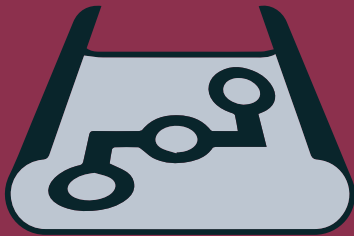


# MANAGED SERVICE PROVIDER

**TAILOR-MADE WORKFORCE.**



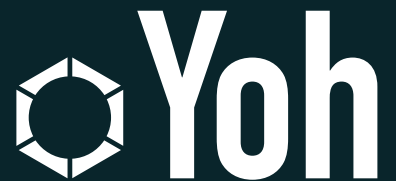
Get the right people. In the right  
place. And save money.  
Without the chaos.

**Yep. We got this.**



## CHECK OUT OUR OTHER SUITE SERVICES

Staffing • Managed Service Provider (MSP) • Payroll Services  
Recruitment Process Outsourcing • Independent Contractor Services  
Statement of Work (SOW) Management



A DAY & ZIMMERMANN COMPANY

# MANAGED SERVICE PROVIDER

## YOUR WORKFORCE. YOUR PROGRAM.

No more pulling out your hair to source the best talent. Keep cool, stay calm, and collect the right people with a custom-made program that's run by us, but works to satisfy your business needs. We don't like labels, but here's how we can work with you:

- **Marketplace (Vendor Neutral)**  
We put the right staffing suppliers in place and manage your staffing supply chain to get the best out of your suppliers (or find new ones when you need them).
- **Market Specific (Hybrid/Preferred Vendor)**  
We develop and manage the right mix of dedicated resources and staffing suppliers to source and recruit candidates across your business while building focused talent communities for you.

## LABOR MADE SIMPLE.

When it comes to managing labor it can be like solving a 10,000 piece jigsaw puzzle. It may be fun for some, but not for you. That's where we come in. We can help in identifying, managing and performance tracking your suppliers for optimal results. Get better suppliers without all the crazy.

- Optimize Existing Suppliers
- Bring New Suppliers
- Metrics Development
- Compliance Tracking

## SEE MORE AND GET MORE VALUE.

No more second guessing or pounding keys on the calculator to see how much you're spending. Improve the quality of your workforce and let an experienced partner manage the work. Make goodwill of your good deals with competitive market planning and efficient staffing supply chains. Delight the pants off your hiring managers and yourself with a managed service that saves.

### Yoh Corporate Headquarters

1500 Spring Garden Street •  
Philadelphia, PA 19130 • 800.654.5911

Check [Yoh.com](http://Yoh.com) for complete listing of locations and contact information.



## OUR TACTICS

- **Business case development** – let us help you do the leg work.
- **Visibility** – see where your spend is quickly and easily.
- **Change management** – worry-free implementation that results in happy users.
- **Get market competitive** – rate optimization and analysis.
- **An efficient staffing supply chain** – managing great suppliers by building great relationships.
- **High program adoption rate** – hiring managers that actually use the program.

## YOUR BENEFITS

- A responsive program manager and scalable resources
- A vendor neutral program or dedicated preferred supplier based on your needs
- A holistic approach to managed talent services, including contingent labor and recruitment process
- Outsourcing (RPO) with private label (branded) recruiting services
- Reduced burden on HR staff
- Improved candidate quality
- Increased employment branding and retention
- Increased internal customer satisfaction
- Reduced cycle time and hiring costs
- Flexible hiring costs – from fixed to variable
- Improved compliance, tracking and reporting
- Integrated payroll, IC compliance and SOW management
- World-class VMS technology partners – we work with yours or bring our partners

