	01/10/02
1	GORDON'S LONDON DRY GIN 750 ml	00144101	Gin	5.44 oz	\$3.89	01/10/02	01/10/02
1	STOCK 84 750ml	00024320	Brandy	5.76 oz	\$4.87	01/10/02	01/10/02
1	WODKA WYBOROWA 1000ml	00239196	Vodka	1.44 oz	\$0.89	01/10/02	01/10/02
3	CANADIAN MIST 1000 ml	00024313	Canadian Whiskey	17.30 oz	\$17.78	01/10/02	01/10/02
		00024320	Canadian Whiskey	33.81 oz	\$28.68	01/10/02	
		00232281	Canadian Whiskey	17.30 oz	\$17.98	01/10/02	01/10/02
1	CONQUISTADOR 1000 ml	00185825	Tequila White	27.38 oz	\$12.76	01/10/02	01/10/02
1	WISER'S DE LUXE 1000 ml	00144080	Whiskey	5.77 oz	\$6.98	01/10/02	01/10/02

The global inventory is a controller's dream comes true. The global inventory accounts for all the closed bottles in the stockroom and all the open bottles on the shelf. The report comes in various forms, from detailed to a summary version. This report is an excellent tool when preparing profit & loss statements.

Re-order report

Name	City	Phone	Total of Order \$855.00
Address 1	Zip	Extension	
Address 2	E mail	Fax	
State/Prov		Contact	

Variety	Type	Qty on Hand (in Units)	Order/UPC #	Min Par stock	Suggested Reorder	Unit Cost	Total Cost
CANADIAN MIST 1000 ml	Canadian Whiskey	1.90	061128020590	5.00	8	\$15.00	\$120.00
CONQUISTADOR 1000 ml	Tequila White	0.81	096749888115	5.00	9	\$15.00	\$135.00
GOLDSCHLAGER 750 ML	Cinnamon Schnapps	0.15	086767500069	5.00	10	\$10.00	\$100.00
GORDON'S LONDON DRY GIN 750 ml	Gin	0.21	622153139040	5.00	10	\$10.00	\$100.00
STOCK 84 750ml	Brandy	0.23	082352100034	5.00	10	\$10.00	\$100.00
WISER'S DE LUXE 1000 ML	Whiskey	0.15	048415345224	5.00	10	\$15.00	\$150.00
WODKA WYBOROWA 1000ml	Vodka	0.04	5900685002397	5.00	10	\$15.00	\$150.00

The Scannabar system allows you to set par stocks either by full bottles or by volume which is very useful for slower moving products. By setting a minimum and maximum level for all your varieties, our system will prompt you to re-order the necessary product along with the quantity on hand, the suggested re order quantity and the last unit cost. The re-order report is automatically generated with all the necessary information, ready to be sent to your local supplier. This report is also available per individual distributor.

Bottle History Report

Variety: Skyy Vodka

Bottle Number: 00823899

<u>Date</u>	<u>Activity #</u>	<u>Activity</u>	<u>Location</u>	<u>User</u>	<u>Quantity</u>	<u>Message</u>
06/05/03	12	Acquisition	Stockroom	Joe	25.36 oz	
06/07/03	16	Movement	Main Bar 1	Peter	25.36 oz	
06/09/03	19	Measure	Main Bar 3	Mary	20.15 oz	On the Spot Move
06/12/03	22	Measure	Main Bar 3	Marty	20.15 oz	Not Scanned
06/13/03	25	Measure	Main Bar 3	Bill	20.15 oz	High Read
06/15/03	27	Measure	Main Bar 3	Doug	0.0 oz	
06/15/03	28	Move	Empty	Doug	0.0 oz	

Questions & Answers

1. When I receive my liquor orders, do I need to tag each bottle with a Scannabar label?

Ideally, each bottle will get a unique numbered bar coded tag, similar to a Social Security number once it enters your building. This label, randomly chosen from a roll is given a life when you scan the existing barcode on the bottle and then transfer this information to Scannabar tag by simply scanning it.

Questions & Answers

2. Do I need to put those measuring strips on all my bottles when I receive them?

No, you can place them on the bottles at any time you like. You may choose not to place the strips on the bottles but rather use the laminated measuring template.

3. Can I scan in a case at a time instead of a bottle?

Yes you can.

Questions & Answers

4. Do I need to transfer my bottles with this system?

The system will do it for you. You do have the option to manage your transfers from the portable handheld scanner.

5. Do I need to do inventory everyday with this system?

No, you choose the frequency, weekly, daily, twice a week...

Questions & Answers

6. Will this system tell me if a bottle goes missing?

Yes, due to the unique numbers you applied when the bottle was received.

7. Can I compare my sales with this system?

Yes you can, by way of a POS interface or by entering your cash register sales in to the Scannabar system.

Questions & Answers

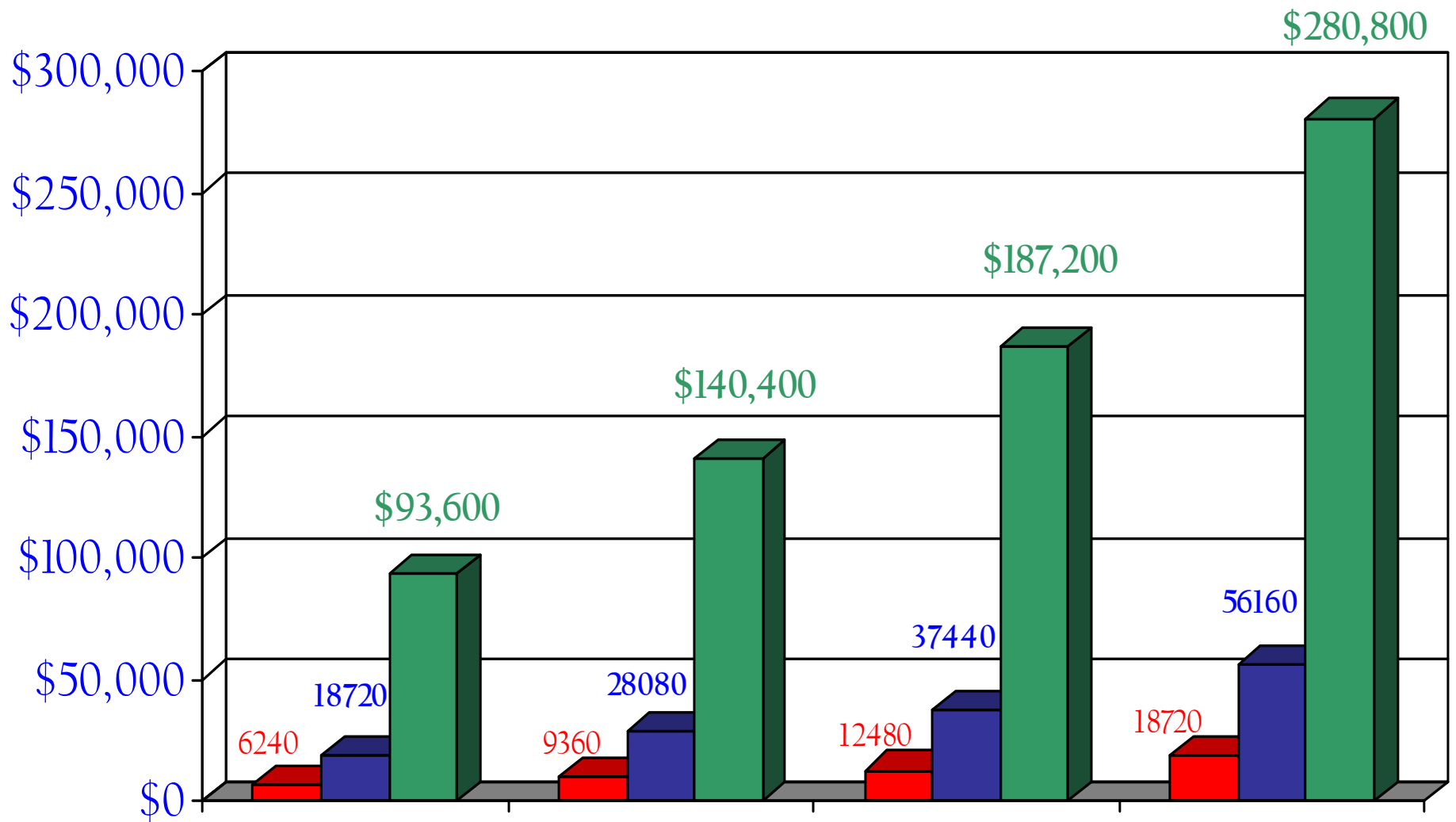
8. How long will it take me to do the full inventory of my bar (s)?

Under normal conditions, the full inventory of a bar, full and partials, stocked with 80 bottles, will take you about 15 minutes. Keep in mind, within this time, all the number crunching has been done by the Scannabar software.

Questions & Answers

9. What kind of shrinkage exists in the industry?

Industry averages and national statistics have consistently shown that **25% to 35%** of liquor sales don't make it to the till due to over-pouring, shrinkage, spillage...that is the equivalent of seven 1.25 oz portions per bottle which should yield at least 25 portions.



- Liquor Bottles Purchased per year
- Estimating only 3 drinks per bottle are not accounted for
- Lost revenues over 12 months at \$5.00/drink

Questions & Answers

10. Will this system change the way my bar staff works?

No, the system is free pour. The only changes you may see is your bar staff will be more aware of the over pouring, spillage and free drinks, because now they know you can accurately count it.

11. Can this system manage my bottled beer, sodas...?

Scannabar offers you a beer & dry goods module specifically designed to manage any product with or without a barcode.

Questions & Answers

12. Can I use the portable handheld for other software programs ?

Yes, examples are POS systems, ID verification systems...

13. Do we need to buy the labels, and if yes, how much are they and are they re useable?

Yes, price is determined on volume and No, they are not re useable.

Questions & Answers

14. How much is service & upgrades?

Free of charge for as long as you own the system.

15. What kind of service do I get?

Scannabar offers a 7 day, 9:00AM to 9:00PM EST telephone support free of charge.

A few of our loyal customers



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