



Dragon® Medical

Speech-enable the Practice's EHR for Faster, More Efficient
and Profitable Clinical Documentation

Dragon® Medical: Accelerate EHR Adoption in Medical Practices

CHALLENGE:

How can physicians spend less time typing or clicking
inside their EHR system?

SOLUTION:

By using Dragon Medical, physicians can efficiently
navigate and dictate medical decision-making and
treatment plans directly into a patient's electronic record.

Dragon Medical is designed to help physicians provide
more efficient, profitable, and higher quality care.

Dragon Medical is 99% accurate and included medical
vocabularies covering nearly 80 medical specialties and
subspecialties. It allows physicians to dictate in their own
words, generating "once and done" documentation, which
they can then dictate, edit, and review in succession.

Physicians further accelerate dictation by using customized
macros to reuse frequently dictated text. This approach
dramatically reduces the time physicians spend
documenting care.

Dragon Medical lets physicians use their own words to
dictate Progress Notes, HPI, Assessment and Plan so they
readily embrace EHR systems and dramatically accelerate
EHR adoption. Dragon Medical supports HIPAA patient
confidentiality guidelines, critical requirements for all practices.

Key Benefits

- Dictate faster and more accurately than ever before
- Dictate anywhere in your EHR and accelerate adoption
- Eliminate transcription costs
- Spend more time with patients
- Dictate in physician's own words
- Support higher level of reimbursement and reduce denials
- Improve physician satisfaction

Key Features

- **EHR Support.** Navigate and dictate inside EHR software: History of Present Illness, Review of Symptoms, Assessment and Plan
- **Medical Vocabularies.** Covers nearly 80 specialties and subspecialties. Dictate with confidence using your specialty's vocabulary
- **Regional Accent Support.** Accented speakers get higher "out-of-the-box" recognition with advanced adaptation techniques and accent-specific acoustic models
- **Hidden Mode.** Dictate anywhere in the EHR, eliminating navigation between EHR screens and the notes window
- **Medical Search Commands.** Dragon Medical enables physicians to search medical data via a single command on WebMD®, UpToDate®, PubMed™, and ICD-9

"Our decision to integrate Dragon Medical with our NextGen® EMR system was the right one...Now, 69 providers create and edit patient reports in one sitting through free-form dictation. Report turnaround times have gone from up to three weeks to minutes. Accuracy rates top 98%...we saved \$415,000 on transcription alone in the first year. The payback on our Dragon investment took only six weeks..."

– Douglas Golding, MD
Medical Director and Chief Medical
Informatics Officer
Lifetime Health Medical Group
Buffalo and Rochester, New York

Dragon Medical Gives Physician Practices the Power to Achieve Maximum Efficiency

Dragon Medical offers virtually instant response time, saving physicians valuable minutes in their day—no more waiting for transcribed reports or typing into the EHR.

- **Dictate anywhere in the EHR.** Dragon Medical allows physicians to dictate anywhere in an EHR system, while reviewing Lab Results, Patient History, or Current Medications. Physicians no longer have to click back and forth between information they're reviewing and the dictation window. They dictate while reviewing information in Hidden Mode, which allows the physician to place the dictation directly where he or she wishes.
- **Accelerate physician adoption and acceptance of EHR systems.** Dragon Medical reduces the time spent documenting care in an EHR system by using speech-driven navigation and narrative dictation.

Dragon Medical Yields Cost Savings and Profitability

Providers enjoy significant cost reductions when they move from typing, handwriting, or transcription:

- **Reduce the cost of documentation.** Eliminate transcription by speech-enabling the EHR system, freeing up resources to focus more on patients to help practice efficiency. Healthcare organizations that are using Dragon Medical 10 today are significantly lowering their transcription costs by hundreds of thousands—and even millions—of dollars annually.
- **Support higher quality and more complete documentation.** Using Dragon Medical results in higher levels of reimbursement than notes built by “point and click” EHR templates alone.
Reduce denials. More complete, accurate documentation improves coding effectiveness and provides richer detail per patient, giving physicians greater confidence to code at higher levels than with an EHR system alone.
- **Increase practice volume.** Faster, more accurate response reduces time spent on documentation, allowing physicians to see more patients and increase practice revenue and profitability.

With Dragon Medical, Practices Can Deliver Higher Quality Care

Physicians receive a host of key advantages with Dragon Medical 10 compared to Dragon NaturallySpeaking Medical 9 or Dragon NaturallySpeaking non-medical solutions:

- **Spend more time with patients.** Increased accuracy means fewer errors to correct, which lets physicians spend more time with patients, improving both quality of care and patient satisfaction.
- **Dictate in their own words.** Dragon Medical's free-text dictation capability supports more detailed History of Present Illness, more flexible Review of Symptoms, and more descriptive Assessment and Plan—the “medical decision-making” aspects of the note—which gives referring physicians and ancillary providers a clearer and more detailed patient assessment and prognosis.
- **Improve physician satisfaction.** Physicians who use Dragon Medical report that it significantly improves their enjoyment of practicing medicine.

Dragon Medical: A Leading Solution for Practicing Physicians

Dragon Medical is a leading speech recognition solution in healthcare today. Dragon Medical technology has been chosen by more than 150,000 physicians worldwide to document clinical records and dictate correspondence, making it the most widely used speech recognition solution for providers.

Even rarely used medical terms appear in Dragon Medical the first time physicians say them. No need to add or train words with Dragon Medical.

Whether the physician's country of origin is India, China, Pakistan, England, the U.S., or Australia, Dragon Medical recognizes his or her speech patterns because it has heard them before.