

# Sage Accpac

## Extended Enterprise Suite



## Sage Accpac Online

Sage Accpac Extended Enterprise Suite is awarding-winning business management software that allows your entire organization to work more productively, find more customers and keep them happier, and compete better in today's global economy. Sage Accpac Extended Enterprise Suite provides small and midsize businesses around the world with the tools to help them streamline business processes, comply with the myriad of regulations, and ensure the business is performing optimally. Sage Accpac Online, the on-demand version of Sage Accpac, gives you all the power and functionality of our suite of on-site accounting, operations, sales, marketing, and customer service solutions with the added flexibility, convenience, and affordability of a hosted application.

### Sage Accpac Online: Power, Flexibility, and Affordability

Sage Accpac Online—like software-as-a-service (SaaS) solutions—is a suite of software applications managed by Sage, accessed over the Internet, and made available on a monthly pay-as-you-go subscription basis. Sage Accpac Online is ideal for the organization with its workforce distributed across multiple locations but still wanting to centralize key functions like accounting and operations on a standardized back-office system. Companies with remote workers, telecommuters, or staff like salespeople who are often on the road would also benefit from the portability of this on-demand solution. Sage Accpac Online is well suited for organizations looking to get their system up and running quickly and preferring affordable monthly payments to an upfront capital investment. Sage Accpac Online also reduces the customer's need for internal IT infrastructure and provides a secure, cost-effective alternative for companies currently running their critical business applications peer-to-peer on desktops. And if business circumstances change, Sage Accpac Online customers can easily and cost-effectively transition to the on-site version of Sage Accpac Extended Enterprise Suite.

### One Solution that Optimizes your Financial, Operations, and Customer Management

Sage Accpac Extended Enterprise Suite ties key functional areas together for better results. Sales management is able to track and manage sales pipelines, resulting in shorter sales cycles, more closed deals, and higher revenues. Marketing management can optimize marketing investments, resulting in more cost-effective campaigns and higher sales volumes. Finance and operations are able to streamline the sales order process to ensure orders are delivered on time, payment is collected quickly, and revenue recognition conditions are met. Purchases of supplies can be made efficiently, cost-effectively, and securely. And because your accounting, sales, marketing, and customer service staff all have a single view of the customer, customers receive accurate and up-to-date information no matter where their touch-point is.

### SAGE ACCPAC ONLINE INCLUDES:

**(Monthly pricing as low as \$87 per user.)**

#### **Accounting / Financial Management**

General Ledger (G/L), G/L Consolidations, Advanced Financials, Multicurrency, Intercompany Transactions, Transaction Analysis, Revenue Recognition, Budgeting, Fixed Asset Management\*, Optional Field Creator

#### **Purchasing**

Purchase Orders, Accounts Payable, Electronic Funds Transfer (EFT) Direct Payables, Purchasing Workflow\*, Funds Availability\*, Check and Form Printing\*

#### **Sales and Receivables**

Order Entry, Accounts Receivable (AR), EFT Direct Receivables, National Accounts Management, Sales Analysis, Return Material Authorization (RMA)

#### **Customer Management**

Contact Management, Productivity Management, Sales Force Automation, Marketing Automation, Customer Service Automation

#### **Inventory / Manufacturing Management**

Inventory Control, Lot Tracking, Serialized Inventory, Drop Shipment/Special Order, Manufacturing Management\*

#### **Project Management**

Project and Job Costing, Time and Billing

#### **Payroll**

In-House Payroll, EFT Direct Payroll, Time Tracking, Expense Reporting

\*Available at additional cost

“Sage Accpac Online is ideally suited for companies that are constantly looking for ways to reduce cost while continuing to provide excellent customer service.”

Jim Grimshaw, Director of Hotel Systems for Carlson Hospitality Worldwide



## Affordable

Sage Accpac Online is a complete suite of world-class business management solutions available for one low monthly price. Not only are customers able to avoid the upfront capital expense of purchasing software licenses, they do not need to incur the cost and personnel obligations associated with purchasing and managing a technology infrastructure. And all software updates and upgrades are free and made available at the customer's convenience—not forced upon the customer like with SaaS alternatives. Some competitors will promote a low introductory fee only to charge separately for additional core modules, data storage overage, and data back-up service; or not offer the attractive monthly pricing option without commitment to multi-year contracts. With Sage Accpac Online, what you see is what you get. One fee includes all core modules with no data overage or back-up service fees—and no need to commit to a long-term agreement.

## Platform Flexibility

Sage Accpac Online provides the capability to move to our on-site system seamlessly and cost-effectively if and when your business requirements change. And your investment is protected by our convenient “rent to own” pricing model, which credits a portion of your Sage Accpac Online subscription fees to be applied to the cost of on-site licenses. Be wary of vendors that hold your data hostage, making it virtually impossible to move on to a new business management solution.

Rare in on-demand applications is the ability to truly customize the solution to fit your unique business requirements. Sage Accpac Online adapts to your business, whether you want to change screens or add tabs to tailor them to your users' experiences or add Optional Fields to meet the specific data needs of your business.

## Extend Your Solution

The flexibility of the on-demand deployment model allows you to grow your company without growing your IT support burden. Add more users without worrying about installation, configuration, and support of additional hardware and software.

Address more specialized requirements by adding integrated applications from Sage-endorsed third-party partners. The industrial-strength manufacturing system from MISys helps manufacturers run their businesses more efficiently. PrintBoss enables secure and efficient printing of checks and accounting forms. Norming manages the entire life cycle of fixed assets. Pacific Technology provides workflow to drive the purchasing process.

With Sage Accpac Online, you have technology to support your aspirations to expand business beyond your borders. You are able to extend your mission-critical business applications to overseas offices without the need for local IT support or infrastructure. Additionally, Sage Accpac Online is available in multiple languages, has multicurrency capabilities, complies with local tax regulations, and is supported by business partners in over 100 countries.

## Extensive Training and Support

Sage Accpac Online is managed by a team of certified experts in the field of application hosting. With extensive Sage Accpac support experience, these well-trained professionals provide customer support, regular maintenance and upgrades, and full backup and recovery capabilities—without disrupting your business. The optional Priority Software Support subscription provides you with unlimited support, unlimited access to Anytime Learning online training courses, and discounts on live training. Advance your skills and proficiency by taking one of the dozens of online or live group courses offered through Sage Software University. With a global network of trained and experienced business partners, you have access to on-site consulting, training, and implementation assistance to help you make the most of your hosted solution.

## Top-in-Class Data Security

With Sage Accpac Online, your mission-critical system and corporate data is hosted and managed in an extremely secure, purpose-built data center with high levels of redundancy, backup, and monitoring. This Tier 1 facility has fireproof cement walls, 24/7 connectivity, and human security and provides a degree of protection and security that typical small and medium-size organizations could not cost-effectively replicate. Additionally, Sage Accpac Online offers customers Service Level Agreements that specify our commitment to high levels of performance, consistency, and availability.

## Why Choose Sage?

Sage Accpac Online is backed by The Sage Group, plc. (London: SGE.L), which reaches a global client base that numbers 5.4 million customers worldwide and has been delivering world-class solutions to small and medium-sized business for 25 years. While the Sage reach is global, its success is built on understanding and meeting the needs of customers in their local markets. In addition to Sage teams around the globe, service and support is available through a worldwide network of 40,000 accountants and 30,000 business partners who provide additional local expertise, implementation, and technical support.

Get started with your  
Sage Accpac Online  
system today!  
Call 1-800-945-8007 or visit:  
[www.SageAccpacOnline.com](http://www.SageAccpacOnline.com)