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The S101 Times

Security 101's E-Newsletter

February, 2013

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**Security 101 will
be attending ISC
West in Las Vegas
in April!**



ISC West is just
around the corner!
Register today by
clicking [HERE](#).

The convention will
be held at the Sands
Expo & Convention
Center in Las Vegas,
NV.

Exhibition Dates:
April 10-12

We look forward to
seeing you there!

8 Points to a Securer Perimeter

Source: Security Systems Integration
Eric Olson

Protecting facilities and their resources is a critical role consultants and integrators deal with on a day-to-day basis. Many Guidelines and security measures have been released on protecting these infrastructures, but often crucial details are missing.



Below are a few key tips to consider when designing camera-based security measures or when reviewing an existing one.

1. Understand your cameras - Camera selection is often times one of the easiest and most difficult aspects of the design. The choices can be overwhelming, so it's important to address certain aspects to ensure resulting performance of the system.
2. Consider the terrain - Don't forget to consider terrain variations that may impact your blind zone calculations. This includes the perimeter fence itself.
3. Look to the future - Always plan for growth. Landscaping services such as trimming and removing trees are recurring costs which are harder to get approved versus the fixed cost of purchasing the perimeter system in the first place.
4. Check your blind zones - Every camera has a blind zone. Basic geometry will allow you to determine the effective blind zone of each camera.

To read the entire article in Security Sales & Integration magazine, click [HERE](#).

**U.S. Demand for Security Products, Systems to
reach nearly \$20B in 2016**



Image Courtesy stock.xchng/ilco

The Freedonia Group is reporting the U.S. market for security products and systems to increase 6.3% annually to \$19.9 billion in 2016. Rebounds in construction and capital investment spending are expected to be the primary growth drivers, along with high risk of crime and technological improvements to security technology.

Electronic access control systems and locks are expected to have the highest growth reaching \$5.6 billion in 2016. Biometrics are expected to see higher growth rates, but card access products will continue to make up the majority of the access market.

Vertical markets are also expected to see strong increases as well for security products. Offices and lodging should make up about 7.9%, with government and institutional coming in next at about 7.3%.

Click [HERE](#) to read the rest of this article from Securityinfowatch.com February, 2013

Let Security 101 Handle all your Badging & Printing Needs

Does your badging printer ever take a rest? Or does it sit in the corner because it's rarely used? Did you pay too much for your printer? Or do you feel like you should have spent more to get more? Finding the right badging printer - with an understanding of efficiency, cost and consumable supplies - will help with your productivity as well as your bottom line.



Image courtesy Rio Pro

Badging printers come in such a variety and price ranges, it's sometimes difficult to know which printer is the best one for certain applications. Some of the major manufacturers try to help you determine which one is best for your application. Their web sites have Printer Selector links. By selecting your needs, volume and security level, it leads you to their 'selected' printer for those uses.

If you're only printing on one side, do you need a double-sided printer? Does your market require a low volume or high volume ID station? For example, health care agencies may have a different volume than the

education market - or a small business.

Will you need to print or encode a magnetic stripe? Or a bar code? There are also printing techniques that add security to the cards. Watermarks are printed directly onto a card using your existing printer ribbon, and there are various laminations that contain designs that can be added to your card with your printer.

Magicard's printer selector website is <http://www.ultramagicard.com/> and Fargo's is <http://www.hidglobal.com/main/card-issuance/printer-and-encoders/>

Also, it's always a good idea to have a cleaning kit handy. And, be sure you're getting the most efficiency out of your ribbon. All those letters in the part name mean something, and if you're not using one of them, maybe you don't need to pay for it. (More on printer ribbons in an upcoming issue of S101 Times.)

Security 101 can help you decide which printer is best for you, as well as help you with selecting the correct printer ribbon and cleaning supplies. Please contact your local Security 101 office for more information. To find a location nearest you, click [HERE](#).

For more information on Security 101, please visit us at www.security101.com or call us at 800.261.2041.



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