



Job Costing & Project Budgeting

Features	Epiphany e-Job Costing	Epiphany e-Project Budgeting	NetSuite
Supports budgeting at project level and task level	No	Yes (using the extra segment)	Yes
Supports costing at project level	Yes	Yes	Yes
Supports costing at task level	Yes	Yes (using the extra segment)	Yes - Labor; No - Expense and Suppliers
Budgeting and costing by accounting period	No	Yes	Yes
Budget vs. Actual reporting	No	Yes	Yes
Budgeting by category	No	Yes	Yes
Supported Transaction Types for Costing	Journal Entries Vendor Bills Expense Report Time Entries Adjust Inventory Checks	Journal Entries Vendor Bills Expense Report Time Entries Adjust Inventory Checks	Actual costs are coming from: Labor - Time Entries Supplier - Vendor Bills Expense - Expense Reports
WIP Accounting	Yes	Yes	No
Tracking of Commitments (Purchase Orders and Sales Orders)	Yes	Yes	No
Tracking of Estimate To Complete	Yes	Yes	No
Tracking budget and costs by segments, e.g. Class, Department and Location	No	Yes	No
Import budget via csv	No	Yes	No
Security	Yes	Yes	No
Budgeting and costing using NS Items and GL Accounts	No	Yes	No
Support Basic Project	Yes	Yes	No
Contract Costing	Yes	Yes	No
Material/Units	Yes	Yes	No
Sales Order Costing	Yes	Yes	No
Work Order Costing	Yes	Yes	No

** These are based from initial demo of the NS v2014.1. All these items are subject to verification/validation.*

Subscription & Contract Management

Features	Epiphany e-subscriptions	Epiphany e-Contracts	NetSuite
Contract/Subscription profitability	Yes	Yes	No
Unified view of portfolio	Yes	Yes	Yes
Life-cycle visibility	Yes	Yes	Yes
Create Subscriptions from Sales Orders	Yes	No	Yes
Create Contracts from Sales Orders	Yes	Yes	Yes
Easily Update, Add, Delete Items	Yes	Yes	No
Multiple Subscription Types	Yes	No	Yes
Multiple Contract Types	Yes	Yes	Yes
Subscription/Contract Start and End Dates	Yes	Yes	Yes
Item History from Start to Finish	Yes	Yes	No
Case History on Subscription/Contract	Yes	Yes	No
Proactively manage renewals	Yes	Yes	Yes
Schedule renewals automatically or set reminders in advance to pursue upsell and cross-sell opportunities	Yes	Yes	Yes
Identify upsell opportunities	Yes	Yes	Yes
Co-terminate Subscription renewals	Yes	No	Yes
Prevent revenue leakage	Yes	Yes	Yes
Flexible billing schedules	Yes	No	Yes
Improve billing accuracy	Yes	No	Yes

Work Order Management & Depot Repair

Epiphany allows you to manage every aspect of your field service company from sales call to close, including full management of your work orders. NetSuite's work-order capabilities focuses on the manufacturing process for production work orders.

Features	Epiphany Work Orders	Epiphany Depot Repair	NetSuite
Supports the creation of work orders from sales orders	Yes	Yes	Yes
Continuously monitors stock level for automatic restocking and reordering	No	No	Yes
Automated purchase order creation to support just-in-time reordering	No	No	Yes
A fully integrated service order-to-cash process within a single system	Yes	No	No
Schedule & Assign Technicians & Equipment	Yes	No	No
Track Time, Expense, and Parts	Yes	No	No
Print or Email Work Orders	Yes	No	Yes
Clear visibility into work order profitability	Yes	No	No
Ability to process and bill service orders more efficiently to maximize cash flow	Yes	No	No
Monitor work order status and fulfillment in real-time	Yes	No	Yes
Assign parts and inventory to work orders and jobs	Yes	No	Yes
Easily create, assign and update work orders	Yes	No	No
Track time and expenses for work orders, jobs and customers	Yes	No	No
Quickly and accurately invoice work orders	Yes	No	Yes
Dashboard lets you see your entire day at a glance:	Yes	No	No
Service events that need to be Scheduled, Confirmed, Completed	Yes	No	No