## KEVIN LEE Chief Executive Officer



**Kevin Lee** is a sought-after leader in the payments and financial technology industry with a deep understanding of where the industry has been and where it is going next. He has served as principal or CEO of multiple companies and is currently the CEO of Vanco Payment Solutions, a merchant acquirer and provider of payment transaction processing services and software to small and mid-size merchants, with a special focus on faith-based organizations, nonprofits, professional services, and other select niche organizations.

As a speaker at events, breakfasts, and workshops, Kevin uses humor and real-life examples to share key strategies on how to lead organizations to their highest potential, even in the face of significant internal and external changes. His straight-talking and practical approach provides memorable takeaways for leaders to bring back to their organizations.

## **Book Kevin to talk to your group**

## **Lead Your Team to Meaningful Change and Growth**

Why is it that key initiatives often start floundering at the 80 percent mark? It could be that your workplace culture is killing your goals. In a high growth culture everyone is accountable for their decisions, especially the CEO. Growing your organization depends on uncovering the best path to revenue and assembling a team that will row together to the finish line. In this presentation Kevin Lee outlines:

- Key questions you should ask when assembling your internal team and outside partners
- The leadership pitfalls that send mixed messages to your team
- How to rally your team to stay focused on your shared goal

## Getting Your Faith-Based Community Across the Digital Divide and On the Path to New and Stable Revenue Streams

Your community is increasingly online. Getting a reliable and predictable revenue stream requires providing members with a financial path to your organization that matches how they pay other obligations – online. The facts/figures on the ROI of going digital are discussed, as well as the four must-have strategies to lead your organization to electronic payments success.

