



Sales and Use Tax Audit Assistance and Defense

Knowledgeable and Trained Professionals To The Rescue

EHTC State and Local Tax Services

INCOME & FRANCHISE TAX

- Tax Minimization Studies
- Business Structure Reviews
- Allocation and Apportionment Planning
- Combined, Consolidated, & Unitary Planning
- Nexus Studies
- Amended State Tax Returns from IRS Audits
- Single Business Tax Training

SALES & USE TAX

- Reverse Audits
- Compliance System Review
- Direct Pay & Compliance Agreements
- Exemption Certificate Documentation
- Industrial Processing / Manufacturing Exemption
- Utility Studies
- Nexus Studies
- Sales & Use Tax Training
- Transportation Company
- Procurement Company

PROPERTY (AD VOLOREM) TAX

- Real Property Tax Reviews
- Personal Property Tax Reviews

TAX AUDIT & APPEALS

- Sales & Use Tax Audit Defense & Appeals
- Income & Franchise Tax Audit Defense & Appeals
- Property Tax Audit Defense & Appeals
- State and Local Tax Litigation Support
- Merger & Acquisition Due Diligence Reviews
- Voluntary Disclosure

BUSINESS INCENTIVE SERVICES

- Business Relocation & Expansion Services
- Tax Credits, Exemptions, & Abatements
- Grants, Financing, & Infrastructure Assistance

EHTC has addressed the state tax audit problem by developing within the State And Local Tax (SALT) Group individuals who specialize in state tax audit defense. The audit defense team works with the state auditors to design an audit approach that is efficient and fair. Tax issues are researched as they develop during the audit. Specialists pursue the legal positions and develop strategies.

If you receive a notice of audit you should call EHTC. The EHTC SALT audit defense team is well equipped to handle the audit because of the people involved, their knowledge, technology available, and the personal contacts with governmental administrators.

The people involved in the audit defense team include a blend of former state tax auditors and other individuals with industry experience in successfully resolving state tax audits. The common thread with all the individuals on the team is a lifetime of experience in state and local taxes. Every member of the audit defense team works one hundred percent of their time in the state and local tax practice.

The knowledge of the audit defense team at EHTC is available to you when you are audited. Members of the team are widely respected in the states where they practice and nationally as well. Several team members have published tax articles in national publications and are speakers on a variety of state and local tax topics.

The audit defense team utilizes the latest technology that EHTC has to offer. Computers are used extensively in audit defense work. Database analysis software is used to analyze audit data. Statistical sampling and statistical estimation techniques are used to efficiently audit the data. The latest electronic research tools are used to find the answers to complicated state tax audit issues.

The audit defense team has developed and maintains contacts with the state tax administrators. Many of these contacts were developed by team members while working as auditors with the various states and from our working relationships with the states. The contacts are maintained by active involvement with business and professional organizations.