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# State & Local Tax GROUP

Assisting businesses and accounting firms with practical state & local tax compliance, planning and consulting.



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## Why Consult with EHTC

State and local authorities are more aggressive than ever in an attempt to generate revenue to cover rising state government costs. Businesses are looking for ways to reduce costs, and state and local tax liability is a good place to start. Our goal is to identify ways to improve cash flow, reduce risk and help you understand the ever-changing and increasingly complicated area of state and local tax.

## Increase Profits / Lower Exposure

- EHTC helps you take advantage of the incentives, deductions and credits to which you are entitled.
- Through representation, EHTC assists with the time-consuming and complex task of communicating with state and local tax authorities.
- EHTC provides expert guidance on current and proposed state and local legislation and analyzes the tax impact to your company.
- Our team identifies, assesses and recommends appropriate strategies on complicated tax positions, saving you and your business time and money. We perform:
  - Unitary Studies
  - Nexus Studies
  - Apportionment Studies
- EHTC reviews and advises on state tax implications of proposed mergers and acquisitions.

## Expert guidance assisting you through the complicated world of State & Local Tax

A sound understanding of business practices combined with highly specialized state and local tax expertise make EHTC's SALT professionals the perfect choice to identify, plan and implement innovative, practical tax strategies that help minimize your state and local taxes now and in the future.

## We Can Help You Save Money

EHTC's state and local tax (SALT) services are designed to assist:

- Small and mid-sized companies that do not have an in-house tax department
- Small and mid-sized CPA and law practices that do not have in-house state and local tax expertise
- Large companies in identifying state and local tax positions



*"As a sole practitioner, there is no way you can know everything. EHTC offered several ideas as to structuring my clients' businesses, reviewing ownership, and other special features that will minimize future MBT impact. With EHTC's help and guidance, my clients paid less tax, but more importantly, the returns were filed correctly." ~ Harold J. Knight, CPA*

**The power to make a difference.  
The people to make it count.™**