



# Marvin LeBlanc

**Marvin LeBlanc, LUTCF, CNP** is a speaking professional who has been motivating audiences for the past 23 years with his cajun wit and significant stories of smart hard work and triumph.

***“In the end, it wasn’t really about surviving the storm. The life lesson was about learning how to dance in the rain!”***

*- Marvin LeBlanc*

Your team members want **wit and wisdom**. They’ll get it with Marvin. Marvin offers a surefire guarantee of **reduced resistance within your organization** as a result of his dynamic workshops.

Marvin’s workshops are tailored to your industry, your event, and your team’s specific hurdles and motivators. Marvin has **decades of experience** firing up audiences such as:

- Insurance Agents and Associations
- Entrepreneurs
- Sales Professionals
- Colleges, Universities and High Schools
- Home-Based Businesses
- Network Marketing Organizations

Along with your group, your workshop will leave you with **relevant lessons** that can be immediately applied to grow sales, organize mind clutter, turn a new referral into a trusted colleague, fight personal demons, inspire innovation, find passion, and ultimately provide **growth in myriad ways**.

## the **CAJUN TRAINAVATOR**



Marvin has become known as the “Cajun Trainavator” - so, what does that mean?

Let’s start at the end. “Trainavator” is a new word (you won’t find it in your dictionary). Marvin trains your

team to think wisely with their head, heart, and gut, while also motivating them to be a catalyst for growth - both for themselves, and for your organization. He provides each participant with the tools to become his or her own trainavator as they move forward toward accomplishing individual goals.

Now, about the word “Cajun.” Marvin has lived, worked, and celebrated in southern Louisiana his whole life. Being Cajun is a lifestyle that’s a bit wild, a little country with a strong dose of French influence, and filled with heart and soul. Marvin shares these traits with every story he tells.

“Marvin’s amazing Katrina experience & his Life Lessons will move your group to the NEXT LEVEL. His passion & originality is refreshing and Significant!”

*- Mikki Williams, CSP, Renowned Speaker*

**Taking 5 minutes to call and talk to Marvin by phone & reserving your spot is the next step. He will have your group fired up, focused and ready for more. Marvin will have you choosing to be Significant - Today!**

**START A CONVERSATION WITH MARVIN TODAY**

[www.MarvinLeBlancSpeaker.com](http://www.MarvinLeBlancSpeaker.com) | 225.938.4177

## AREAS OF TRAINING

Marvin's years of experience in sales, management, and networking provide him a variety of expertise. The three primary areas of training that Marvin shares with program attendees are:

### Battling The Bad



- Learn strategies to overcome adversity and fear
- Identify and fight personal demons, or the unique factors that are holding you back from being your best self
- Create your own marvelous attitude daily by seeing the positive

### Amplify Your Audience



- Realize that without growing your contact base, you're limiting your potential
- Develop the confidence to ask for referrals by realizing your value
- Coach your customers and colleagues to give you referrals

### Hidden Heroes



- Discover Marvin's best kept secrets for growing your business
- Pick up bits of wisdom accumulated through Marvin's years of life in business by hearing his entertaining and enlightening stories of the good, the bad, and the ugly
- Find the passion to discern your own heroes - the special traits that will empower your growth

## WHAT PEOPLE ARE SAYING

"Marvin has a strong commitment to his mission with a deep loyalty to his customers. He is an enthusiastic speaker that will inspire and motivate his audience."

- Frank C Etier, SR, Owner, Etier Photography

"Marvin takes care of you and yours in the most professional manner—call him day or night, he never sleeps; he gives high energy a new name. I endorse his business ethics and his personal friendship means the world to me."

- Katie Hymel, Principal, Katie Hymel Agency

"Marvin LeBlanc is a must see/hear speaker. His outlook on life is positive and to hear him speak is infectious. I guarantee you will leave with a different outlook on life. He will captivate you, and his interactive style will leave you wanting more!"

- Lawson Pilgrim, Motivational Speaker & Trainer

## SPEAKING TOPICS

Marvin has a growing list of topics for his **keynote speeches**, including material such as:

- From Katrina to Chairman's Circle
- What Your Team Members Want
- Too May Referrals to Get To
- Resistance
- Shrimp Net Selling: The Origin of Sales
- Mind Bundling vs. Mind Boggling
- Overcoming Resistance
- Old School Goal Setting
- Deforestation: Trimming Your Shadow Makers

For details on how to book Marvin for one of these keynotes, visit [www.MarvinLeBlancSpeaker.com](http://www.MarvinLeBlancSpeaker.com).



**"Forget Success...Focus On Significance."**

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