



outside GC

On Demand In-House Counsel

BILL STONE MANAGING MEMBER

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Bill Stone has been Managing Member of Outside GC since co-founding the business in 2002.

Bill has served both as outside general counsel for companies in a variety of industries, and as an executive business development professional. Bill's legal practice focused on international joint ventures, mergers & acquisitions, corporate finance and general corporate counseling, primarily to technology companies.

Before co-founding Outside GC, Bill led an international business development team as VP Business Development for eBT International, Inc., a Nasdaq-traded enterprise software company. Prior to that, Bill served as Vice President Corporate Development and General Counsel for Verde Media, Inc., a venture capital-backed media company in San Francisco. Before joining Verde, Bill practiced law as a partner in the law firm Tonkon Torp LLP, where he co-founded the firm's technology practice group, and acted as general counsel to multiple technology, manufacturing, service and retail companies.

Prior to joining Tonkon Torp, Bill served as a law clerk in the chambers of the Honorable Mark L. Wolf in the federal district court in Boston, Massachusetts.

Bill is a *Summa Cum Laude* graduate of Tufts University and a *Magna Cum Laude* graduate of Harvard Law School, where he won the Williston Prize for contract negotiation and drafting.

Bill is a regular guest lecturer on venture capital transactions at Brown University and lectures on negotiation techniques at the University of Rhode Island. Bill serves on the Town Council of East Greenwich, RI, an elected position, and he serves on the board of directors of Rhode Island Public Radio, Rhode Island's NPR station. Bill also serves on the board of the Bubs Foundation, a charitable organization Bill founded that provides music education opportunities to students in Boston-area public schools, and he serves on the Endowment Committee of Westminster Unitarian Church in East Greenwich, RI. Finally, Bill is a Fellow of the Royal Society for the Encouragement of Arts, Manufactures and Commerce (RSA).

Bill grew up in Montclair, NJ, where he attended the Montclair Kimberley Academy. Bill is an avid tennis player, a singer in any shower and loves cooking, especially for his wife, Carolyn Mark, and his children, Ben and Teah.