

Visualize Success.



“Only 39 days to transform [ThermoFab](#) into a company that can manufacture at warp speed, faster than any of our competitors.”

[Tom King](#)
[President](#)
[ThermoFab](#)

Meet Tom King, President of [ThermoFab](#). Just like many manufacturers, King was challenged by fierce competition from overseas and saw erosion in his market share, despite having a lean initiative in place. Deciding to take his lean practices to the next level, King partnered with [Lilly Software Associates](#). In only 39 days, [ThermoFab](#) successfully implemented Lilly's enhanced production strategies and measurements and reduced lead times by an average of 50%. With one particularly difficult part, it reduced the manufacturing time from 45 to 5 days.

Additional results exceeded [ThermoFab's](#) expectations:

- Revenue increased by 10% within 90 days
- Pricing stabilized
- Greater client commitments achieved

With complete confidence, King now differentiates [ThermoFab](#) from competitors with an on-time shipment guarantee that is difficult to match.

If you would like to see similar success in your business, call [Lilly Software](#) at **603-926-9696** or visit us on the Web at <http://www.lillysoftware.com/> for more information.



LILLY SOFTWARE ASSOCIATES, INC.

